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THE MOBILE ENTERTAINER'S MAGAZINE

ISSUE 111 DECEMBER 2007

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NOTE: This is a partial list—check back often at www.mblv08.com to see newly added seminars.

KEYNOTE 1: GUERRILLA MARKETING

JAY CONRAD LEVINSON

When Guerrilla Marketing was first published in 1983, Jay Conrad Levinson was considered a pioneer with his innovative, take-no-prisoners approach to marketing for the small- and medium-sized business owner. Guerrilla Marketing has become a landmark book, translated into more than 40 languages, for one simple reason: it works—like no other marketing—to maximize your profits and minimize your investment. Small and large businesses alike have applied the principles of guerrilla marketing because of their simplicity, common sense, and record of being proven in action. One of the main reasons that businesses fail is lack of marketing insight. Guerrilla marketing provides that insight. During Jay's first presentation he will clarify marketing, excite and inspire the audience with stories and tactics of guerrilla marketing, and create an aura of excitement at the opportunity to breathe life into his techniques immediately.

KEYNOTE 2: GUERRILLA MARKETING...ATTACK!

JAY CONRAD LEVINSON

Jay will go into the 100 weapons of guerrilla marketing, prove that marketing is now a science, and delve into the personalities of successful guerrilla marketers. He'll reveal the key secrets of guerrilla marketing, the truth about online marketing, and the steps required to earn serious profits with a guerrilla marketing attack. A blend of stories, encouragement and case histories from Jay's career, seasoned with an extra helping of humor, Jay's presentations will be enjoyable while helping you improve your DJ service's marketing efforts!

CRITICAL FEEDBACK

RANDY BARTLETT

The single biggest potential money-making tool in every DJ's rig is the microphone. When used properly, the microphone will allow you to control the pacing, emotion and energy of the event. Learn how to use this valuable piece of

gear as it was designed: as a tool, rather than a weapon. Learn how to own the room in a few seconds, using only a few well-chosen and well-delivered words, and to continue to command the respect and admiration of the guests (your future clients) throughout the entire event.

TAKE SOMETHING OLD AND MAKE IT NEW

MANNY OTERO

Designed for smaller market mobile DJ/s/entertainers and corporate entertainers, this program will show you how to create your own unique entertainment elements for weddings, corporate events and private parties. Manny Otero, owner of InSane Diego Productions in San Diego, CA, has found a formula to create new ideas from old ones that will enhance your performance and bring you new business from both old and new clients.

GET IT DONE RIGHT... GET IT DONE NOW!

PAUL KIDA, THE DJ COACH

Your clients deserve the best...so give it to them! Learn how to focus your efforts to run a successful business while providing outstanding service. Find out how to avoid the "Time Trap" by using each moment for maximum effectiveness. Come and experience how you can strive for excellence, how taking care of the "small things" will increase your productivity and your profits!

MOBILE REMIXES AND REPAIRS

RUSS HARRIS

Want to learn how to clean up that vulgar or borderline-dirty song for you're under-13 crowds or to keep grandma from blushing at your future events? Whether it's actually making a PG version of NIN's "Closer" or cleaning up that good ol' "P&**yWagon" from "Greased Lightning," DJ/producer Russ Harris will show you how to open a song up on the computer and edit it like the pros do, for use at future events without worrying about any aftermath. Wish you had a permanent version of a 32-beat intro to "Come On Eileen"? Russ will show you how to stretch out an intro or outro to any song, without ever having to use

Seminar

Here's a quick, **updated** glance at the most informative seminars available to the mobile entertainment profession—sessions that make the Mobile Beat Las Vegas Conference the best value for your money among DJ trade shows. Featuring the highest caliber of speakers, we always strive to present the best possible selection of topics: something for everyone from the novice to the seasoned veteran. Here's a look at what's in store for MBLV08...

mechanical looping. Need a better kick drum to run throughout Sean Paul's "Get Busy"? He'll also show you how to lay an additional kick drum over the same track without missing a beat...and voilà: a do-it-yourself remix!

DJS SAY THE DARNEST THINGS!

PETER AND LISA MERRY

Every day we say things without really thinking about why we say them. Things like false assumptions, negative self-talk, inflated self-perceptions, catastrophizing, over-generalizations, and so on. Peter Merry will share examples of how these kinds of verbalizations are truly stunting our chances to achieve success, and will provide steps for replacing these "motivation killers" with empowering assertions. Peter's wife, Lisa Merry, who holds an MA in Clinical Psychology will be giving a humorous "analysis" of the various "psychoses" that were plaguing Peter's earlier efforts at success—psychoses that have proven themselves to be far too prevalent in our industry when "DJs say the darnest things!"

"THE \$5,000 WEDDING ENTERTAINER" KEN DAY

Here you'll find an introduction to tools, practices, and concepts that will change your DJing life forever. Ken will provide explanations and potential applications of principles for success that he and others have used to leverage large profit margins in the wedding entertainment industry. The goal is to help DJs develop those same capabilities for themselves. Attendees will gain the insider knowledge they need to set themselves apart, and a unique understanding of what it takes to become a \$5000.00 per wedding DJ/Entertainer in any market.

CHANGING PUBLIC PERCEPTION 2

LARRY WILLIAMS

Here is a detailed look at the important social matters of the DJ profession and their effect upon public perception. Nearly every aspect of our demeanor, sales presentations, business practices and performance qualities are scrutinized by the public at large. This seminar will detail specific and useful

Sneak Peak

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**for the very latest seminar updates, more info on
MBLV08 and to sign up for the show. Don't miss it!**

UPDATED!

MBLV08

concepts you can apply to build a more positive response in the forum of public opinion.

HOW'S YOUR IMAGE?

K.C. KOKORUZ

The subtitle of this seminar is: "If it doesn't make dollars it don't make sense!" Entertainment marketing expert K.C. KoKoruz answers the question (specifically for DJs): What is effective marketing and how is it achieved? A discussion of styles of distinctive marketing, some you may already be using and can improve on, and some you may not be using yet, but should be. This seminar will cover bridal marketing, the most effective use of direct mail, telemarketing and much more!

HOW TO EMCEE A WEDDING RECEPTION

TOM HAIBECK

Wedding DJs can add a whole new revenue stream to their businesses by expanding their scope of services to include "Professional Wedding MC." Rather than agreeing to emcee the wedding as a no-charge "throw-in," why not add an additional fee to your invoice for your professional services as a wedding MC? Tom Haibeck, author of the bestselling books *The Wedding MC handbook* and *Wedding Toasts Made Easy*, will walk us through the key planning points every wedding DJ needs to cover in order to do a great job as MC (including tips on how to brief the people making wedding toasts, and how to avoid "The Wedding Toast from Hell"). Don't miss this one!

COMMUNICATING SALES

SUCCESS JORGE LOPEZ

How do you present your services to your prospective clients? These days there are a lot of possibilities: postcards, website,

brochures, phone calls, e-mails, video demos, etc. What do you say when you meet or speak with them? How successful has it been for you? In this seminar you will learn how each person prefers to receive their information, what is important to them, and why. Discover what you are doing and not doing that is causing your prospective clients to say "We'll get back to you" or "We just need to check out a few more companies." Learn what to do or say that will help you to close more sales on the first meeting. Learn how to deal with different situations and create better rapport and trust...which will help you to book more business!

TIPS AND TRICKS FROM IMPROV COMEDY: AN INTERACTIVE WORKSHOP

MIKE FICHER

At heart, mobile entertainers are performers. And in an increasingly interactive world, improvisational comedy is the ultimate interactive fulfillment. How can that help the mobile entertainer? While you may not desire or even be remotely interested in taking the stage without a script as an improv player, learning and appreciating the art of improvisational comedy will enhance your performances, promote excellence in spontaneous reactions at an event and encourage your development as a broad-based, appealing entertainer. Learn the basics of the art, play a few games and gain knowledge that will help you—and your clients.

7 WAYS TO GET MORE BOOKINGS FROM BRIDAL SHOWS

JULIA MARKEL

Bridal shows can be your most effective—and most difficult—form of marketing. There are key elements that

you can incorporate to make your bridal show experience more profitable. Using a straight-forward approach, Julia will share how simple it can be to plan your participation. Included is how to set goals (with a Goal Setting Worksheet), how to draw the brides to your booth, how to qualify which brides you want to spend time with (during and after the show) and how to measure whether the show was a success for you (with the Bridal Show Results Tracking Log). Also included is the Planning Guide which helps you plan out your booth space and remember what items to bring to the show.

BROCHURES, CONTRACTS, CARDS & MORE—LIFE IN A CYBERWORLD?

DAVE VAN ENGER & DOUG LAVINE

Everyone's worried about their website, but what happened to business cards, contracts, music surveys, addendums and promotional brochures in the printed arena? A closer look at their layout and continued importance in an ever-increasing digital world.

SUCCESS A-Z: FOR THE MOBILE DJ

DJ ZAN "THE MAN" & DJ "WORLD WIDE" WEBB

What does it take to be a SUPER SUCCESS in the DJ industry? Why are some DJs more successful than others? DJs Zan "the Man" and Gerald "World Wide" Webb have the answers. They reveal the 26 principles that all successful DJs operate by. Come and learn what it takes for you to join the super-successful. Come and learn the principles, techniques, strategies and ideas that will GUARANTEE you MORE success and happiness in your professional and personal life.

MINI-TOPIC TUESDAY - NEW!

We are bringing the Start.ProDJ.Com (<http://start.prodj.com>) chat board to the show, with small, free-wheeling discussions, moderated by Mobile Beat staff. Some topics:

"School Marketing Mania" - Come and share new, out-of-the-box marketing ideas, target marketing, and much more!

"School Beat 2008" - You got the gig—now be the best! Ideas that take your school dance to the next level. Make your shows unique and different!

"Game Shows, Video Games and More!" - A discussion of the proven, new, and future technologies and ideas that can make your events more interactive and exciting.

"State of the Karaoke Nation" - A roundtable discussion for KJs; how to find your market and make it work!

Contents



2008 OFFICIAL GEARBOOK

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online anytime ■ when you need it most ■ dynamic ■ always up-to-date

FEATURES

- 12 DJ SHOPPER: DIGITAL DJ**
Bits & Bytes: Latest in Computer DJing
- 18 JUICE**
Pioneer Unveils SVM-1000 A/V Mixer
- 28 SWEATING THE SMALL STUFF**
What's Your Motivation?
- 30 FULL TIME AT FULL SPEED**
More Preliminary Points to Ponder
- 32 THE DJ COACH**
Getting Along with Your Gear
- 48 TECH TALK: SOUND**
Line Arrays for DJs
- 61 TECH TALK: DIY**
Speakers Reborn with Bedliner
- 82 DJ SHOPPER: LIGHTING**
Build a Show, Save Some Bucks
- 84 IT'S HOT**
- 86 TECH TALK: LIGHTING**
The ABCs of LED
- 118 MB ON THE ROAD**
Mobile Beat's European Vacation
- 119 FEATURE**
So I Married a DJ

TRACKONE

Just a quick note before jumping into your yearly guide to the gear you crave... Since getting hooked up with the biggest DJ portal on the Web, ProDJ.com, *Mobile Beat* has seen incredible growth in its coverage of the DJ industry, with a wider and deeper grasp of what's important to DJs. (Although *Mobile Beat* is the longest running publication dedicated primarily to mobile entertainers, there's always something new to learn and share!)

Info on DJ products and services is constantly multiplying online at <http://Mall.ProDJ.com>, thanks to the many companies participating, and to the hard work of Gear Guide Coordinator Jake Feldman, along with the rest of the *Mobile Beat* staff. But we've streamlined the print presentation, so we can actually fit *more useful info* into fewer pages; we're utilizing the awesome power of the ProDJ Publishing online presence to save some trees. You can check here for an idea of what's available in a product area, then go online for more details, as well as links to manufacturers and authorized dealers.

INFO

- 6 DIGITAL MEDIA CONTROL**
- 8 COMPUTER SOFTWARE & HARDWARE**
- 16 VIDEO GEAR**
- 20 AUDIO & VIDEO MEDIA**
- 24 GAMESHOW PRODUCTION**
- 26 EDUCATIONAL PRODUCTS**
- 27 ASSOCIATIONS**
- 34 AUDIO GEAR**
 - 34..... CD Players
 - 38..... Recording / MIDI
 - 39..... Turntables
 - 40..... Mixers
 - 46..... Signal Processors
 - 50..... Amplifiers
 - 55..... Speakers
 - 62..... Microphones
 - 63..... Headphones
 - 64..... Audio Packages
- 66 MOBILITY & UTILITY GEAR**
 - 66..... Carts, Tables, Skirts, Etc.
 - 68..... Cases & Bags
 - 79..... Cables
- 88 LIGHTING EQUIPMENT**
 - 88..... LED Fixtures
 - 91..... Laser
 - 92..... Intelligent Lighting
 - 96..... Effects
 - 100..... Lighting Control - DMX
 - 101..... Lighting Control - Analog
 - 102..... Stage / Par & Pin / Black Lights / Mirror Balls
 - 103..... Strobes
 - 103..... Atmosphere Simulation
 - 105..... Trussing
 - 106..... Packages
- 108 CONTACT INFO**
 - 108..... Manufacturers & Service Providers
 - 113..... Dealers
- 116 SHOWCASE CLASSIFIEDS**
- 117 ADVERTISER INDEX**

We have also packed a lot more editorial content into this Gear Book, in response to your suggestions. The articles are here to help you get the most out of your gear, and to keep you up to date on cutting-edge developments like digital DJing and LED lighting.

Enough said. Go ahead...dive in! **MB**

— Dan Walsh, Editor

DECEMBER 2007

MOBILE BEAT

ISSUE N° 111

Publisher

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For subscriptions, address changes or back issues
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or contact *Mobile Beat* by mail at:
P.O. Box 42365, Urbandale, IA 50323

Back issues of *Mobile Beat* can be purchased (subject to availability) for \$5 (in Canada: \$6, U.S. funds).

Shipping address:

ProDJ Publishing • 807 N. Park • Grimes, IA 50111
Tel: 515-986-3300 • Fax: 515-986-3344
E-mail: webmaster@mobilebeat.com
Web: www.mobilebeat.com

Mobile Beat (ISSN# 1058-0212) is published by:
ProDJ Publishing (BC Productions, Inc.)
P.O. Box 42365, Des Moines, IA 50323
January, March, May, July, September,
November, December (7 issues per year).

Ground shipments to: 807 N. Park • Grimes, IA 50111
Periodical postage paid at Grimes, IA and additional mailing locations.

Subscription rates - U.S. and possessions: \$23 for 1 year, \$40 for 2 years and \$55 for 3 years. Canada: \$33 for 1 year, \$50 for 2 years and \$75 for 3 years. All other countries: \$60 per year. Subscriptions outside the U.S. must be paid in U.S. currency.

Postmaster - Send address changes to
Mobile Beat • P.O. Box 309 • East Rochester, NY 14445.

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DIGITAL MEDIA CONTROLLERS			
MFGR.	PRODUCT	DESCRIPTION	PRICE
Cortex	HDC-1000	Using USB compatibility to give DJs the power to cue up, play, pitch, manipulate, scratch and search digital music files like never before	\$399.00
Cortex	HDC-3000	The HDC-3000 uses USB compatibility enabling DJ's to cue up, play, pitch, manipulate, and search digital music files via Cortex's patent pending 'intelligent music database management' system	\$799.00
Cortex	dMIX-300	The dMIX-300 Digital Music Control Station integrates the power of Cortex's patent-pending USB compatible technology with the convenient digital music capacity of Apple's iPod™ and a 2-Channel mixer into one compact, easy-to-carry, all-in-one digital mix.	\$499.00
Cortex	dMIX-600	Built around the same engine as Cortex's groundbreaking HDC-1000 Dual Digital Music Controller	\$649.99
Cortex	CTRL-R1	Powered by Cortex's patent-pending USB compatible technology, the CTRL-R1 Digital Music Controller is driven by the same engine as the brand's groundbreaking HDC-1000 Dual Digital Music Controller.	\$349.00
Cortex	CTRL-R3	CTRL-R3 is driven by the same engine as the brand's groundbreaking HDC-1000 Dual Digital Music Controller.	\$599.00
Cortex	HDTT-5000		\$699.99
Cortex	HDC-500	Digital Jukebox	\$279.99
Denon DJ	DN-HD2500	A hard-drive based, professional media player and controller offering a total all-in-one "nerve center" that addresses and actually anticipates ever changing needs	N/S
Denon DJ	DN-HC4500	Ever since the needle hit vinyl, DJ's have been setting the standard for what's hot.	N/S
Numark	HDCD1	Dual CD Player w/ 80 gig hard drive for uncompressed storage/playback. Seamless looping, anti-shock. Transfer audio files from computer over USB. Store entire DJ collection. Instant song and CD data. CD/CDR Data-MP3, CDRW discs. Keyboard connection for rapid song search	N/S
Numark	D ² Director	Mass Storage Player/Manager. Support for iPod, Memory Stick media, and external USB hard drives (connectors front and rear; add additional drives via USB hub). Large backlit display with revolutionary user interface. 3U rackmount console. Seamless looping, stuttering. Scratch and Search ability via 2 large jog wheels. Beatkeeper technology with tap override function. Real-time visuals include Track Profiles and Waveforms. Pitch control +/- 100%. Much more.	N/S
Numark	DMC2	Top-of-the-line professional DJ software controller, featuring a rugged metal 3U frame. No assignment of software parameters necessary—simply connect the controller to a laptop with a USB cable, enable it on the computer's config menu, and watch the virtual controls respond to the DMC2's actions.	N/S
PCDJ - Digital One Audio	DAC-3	A high-end hardware control unit designed especially for today's working DJ, live performers and the most demanding applications. The USB 2.0 connection provides a lightning fast, realistic real-time feel. With the addition of MIDI capability, the DAC-3 is ready to go, out of the box with any MIDI compatible application.	\$499.95
PCDJ - Digital One Audio	DAC-2	The DAC-2 (Digital Audio Controller) is a pro-grade 2U hardware control unit was one of the first to bridge gap between traditional and digital DJing.	\$299.95
Pioneer ProDJ	DJS	Pioneer's DJS software was designed for professional and amateur DJs to enable full-scale DJ play on a PC. The software offers the same playability and functionality as the company's Pro DJ products, using a PC instead of two CDJ turntables and a DJ mix	\$199.00
Syphonex By ERG Music	Syphonex Solo	1-Zone Music Automation System w/Touchscreen (\$2320) or LCD Mon/Mouse/Kbd (\$1960) - Hardware, Software and Music in 1 Convenient Package	\$2320/\$1960
Syphonex By ERG Music	Syphonex Duet	2-Zone Music Automation System w/Touchscreen (\$2540) or LCD Mon/Mouse/Kbd (\$2170) - Hardware, Software and Music in one Convenient package	\$2540/\$2170
Syphonex By ERG Music	Syphonex Quartet	4-Zone Music Automation System w/Touchscreen (\$2890) or LCD Mon/Mouse/Kbd (\$2520) - Hardware, Software and Music in one Convenient package	\$2890/\$2520
Syphonex By ERG Music	Syphonex DJ	1-Zone/Dual Sound Card Music Automation System w/Touchscreen Interface (\$2440) or LCD Mon/Mouse/Kbd (\$2070) - Hardware, Software and Music in one Convenient Package	\$2440/\$2070
Syphonex By ERG Music	Syphonex Video Solo	1-Zone Music+Video Automation System w/Touchscreen (\$4690) or LCD Mon/Mouse/Kbd (\$4310) - Hardware, Software, Music and Visuals in 1 Convenient Package	\$4690/\$4310
Syphonex By ERG Music	Syphonex Video Duet	2-Zone Music+Video Automation System w/Touchscreen (\$5100) or LCD Mon/Mouse/Kbd (\$4720) - Hardware, Software, Music and Visuals in 1 Convenient Package	\$5100/\$4720
Syphonex By ERG Music	Syphonex Video Quartet	4-Zone Music+Video Automation System w/Touchscreen (\$5620) or LCD Mon/Mouse/Kbd (\$5240) - Hardware, Software, Music and Visuals in 1 Convenient Package	\$5620/\$5240
Syphonex By ERG Music	Syphonex Video DJ	Syphonex Video 1-Zone/Dual Audio Output Music+Video Automation System w/Touchscreen (\$4920) or LCD Mon/Mouse/Kbd (\$4540) - Hardware, Software, Music and Visuals in 1 Convenient Package	\$4920/\$4540

**IMPORTANT:**

Every effort has been made to ensure the accuracy of the information contained in this edition of the Mobile Beat Gear Book. However, ProDJ Publishing cannot be held responsible for errors or omissions, nor be held liable for any loss or damage claimed to relate to any such errors or omissions.

The data contained here is a sampling of available products and services from various companies. For complete information please go to <http://mall.prodj.com> and to company websites for each product.

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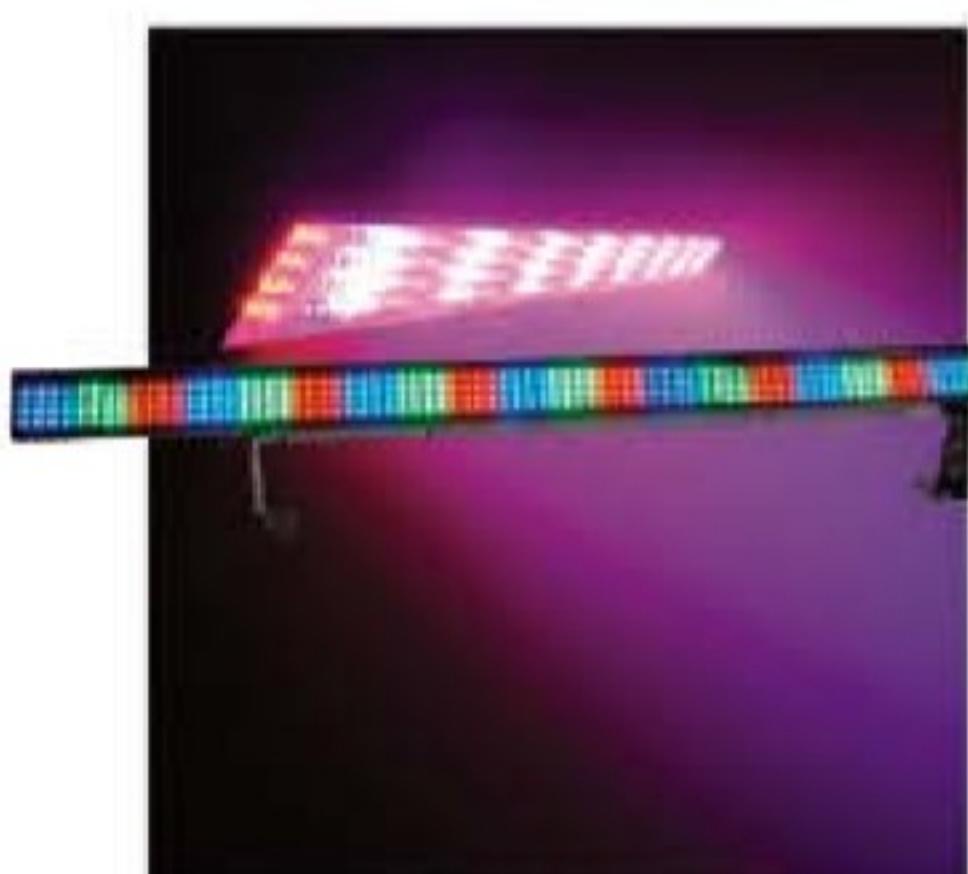
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that will fill the
biggest rooms



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area wash or chasing
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"alive" with this
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Compact and
lightweight scanning
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COMPUTER SOFTWARE							
MFGR.	PRODUCT	DESCRIPTION	USE	PLATFORM	MP3+G?	MPEG VIDEO?	PRICE
American Audio	Versa Mix	MP3 Mixing Software Kit	Digital DJ	PC	Yes	No	\$129.95
DJ Webmin	DJ Webmin Pro	Friendly web-based business administration program with easy to use interface, navigation menu and employee controlling - a must for any size of company.	Business	Web	N/A	N/A	\$119.00
Intelligence Inc.	DJ Intelligence	Over a dozen highly interactive tools that add on and integrate into any existing DJ website, for receiving leads, booking shows, and complete event planning.	Business	Web	N/A	N/A	\$99.95
Event Planning Software.com	EPS-Pro3000 Event Planning SW	This event planning software is great for professional event planner, wedding planners, corporate event planners or single vendors/merchants like magicians, DJs and single performers/bands/groups.	Business	Web	N/A	N/A	\$120.00
Music Database Software	MDB2000 Music Database SW	Great software to organize your music collection or music library!	Digital DJ	PC	N/A	N/A	\$39.95
Atomix Productions	Virtual DJ	Versatile DJ software, featuring smooth video mixing and scratching, time-coded vinyls, synchronized sampler, multiple skins, and much more.	Digital DJ	PC	Yes	Yes	N/S
Cubesol	ClubDJ Pro	Mix video, audio, karaoke, and visualizations with virtual dual deck interface. Dual display support, real time pitch and tempo change for video, audio and karaoke, extensive file format support, and much more.	Digital DJ	PC	Yes	Yes	N/S
DJ Manager	DJ Manager	Manage every aspect of your business, from event scheduling, vendors/subcontractors and marketing, to each event's musical flow and tempo.	Business	PC	N/A	N/A	N/S
DJPower International	DJPower	The original DJ music/video/lighting software solution. Multiple SW and HW options available. DJPower.com.	Digital DJ	PC	Yes	Yes	N/S
DJ Webmin	DJ Webmin Lite	Friendly web-based business administration program with easy to use interface, navigation menu and employee controlling - a must for any size of company.	Business	Web	N/A	N/A	\$49.00
Intelligence Inc.	Event Intelligence	Over a dozen highly interactive tools that add on and integrate into any existing DJ website, for receiving leads, booking shows, and complete event planning.	Business	Web	N/A	N/A	\$99.95
MegaSeg (Fidelity Media)	MegaSeg	Stable and powerful live mixing program that runs on Macs for a user-friendly experience. MegaSeg includes intuitive management of song rotation, timed playlist events, Hot Keys for instant sound effects, playlist rules, much more.	Digital DJ	Mac	No	Yes	\$249.00
MixMeister Technology	MixMeister Express 6	The fastest way to create pro-quality mix CDs. Used every day by dance music fans, party DJs, fitness	Digital DJ	PC	No	No	\$49.95
MixMeister Technology	MixMeister Studio 7	The power tool for mix producers. The only digital audio application designed exclusively for high-end mix production projects. Make nanosecond tempo adjustments, shift the key, add beat, and much more.	Digital DJ	PC	No	No	\$169.95
MixMeister Technology	MixMeister Fusion	The next step in digital DJ creativity: an all-new pro DJ song sequencer application. It combines the spontaneity of live DJ performances with the pinpoint precision of the best studio production software	Digital DJ	PC	No	Yes	\$329.95
MixMeister Technology	MixMeister BPM Analyzer	Freeware to determine extremely accurate BPM of any song. Drag and drop music files from Windows Explorer.	Digital DJ	PC	No	No	N/S



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- Usable as a short or long throw monitor...also flyable
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MFGR.	PRODUCT	DESCRIPTION	USE	PLATFORM	MP3+G?	MPEG VIDEO?	PRICE
Music Magic	Music Magic	Music Magic was designed to help the Professional DJ cope with his/her dynamically changing database of songs.	Digital DJ	PC	No	No	\$109.99
Music Magic	PMP	3 Programs in one: MP3 Ripper and tagger, database generator and MP3 organizer for hard drives. Full MP3 digital mixer.	Digital DJ	PC	N/A	N/A	\$115.00
Ots Labs	Ots CD Scratch 1200 Free Edition	CD Scratch is a FREE, funky and incredibly fun 'Virtual Turntables CD Player' performing the seemingly impossible..	Digital DJ	PC	N/A	N/A	N/S
Ots Labs	OtsAV Pro	OtsAV Pro is a complete professional AV software solution.	Digital DJ	PC	Yes	Yes	\$299.95
Ots Labs	OtsTurntables Free	OtsTurntables Free is a 100% FREE (no spyware, no banner ads)	Digital DJ	PC	N/A	N/A	N/S
Ots Labs	Ots Studio	Ots Studio is a free application which allows for the creation and manipulation of Ots Media Files.	Digital DJ	PC	N/A	N/A	N/S
Ots Labs	OtsAV Free	Premier audio and video playback mixing software, with powerful automation and manual control flexibility.	Digital DJ	PC	N/A	N/A	N/S
PCDJ - Digital One Audio	PCDJ FX	Take your DJ skills to a new level. Brand new recordcase design, full screen interface, changeable skins and easy visible one-button features that give the user powerful control, plus more.	Digital DJ	PC	Yes	No	\$299.95
PCDJ - Digital One Audio	PCDJ DMX	DMX is the complete light control solution for the professional DJ, club, or theater pro	Digital DJ	PC	N/A	N/A	\$399.00
PCDJ - Digital One Audio	PCDJ Reflex	High-end DJ performance software	Digital DJ	PC/Mac	Yes	No	\$279.00
Rane Corporation	Serato Scratch LIVE	The ultimate SW / HW solution for bridging the analog world of vinyl and the digital world of computer audio files. Using regular turntables or CDPs, scratch/mix files.	Digital DJ	PC/Mac	No	No	\$725.00
Stanton	FinalScratch	Stanton unveils the new FS Version 3, the latest version of the original software/hardware digital scratching and performance system.	Digital DJ	PC	No	No	N/S
TriceraSoft	Swift Elite 4.0	Swift Elite 4.0 is the Complete Entertainment Solution(TM), by TriceraSoft, the creators of the MP3+G Karaoke Format. Host any Video, Audio, Karaoke or combined show with ease, with Video, VCD, DVD, CD+G, CD-Audio, and more.	Digital DJ	PC	Yes	Yes	\$199.95
TriceraSoft	Swift Pro V	Swift Pro V is the ultimate Video Hosting Solution for users who wish to command the show using Audio and Karaoke but also have the basics for Video capable playback and mixing.	Digital DJ	PC	Yes	Yes	\$149.95
TriceraSoft	Swift Pro 2	Swift Pro 2.0 is the ultimate Karaoke Hosting Solution for users who wish to command the show using Audio and Karaoke. Host any DJ or KJ show at the click of a mouse pointer	Digital DJ	PC	Yes	No	\$99.95
TriceraSoft	Elite Manager	Manage Bookings, Customers, Venues, Accounts Receivables, and more. Add-on to Swift Elite 3 or higher, or stanalone.	Business	PC	N/A	N/A	\$299.95
TriceraSoft	JustKaraoke 1.0	TriceraSoft JustKaraoke(TM) 1.0 is a straight forward no non-sense karaoke control solution.	Digital DJ	PC	Yes	Yes	\$24.95

COMPUTER HARDWARE					
MFGR.	PRODUCT	DESCRIPTION	WARRANTY	PRICE	
Colorado Sound N' Light Inc.	LapLid	LapLid New CSI Laplid 1 rack space shelf for top load cases provide a extra shelf for CD or laptop placement.	1 year	\$89.00	
Colorado Sound N' Light Inc.	LapLid Mouse Shelf	LapLid Mouse Shelf LapLid Mouse Shelf is available in three sizes, it requires no hardware or modification to the LapLid	30 days	\$39.00	
Colorado Sound N' Light Inc.	Mini Notebook System	Mini Notebook System Case includes Denon Mixer, Top xlr connections for XLR mixer outputs, AC Flanged Inlet, 15.5" x 12" x 2" available for your laptop	1 year	\$499.00	
Colorado Sound N' Light Inc.	WorkStation Notebook Cases	WorkStation Notebook Cases 9 Spaces on the Lower pull-out	1 year	\$339.00	
TriceraSoft	Portable PC Solution	Mighty Performance and Power in one 12 pound box.	30 days	\$1399.95	

PRODIGYTM FX

Professional Dual CD-MP3 Player / VCA Mixer with AccutrackTM

prod·i·gy [prod-i-jee]

1. A person having extraordinary talent or ability: a musical prodigy.
2. Something wonderful or marvelous; a wonder.
3. B-52's revolutionary DJ workstation.

We had only one choice when naming our ground-breaking, all-in-one professional DJ workstation. Introducing the most complete and innovative solution for the working DJ. The PRODIGYFX is a true reflection of its definition.



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The PRODIGYFX elevates your performance to the next level. It features two scratching CD/MP3 players with touch sensitive jog wheels and a high performance 4-channel VCA mixer. The PRODIGYFX is loaded with an extraordinary feature set including a wide array of DSP effects with parameter controls (you can select up to 4 effects simultaneously), pitch control, master tempo, seamless loop, sampler, hot cues, integrated fader start, 3 MIC inputs – two with dedicated DSP reverb, AccutrackTM dual rail VCA crossfader with curve control, effects loop, IPR-independent power reset for each CD player and all of the necessary connections for integrating Serato Scratch LiveTM, Synchroscience TORQTM and all other time coded systems.

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Bits and Bytes for Hungry DJs

By Bret Agard

Digital DJs are finding an ever-increasing number of options to help deliver their creativity to the dance floor.

In the past year, many of the big players in the digital DJ market have created new products to compliment their existing lines. Let's take a quick look at the advances in each of the areas of digital DJing.

DJ Music/Video Software

Leading off with the latest news is Softjock (softjock.com) and their soon to be released ROCKIT PRODJ. "This new software is like a completely customizable operating system for audio and video jocks, kind of a platform for users to tweak to their specific needs" say Rick Cimorelli, Softjock's owner. "We really like the concept of letting a community drive designs for skins and effects and we intend for our community to shape even more aspects of this software." ROCKIT PRODJ is scheduled for release in early 2008.

One of the industry's mainstays, PCDJ (pcdj.com), collaborated with Virtual DJ to create their video focused product, PCDJ VJ. In late September Ryan Sherr of PCDJ, stated on their message boards that, "we took a look at who was leading in video out there right now, and kept coming back to VDJ." PCDJ also released their Reflex software and teamed with Denon to distribute it with their newest computer control device.

OTS Labs (otslabs.com) developed their latest product, OTSAV Pro, to integrate audio, video, and karaoke into one convenient package. OTS Labs promises the smoothest video playback of any software on the market with the use of Truesmooth™ technology in their products and, as always, boasts the best auto-mixing available in any system..

In 2007, Virtual DJ (virtualdj.com) pumped up its product offerings by improving its audio



engine and BPM detection capabilities, and adding an exciting new feature they call the "clip bank." "They created a component in their software that lets you play, loop and layer any video-only file on the fly," says DJ Nutz, an innovative user of the Virtual DJ software. "I've built my DJ Nutz Experience around Virtual DJ's clip bank, visualization, slide show and text generator. Now I can use the huge library of ambients I have, all from one control screen."

Other powerhouse names in the industry, DJPower (djpower.com), Megaseg (megaseg.com), MixMeister (mixmeister.com), and TriceraSoft (tricerasoft.com) have had recent upgrades and provide terrific functionality for digital DJs as well. If you are new to the digital DJ scene, you might be thinking, "So, just tell us which one is the best." The problem is, no one can really answer



that for you. Every DJ has unique needs and interests and is looking for something different in software. That means you may have to try out a few pieces of software before you hit on the one that feels right for you. The good news is, you can download demo programs from most, if not all of the software vendors right off their web sites. It is an easy and fun way to make sure you are choosing the right program for you.

Hardware Systems

The most powerful and flexible option for controlling all your multi-media presentations and lighting is a dedicated computer system. If you are looking for a high-quality computer DJ system, DJ Rak, ProDJPC, TriceraSoft, PCDJ and DJPower are all companies to check out. Unlike typical computer retailers, these companies'



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- Rip CDs, DVD's While Playing Your Gig
- Request Songs at Your Fingertips
- Program Your Set In Advance
- MPEG II Video Library Available
- Customizable Screen Fits Your Needs
- Control Lighting & Assign To Individual Video Or MP3
- Time Sequence Lighting
- Touch Screen Interface
- Multiple Audio & Video Playback For Separate Rooms
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- Easy Touch Screen Interface For Guests' Requests
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DJ SHOPPER: DIGITAL DJ

systems, specifically designed and built for DJ media and lighting control. They all know what it takes to make sophisticated A/V performance software work for you.

At MBLV07, ProDJpc (prodjpc.com) introduced systems controlled solely by a touch screen controller. Jumping forward only a few months to Camp Mobile Beat 2007, the ProDJpc AIIN1 was introduced. "We had just been building the best computers we could, in the cases that were offered on the market," says Greg Hodges of ProDJpc, "but what our customers really wanted was a powerful, flexible and light device that would take up as little space as possible. So, we listened and designed a case that integrates everything you could pack into a 3U rackmount and combined it with the most sensitive controlling device out there. Now it's a unit that belongs in a DJ's rack and not in an office somewhere."

DJ Rak (djrak.com) provides a wide range of 1U, 2U and 3U computers that can be customized by size based upon what you are looking for. In addition, they can build a turn key system built around any of their rackmount computers. With their latest offering, the DJ Rak Digital Media Scheduler is capable of unattended control of music videos, audio and ad displays for clubs and bars.

While DJ Rak and ProDJpc build systems for any application, DJ Power, TriceraSoft and PCDJ all provide computer solutions built to meet the specifications of their respective software. No matter who you choose to use, you can't go wrong using a company that is specifically focused on DJ computers.

Digital Media Controllers

Some people just need to play music. Their clients aren't interested in the multitude of A/V options a computer-based system can provide. Many DJs have gotten tired of lugging around large rack mounted computers, or do not like the look of DJing from a laptop. This is the niche that a number of hot DJ performance units have started filling over the last 15 months. Denon (denondj.com), Numark (numark.com) and Cortex (cortex-pro.com) have all developed "digital media controllers" that allow you to plug in an iPod®, USB flash drive, and/or external USB hard drive as storage for music files, which are then controlled by the unit with a full complement of performance features.

Denon's new hard drive controller, the DN-HC4500, has a USB MIDI/audio interface designed exclusively for computer performance for club and mobile DJs. This feature-packed controller boasts high-quality audio processing, based on low-latency ASIO/OSX Core Audio support. You can also plug in and control Denon's BU4500 CD player with the 4500. The 2500 offers a built-in 40GB drive for music storage as well as the capability to connect external drives.

The Numark D2 Director is complete with a graphic user interface featuring real-time visuals of track profiles. Six soft touch buttons below the D2 Director's display screen provide the DJ with control over features such as song management and hard drive management. The D2 Director supports drive formats with any of the following:



FAT16, FAT32, NTFS, and HFS+(Mac). Numark has also integrated their CUE software with a large number of their current products, to provide a wide variety of other control options.

Cortex's HDC-3000 was also released earlier this year. The 3000 now gives you the ability to loop, and to adjust tempo and key with relative ease. Unlike a traditional CD player, your loops can be edited easily using the 3000's display interface, which allows the loop to be trimmed until it sounds perfect. And loops can be saved to a connected storage device, so that they can be recalled each time you load that particular track. The HDC-3000 is able to play audio CDs, as well as user-created CD-Rs or DVD-Rs loaded with MP3 or WAV music files, with any compatible USB CD-ROM or DVD-ROM drive.

Computer-Based DMX Control

Another area of digital technology that has grown this year is software control of the DMX digital protocol for lighting. Once mastered,



software-based DMX systems offer far-reaching capabilities that standard hardware controllers can only dream of replicating. With 3D representations providing a detailed virtual look at how your lighting will appear in reality, you can elevate

your creativity without having to set up your equipment between events. If you are hesitant, don't be. The software is free to check out at the manufacturer's web sites and usually all you have to do to finish the show is buy the dongle for the corresponding software.

While Chauvet ShowXpress (chauvetlighting.com), Martin's Light Jockey (martin.com) and Elation Lighting's Compu Live (elationlighting.com) have been the major competitors in this arena, PCDJ (pcdj.com) also recently threw their hat in the ring with their PCDJ DMX program.

As you can see, the past year has provided many exciting developments in the digital DJ arena. What the future holds for the typical mobile jock is hard to tell. But, no matter which way it goes, it promises to be exciting. **MB**

Mix more. Stress less.

MegaSeg is built from the ground up to work on the Mac platform for superior stability and a clean simple interface. It's also very powerful, with integrated playback of music videos, an Ambient Video Playlist for non-stop eye candy, and the ability to mix music from your iTunes library – including purchased music from the iTunes Store!



MegaSeg
dj software



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MegaSeg.com



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DVD PLAYERS												
MFGR.	PRODUCT	DESCRIPTION										BAYS
Pioneer	DVJ-1000	Same operation and layout as the CDJ-1000MK3, but with enhanced DVD video and audio playback, allows DJs to easily create and add visuals to their sets. Scratch, loop and manipulate digital video and audio.										Single
VocoPro	DVX-880 PRO	Direct access multi-format disc player supports DVD, DivX®; VCD, CDG, MP3, PHOTO-CD, and CD/DVD-R RW formats for unparalleled media entertainment compatibility.										Single
VocoPro	DVG-888K	Professional Rack-Mountable Multi-Format Player with Master Mic & Volume Control										Single
VocoPro	DVG-555K	19" Rack Mountable 5 Disk Progressive Scan, Digital Key Control DVD/CD+G/VCD Karaoke Changer										Single
VocoPro	DVG-909K	Dual-Deck Multi Format Player With Integrated Pro Karaoke Mixer Plus External Controller										Dual
VocoPro	DVG-777K	All the functions of a karaoke DVD player but now you can connect an SD card, Mini SD card and a USB media device such as an external hard-drive or flash drive to play A/V files directly, without a disc.										Single
VocoPro	SONIC STATION	Here at last, a complete 5.1 surround-sound system in a single full-function tower designed to play everything from MP3 players including the iPod to DVD movies, CDs and even karaoke CD+Gs. You'll never have to connect speakers or deal with wires										Single

PRODUCT	MP3 - DIGITAL FILES	LOAD	BPM	SEAMLESS LOOP	DIG. CUE	DIG. FX	TEMPO PITCH	JOG WHEEL	TABLETOP OR RU	WGT (LBS)	WAR	PRICE
DVJ-1000	Yes	Slot	Yes	Yes	Yes	Yes	Yes	Yes	Table Top			\$2499
DVX-880 PRO	Yes	Tray	No	No	Yes	Yes	Pitch	No	Table Top	1-10	1 yr	\$299
DVG-888K	Yes	Tray	No	No	No	Yes	Pitch	No	2	1-10	1 yr	\$379
DVG-555K	Yes	Slot	No	Yes	No	Yes	Pitch	No	Table Top	11-20	1 yr	\$439
DVG-909K	Yes	Tray	No	Yes	No	Yes	Pitch	No	5	21-30	1 yr	\$899
DVG-777K	Yes	Tray	No	No	Yes	Yes	None	No	1	1-10	1 yr	\$299
SONIC STATION	Yes	Tray	No	No	No	Yes	None	No	Table Top	21-30	1 yr	\$499

VIDEO EQUIPMENT																					
MFGR	PRODUCT	DESCRIPTION								WARRANTY	PRICE										
MIXERS																					
Numark	AVM01	Conveniently incorporates both audio and video mixing in one stand alone, table top (or rack mountable) unit.						2 year		\$799.95											
Numark	AVM02	For mobile DJs and clubs, includes effects and features optimized for live performance. Separate, replaceable crossfaders for audio and video with linked mode operation and slope control, Chroma Key, more						3 year		\$999.95											
SCREENS / MONITORS																					
Numark	VM03	3 screen/6 input LCD video display monitor designed for any video monitoring application. Rack mount or table top operation.						30 days		\$899.95											
The Screen Works	E-Z Fold™ Screens	1" square anodized alum folding frames and legs; No Tools Assembly: Braced Legs and Heavy-Duty Truss Legs available; Frames color-coded for easy assembly; Screen formats: HDTV, Video, Slide, Multi-Image, Square						N/S		N/S											
Colorado Sound N' Light	Artist Video	150" Stretch Screen Series						1 year		\$599											
Colorado Sound N' Light	Dj Screen	DJ Screen 120" with Framing System for Tripod or Truss						1 year		\$549											
Colorado Sound N' Light	DRAPER	120" Video Screen, with tripod adapters						1 year		\$699											
CAMERAS																					
Colorado Sound N' Light	Color Cam	Low light colored camera .1 lux						1 year		\$699											
OTHER																					
VocoPro	Media-Jukebox MKII	80 GB Hard Drive Media Player With Key Control. Supports DivX, DVD, DivX CD+G, VCD, MP3, WMA Photo CD; USB 2.0; Built-in Dig Key Control						1 year		\$599.00											
Korg USA	KPE1	KAOSS PAD effect processor								\$1100											
Pioneer ProDJ	VSW-1	Simple design, extremely easy to use, mix audio/video content from separate sources without multiple independent devices								\$399											
Roland Corporation U.S.	motion dive.tokyo performance package	Hands-On Expression — Play Video Like a Musical Instrument								\$599											

Numark
MOVES MUSIC



- Large backlit, full-color display
- Key lock maintains key while tempo shifting
- Universal Dock for iPod
- Seamless looping, pitch control, and scratching
- Visual Track Profiles
- USB ports for thumb drives and hard drives

- Play from 2 iPods simultaneously, including two songs from same iPod
- Scratching and mixing for MP3, WAV and AAC (unprotected) files
- Supports playback of music purchased on the iTunes music store
- Search your library via large jog wheels
- USB Keyboard support
- Dedicated microphone input

iDJ²

MIXING STATION FOR iPod



Pioneer Brings Audio and Video Together in One Box

Mobile Beat recently caught up with Karl Detken, Director of Product Planning and Artist Relations for Pioneer, at New York's famed Pacha Nightclub, where members of the press were invited to experience the soon to be released SVM-1000 audio/video mixer.

MB: How long was planning and development on the SVM?

KD: About 3 years.

MB: Any thoughts on applications for the Mobile DJ operating in a non-club environment?

KD: Many mobiles are using the DVJs (or video) in high school dances. Some are charging upwards of \$20k per night to do a video dance party. Some wedding jocks are filming the vows or toast or first dance, burning immediately to DVD and playing it back throughout the night.

MB: Just like the CDJ-1000 [digital turntable] did for audio, do you think the SVM will change the way DJs work with video?

KD: Absolutely. It will, however, be a slower growth, due to the initial cost. Over the next 5 years however we will have more entry level pieces that will be introduced.

MB: How do you feel this unit stacks up against other video technologies (i.e., do you see it replacing some multi-unit VJ setups, competing with DJ video software, etc.)?

KD: The mixer has many features and could

essentially replace some things including: video mixers like the Edirol V4; effects units like the Korg KAOSS Pad entrancer; a laptops for text and logo superimposing; even other Pioneer audio/video gear.

MB: When will it be available on the market?

KD: February 2008

MB: That's great, we'll look forward to seeing it at MBLV08!

In addition to mixing audio and video, the SVM-1000 mixer incorporates a built-in 11-inch LCD touch-panel display, symmetric channel layout, 4-channel audio and video inputs, Still Image Sampler and hundreds of combinations of video effects. Features and audio mixing capabilities of the SVM-1000 are similar to the industry standard Pioneer DJM-1000/800 mixers. The face of the mixer features a "channel symmetric layout" centering on the LCD display. With a quick touch of the LCD touch screen, video manipulation seamlessly follows the audio.

The audio mixer employs 96 kHz / 24-bit digital sampling and a 32-bit Digital Signal Processor (DSP) for crystalline quality audio, while the video signal input through the Analog to Digital Converter is image processed at 600MHz / 32-bit / 4800MIPS (Million Instructions Per Second) to maintain high dynamic range and minimized noise—resulting in accurate and clear visuals.

The SVM-1000's Multiple Video Blending Technology synchronizes audio and video with up to four sources simultaneously. Each of the four channels features independent fading and equalization for traditional mixing techniques. The mixer is also capable of sound-only or visual-only control. The cross fader can control various video effects, such as fade, wipe and chromakey.

More info and complete specs for the SVM-1000 can be found at www.pioneerprodj.com.

Integrators Integrate

ProDJpc has announced the merger of ProDJpc and DJ Computer, two of the industry's top digital DJ integration companies. "At the 2006 Mobile Beat summer show we got a chance to talk about our industry and found we had similar values and interests in serving the DJ community," said Paul Gormley of ProDJpc. Greg Hodges of DJ Computer reported, "Initially we joined forces to develop a single new product, the ProDJpc AIIN1. But, as our companies worked together, we realized that we could provide better products and services as a team. So as of January 1, 2007, DJ Computer and ProDJpc became one entity."

ProDJpc was founded in March of 2005 by Paul Gormley and Ryan Burger of BC Productions / ProDJ Publishing. Many changes have occurred since 2005, namely BC Productions' acquisition of Mobile Beat Magazine and trade show events. This merger provided an opportunity for Burger and BC Productions to divest out of ProDJpc in an effort to more fully concentrate on Mobile Beat and ProDJ. "It was a great experience, and I really enjoyed working with Paul as we developed ProDJpc together," expressed Ryan. "I wish Paul, Greg and their team the best in the future. They are really great people to work with. I know they will continue to serve the DJ community the way Paul and I envisioned three years ago."

You can learn more about the new ProDJpc and their newest product, the AIIN1, at www.ProDJpc.com **MB**

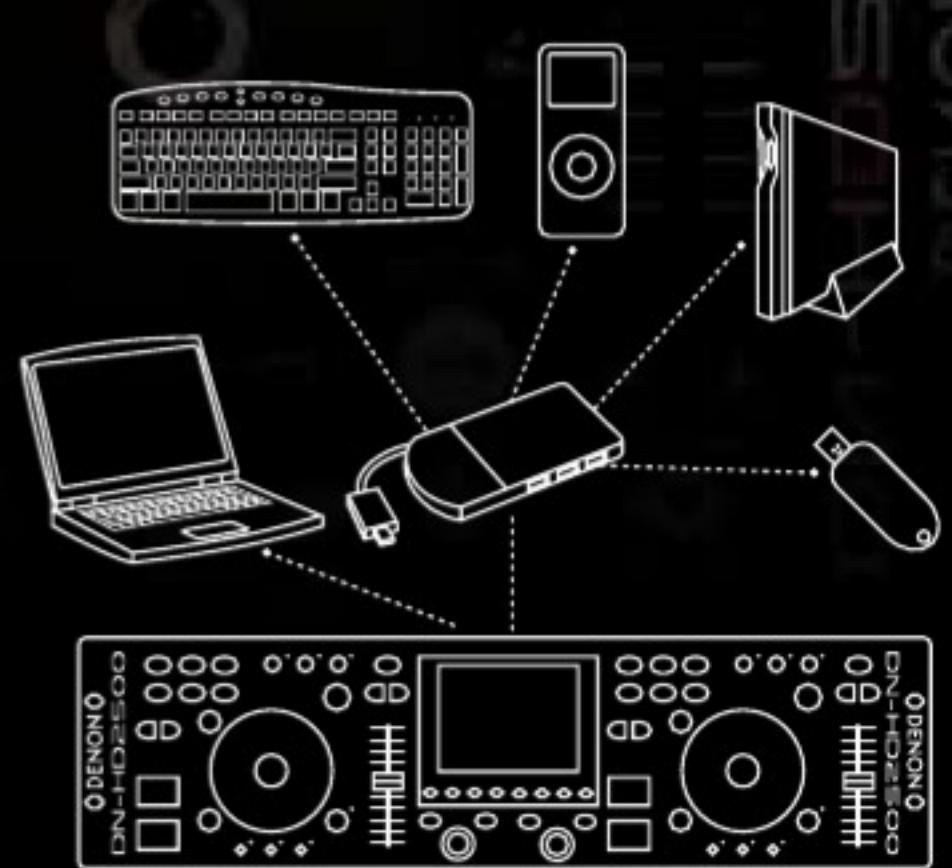
EVOLVE



Denon's new DN-HD2500 represents the next step in DJ evolution.

Ever since a needle hit vinyl, DJs have been setting the standard for what's hot. Denon comes from that same philosophy and passion-leading the way and creating the path for DJ evolution. That path has lead to the DN-HD2500. A hard-drive based, professional media player and controller offering a total all-in-one solution that addresses and actually anticipates your ever changing needs. It's flexible, feature packed, and built for any event where professional-quality, and flawless performance is expected. Check it out online at www.denondj.com/dnhd2500 Better yet, swing by your authorized Denon DJ reseller and join the evolution.

Internal Hard Drive Included • Controls MP3/WAV Music from External USB Devices • USB Keyboard Compatible
Supports DN-D4500/D4000 CD/MP3 Drive Unit • 7 Onboard DSP Effects • Scratching, Looping & Hot Starts
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AUDIO & VIDEO MEDIA				
MFGR.	PRODUCT	DESCRIPTION	GENRE	PRICE
AUDIO CONTENT				
DJ Drop In's	99 Generic DJ Drops	Great DJ Drops you can insert between songs or use to make announcements	Other	\$7
DJ Drop In's	Sweeper DJ Drops	Produce a better show with DJ Drops - add in between songs or use for Intros or making Announcements.	Other	\$12.99
ERG Music	Nu Country Traxx	Music Row's best every month, from boot-scootin' two steps to ballads. The top country hits from every label in Nashville. Monthly / Yearly subs.	Country	\$35.90 / \$180
ERG Music	Nu Dance Traxx	For hard, driving dance music to energize your dance floor, there's no better compilation CD available. The right tracks and the right mix at the right time. Monthly / Yearly subs.	Club	\$35.90 / \$180
ERG Music	Nu Latin Traxx Regional	Traditionally influenced Mexican music such as Mariachi, Banda, Tejano, Ranchera, Norteña, Grupero, Cumbia and Corrido, programmed by Jackie Madrigal. Monthly / Yearly subs.	Latin	\$35.90 / \$180
ERG Music	Nu Latin Traxx Tropical	Best Latin Pop and Dance every month, along with top Salsa, Merengue, and even more Cuban/South American styles like Bachata and Vallenato. Programmed by Jackie Madrigal. Monthly / Yearly subs.	Latin	\$35.90 / \$180
ERG Music	Nu Music Traxx	Best new releases on 2 CDs each month in Pop, Rock, Dance, Urban and Country. Ideal for DJs who require a variety of music. Monthly / Yearly subs.	Top 40 Radio	\$35.90 / \$360
ERG Music	Nu Pop Traxx	For the most popular dance music to energize your dance floor, there's no better compilation CD available. The right tracks and the right mix at the right time. Programmed by DJ Mike Setlock of WKSE Buffalo. Monthly / Yearly subs.	Top 40 Radio	\$35.90 / \$180
ERG Music	Nu Rock Traxx	Modern and active rock selected by top rock programmer Chris Williams. From Alternative to Heavy Metal and everything in between. Monthly / Yearly subs.	Rock	\$35.90 / \$180
ERG Music	Nu Urban Traxx	The best new Rap, Hip-Hop, Reggae and Mainstream R&B tracks on 1 monthly CD, programmed by respected Music Director Deneen Womack from WBLS New York. Clean, Edited Versions of all songs. Monthly / Yearly subs.	Urban	\$35.90 / \$180
JonesTM	PrimeCuts	The only music service that guarantees every song in the top 30 of 5 music formats: Adult Contemporary, Pop/Top 40, Urban, Country and Rock. Also includes new releases from Christian and Dance.	Top 40 Radio	\$51.45
JonesTM	PrimeCuts Latin	All the latest Latin hits from 12 formats shipped every other week!	Latin	\$25.73
JonesTM	PrimeCuts Monthly	1 CD a month that contains top hits from 5 music formats; Top 40/CHR, Urban, Rock, Country and Dance. includes free access to PrimeCuts+ online.	Top 40 Radio	\$150
JonesTM	PrimeCuts MP3	The same great content from PrimeCuts now in MP3 format! A weekly CD-ROM with MP3s of the latest releases!	Top 40 Radio	\$51.45
JonesTM	PrimeCuts Smooth Jazz	Create the perfect atmosphere with PrimeCuts Smooth Jazz. Great for dinner and cocktail hour music for weddings and other events.	Other	\$5.95
Music Trends	DJ Divider Cards	TOTAL OF 50 CARDS - ALPHABET A-Z PLUS 28 OF THE MOST POPULAR CATEGORIES	Other	\$29.99
Promo Only	Alternative Club	The best 12" Mixes of Electronica and Alternative Dance Music - Also includes extended Mixes of Alternative Radio Hits!	Rock	N/S
Promo Only	Caribbean Series	Reggae, Reggaeton, Soca, Dancehall - and more -	Latin	N/S
Promo Only	Comtemporary Hits	A wide variety of music with a positive message! Pop, dance, urban and rock - all with lyrics the entire family can enjoy! Perfect for teen dances, weddings and skate nights.	Christian	N/S
Promo Only	Country Radio	Top Releases of the National Country Charts. Hot New Country, Dance Mixes & Remixes, Ballads, New Radio Edits, Traditional & Young Country.	Country	N/S
Promo Only	Mainstream Club	Best 12" Mixes of the Hottest New Club Songs - Extended dance versions of top 40 hits being played on radio mix shows!	Club	N/S
Promo Only	Mainstream Radio	Top Releases of the National Mainstream Charts - the newest top 40 pop, urban, dance and rock releases. A broad selection of styles, FCC-compliant content. A sure-fire success at any function	Top 40 Radio	N/S
Promo Only	Modern Rock Radio	Best Alternative Cuts From Modern Rock Charts: Alternative, Rock, Grunge, Clean Radio Edits, New Alternative	Rock	N/S
Promo Only	Pop Latin	Newest Latin CD series! All the rhythm and romance of Latin series, with a dash of Pop, Spanish Rock, Dance and Ballads! Pop Latin fills the gap between East (Tropical Latin) and West (Regional Latin).	Latin	N/S
Promo Only	Regional Latin	Designed for "West Coast" Latin DJs	Latin	N/S
Promo Only	Rhythm Club	Best 12" Mixes of Songs From Rhythm Crossover Charts: Freestyle, Latin House, BassRhythm, Club. Features funky beats and breaks that can supercharge your playlist.	Club	N/S
Promo Only	Tropical Latin	Hot, Breaking Releases From Top Latin Radio. Features a range of Salsa, Merengue, Bachata, Reggaeton and more, with each track labeled according to style.	Latin	N/S
Promo Only	UK Club Beats	Club Beats UK -- a monthly double CD, featuring the very best full-length House, Club and Trance releases from the leading labels in Dance	Club	N/S

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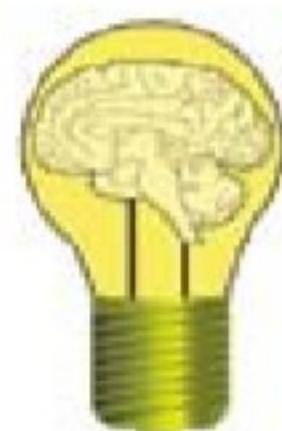
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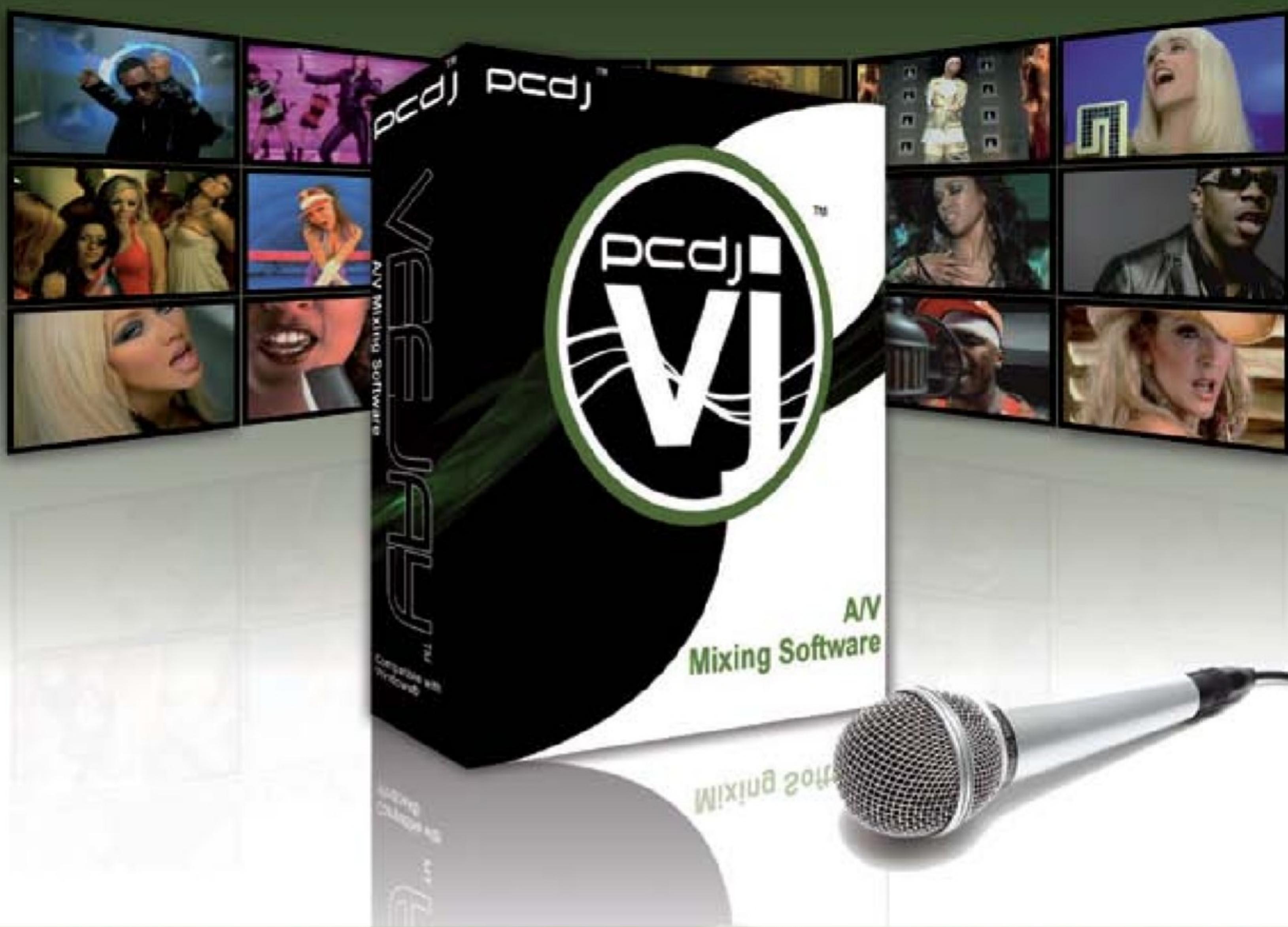
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Promo Only	Underground Club	180-degrees away from mainstream? In fact, mid-tempo cuts can warm most any audience with a well-paced "breather"	Club	N/S
Promo Only	Urban Club		Urban	N/S
Select Mix - Hot Tracks	Country Essentials Remix Series	New: Country Essentials brings new life and fun to today's top Country hits. Extended intros and outros make for some exciting beat-to-beat Country sets!	Country	24.99
Select Mix - Hot Tracks	Hot Tracks (Mainstream Dance) Remix Series	One of the longest-running remix products in the industry. Hot Tracks dance remixes energize the crowds!	Club	24.99
Select Mix - Hot Tracks	Old School Essentials Remix Series	World-famous Old School Essentials series. Run DMC, LL Cool J, Sugarhill Gang, Ice Cube, Snoop Dogg, Naughty By Nature and more.	Urban	24.99
Select Mix - Hot Tracks	Rewind Series Remix Series	Presenting late 90s and early 2000s remixes to thrill your dancefloors. Refreshing new cuts of some all-time favorites. Clean edits.	Top 40 Radio	24.99
Select Mix - Hot Tracks	Rock Essentials Remix Series	Modern and Active Rock remixes you can count on, sprinkled with some classics to set you apart from the rest.	Rock	24.99
Select Mix - Hot Tracks	Select Essentials Remix Series	Today's hottest hits, remixed for easy mixing with extended intros and outros - a mobile DJ's best friend. All the hottest Top 40, Pop, Pop Rock, and R&B jams!	Top 40 Radio	24.99
Select Mix - Hot Tracks	Slow Jam Essentials Remix Series	Remixes of the great slow jams from yesterday and today. Finally, you can beat mix some of these must-have songs.	Top 40 Radio	24.99
Select Mix - Hot Tracks	Street Tracks Remix Series	Today's urban club jams, remixed to pack the floor. All hottest Hip Hop cuts are represented, remixed, and ready to make you shine. One of the longest-running remix series in the world!	Urban	24.99
Select Mix - Hot Tracks	The Edge Remix Series	The Edge brings new life to 80's favorites. Remixes of the hottest eighties records.	Specialty	24.99
Syphonex By ERG Music	Syphonex 1500-Song Audio	Monthly Subscription to a Library of 1500 Audio Tracks	Other	39
Syphonex By ERG Music	Syphonex 3000-Song Audio	Monthly Subscription to a Library of 3000 Audio Tracks	Other	59
Syphonex By ERG Music	Syphonex 5000-Song Audio	Monthly Subscription to a Library of 5000 Audio Tracks	Other	79
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ERG Music	Classic Videotraxx	All the classic hits you'll ever need, from Rock greats to Disco, New Wave to Old School, 50s 60s 70s and beyond. Monthly/Yearly subs.	Specialty	\$32.50/\$360
ERG Music	Club Videotraxx	Techno, Trance & Euro high BPM tracks Extended autoplay feature & individual chapter stops for single track selection. Monthly/Yearly subs.	Club	\$32.50/\$360
ERG Music	Country Videotraxx	An upbeat mix of current hits & classic favorites - only pure Country dance music. Monthly/Yearly subs.	Country	\$32.50/\$360
ERG Music	Dance VideoTraxx	Exclusive remixes, hard to find imports, popular mainstream hits and everything in between. For the fast paced dance environment. Monthly/Yearly subs.	Club	\$32.50/\$360
ERG Music	Latin Videotraxx	For the sophisticated latin dance crowd, featuring only the hottest and best in tropical, Caribbean, merengue dance & Latin pop. Monthly/Yearly subs.	Latin	\$32.50/\$360
ERG Music	Rock Videotraxx	From mainstream rock to modern rock, international to regional, major label to garage band, an all inclusive program that features everything that truly rocks. Monthly/Yearly subs.	Rock	\$32.50/\$360
ERG Music	Top 40 Videotraxx	Mainstream Top 40 programming featuring nothing but the hits from every pop genre. Monthly/Yearly subs.	Top 40 Radio	\$32.50/\$360
ERG Music	Urban Videotraxx	Not just the same old, same old. This reel is all inclusive, from the top of the hip-hop charts to the best in urban underground. Monthly/Yearly subs.	Urban	\$32.50/\$360
JonesTM	VidDisc Classics	A monthly music video subscription that features classic music videos. DVD or MPEG2 format.	Other	\$30
JonesTM	VidDisc Hits	Top music video releases from mainstream Top 40. DVD or MPEG2 format.	Top 40 Radio	\$30
Promo Only	Club Video	Devoted exclusively to Dance Music Videos!	Club	N/S
Promo Only	Dance Mix Video	Professionally beat-mixed DVDs to provide a continuous dance mix. With Video Effects! The best of both worlds!	Top 40 Radio	N/S

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MFGR.	PRODUCT	DESCRIPTION	GENRE	PRICE
Promo Only	Express Video	The new FAST way to enjoy the latest Pop, Urban, Dance, Country and Christian videos - all on one DVD, delivered weekly! More music video, more often than any other video series available anywhere!	Other	N/S
Promo Only	Hot Video	Includes Top 40, Dance, Urban, Rock and ambient videos all on 1 DVD. A must for the VJ who needs multiple types of music videos each month.	Top 40 Radio	N/S
Promo Only	Hot Video Classics	The best music videos of the 70s, 80s and 90s.	Other	N/S
Promo Only	Latin Video	Try Promo Only's Latin Music video format on DVD, the ultimate mix of Latin music formats!	Latin	N/S
Promo Only	Modern Rock Video	The latest modern and mainstream rock releases - as only Promo can.	Rock	N/S
Promo Only	Pop Mix Video	A mixture of today's hot Music Videos, segued together for continuous play.	Top 40 Radio	N/S
Promo Only	Urban Video	All New, All Hip-Hop! In the eye-popping, jaw-dropping clarity of DVD, a collection of the very latest music videos.	Urban	N/S
Syphonex By ERG Music	Syphonex 1000-Song Music Video	Monthly Sub to a Music Video Library of 1000 titles	Other	\$99
Syphonex By ERG Music	Syphonex 1500-Song Karaoke	Monthly Sub to a Library of 1500 karaoke titles	Other	\$99
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TriceraSoft	Karaoke MP3+G Content	An MP3+G Collection licensed for distribution from Karaoke Monthly, ZOOM Entertainments, and Forever Hits.	Other	\$199
VJ World	Cities - Los Angeles		Specialty	\$24.99
VJ World	Family Friendly Club Visuals		Specialty	\$49.99
VJ World	Shadow Dancers DVDs		Specialty	\$19.99
VJ World	VJ World Visuals Starter Pack		Specialty	\$24.95

GAMESHOW PRODUCTION				
MFGR.	PRODUCT	DESCRIPTION		PRICE
Creative Imagineering	Face-Off	Versatile, Compact - Fun for all ages! Quick and Easy set-up. Wireless Remote Control Extra Large Hit Buttons Arrows highlighted with bright LEDs.Built-in Microphones.		\$1,395
Creative Imagineering	GSS-4 Game Show System	The tool you need to produce a wide variety of game shows! With the new GSS-10 Computer Control Sys you can add audio, video and pictures to the audience screen for training and entertainment.		\$5,700
Creative Imagineering	GSS-4 Compact Game Show System	Table top version of the popular GSS-4 series. With the new GSS-10 Computer Control Sys you can add audio, video and pictures to the audience screen for training and entertainment		\$3,445
Creative Imagineering	GSS-3000	Recreates the extremely popular GSS-III. Electronics are an upgraded version of the reliable Face-Off! introduced in 2004. Durable black cabinet carpet. Case lid has built-in legs.		\$2,995
Creative Imagineering	GSS-10 Software Controller	The New GSS-10 Computer Software Controller opens the door to exciting markets: schools, corporate events, training or just for fun		\$1,495
DigiGames	TM-150	The only game show system in the world that makes it possible for audiences to play trivia games at their tables!		\$2,499
DigiGames	Model 3609	An amazing, complete software and LCD hardware pkg for performing America's most favorite TV game shows!		\$3,999
DigiGames	Take It \'er Leave It	The ultimate software/hardware pkg inspired by America's #1 TV game show, featuring Howie Mandel.		\$1,299
DigiGames	Model 9000 - Q-Station	Multi-player feud-style contestant booths.		\$4,999
DigiGames	Head 2 Head	The ultimate battle of player against player or team against team. Built-in LCD technology, easy to transport, set up, make money, and blow away the competition!		\$2,499

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BPM List	BPM List	Reference book listing thousands of songs indexed by BPM, Style, Artist, and Title.	Book	Performance	75	
BPM List	DJ Music List	A handy checklist of the most requested songs played at parties and wedding receptions.	Book	Performance	20	
DJ Utilities	Creative Games and Exciting Contest			DVD	Performance	34.95
DJ Utilities	DJ Encyclopedia	5 volumes: Event Preparation, Sales Techniques, Marketing Tips, Line and Participation Dances, Games and Contest Ideas	Book	Business	79.95	
DJ Utilities	Follow Me's/Line Dance & Groovin' Moves	In the "Follow-Me Line Dance and Groovin' Moves" series, your host Maria will instruct you in the hottest dance moves	DVD	Performance	34.95	
DJ Utilities	Sales and Marketing Tips	Through cutting-edge selling techniques and marketing strategies. Host Diana interviews Michael, Manager of Dancing DJ's.	DVD	Business	34.95	
DJ Utilities	Wedding & Bar/Bat Mitzvah Techniques			DVD	Performance	34.95
ProDJ Publishing	10 Minute Trainer Series For DJs	Proven training material from Roy Hanschke, award-winning Denver radio personality and nationally recognized voice trainer for over 30 years, with J. Matt Martindale.	Book	Performance	29.95	
ProDJ Publishing	Wedding Horror Stories And How To Avoid Them	National wedding and DJ columnist Anthony Barthel provides fun reading for wedding professionals and for anyone involved in planning a wedding!	Book	Performance	14.95	
ProDJ Publishing	DJ Games by Marc Pears	Games for General Audience with props, Games for General Audience without props, Games for Adults with props, Games for Adults without props.	Book	Performance	14.95	
ProDJ Publishing	Increase Your Mobile DJ Business by 30%	By Bob Popyk. Is it really possible to increase the readers mobile DJ business by 30% as soon as next month?	Book	Business	24.95	
ProDJ Publishing	How To Get Big Money Referrals: Mobile DJ	By James Malinchak. Tailored to Mobile DJ business needs.	Audio CD	Business	49.95	
ProDJ Publishing	Mind Your Own Business	By Larry Williams. Content is designed to make you as proficient in business management as you are in performance.	Book	Business	24.95	
ProDJ Publishing	Scott Faver's GameMaster Volume 1	First in his series of DVDs with games and interactive techniques for professional mobile disc jockeys.	DVD	Performance	29.95	
ProDJ Publishing	Scott Faver's GameMaster Volume 2	Second in his series of DVDs with games and interactive techniques for professional mobile disc jockeys.	DVD	Games	29.95	
ProDJ Publishing	Scott Faver's GameMaster Volume 3	Third in his series of DVDs with games and interactive techniques for professional mobile disc jockeys.	DVD	Games	29.95	
ProDJ Publishing	Scott Faver's GameMaster Volume 4	Fourth in his series of DVDs with games and interactive techniques for professional mobile disc jockeys.	DVD	Games	29.95	
ProDJ Publishing	Spinnin' 2000	By Robert Lindquist and Dennis Hampson. Over 10,000 copies sold, packed with information on how to become a better DJ	Book	Business	24.95	
ProDJ Publishing	The Business of Mobile DJing	18 year DJ vet Rob Peters unveils the secrets to running a successful mobile DJ business.	Book	Business	24.95	
ProDJ Publishing	The Master Wedding MC	Subtitle: A Guide for the Professional WeddingEntertainer. Previously available only electronically this fantastic, now in print. If you do weddings, you need this book!	Book	Performance	24.95	
ProDJ Publishing	The Secret To A Successful Reputation	By Matt Martindale. This popular book has it all: sample questions, profiles, forms, checklists, and more to provoke thought and activity.	Book	Business	29.95	
ProDJ Publishing	There's A Mobile DJ Customer On Line 2	CD and workbook on phone skills by Bob Popyk: inside look at the questions you need to ask to increase your mobile DJ business.	Book	Business	24.95	
ProDJ Publishing	Turning Music Into Gold	Jeff Mulligan, industry scribe, and Ryan Burger, DJ industry Internet/Marketing expert, teach the secrets of effective marketing in today's competitive marketplace. (incl. reference material appendixes)	Book	Business	24.95	
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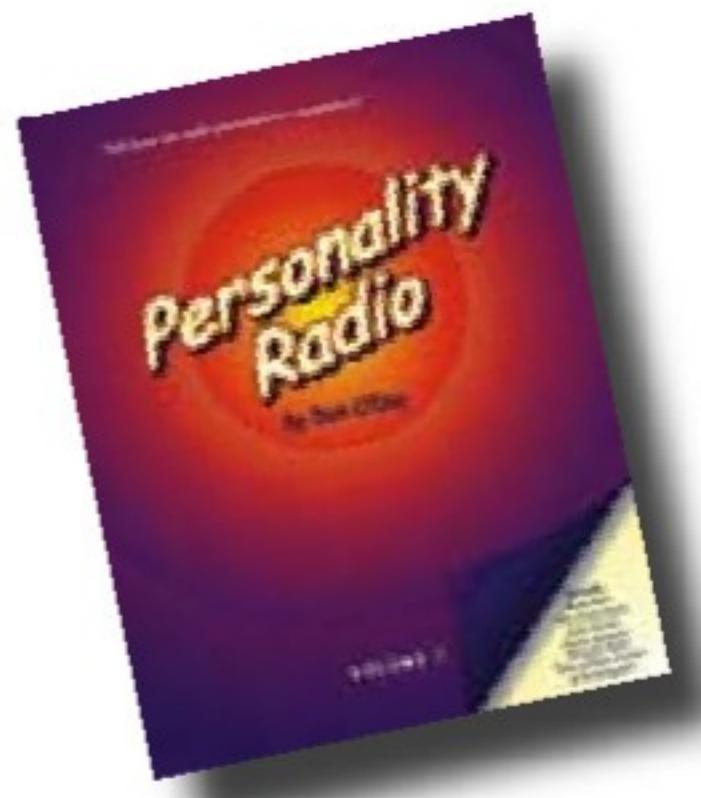
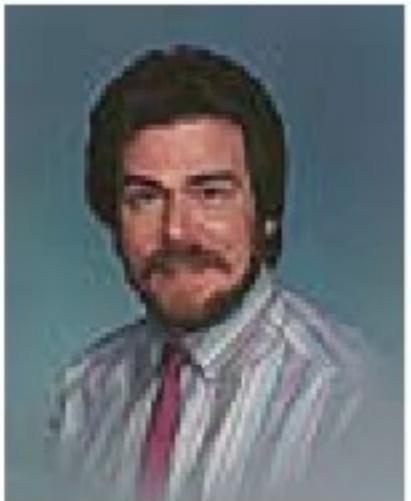
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American DJ Association	The ADJA is the largest and fastest growing trade association for Mobile DJs. The ADJA's #1 goal? We help DJs build and grow their business. We do that by providing exceptional services and benefits. Nobody can match, let alone exceed what the ADJA provides its members. No one can do more to help you build and grow your business than the ADJA. Join the ADJA today and begin to reap the benefits of Education, Networking & Support.	\$200.00	888-723-5776	www.adja.org
Global Mobile Entertainers Association	Our members are never alone, 24/7, because we care! We are the home of superior DJ Insurance (Liability & Equipment) available from World Renowned TRAVELERS Insurance . Never leave home without it! As the originator of DJ MARKETING PODCASTS (www.globalmobile.org/podcast), with 35+ years experience, we are constantly teaching both seasoned veterans and "newbies" alike techniques to help book more Wedding Receptions, Parties and Dances, thus saving years of blood, sweat, & tears...Art Bradlee, Pres. & CEO (art@globalmobile).	\$122.22	877-DJ-ASSOC	www.globalmobile.org
National Association of Mobile Entertainers (N.A.M.E)	N.A.M.E. was established for the sole purpose of meeting the needs of professional mobile entertainers. It has evolved into a multi-service association that also assists wedding and event planners and consumers from all over the United States. Prospective members must meet certain qualifications, such as providing business and trade references, a listing of their professional equipment and they must make the commitment to learning new and different techniques in servicing their clientele.	\$125.00	215-658-1193	www.nameentertainers.com

ASSOCIATIONS



What's Your Motivation?

By Stu Chisholm

The power of a single book read or a single step taken might surprise you

Although this column is called "Sweating the Small Stuff," this topic is actually big. Very big. In fact, the two things I'll be discussing in this space had more of an impact on both my DJ show and my personal life than anything I've discussed previously on these pages.

Overlooking the Obvious?

In our quest to improve our performance, both on-stage and off, we often look to new technology, fresh trends and interactive routines, new services to offer, new music (of course!), the latest lighting and on and on, yet we sometimes overlook the single most important component: ourselves! If a new product comes out, any DJ/entertainer can buy it. If there's buzz about a great interactive routine, that means that others are already doing it. You're playing catch-up! To stay ahead of the pack, I think it's wise to focus on the one thing nobody else has: YOU.

Nearly every DJ I've ever met had doubts. You know, the kind of doubts that might have given you some stage fright when you first started, or maybe even still do; that lack of confidence that keeps you off balance and unsure of yourself. Many of us overcome these doubts simply through experience. Becoming more comfortable in front of people and having some success behind you can do wonders. But many DJs can still use some help in the personality department. In fact, this is something that drives the multi-ops crazy. They get that one rare DJ who has "the gift" and they wish they could tap and bottle his/her personality to inject it into the rest of their staff. Many people mistakenly think that "personality" is some magical attribute, like beauty, that one is born with. I hear it all the time: "You either have it or you don't."

Calling Dr. Dan!

Well, "Not so!" says Dan O'Day, an award-winning, former major market radio personality, air talent coach and author of several books for the on-

air community. My DJ career has taken many twists and turns over the years, and when I was dabbling in radio I ran across Dan's book, Personality Radio, while at a radio conference in Michigan. I thought it was a joke: The book had a plain, cardboard cover and the title looked as if it had been written on with a magic marker. But knowing about Dan's near legendary success, I picked up a copy anyway. That decision would change my whole outlook.

In short, Personality Radio shows you how to use what you've already got—your own, unique personality—and make it shine! Unlike beauty, personality, like muscle, can be developed. The more you practice projecting your personality and enriching it, the more entertaining you can become. While this book is aimed squarely at the on-air DJ (or "air talent" as they prefer to be called these days), almost all of the methods and exercises apply to club and mobile DJs as well. The author begins with the "Air Personality's Ten Commandments," the final one of which I've flipped to the #1 position ever since I first read it: "THOU SHALT NEVER BE SATISFIED WITH THY SHOW."

There are sections on show prep, doing character voices, self-promotion, attitudes, and even interviews with famous radio personalities. Quite honestly, this book has been my "secret weapon" since I first picked it up in 1987. For a long time it was out of print, but recently Dan decided that not only was it time to bring it back out, but it was also time to give it a serious update! Even better, you don't have to drive to a conference to get it. If you're as into instant gratification as I am, you'll appreciate that the entire book is available as a 257-page e-book that can be downloaded in PDF format (<http://www.danoday.com/personality/>). At just under thirty bucks, it's the best investment you'll ever make to improve what already sets you apart.

But Wait—There's More...

My other big revelation came by way of a friend who landed a job with a distributor of motivational tapes. She and I would watch bits

of some of them and laugh. We both have a very low opinion of most "motivational speakers" and her company was peddling some of the worst! But then one day she dropped by with a tape and said, "You should take a serious look at this one. It's the best one I've seen." She's a very sharp lady, so when she recommends something, I listen. I was glad I did.

To be honest, I can't recall the name of the speaker, but I do remember the basic message, and I applied it to both my life and DJ service. My second "secret weapon" boils down to this: have a plan, be adaptable and take action on it every day.

When I got the tape, my world was a bit of a mess. I had lost my job, I had no car, and because I had some outstanding traffic tickets that I ignored, I had warrants out for my arrest. At the time my goals were simple, short-term items: a job, a car and a clean record. Most people have goals. We know what our immediate needs are and we know where we'd like to be one day. Yet few of us really know how to GET there. It's like having a destination without a road map (or GPS). You might get there, but you might also waste a lot of time running into dead ends and detours... or might not even arrive at all. What is needed is a plan of action: a step-by-step set of directions that will take you where you want to go.

The first step is to take that first action: **WRITE IT DOWN**. I bought a loose-leaf ring binder and some regular old lined school paper. On one page I wrote down all of my short-term goals. (A job, car and clean record.) On the next page I wrote down where I'd like to be in five years. (Own my own business.) Then it was time to list everything needed to achieve each goal, in a logical progression. If I was unsure of a step, I'd talk to friends or family, or make some phone calls. Having your pathway listed out is a powerful motivator! Even when I couldn't cross something off of my list altogether, I could always find that one thing to do that would put me just a tiny bit closer to my goal. I could make a phone call, write a letter or pay a bill. I could tweak my resume. Making a commitment to working at it daily, you end each day with a sense of achievement, even

if it's only a very small one.

In less than a year I had my job back, a very nice car and a clean driving record. (A lot of judges were very surprised when I showed up to pay my fines: "We usually never see you guys unless we catch you!" All but one gave me a break for my honesty.) And within five years, my DJ company had been established. In less than six years, I was able to leave my old job and go full time as an entertainer.

Persistence Pays

Keeping your action plan in a loose-leaf binder has several advantages. First, it's tangible.

You must HANDLE it. It's not

some ethereal file on your computer that you can ignore easily. Mine is bright red. It demands attention! Don't hide it in a drawer. Keep it on your nightstand, desk or anyplace else where it will be in your face at the start of your day. Look it over while you have breakfast and decide what you'll attack today. Come back to it just before bed and WRITE DOWN your progress. Graph your progress! Do whatever it takes to keep your momentum.

Secondly, realize that your goals, as well as the pathways to get to them will change over

time. The key is to remain flexible and adaptable. Old goals might be replaced by new ones. Circumstances may alter your path to a goal. But if you take action each day, no matter how small, you simply cannot fail. I call it the George Washington strategy: He didn't have the best resources and he even lost a lot of battles, yet he remained persistent, never going for broke, pacing himself, working steadily toward his final objective. Military strategists know that with such a strategy, it is nearly impossible to lose.

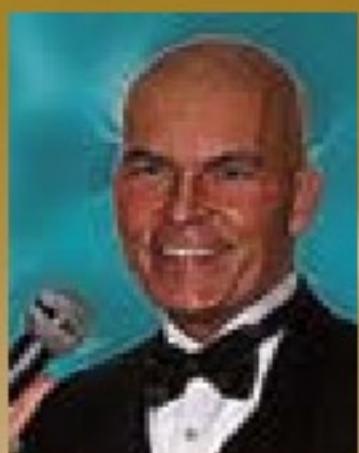
Applied to my DJ business, I was able to book over 50 events in my first year on a shoestring budget, eventually building up to nearly two decades of 90+ events as a single-op, not including nightclub work. (For several years, I fell just two short of 100.) I have continued using my Personal Action Plan ever since. According to that motivational tape of days gone by, this is the same method used by successful CEOs and company presidents the world over.

So there you have it; two small, inexpensive things that you can do immediately that could be a huge benefit to your business and personal life. I hope they bring you even more

success than I've experienced, and if you feel they have had an impact, then write and tell me about it! In the meantime, safe spinnin'! **MB**

Stu Chisholm, a mobile DJ since 1979, has also been a nightclub DJ in suburban Detroit. He has also done some radio, commercial voice-over work and has even worked a roller skating rink! Stu attended the famous Specs Howard School of Broadcasting and has been a music collector since the age of seven.





GOING FULL TIME FULL SPEED

PART 2: MORE IMPORTANT POINTS TO PONDER BEFORE TAKING THE FULL-TIME PLUNGE

By Michael Edwards

Here we continue considering the wide variety of issues that face you as you decide whether to go full time or not...

I Fought the Law

It's important to remember that as a legitimate business, you are subject to state and federal tax laws, social security and worker's compensation requirements. If you are supplying all the music for 10 DJ employees or are just a single op, you must still understand and comply with audio and video piracy laws and copyright legality issues. A music library built on illegal downloads and multiple copies of a single purchase poses a real danger to you and your clients. If caught, you can be fined heavily or closed down before you can play that date booked a year from now. It's far better for your business and your peace of mind to play by the rules if you're a full-time professional.

Don't Stop Thinking About Tomorrow

Even after you have established your business and gained respect within the DJ community there is the matter of keeping current. Music styles, performance trends, fads and gimmicks all come and go in the DJ business, as in life. If you try to stick to a tried and true formula that has always worked for you, chances are you'll eventually be left behind. Out of necessity, you'll find yourself constantly challenging and re-inventing yourself as a performer as you go. Successful new ideas must be passed on to all your DJs as well.

She Blinded Me with Science

Very few of us have the unlimited resources to add every new multimedia option or available technology as soon as it first comes out. A smart

business person can usually sense what expenses and changes are necessary right now and what ones are better served by the safer, wiser "wait and see" approach. Eventually you learn that it's really not as much about the fancy bells and whistles as it is about the skill, personality and musical knowledge of the DJ.

Forever Man

If you want to avoid burning out and remain a success in this business until you retire, don't try to be all things to all clients. Anyone who tries to master and offer every aspect of the DJ performance spectrum usually ends up compromising their product in one way or another. Simply put, it takes a tremendous amount of time and dedication to become a truly polished expert at each specific type of function, at each music genre, in every performance style and technique, with every specific technology, all while also juggling your office time spent on marketing, advertising, accounting, consultations, training etc. Attempting to be all things in every department all the time often results in a watered down overall result or a simple case of "DJ burnout."

Do You Want to Know a Secret?

To prevent DJ burnout and excel in your newfound career, I offer this simple secret: become the very best you can be at what you enjoy doing the most. If you are a great club DJ who doesn't really enjoy using the microphone, don't attempt weddings! If you have 25 years of experience as a wedding DJ and hate top 40 now, don't accept proms playing music you don't really enjoy. If you specialize in kids parties and bar/bat mitzvahs, work on completely understanding your target audience, their musical tastes and entertainment needs. You don't necessarily have to invest in the "latest" technology that doesn't really fit your specific target audience, no matter

MORE DOs

- Require a signed contract and deposit on all bookings
- Set a code of ethics regarding DJ conduct & explicit lyrics
- Give the client more than they have paid for or expect
- Attend DJ seminars and conventions to network & learn
- Enjoy what you do... it will show in your performance
- Charge a price for your service that allows you to enjoy the same caliber of life as other respected professionals.

MORE DON'Ts

- Send your client a substitute DJ to take a higher paying gig
- Lower your standards for any client or amount of money
- Check your watch to see how long before you can leave
- Steal other DJs ideas: "adapt" to your own unique version!
- Keep working after "burn out," just for the money
- Allow others to treat you or pay you like an amateur DJ.

how "hot" it is. If you have a larger company, eventually you may employ the diversified personnel you need to offer great DJs for every different specialized type of function and music style while also offering every available DJ option (game show, video screens, karaoke, moon walk, dancers etc). I have a DJ in my company who specializes in "world" music. Sure, we all carry say, Jewish, Irish and Italian, but how many of you would say you are qualified to select the music and MC at a 7-hour Hindu wedding or would like to play a 4-hour Bolivian folk dance? If you are still completely within your DJ comfort zone with those last two gigs, put down the bottle and step away from the bar, I'll arrange for a designated driver... **MB**

Michael Edwards is the owner of AllStar Entertainment, a licensed and bonded musical entertainment agency located in Andover, MA. Full-time since 1979, Mike is one of 18 AllStar DJs at his agency and also offers clients a full selection of greater Boston's best bands and classical music ensembles. He can be contacted at 978-470-4700 or emailed at BostonsBestDJs@aol.com. The agency's website is www.getadj.com.

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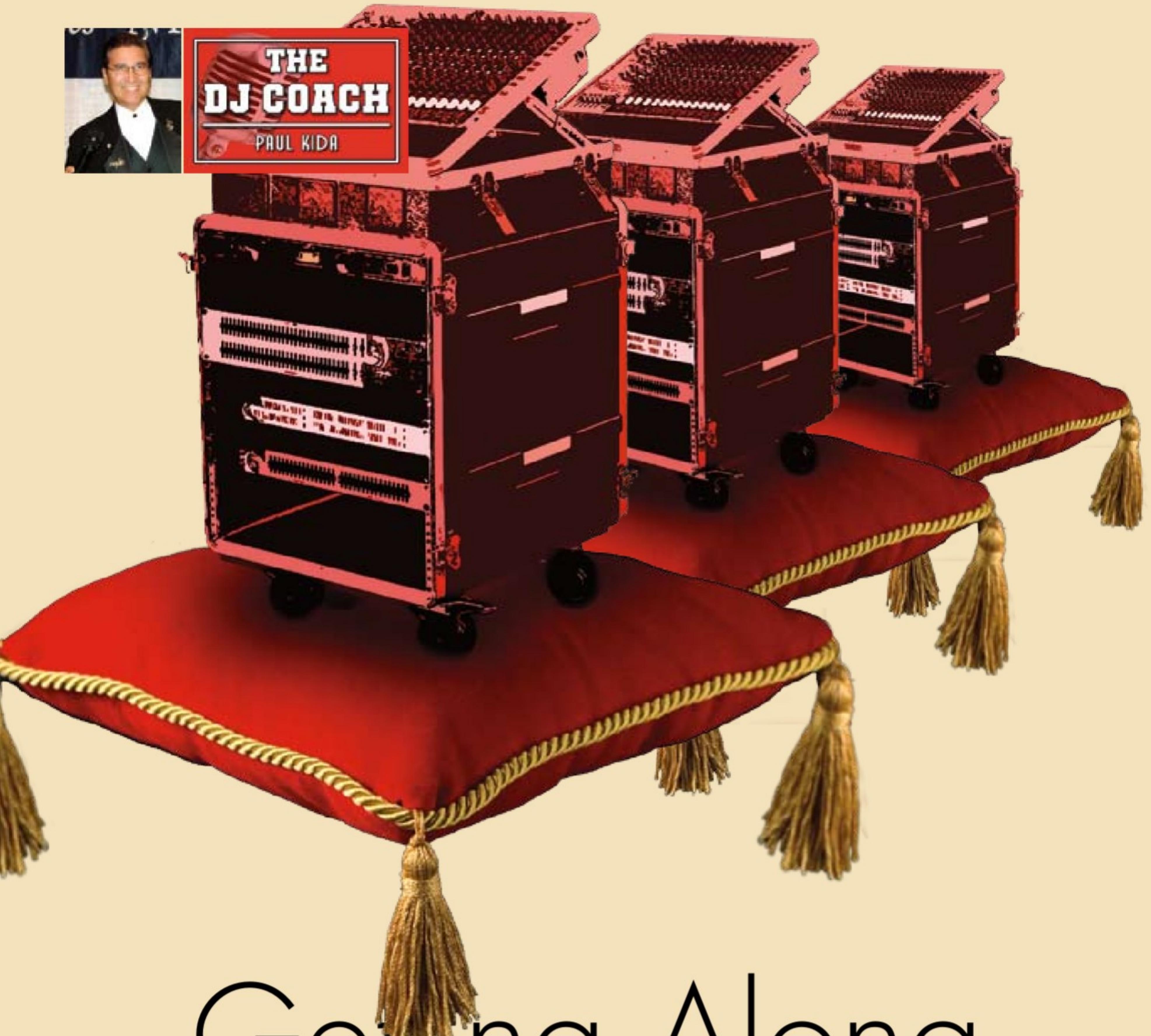
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**THE
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PAUL KIDA



Getting Along With Your Gear

By Paul Kida, The DJ Coach

Treat your gear setup with kindness
and it will be your friend for a long time

Give yourself enough time to load and unload carefully, and do your set-up and take-down methodically instead of just throwing things wherever they may fall.



How do you get along with your gear? Do you know its needs and what it takes to keep it in tip-top shape? Do you pamper your gear so that it will always provide you with the best possible service? Do you take your gear for granted, looking at it as just a bunch of circuits, wires, chips and casings that you load and unload every weekend? Do you think that your gear is the very foundation, or the life-blood of your DJ career?

Most of us have a viewpoint somewhere in the middle. We know that our equipment plays a critical role in the success of each event and we try, to a certain degree, to take care of the gear that we own. How about doing some things that will step it up a notch; things that will not only keep our gear looking great, but also functioning at peak levels, providing us with years of service?

Ask yourself a few questions, such as: When was the last time I thoroughly cleaned the outside of all my gear? Have I vacuumed and/or wiped down my speakers, utility poles and stands, cords, mixing boards, etc.? Does my equipment look as good as it should, or as it could? Regular cleaning of your gear will not only help keep it working great, but it will add years of life to various parts of your set-up. Regular does not mean that you have to wipe down every part and wire after every gig. Simply have a written schedule for yourself to clean it periodically, whether it be weekly, monthly or every other month. It also depends a lot on how often it is used, if it is in custom cases (which should keep it a lot cleaner) as well as where it is stored when not in use.

There is nothing wrong with taking extra care of your equipment by cleaning it after each event, but here is a word of caution for those who feel this is the best route for them: Clean it on your own time, NOT on the time of your event facility and their staff! More likely than not, these people have worked hard all day and want to get

out of there and go home as quickly as possible. They should not have to wait for you to wipe down and clean every last piece of equipment that you pack up. So, if you must clean your gear after each gig, just load it up and clean it at home or the office before you store it. Trust me, you will definitely make more friends at your event center, which will lead to more referrals!

Now that you've got a handle on having your gear look good, let's move on to keeping it in good working condition. Every three to six months, depending upon how often it is used, clean out your amplifiers, especially the older models that have cooling fans. Along with the air that cools the unit comes dust and small debris. While most of it passes through the system, a portion of it remains behind coating the inside of your amplifier with an ever-increasing fine film of dust. The more dust and dirt, the greater chance for unnecessary heat build-up that will eventually lead to equipment failure.

A quick removal of the outer casing, then blowing out the dust and debris with the exhaust end of your vacuum will keep your gear in top running condition. When you are using your home vacuum, make absolutely sure to put a new, clean filter in the vacuum, then blow the exhaust away from the amplifier unit for a few minutes to make sure it blows clean before you use it on the equipment. Otherwise, you could dump even more debris and dust into the amplifier. If there are some stubborn spots of dust and/or debris, you can use a soft detailing brush to remove them. ONE WORD OF CAUTION: If you are not sure how to go about the cleaning process, ask your fellow DJs or contact your local DJ servicing store for assistance. Don't take a chance if you are not absolutely sure about what you are doing. It is better to ask an expert than to damage your equipment. By the way, as with anything involving screws, nuts and bolts, be sure to put all these in a safe place so they will not get lost in the cleaning process.

If you are using CDs, remember that they are also a part of your gear. Treat them gently; clean them if necessary and they will last for years

to come. Regularly clean your CD/MP3 players, keeping the pick-up lens free and clear of any and all debris. The simple cleaning discs sold in most entertainment stores are suitable for this job.

Your speakers also may need special attention. Check to make sure all screws and connections are tight. Your speakers are pounding out sound at every gig and this continuous vibration can cause a loosening of the screws throughout the speaker(s). Check them all and tighten as necessary. Again, if you are uncertain about anything regarding your pieces of equipment, check with a professional dealer before taking them apart. It is better to have it done right than to do damage to your hard-working gear!

Aside from a regular cleaning inside and out of your gear, always, and I mean ALWAYS, use TLC when handling and storing all of your gear. Dropping, banging and otherwise rough treatment will only decrease the life and efficiency of the very things that help make you a living, so be kind to your equipment! Many times we are in a hurry to get things done and tend to cut corners. Don't cut corners with your gear. Give yourself enough time to load and unload carefully, and do your set-up and take-down methodically instead of just throwing things wherever they may fall. Keep your microphones in good order and in a safe, secure, padded area so they do not end up on the floor. One of the things I keep always in my mind is, "The less abuse, the longer the use!" **MB**

Please send any comments on this article, suggestions for future articles or questions to djcoach@mobilebeat.com.

Paul Kida, The DJ Coach, is a founding member and the current president of the Colorado Disc Jockey Association. He owns JAMMCATTS DJ Entertainment (www.jammcattsdj.com), and is a regular speaker at the Mobile Beat DJ Show.

CD PLAYERS

MFGR.	PRODUCT	DESCRIPTION	CD+G KARAOKE	MP3 - DIGITAL FILES	LOAD	BPM	DIGITAL START	DIGITAL CUE	DIGITAL EFFECTS	TEMPO / PITCH
DUAL-DECK										
American Audio	CDG-350		Yes	No	Tray	No	Yes	Yes	Yes	Both
American Audio	CK-1000 MP3	Dual Tabletop design	No	Yes	Tray	Auto	Yes	Yes	Yes	Both
American Audio	CK-800 MP3	Dual Tabletop design	No	Yes	Tray	No	Yes	Yes	Yes	None
American Audio	DCD-Pro 1000		No	No	Tray	Man	Yes	Yes	Yes	Pitch
American Audio	DCD-PRO 310	Fader "Q" Start, +10 track advance button, Mech Anti Skip Protection, Relay Playback.	No	No	Tray	No	Yes	Yes	No	Pitch
American Audio	MCD-110	Quality, affordable, reliable MP3/CD Players.	No	Yes	Slot	No	Yes	Yes	No	Pitch
American Audio	MCD-510	Quality, affordable, reliable MP3/CD Players.	No	Yes	Slot	No	Yes	Yes	No	Pitch
American Audio	MCD-710		No	Yes	Tray	Auto	Yes	Yes	No	Both
American Audio	MCD-810	Quality, affordable and reliable MP3/CD Players.	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
American Audio	Velocity MP3	Plays MP3, CD, CD-R discs; Displays track listing and artist for MP3; Advanced cueing with track searching by frame; Quick MP3/CD recognition; Folder Search; "PowerTouch™"	No	Yes	Slot	Man	Yes	Yes	Yes	Both
B-52 Pro	Prodigy FX DJ Workstation	Dual CD / mixer combo unit loaded with features including a wide array of DSP effects w/ parameter controls, master tempo, sampler, hot cues, integrated fader start, & much more	No	Yes	Slot	Yes	Yes	Yes	Yes	Yes
Denon DJ	Denon DN-D4500 Dual MP3/CD Player	Offers many expanded features especially in the area of MP3.	No	Yes	Tray	No	Yes	Yes	Yes	None
Denon DJ	Denon DN-D9000 Dual CD Player	Easily removable drives: just pull it out & pop in a spare, all while playing the other tray. Independent, simultaneous playback of another track from the same disc!	No	Yes	Tray	No	Yes	Yes	Yes	None
Denon DJ	Denon DN-S1000 Compact MP3/CD Player	The first dual player to offer a full set of MP3 features	No	Yes	Slot	No	Yes	Yes	Yes	None
Gemini	CD-200	Professional 2U Dual CD Player	No	No	Tray	No	Yes	Yes	No	None
Gemini	CDM-500	Professional DJ Station	No	No	Tray	No	Yes	Yes	No	Pitch
Marathon	DCM-2000	Blue Backlight LCD Display CD,Mic and Line Inputs, Phono Pitch V.R speed adjustable								
Numark	CD MIX 3	Dual CD player and mixer combination								
Numark	CDN25+G		Yes	No	Tray	No	Yes	Yes	Yes	Pitch
Numark	CDN36		No	No	Tray	Auto	Yes	Yes	Yes	Pitch
Numark	CDN95	The CDN95 is the most advanced dual CD/MP3 player in the world.	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Stanton	C.502	Affordable CDP with full MP3 capability, designed with a familiar DJ friendly layout for ease-of-use.	No	Yes	Tray	No	Yes	Yes	No	Yes
VocoPro	CDG-9000 PRO	CD/CD+G Player with Key Control; separate CD+G decoders	Yes	Yes	Tray	No	Yes	Yes	No	Both

JOG WHEEL	SEAMLESS LOOP	ANTI-SHOCK	DIGITAL OUTPUT	RACK SPACES	WARRANTY	PRICE
Yes	No	Yes	Yes	4	1 yr	\$599.95
Yes	Yes	Yes	Yes	N/A	1 yr	\$699.95
Yes	Yes	Yes	Yes	N/A	1 yr	\$559.95
Yes	Yes	Yes	Yes	5	1 yr	\$1,049.95
Yes	Yes	Yes	Yes	5	1 yr	\$349.95
Yes	Yes	Yes	Yes	2	1 yr	\$299.95
Yes	Yes	Yes	Yes	4	1 yr	\$499.95
Yes	Yes	Yes	Yes	4	1 yr	\$599.95
Yes	Yes	Yes	Yes	5	1 yr	\$799.95
Yes	Yes	Yes	Yes	5	1 yr	\$1,299.95
Yes-Touch	Yes	Yes	Yes	N/A	1 yr	\$1,399.99
Yes	Yes	Yes	Yes	4	1 yr	\$599.00
Yes	Yes	Yes	Yes	5	1 yr	N/S
Yes	Yes	Yes	Yes	5	1 yr	N/S
Yes	Yes	Yes	No	2	1 yr	\$199.95
Yes	Yes	Yes	No	N/A	1 yr	\$299.95
						N/S
Yes	Yes	Yes	Yes	3	N/S	\$299.95
Yes	Yes	Yes	Yes	3	N/S	\$499.99
Yes	Yes	Yes	Yes	3	N/S	\$999.95
Yes	Yes	Yes	Yes	4	N/S	N/S
Yes	Yes	No	No	5	1 yr	\$859.00



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CD PLAYERS

MFGR.	PRODUCT	DESCRIPTION	CD-G KARAOKE	MP3 - DIGITAL FILES	LOAD	BPM	DIGITAL START	DIGITAL CUE	DIGITAL EFFECTS	TEMPO / PITCH
TABLETOP										
American Audio	CDI 100 MP3		No	Yes	Top	No	Yes	Yes	No	None
American Audio	CDI-300 MP3		No	Yes	Slot	Auto	Yes	Yes	Yes	Both
American Audio	CDI-500 MP3		No	Yes	Slot	Auto	Yes	Yes	Yes	None
Denon DJ	Denon DN-S1000	Compact MP3/CD Player	No	Yes	Slot	No	Yes	Yes	Yes	Both
Denon DJ	Denon DN-S3500 CD/MP3 Player	Innovative world's first spinning active platter design goes to the next technical level.	No	Yes	Slot	No	Yes	Yes	Yes	None
Denon DJ	Denon DN-S5000	Table Top CD Player	Yes	Yes	Slot	Auto	Yes	Yes	Yes	Both
Gemini Sound Products	CDJ-01	Professional CD Player	No	No	Top	No	No	No	No	Pitch
Gemini Sound Products	CDJ-02	Professional Front Load CD Player	Yes	Yes	Slot	No	Yes	Yes	Yes	None
Gemini Sound Products	CDJ-15X	Professional CD Player	No	No	Top	No	No	No	No	Pitch
Gemini Sound Products	CDT-05	Professional Hybrid Turntable - combo CD+vinyl turntable	Yes	Yes	Slot	No	Yes	Yes	Yes	Tempo
Gemini Sound Products	CFX-20	Professional FX CD Player	No	No	Slot	No	Yes	Yes	Yes	Pitch
Gemini Sound Products	iCDJ	Professional Slot Loading CD Player	No	Yes	Slot	No	Yes	Yes	No	Both
Gemini Sound Products	iCFX	Professional Touch Sensitive CD Player	No	Yes	Slot	Auto	No	Yes	Yes	Both
Gemini Sound Products	MPX-40		No	Yes	Slot	Auto	Yes	Yes	Yes	Pitch
Numark	AXIS 9		No	No	Tray	Auto	Yes	Yes	Yes	Pitch
Numark	HDX Hard Drive CD/ MP3 Player	Digital turntable control of discs & music files	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Numark	iCDX	Extensive USB mass storage connectivity, manipulate and store large library of MP3 files.	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Pioneer ProDJ	CDJ-1000MK2	Flagship tabletop CDP, offers an astounding assortment of high-end performance options.	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Pioneer ProDJ	CDJ1000MK3	Play, scratch and loop audio and MP3 tracks	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Pioneer ProDJ	CDJ100S	Seamless looping - Built in effects	No	No	Slot	No	No	Yes	Yes	Tempo
Pioneer ProDJ	CDJ-200	Plays CDs and MP3 formats, blue light around large jog wheel when loaded. Built-in effects.	No	Yes	Slot	Auto	Yes	Yes	Yes	Pitch
Pioneer ProDJ	CDJ-800MK2	Offers an astounding assortment of high-end performance options.	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
Vestax	Vestax CDR-07		No	Yes	Tray	Auto	Yes	Yes	Yes	Both

JOG WHEEL	SEAMLESS LOOP	ANTI-SHOCK	DIGITAL OUTPUT	RACK SPACES	WARRANTY	PRICE
Yes	Yes	Yes	Yes	N/A	1 yr	\$299.95
Yes-Touch	Yes	Yes	Yes	N/A	1 yr	\$419.95
Yes-Touch	Yes	Yes	Yes	N/A	1 yr	\$599.95
Yes-Active	Yes	Yes	Yes	N/A	1 yr	N/S
Yes-Active	Yes	Yes	Yes	N/A	1 yr	N/S
Yes-Active	Yes	Yes	Yes	N/A	1 yr	N/S
No	No	No	Yes	N/A	1 yr	\$139.95
Yes	No	Yes	Yes	N/A	1 yr	\$219.95
No	No	Yes	Yes	N/A	1 yr	\$109.95
Yes	Yes	Yes	Yes	N/A	1 yr	\$799.95
Yes-Active	Yes	Yes	Yes	N/A	1 yr	\$299.95
Yes-Active	Yes	Yes	No	N/A	1 yr	\$239.95
Yes-Touch	Yes	Yes	No	N/A	N/S	\$319.95
Yes	Yes	Yes	Yes	N/A	1 yr	\$299.95
Yes-Touch	Yes	Yes	Yes	N/A	N/S	\$299.95
Yes-Touch	Yes	Yes	Yes	N/A	N/S	\$1299.95
Yes-Touch	Yes	Yes	Yes	N/A	N/S	N/S
Yes	Yes	Yes	Yes	N/A	2 yr	\$1149.99
Yes-Touch	Yes	Yes	Yes	N/A	2 yr	\$2499.95
Yes	No	No	No	N/A	2 yr	\$299.95
Yes-Active	Yes	No	Yes	N/A	2 yr	\$399.99
Yes-Touch	Yes	Yes	Yes	N/A	N/S	\$699
Yes-Touch	Yes	Yes	Yes	N/A	1 yr	\$799.99

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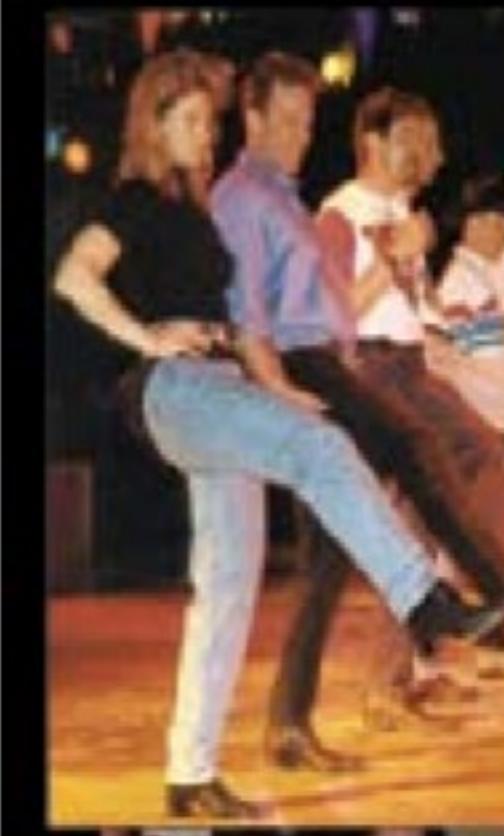
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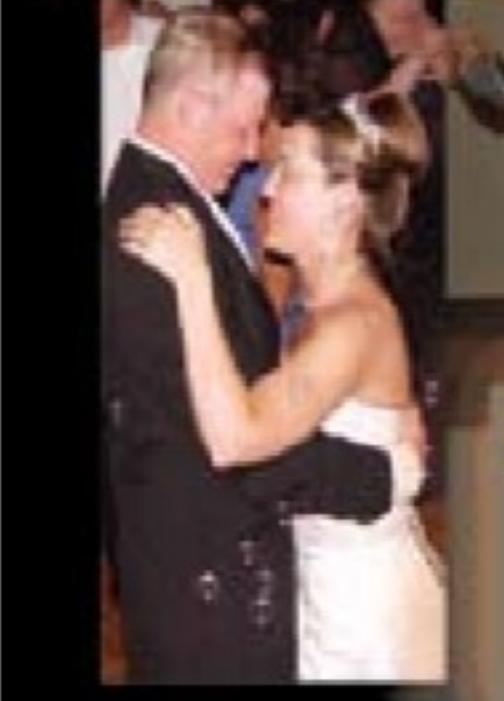
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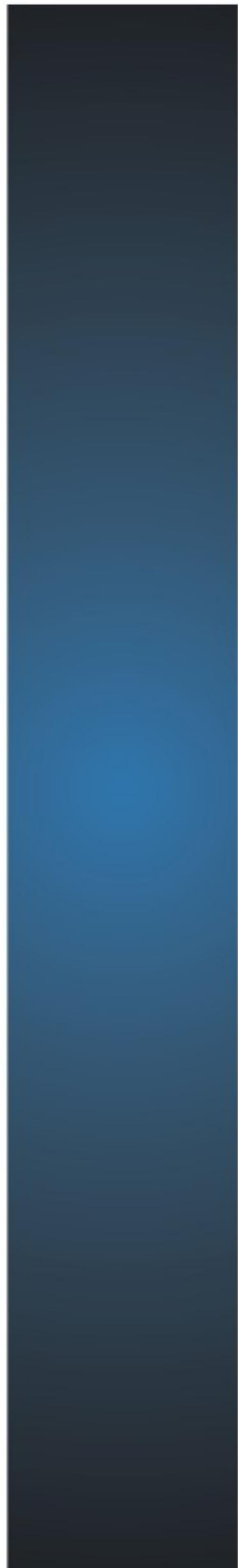
CD PLAYERS

MFGR.	PRODUCT	DESCRIPTION	CD+G KARAOKE	MP3 - DIGITAL FILES	LOAD	BPM	DIGITAL START	DIGITAL CUE	DIGITAL EFFECTS	TEMPO / PITCH
Vestax	Vestax CDX-05	Scratch CD player with built in effects	No	Yes	Slot	Auto	Yes	Yes	Yes	Both
OTHER										
Gemini Sound Products	CD-150 Single Deck Rackmount CD Player	CD-R compatible; Remote w/ direct select; Anti-Shock Protection (RAM buffer); Instant-start; cue with preview; Single auto-cue/continuous play; Seamless loop with reloop	No	Yes	Tray	No	No	Yes	Yes	Pitch
Gemini Sound Products	CDX-02G Professional Dual Deck Karaoke CD Player	Composite Video Output; Mech anti-shock; CD-R, CD+G compatible; tap BPM; +10 song searching; Instant-start and Cue w/ preview; Single auto-cue/continuous play	Yes	No	Tray	Manual	Yes	Yes	Yes	Pitch
Gemini Sound Products	CFX-40 Professional 2U Dual FX CD Player	CD-R, CD-RW compatible; 3 hot cue points; 4 DSP effects: Filter, Zoom, Trans, Echo; Parameter control via jog wh; master tempo; Robo Start; Vinyl/CD jog mode.	No	No	Tray	No	Yes	Yes	Yes	Pitch
Marathon	DCM-2000	Tabletop Dual CD Player Mixer Station	Yes	Yes	Slot	No	Yes	Yes	Yes	None
VocoPro	CDG-600RF	250W CD/CD+G/Cassette Player/Mixing Amp with Digital Key Control 125W + 125W Max Power; Output at 8 Ohms; 19-Step Digital Key; Controller; Digital Echo; 2 Mic Ins w/individual vol controls, plus DJ mic	Yes	No	Slot	No	No	No	Yes	Pitch

RECORDING & MIDI CONTROL

MANUFACTURER	PRODUCT NAME	DESCRIPTION	PRICE
iKey Audio	iKey	Revolutionary device that will change the way you record audio forever.	\$99.00
iKey Audio	iKEY Plus	VU meter, phono preamp rec direct from turntable, headphone monitor output, mic input w/phantom power, soft case, colored faceplates	\$179.00
VocoPro	CDR-1000 PRO	Pro 1 RU CD Recorder/Player. Burn music to CD-R/CD-RW in real-time without a computer	\$619.00
Focusrite	Saffire LE	6 in / 9 out interface with comprehensive monitoring/control options	\$399.99
iKey Audio	M-505	5-inch, 50 watt bi-amped pro self-powered studio monitor.	\$129.99
iKey Audio	M-606	6-inch, 65 watt bi-amped pro self-powered studio monitor.	\$159.99
iKey Audio	M-808	8-inch, bi-amped professional self-powered active studio monitor.	\$199.99
iKey Audio	M-10s	100W, high efficiency, Class D subwoofer. Use with M-505, M-606, M-808 monitors	\$249.99
Rane Corporation	HC 6S	Headphone Amp. Provides Master stereo Inputs for any or all 6 stereo headphone amps.	\$529.00
Rane Corporation	HC 4S	Headphone Amp. Provides master stereo Inputs for 4 stereo headphone amplifiers.	\$319.00
Roland Corporation	R-09	WAVE/MP3 Recorder. World's first SD high capacity compatible stereo field recorder.	\$450.00
Roland Corporation	BOSS Micro BR	Digital Recorder. The World's Smallest Pro Studio	\$319.50
MIDI CONTROLLERS			
Korg USA	padKONTROL	MIDI studio controller	\$299.00
Korg USA	microKONTROL	The ultimate portable MIDI keyboard controller	\$375.00
Novation	XioSynth	Integrated synthesizer, audio interface, MIDI controller.	\$549.99
Roland Corp U.S.	Edirol PCR-300	USB MIDI Keyboard Controller - Setting New Standards in Portable MIDI Control	\$299.00
Roland Corp U.S.	Edirol PCR-500	USB MIDI Keyboard Controller - next gen of EDIROL's popular MIDI kbd controllers.	\$349.00
Roland Corp U.S.	Edirol PCR-800	USB MIDI Keyboard Controller - Setting New Standards in Portable MIDI Control	\$429.00

JOG WHEEL	SEAMLESS LOOP	ANTI-SHOCK	DIGITAL OUTPUT	RACK SPACES	WARRANTY	PRICE
Yes-Active	Yes	Yes	Yes	N/A	1 yr	\$399.99
No	No	Yes	Yes	Yes	1 yr	\$169.95
Yes-Touch	No	No	Yes	Yes	1 yr	\$299.95
Yes-Touch	Yes	Yes	Yes	Yes	1 yr	\$499.95
Yes	Yes	Yes	Yes	N/A	1 yr	\$249.99
No	No	Yes	No	N/A	1 yr	\$1,099.00



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TURNTABLES

MFGR.	PRODUCT	DESCRIPTION	DRIVE	ARM	WARRANTY	PRICE
Gemini Sound Products	iTT	Super High Torque (2.2kg) direct drive turntable -CPU controlled motor system	Belt	Straight	1 year	\$229.95
Gemini Sound Products	TT-01 MKII	High torque belt drive turntable	Belt	Straight	1 year	\$99.95
Gemini Sound Products	TT-02 MK2	High torque direct drive turntable	Belt	Straight	1 year	\$159.95
Gemini Sound Products	TT-03	Super High Torque (2.2kg) direct drive turntable	Belt	Straight	1 year	\$199.95
Gemini Sound Products	TT-04	Ultimate High Torque (5.0kg) direct drive turntable	Belt	Straight	1 year	\$299.95
Numark	TTX	Silicon rubber base absorbs vibration, dampens low end feedback; interchangeable tone arm system (S or straight); user-variable torque; illuminated output bay; built-in BPM counter; digital outputs; Key Lock; ±50% pitch control.	Direct	Straight or S-shaped	30 days	\$399.95
Vestax	Vestax PDX-2000mkII	Professional Direct Drive Turntable	Direct	Straight	1 year	\$399.99
Vestax	Vestax PDX-2000mkIIPro	ProProfessional Direct Drive Turntable	Direct	Straight	1 year	\$499.00
Vestax	PDX-2300mkIIPro	Professional Direct Drive Turntable	Direct	Straight	1 year	\$599.00
Vestax	Vestax Handytrax	Portable Turntable	Belt	Straight	1 year	\$129.99

MIXERS													
MFGR.	PRODUCT	DESCRIPTION	LINE INPUTS	PHONO INPUTS	MIC INPUTS	DIGI/USB INPUTS	OUTPUTS M=MASTER / Z=ZONE	OUTPUT TYPE	EQ	DIGITAL EFFECTS	RACK SPACES	WARRANTY	PRICE
American Audio	MX-1400	4-channel, Professional 14-inch Mixer	4	3	3	No	M	Var	Channels	No	8	1 yr	419.95
American Audio	MX-1400 DSP	4-channel, Professional 14-inch Mixer W/FX	4	3	3	No	M	XLR	Overall	Yes	N/A	1 yr	\$599.95
American Audio	Q-2411		5	3	2	No	M	XLR	Channels	No	5	1 yr	\$179.95
American Audio	Q-2411 Pro		5	3	2	No	M	XLR	Channels	No	4	1 yr	\$179.95
American Audio	Q-2422 Pro	3-channel, 19-inch professional DJ mixer	4	2	2	No	Var	XLR RCA	Channels	No	1	1 yr	\$279.95
American Audio	Q-3433 MKII		4	3	3	MP3	M	XLR	Channels	No	6	1 yr	\$399.95
American Audio	Q-D1 MKII	Fader "Q" Start	2	2	1	No	M	Var	Channels	Yes	7	1 yr	\$89.95
American Audio	Q-D1 Pro	High Level Pro Mixer with 2 band EQ w/input gain control per chan	1	1	1	USB	M	XLR	Channels	No	N/A	1 yr	\$139.95
American Audio	Q-D5 MKII	Professional 2-channel scratch mixer.	2	2	1	No	M	Var	Channels	Yes	6	1 yr	\$219.95
American Audio	Q-D6	3-chan Pro DJ mixer; Mini plug in on face for MP3 plyrs; Balanced Outs; Fader "Q" Start; Gain, High, Mid, Bass per channel	3	2	1	MP3	M	Var	Channels	Yes	8	1 yr	\$169.95
American Audio	Q-D6SRS		2	2	2	No	M	XLR	Channels	No	7	1 yr	\$219.95
American Audio	Q-FX Pro		4	2	4	MP3	M/Z	XLR	Channels	Yes	5	1 yr	\$599.95
American Audio	Q-Spand MKII		4	3	3	MP3	M	XLR	Channels	No	2	1 yr	\$399.95
American Audio	Q-Spand Pro		4	3	3	MP3	M	XLR	Channels	No	5	1 yr	\$399.95
Behringer USA Inc.	VMX-1000 DJ Mixer		7	2	2	No	M/Z	Var	None	No	3	30 days	\$179.99
Denon DJ	DNX100 2 Chan Compact Mixer	2 chans, with 3 band EQ (-40db cut) chan fader curve adjust and reverse.	4	2	1	No	M	RCA	Channels	No	4	1 yr	N/S
Denon DJ	DN-X1500 Pro DJ Matrix Mixer	Advanced features with unprecedented functionality and flexibility. All the internal circuitry is now digital.	8	3	2	No	M	XLR	None	Yes	N/A	1 yr	N/S
Denon DJ	Denon DN-X500 Matrix Mixer	Pro 4U rack-mount analog matrix mixer, 8 line and 2 phono inputs freely assignable to any of 4 channels. 4 smooth 60mm VCA chan faders.	8	2	2	No	M	Var	Channels	Yes	3	1 yr	\$399.00
Denon DJ	DN-X900 Matrix Mixer	Groundbreaking combination of digital and analog technologies. 4 coaxial digital ins, 8 analog line ins and 3 phono switchable ins.	8	3	2	No	Var	Var	None	No	3	1 yr	\$599.00
Gemini	CS-02 5 Chan Club Mixer		10	3	3	No	M/Z	Var	Channels	Yes	N/A	1 yr	\$399.00

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PROFESSIONAL 4-CHANNEL
WIRELESS MICROPHONE
SYSTEM



***VSP-M1**
MULTI-EFFECT DIGITAL SIGNAL
PROCESSOR/HARMONIZER/
MIXER



***DVG-555K**
5-DISC DVD/CDG/VCD/
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MIXERS													
MFGR.	PRODUCT	DESCRIPTION	LINE INPUTS	PHONO INPUTS	MIC INPUTS	DIGI/USB INPUTS	OUTPUTS M=MASTER Z=ZONE	OUTPUT TYPE	EQ	DIGITAL EFFECTS	RACK SPACES	WARRANTY	PRICE
Gemini	iPMX Prof 2 Chan Mixer		4	2	1	No	M	XLR	Channels	No	N/A	1 yr	\$119.95
Gemini	i-Trax	Mix control, Dual Docking stations for iPods	2	2	2	USB	Var	RCA	Channels	Yes	N/A	1 yr	\$149.95
Gemini	MM-01 4 Ch Stereo Mixer	7 line, 2 Mic, 2 convertible phono/line RCA inputs	7	2	2	No	M	RCA	Overall	No	4	1 yr	\$119.95
Gemini	MM-03 4 Ch Stereo Mixer	5 stereo channels, 8 line, 3 Mic, 2 convertible phono/line RCA inputs	8	2	3	No	M/Z	RCA	Channels	No	N/A	1 yr	\$169.95
Gemini	MM-04 4 Ch Stereo Mixer	6 line, 3 mic, 2 convertible phono/line RCA inputs	6	2	3	No	M/Z	RCA	Overall	No	4	1 yr	\$229.95
Gemini	MM-1000	3 Channel 19" mixer, 5 band master EQ	1	1	1	No	M	XLR	None	Yes	1	3 yr	\$99.95
Gemini	MM-3000	5 Channel 19" Mixer	1	1	1	No	M	XLR	None	Yes	1	3 yr	\$149.95
Gemini	PDM-01 Prof 4 Ch Stereo Mixer	PDM Series	7	2	3	No	M/Z	RCA	Channels	No	5	1 yr	\$159.95
Gemini	PDM-02 4 Ch Stereo Mixer	PDM Series	7	2	3	No	Var	RCA	Channels	Yes	5	1 yr	\$189.95
Gemini	PMX-01 2 Ch Stereo Mixer	2 stereo channel mixer	2	2	1	No	M	RCA	Channels	No	N/A	1 yr	\$59.95
Gemini	PMX-02 Prof 2 Ch Stereo Mixer	PMX Series	4	2	1	No	M	RCA	Channels	No	N/A	1 yr	\$79.95
Gemini	PMX-03 Professional	PMX Series	4	2	1	No	M	Var	Channels	No	N/A	1 yr	\$99.95
Gemini	PS-01 Prof 3 Ch Stereo Mixer	PS Series	6	3	1	No	Var	RCA	Channels	Yes	N/A	1 yr	\$139.95
Gemini	PS-02 Prof 3 Ch Stereo Mixer	PS Series	6	3	1	No	Var	RCA	Channels	Yes	N/A	1 yr	\$199.95
Gemini	PS-04 Prof 3 Channel Stereo FX Mixer	PS Series	6	3	1	No	Var	RCA	Channels	Yes	N/A	1 yr	\$219.95
Gemini	PS-121x	2 line/2 phono RCA inputs	4	2	1	No	M	RCA	None	Yes	N/A	1 yr	\$59.95
Gemini	PS-424x	10-inch, 2-Channel Stereo Mixer, 4 line, 2 convertible phono/line RCA inputs	4	2	1	No	M	RCA	Channels	Yes	N/A	1 yr	\$79.95
Gemini	PS-626x	10-inch, 3-Ch Stereo Mixer, 6 line, 2 convertible Phono/Line RCA inputs	6	2	1	No	M	RCA	Channels	Yes	N/A	1 yr	\$99.95
Korg USA	KM-202 Dynamic DJ Mixer	Merges revolutionary effects and interface from KAOSS PAD with DJ mixer	2	2	1	No	M/Z	RCA	Channels	Yes	N/A	1 yr	N/S
Korg USA	KM-402 Dynamic DJ Mixer	Merges revolutionary effects and interface from KAOSS PAD with DJ mixer	4	3	1	No	M/Z	RCA	Channels	Yes	N/A	1 yr	N/S
Korg USA	ZERO4 Live Control Mixer	The all new Korg ZERO4 Live Control Mixer is an all-in-one control center.	4	4	1	Digi	M/Z	XLR	Overall	Yes	N/A	1 yr	N/S
Korg USA	ZERO8 Live Control Console	The all new Korg ZERO4 Live Control Mixer is an all-in-one control center.	8	3	2	Digi	M/Z	XLR	Channels	Yes	N/A	1 yr	N/S
Numark	CM200USB	2 USB audio devices built in, allowing use of computer music files without drivers or sound cards.	8	3	3	USB	M/Z	XLR	Overall	No	3	30 days	\$299.95
Numark	DM1295		8	3	2	No	Var	XLR	Overall	Yes	3	30 days	\$299.95
Numark	DXM09	The DXM09 is a digital 3-Channel DJ mixer with effects.	5	3	2	Digi	M/Z	XLR	Channels	Yes	N/A	30 days	\$349.95

MIXERS

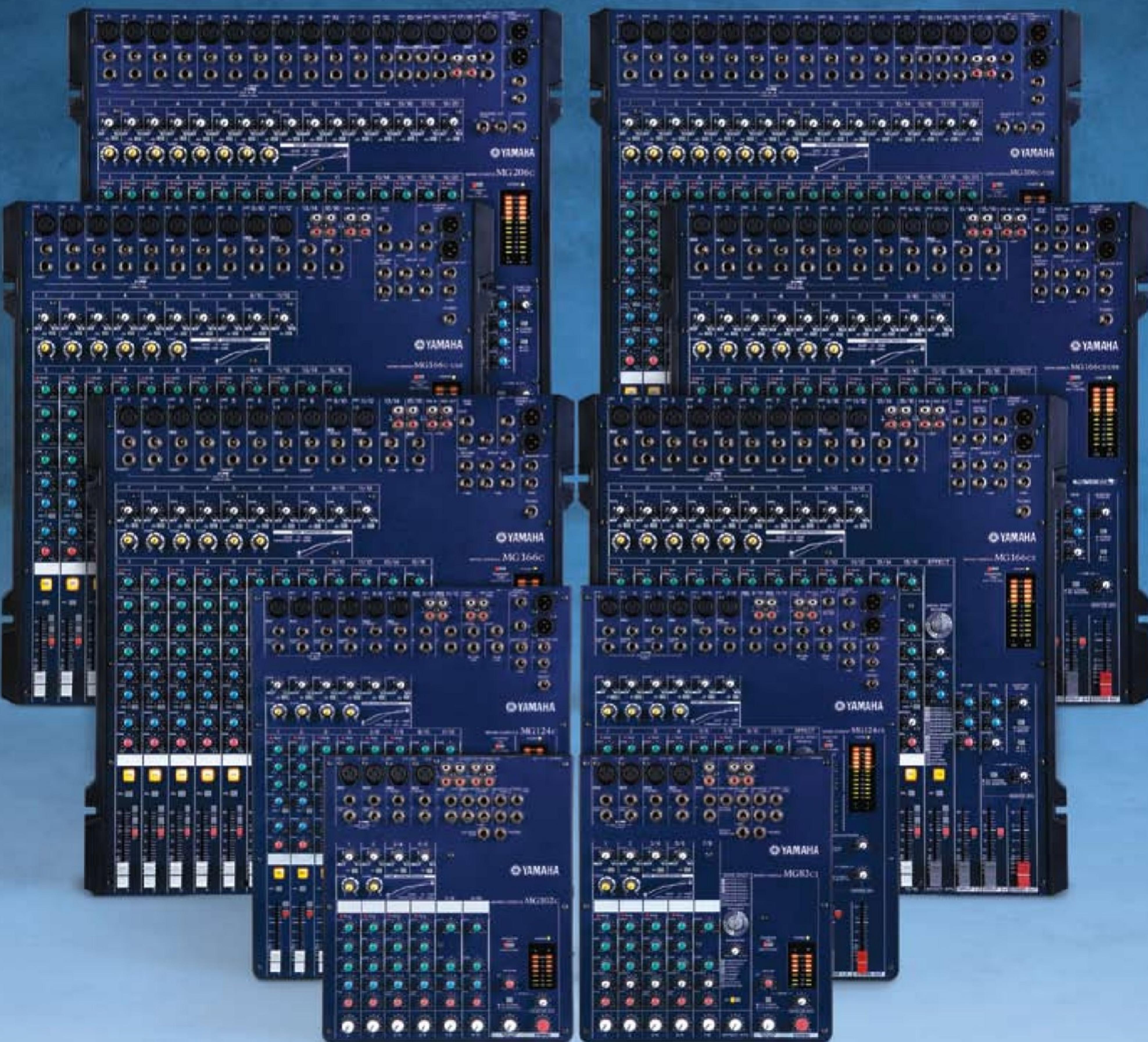
MFGR.	PRODUCT	DESCRIPTION	LINE INPUTS	PHONO INPUTS	MIC INPUTS	DIGI/USB INPUTS	OUTPUTS M=MASTER / Z=ZONE	OUTPUT TYPE	EQ	DIGITAL EFFECTS	RACK SPACES	WARRANTY	PRICE
Peavey Electronics	Pro Mix 1	The PRO MIX™ 1 series consoles offer the DJ/artist a truly remarkable array of preferred performance	10	4	2	No	M/Z	RCA	Overall	No	4	4+ yrs	\$249.99
Peavey Electronics	Roto Mix	The Rotomix professional six-channel mixer utilizes modular design	6	3	5+	No	Var	Var	Channels	No	3	4+ yrs	\$999.99
Pioneer ProDJ	DJM-1000	obust 19" professional installation-grade mixer that breaks exhilarating new ground in digital audio.	5	3	3	Digi	M	XLR RCA	Channels	Yes	N/A	30 days	\$2,899.00
Pioneer ProDJ	DJM-3000 19" Mixer	Pioneer's DJM3000 is equipped with an industry first "Effect Mix Mode" that easily and accurately effects phrases	4	4	3	Digi	Var	XLR 1/4"	Channels	Yes	N/A	1 yr	\$1,199.00
Pioneer ProDJ	DJM-400	Pioneer's newest entry-level mixer with an all-digital mixing bus (24bit/96kHz) features 7 onboard effects, including the all new In-Loop Sampler!	2	2	2	No	M	RCA	Channels	Yes	N/A	1 yr	\$699.00
Pioneer ProDJ	DJM-600	The industry favorite DJM-600 DJ Mixer with sampling is now available in fashionable black!	4	4	1	No	M	XLR RCA	None	Yes	N/A	1 yr	\$699.00
Pioneer ProDJ	DJM-700	4-chan digital mixer - 96khz/24-bit digital sampling system; unique effect frequency filter: effects: flanger, phaser, crush; Roll Sampler; MIDI capable	5	3	2	No	M	XLR RCA	None	Yes	N/A	30 days	\$1,299.00
Pioneer ProDJ	DJM-800	Gives professional DJs the tool they need to expand their musical horizon	5	3	2	Digi	M	XLR RCA	Channels	Yes	N/A	30 days	\$1,549.00
Pioneer ProDJ	DJM-909	Worlds First Touch Screen Effects Control	2	2	1	No	Var	XLR	Channels	Yes	N/A	1 yr	\$1,499.00
Pioneer ProDJ	SVM-1000	World's first audio and video combo mixer designed for elite DJs, VJs and clubs.	6	2	2	Digi	M	XLR RCA	Channels	Yes	N/A	30 days	\$5,499.00
Rane Corporation	Empath Mixer	The Empath mixer combines the vision of Grandmaster Flash and Rane technology.	4	3	1	No	M/Z	XLR 1/4"	Channels	No	N/A	2 year	\$1,199.00
Rane Corporation	MP 2016a Mixer	The MP 2016a is a rotary-controlled mixer	5	4	2	No	M/Z	XLR RCA	Overall	No	3	2 year	\$1,599.00
Rane Corporation	MP 2S Mixer	The MP 2S Mobile Mixer is designed specifically for the on-the-go discriminating DJ or compact home studio.	2	2	1	No	M/Z	XLR	Channels	No	1	2 year	\$449.99
Rane Corporation	MP 4 Mixer	The MP 4 is ideal for DJs who want to mix and beat-match digital files along with analog sources, but don't require the ability to "scratch."	2	2	1	USB	M	XLR	Channels	Yes	1	2 year	\$799.00
Rane Corporation	MP 44 Mixer	Top-of-the-line mixer, features 2 mic inputs, 4 input busses with 3-band full-cut EQ, Aux in and out, intuitive cueing, master limiter to protect PA system.	9	4	2	No	Var	XLR RCA	Channels	No	4	2 year	\$1,999.00
Rane Corporation	TTM 56 Mixer	Patented magnetic fader is the fastest, most accurate, and longest lasting on the planet, with design using non-contact magnetic position sensors.	3	2	1	No	M	RCA and 1/4"	Channels	No	N/A	2 year	\$999.00
Rane Corporation	TTM 57SL Mixer	The TTM 57SL integrates the best of Rane hardware with Serato Scratch LIVE software	4	4	1	USB	Var	XLR	Channels	Yes	8	3 year	\$1,799.99
Roland Corporation	M-10DX 10 Ch Digital Mixer	Portable 24-bit/96kHz Digital Mixer with Built-in Spectrum Analyzer	10	1	2	No	Var	RCA and 1/4"	Channels	Yes	N/A	1 yr	\$449.00

MIXERS													
MFGR.	PRODUCT	DESCRIPTION	LINE INPUTS	PHONO INPUTS	MIC INPUTS	DIGI/USB INPUTS	OUTPUTS M=MASTER / Z=ZONE	OUTPUT TYPE	EQ	DIGITAL EFFECTS	RACK SPACES	WARRANTY	PRICE
Roland Corporation	M-16DX 16Ch Digital Mixer	Revolutionary Digital Mixer and Audio Interface for the Studio and Stage	11+	1	4	USB	Var	1/4"	Channels	Yes	1	1 yr	\$799.00
TriceraSoft	Summit Mini-Mixer	5-Channel solution for mixing 3 pre-amped inputs with Delay (Echo) and a Stereo Input. 3 pre-amped mic inputs w/ gain controls.	2	1	3	No	M	XLR	None	Yes	N/A	30 days	\$124.95
Vestax	Vestax DSM-360	PROFESSIONAL MIXING CONTROLLER	4	2	2	No	M/Z	Var	Channels	No	4	1 yr	\$149.99
Vestax	Vestax DSM-410	PROFESSIONAL MIXING CONTROLLER	4	3	3	No	M/Z	Var	Channels	No	5	1 yr	\$199.99
Vestax	Vestax DSM-420	PROFESSIONAL MIXING CONTROLLER	5	3	2	No	M/Z	Var	Overall	No	5	1 yr	\$249.99
Vestax	Vestax PMC-08Pro	ELITE 2 channel digital mixer is in a class of it's own	3	2	1	Digi	M/Z	XLR	Channels	No	N/A	1 yr	\$799.99
Vestax	Vestax VMC-002XL	Also available in White	2	2	2	No	M	Var	Channels	No	N/A	1 yr	\$169.99
Vestax	Vestax VMC-004FX	World standard DJ mixer; new built-in multi effector for DJs who want to expand their style.	4	2	2	No	Var	Var	Channels	No	N/A	1 yr	\$499.00
Vestax	Vestax VMC-004XL	A compact multi input, stereo 4-channel mixer that matches any genre, style and any scene. Also available in White.	4	4	2	No	M/Z	Var	Channels	No	N/A	1 yr	\$299.99
Vestax	Vestax VMC-185XL	The Ultimate standard mixer for both installation and mixing. Also available in White	6	3	2	No	M/Z	Var	Channels	No	N/A	1 yr	\$249.99
VocoPro	BRIDGE	The latest in portable karaoke technology. Broadcasts to 3 FM stations.											\$199.00
Yamaha	EMX212S	Unrivaled range of features to mix, process & deliver sound with maximum quality and creative control	11+	2	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$449.00
Yamaha	EMX312SC	Unrivaled range of features to mix, process & deliver sound with maximum quality and creative control	11+	2	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$559.00
Yamaha	EMX5016CF	Remarkably portable and capable, includes input capacity, flexible features and solid sound	11+	2	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$1,249.00
Yamaha	EMX512SC	Unrivaled range of features to mix, process & deliver sound with maximum quality and creative control	11+	2	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$679.00
Yamaha	MB124CX	A versatile all-in-one console that can handle up to 12 inputs with internal effects.	11+	3	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$379.00
Yamaha	MG102C	Offers extraordinary sonic quality plus channel compressors in a small-but-powerful utility mixer.	10	4	5+	No	M	XLR 1/4"	Channels	No	N/A	1 yr	\$149.00
Yamaha	MG166C-USB	Direct digital recording with supplied Cubase AI4 software.	11+	3	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$529.00
Yamaha	MG166CX	16 chan, 6 busses and all the superb digital effects you'll need, built in.	11+	3	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$499.00
Yamaha	MG206C	Extended capacity, versatility and control for stage with 16 mic inputs.	11+	2	5+	No	M	XLR 1/4"	Channels	No	N/A	1 yr	\$729.00
Yamaha	MG206C-USB	Advanced digital live recording.	11+	2	5+	No	M	Var	Channels	Yes	N/A	1 yr	\$799.00
Yamaha	MG82CX	Supreme sonic quality plus digital effects in a small-but-powerful utility mixer.	8	4	5+	No	M	RCA 1/4"	Channels	No	N/A	1 yr	\$219.00

WE STACK UP

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- USB connectivity with Cubase AI4 software
- Single-knob channel compressors
- Rack-mountable 16- and 20-input models



SIGNAL PROCESSORS

MFGR.	PRODUCT	DESCRIPTION	PRICE
Bag End	INFRA-MX2	Low Frequency Processor	\$1,130.00
BBE Sound	362 Sonic Maximizer	Provides dynamic, exciting audio quality via BBE High Definition Sound technology	\$99.99
BBE Sound	482i Sonic Maximizer	Provides dynamic, exciting audio quality via BBE High Definition Sound technology	\$179.99
BBE Sound	882i Sonic Maximizer	Provides dynamic, exciting audio quality via BBE High Definition Sound technology	\$249.99
BBE Sound	DS24	Digital Speaker Processor. Speaker management system: 2 ins / 4 outs, 5 band parametric EQ per output.	\$299.99
BBE Sound	DS26	Digital Speaker Processor. Speaker management system: 2 ins / 6 outs, 5 band parametric EQ per output.	\$349.99
BBE Sound	DS48	Digital Speaker Processor. Speaker management system: 4 ins / 8 outs, 10 configuration templates.	\$449.99
BBE Sound	EQA215	High quality dual 15-band graphic EQ with logical layout, for live sound and installed setups such as studio, stage, DJ and sound contracting.	\$149.99
BBE Sound	EQA231	Graphic Equalizer	\$199.99
BBE Sound	MaxCom	Compact, Sophisticated Dual-Channel Compressor/Limiter/Gate. Processes dynamics for clean, clear professional punch	\$199.99
BBE Sound	Max-X2	Stereo Crossover. Compact, high quality 2-way stereo crossover - options for virtually all live sound amplifier configs.	\$149.99
BBE Sound	Max-X3	Mono/Stereo Crossover.	\$199.99
Behringer USA Inc.	DFX 69 Tweakalyzer	The Behringer Tweakalyzer DFX69 is an extremely powerful desktop DJ effects processor with realtime control.	\$99.99
DBX Professional	DriveRack 4820	Speaker management system. Incredible flexibility, sonic excellence and intuitive control for performance applications. Powerful 96 kHz DSP engine.	\$499.95
DBX Professional	DBX 231 EQ	Dual Channel 31-Band Graphic EQ. Easily lives up to the dbx reputation at a price point which can find a home in the tightest of budgets.	\$199.95
DBX Professional	DBX 234	Stereo 2/3-way, Mono 4-way Crossover	\$199.00
DBX Professional	DBX 266XL	Dual Compressor Gate. Doesn't swallow transients or close early, cutting off decay and reverb tails. Superb engineering ensures musical compression and gating.	\$149.95
Gemini Sound Products	CX-1000	Stereo 3-way/2-way electronic crossover	\$66.00
Gemini Sound Products	EQ-3000	Dual 15 Band Equalizer	\$73.00
Gemini Sound Products	PA-7000	Pre amplifier with volume control, 3 band equalizer	\$71.00
Korg USA	KP3	This latest KAOSS incarnation has been completely overhauled to enhance your creativity, with significant advances in every area.	\$460.00
Korg USA	miniKP	Smallest version of Intuitive touch-pad effect performance controller.	\$250.00
Marathon	EQ-215	Stereo Dual 15 Band Graphic Equalizer	\$99.99
Marathon	EQ-231	Stereo Dual 31 Band Graphic Equalizer	\$139.99
Marathon	EX-200	Multiband Sound Enhancement Processor	\$99.99
Marathon	XO-23	2-Way Stereo 3-Way Mono Crossover	99.99
Marathon	XO-34	3-Way Stereo 4-Way Mono Crossover Plus Subwoofer Control	129.99
Pioneer ProDJ	EFX-500 Processor	Expand your digital sound world by connecting the Effector to your mixer CD player or electronic instruments.	\$575.00
Pioneer ProDJ	EFX-1000 Effector	Serious 24Bit/96kHz Digital Effects For The Serious DJ	\$999.00
Rane Corporation	ME 15S microGraphic EQ	Stereo/2-channel, 2/3-octave design w/ 20 mm sliders in 1 RU.	\$459.00
Rane Corporation	ME 30S microGraphic EQ	Single-channel, 1/3-octave design w/20 mm sliders in 1 RU.	\$449.00
Rane Corporation	ME 60S Stereo Constant-Q EQ	2-channel, 1/3-octave design, housed in a two rack-space unit.	\$729.00
Rane Corporation	DEQ 60 Stereo EQ	It's not Constant -- not Proportional -- It's Perfect! Digital Signal Processing (DSP) allows filter technology not possible with analog designs.	\$999.00
Rane Corporation	RA 30 Realtime Analyzer	30 bands of realtime frequency/amplitude info in a 5-LED per band format. 1 RU.	\$579.00
Roland Corporation U.S.	SP-555	Creative Sampler with Performance Effects	\$699.00
Yamaha	SPX2000	"SPX" name has been synonymous with the term "professional multi-effect processor" for more than 15 years	\$1,249.00

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DJ Brewster's Millions (of Watts)

By Jake Feldman

Line arrays, DJ-style
—dreaming big in an unexpected direction

So here's the deal: You've just beaten the odds and won the lottery. No, you haven't won \$5 on the scratch and sniff, you've won a significant influx of capital to your business, and barring any pending litigation, it is all yours. The only catch (there has to be catch—right?): You have to spend the money on a speaker system. What would you buy? Here's what I would buy...

Uniqueness: Lining Up the Possibilities

Obviously, being very limited in what you can spend your cash on, one of the main objectives you have is to get something not everyone has. Most every DJ now has powered speakers for the small events, and most every jock worth his or her headphones who is into large events has stacks of large speakers that produce an ungodly volume. Many would not have ever dreamed of using their school rig for weddings—until now.

The reason: Line arrays. The idea of a line array is very simple—maximum coverage area with little footprint. Whether flown or stacked, arrays are designed to provide even sound from floor to ceiling with an increased horizontal angle of coverage—all at impressive decibels.

Be the First One on Your Block

In most areas, the idea of using compact line array sound for disc jockey applications has not caught on. This is unfortunate, given the flexibility that many compact array systems offer. From simple ground stacked one-cabinet per side configurations to multiple cabinets "flown" for the larger shows, the versatility is well worth the price.

Gone are the days of unpacking and repacking vehicles because of the advent of light(er) weight, pole mountable, ground

stackable, and otherwise versatile line array systems. For a wedding, one only needs to bring in two bass cabinets and two tops (one set per side). For the schools, a full rig may be assembled and easily linked together. Relatively new to the mini-array world is self-powered technology—the same kind that DJ's have been enjoying in their sound systems for years—thus ensuring that they always have the right amplifier to get the job done.

And here's a hidden benefit that DJs should consider. Due to their use in the live-sound industry, line arrays also have the semi-unique availability to be transported by mass-produced road cases, making it easy to keep your system looking pristine and potentially reducing load-in time by providing industrial strength casters and protection from damage.

Between the Lines

For compact line array systems, there are many crisp sounding, aesthetically-pleasing options. The VRX900 series from JBL is eye-catching with its unique design and uses Crown amplification to supply its bite. The VRX932LAP, in particular, can be arranged in a variety of ways, most notably in an array of up to six cabinets. These, combined with the rumble of the VRX918SP 18" subwoofer, provide a surefire attention-getter both sonically and visually. Other great options available are the Electro-Voice XLC Compact line array series and the QSC WideLine-8 systems. Both systems are widely applauded, and can both be configured and expanded in multitude of ways.

Solid Decision

With so many options, and such a large budget, why did I overlook so much new technology and gadgetry for such simple elegance? The reason is proven by the hundreds of live sound production companies that have been using line arrays for the last 10 years. If arrays had been a failed experiment, they would not still be the industry standard after more than a decade in heavy service in live music. Due to price and size of previous models, mobile DJs never really had a viable option to use arrays, until now.

My reasoning is also based on practicality, for the disc jockeys like me who have both large scale events and small scale events combined with limited storage space. Now I can leave the van loaded for both a Friday night wedding with 150 people and a Saturday night prom with over 1000, with the simple addition of a few more cabinets to the same system. While I may not have bought the latest and craziest, I have bought piece of mind. **MB**



I WALK THE WIDELINE8

To meet the increasing need for smaller, but still powerful PA systems, QSC embarked on a program to develop the most compact, highest output line array speaker system available. The result was the WideLine-8 system.

The QSC approach was to use the classic hot rod, high performance formula: putting the most horsepower available into the smallest chassis possible. This system promises full size line array performance from an ultra-compact package measuring less than 20" wide and 9" high.

Each tri-amplified WideLine-8 element (WL3082) uses a pair of high-power, neodymium magnet, 8" low-frequency drivers. Both cover low frequencies, while only one extends into the midrange, thus maintaining horizontal dispersion control at crossover. High frequencies are handled by a premium, 3" diaphragm, neodymium compression driver mounted to QSC's patented, 140° multiple aperture diffraction waveguide. WideLine signature wide coverage delivers a broad stereo image, reduces the need for supplemental fill speakers and allows more placement options.

The WideLine-8 sub works with the WL3082 elements, covering the low end. At first glance, the enclosure seems too small to even house its pair of 4" voice-coil, long-excursion

12" woofers, yet it produces 135 dB (peak) SPL and has LF extension to 32 Hz, with the punch needed for popular music.

The extremely low profile of the WL212-sw sub (less than 15") also makes it a great choice for portable use or in other tight quarters.



For much more on this system, go to <http://www.qscaudio.com/products/speakers/wideline-8/index.htm>

QSC Sure Thing Amplifier Rebate

Not everything in life is a safe bet, but owning a QSC amplifier is as close to a sure thing as you're ever going to get. QSC is the #1 selling amplifier line in America. QSC performance and reliability are legendary. And, QSC keeps you covered with a free 6-year extended warranty (but odds are you're never going to need it). Add some bonus cash and you can't help but feel like a winner.



PLX2 SERIES	MODEL	REBATE
	PLX1104	\$25
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	PLX1802	\$25
	PLX2502	\$50
	PLX3102	\$75
	PLX3602	\$100

RMX SERIES	MODEL	REBATE
	RMX850	\$20
	RMX1450	\$35
	RMX1850HD	\$50
	RMX2450	\$75
	RMX4050HD	\$100
	RMX5050	\$100

For more information, visit our website or your local QSC dealer. Rebate offer ends January 31, 2008.

QSC
www.qscaudio.com/rebate

AMPLIFIERS									
MFGR.	PRODUCT	DESCRIPTION	INPUTS	OUTPUTS	OUTPUT POWER 2OHMS/CH (W)	RACK SPACES	WEIGHT (RANGE-LBS)	WARR	PRICE
American Audio	V6001 Plus	Rugged Professional Powered Amplifier	XLR	Multi	0-100 W	3	61-70	3 yr	\$1,399.95
									
American Audio	VLP 2500	VLP Series Power Amplifier	XLR	Speakon	101-200 W	2	41-50	1 yr	\$739.95
									
QSC Audio	PLX1804	Dual channel amplifier with PowerLight technology	XLR	Speakon	0-100 W	2	1-20	4+ yrs	\$919.00
									
American Audio	V1001 plus	Output Power: 2 ohms, 1 khz 1% THD 450W RMS per channel	XLR	Speakon	401-500 W	2	21-30	3 yr	\$449.95
American Audio	V2001 plus	Output Power: 2 ohms, 1 khz 1% THD 650W RMS per channel	XLR	Speakon	601-800 W	2	21-30	3 yr	\$599.95
American Audio	V3001 plus	Output Power: 2 ohms, 1 khz 1% THD 1020W RMS per channel	XLR	Speakon	1001+ W	2	31-40	3 yr	\$719.95
American Audio	V4001 plus	Output Power: 2 ohms, 1 khz 1% THD 1530W RMS per channel	XLR	Speakon	1001+ W	2	31-40	3 yr	\$999.95
American Audio	V5001 Plus	Rugged Professional Powered Amplifier	Multi	Multi	0-100 W	3	61-70	3 yr	\$1,259.95
American Audio	VLP-1500	Output Power: 750W RMS Per Channel @ 4 ohms, 1kHz, 0.1% THD	XLR	Speakon	101-200 W	2	21-30	1 yr	\$399.95
American Audio	VLP-300	Output Power: 150W RMS Per Channel @ 4 ohms, 1kHz, 0.1% THD	XLR	Binding Post	101-200 W	1	21-30	1 yr	\$219.95
American Audio	VLP-600	Output Power: 300W RMS Per Channel @ 4 ohms, 1kHz, 0.1% THD	XLR	Speakon	101-200 W	2	21-30	1 yr	\$279.95
Bag End	MINIMA ONE	High fidelity, high efficiency 1000 watt amplifier module.	XLR	Speakon	801-1000 W	N/A	1-20	1 yr	\$800.00
Behringer	EP1500	The Behringer EP-1500 Power Amplifier is an extremely musical power amp	XLR	Speakon	601-800 W	1	31-40	30 days	\$279.99
Behringer	EP2500	Extremely musical amp can take a night's worth of abuse without missing a beat	XLR	Speakon	1001+ W	1	21-30	30 days	\$329.99
Crown Audio	Xs-1200	The Xs Series of power amplifiers from Crown represents a new era in affordable, quality power amplification.	XLR	Speakon	1001+ W	1	21-30	3 yr	\$1,099.99
Crown Audio	Xs-500	The Xs Series of power amplifiers from Crown represents a new era in affordable, quality power amplification.	XLR	Speakon	601-800 W	N/A	21-30	3 yr	\$599.99
Crown Audio	Xs-700	The Xs Series of power amplifiers from Crown represents a new era in affordable, quality power amplification.	XLR	Speakon	801-1000 W	1	21-30	3 yr	\$799.99
Crown Audio	Xs-900	The Xs Series of power amplifiers from Crown represents a new era in affordable, quality power amplification.	XLR	Speakon	1001+ W	1	21-30	3 yr	\$899.99
Crown Audio	XTI-1000	The XTi Series of Crown amplifiers are professional tools designed and built for portable PA applications.	XLR	Speakon	601-800 W	1	1-20	3 yr	\$499.99
Crown Audio	XTI-2000	The XTi Series of Crown amplifiers are professional tools designed and built for portable PA applications.	XLR	Speakon	801-1000 W	1	1-20	3 yr	\$699.99



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MFGR.	PRODUCT	DESCRIPTION	INPUTS	OUTPUTS	OUTPUT POWER 2OHMS/CH (W)	RACK SPACES	WEIGHT (RANGE-LBS)	WARR	PRICE
Crown Audio	XTI-4000	The XTi Series of Crown amplifiers are professional tools designed and built for portable PA applications.	XLR	Speakon	1001+ W	1	1-20	3 yr	\$999.99
Face Audio	F1200DS	Small, light and cool-running, these one-rack-unit Digital Amps deliver more power than most two-rack-unit amps	XLR	Speakon	1001+ W	1	1-20	3 yr	\$2,378.03
Face Audio	F1200TS	Clear, wide, distortion-free sound with rugged durability.	XLR	Speakon	1001+ W	N/A	51-60	3 yr	\$1,169.58
Face Audio	F1200TX	Class AB Rugged 3RU design; Unique cooling system for long lasting performance	Multi	Speakon	1001+ W	3	70+	3 yr	\$1,825.73
Face Audio	F1700DS	Small, light and cool-running, these one-rack-unit Digital Amps deliver more power than most two-rack-unit amps.	XLR	Speakon	1001+ W	1	21-30	3 yr	\$2,984.00
Face Audio	F1700TX	Class AB Rugged 3RU design; Unique cooling system for long lasting performance	Multi	Speakon	1001+ W	3	70+	3 yr	\$2,288.52
Face Audio	F2000TX	Class AB Rugged 3RU design; Unique cooling system for long lasting performance	Multi	Speakon	1001+ W	3	70+	3 yr	\$2,665.98
Face Audio	F200CS	Perfect for distributed installations and other installed applications.	Multi	Binding Post	201-300 W	2	31-40	3 yr	\$711.69
Face Audio	F250TS	Clear, wide, distortion-free sound with rugged durability.	XLR	Speakon	201-300 W	2	41-50	3 yr	\$820.26
Face Audio	F300CS	Perfect for distributed installations and other installed applications.	Multi	Binding Post	301-400 W	2	31-40	3 yr	\$820.26
Face Audio	F450DS	Small, light and cool-running 1RU Digital Amps deliver more power than most 2RU amps	XLR	Speakon	401-500 W	1	1-20	3 yr	\$1,433.93
Face Audio	F500TS	Clear, wide, distortion-free sound with rugged durability.	XLR	Speakon	401-500 W	2	41-50	3 yr	\$953.37
Face Audio	F520TX	All the benefits of the Titanium Series plus the ability to handle seat-shaking low frequencies at full output hour after hour.	1/4"	Speakon	601-800 W	3	61-70	3 yr	\$1,207.35
Face Audio	F700TS	Clear, wide, distortion-free sound with rugged durability.	XLR	Speakon	601-800 W	2	51-60	3 yr	\$1,032.69
Face Audio	F800DS	Small, light and cool-running 1RU Digital Amps deliver more power than most 2RU amps	XLR	Speakon	601-800 W	1	1-20	3 yr	\$1,905.98
FBT USA Inc.	KA 1200	2x500w RMS @ 4 ohms	Multi	Multi	601-800 W	2	31-40	3 yr	\$389.00
FBT USA Inc.	KA 2000	Class AB, 2x840w RMS @ 4 ohms	Multi	Multi	1001+ W	2	1-20	3 yr	\$589.00
Gemini	GPA-1000		1/4"	Speakon	101-200 W	2	1-20	1 yr	\$169.95
Gemini	GPA-2000		Multi	Speakon	201-300 W	2	1-20	1 yr	\$199.95
Gemini	GPA-3000		Multi	Speakon	401-500 W	2	1-20	1 yr	\$229.95
Gemini	GPA-4000		Multi	Speakon	501-600 W	2	21-30	1 yr	\$269.95
Gemini	GXA-1600		1/4"	Speakon	1001+ W	2	41-50	1 yr	\$369.95
Gemini	GXA-750		1/4"	Speakon	601-800 W	N/A	31-40	1 yr	\$299.95
Marathon	DJ-1000		1/4"	Speakon	201-300 W	1	21-30	1 yr	\$119.99
Marathon	DJ-1000	DJ Series - Pro Power Amplifier	1/4"	Speakon	801-1000 W	N/A	1-20	1 yr	\$149.99
Marathon	DJ-2000	DJ Series - Pro Power Amplifier	1/4"	Speakon	301-400 W	N/A	21-30	1 yr	\$149.99
Marathon	DJ-2000	DJ Series - Pro Power Amplifier	1/4"	Speakon	1001+ W	N/A	1-20	1 yr	\$169.99
Marathon	DJ-3000	DJ Series - Pro Power Amplifier	1/4"	Speakon	1001+ W	N/A	1-20	1 yr	\$199.99
Marathon	DJ-4000	DJ Series - Pro Power Amplifier	1/4"	Speakon	1001+ W	N/A	1-20	1 yr	\$229.99
Marathon	MA-2000	MA Pro Series Amplifier	1/4"	Speakon	501-600 W	1	21-30	1 yr	\$239.99
Marathon	MA-2050	MA Pro Series Amplifier	1/4"	Speakon	0-100 W	N/A	1-20	30 days	\$299.99
Marathon	MA-3000	MA Pro Series Amplifier	1/4"	Speakon	601-800 W	1	21-30	1 yr	\$299.99
Marathon	MA-3050	MA Pro Series Amplifier	1/4"	Speakon	1001+ W	2	41-50	1 yr	\$469.99
Marathon	MA-4000	MA Pro Series Amplifier	1/4"	Speakon	1001+ W	1	41-50	1 yr	\$429.99



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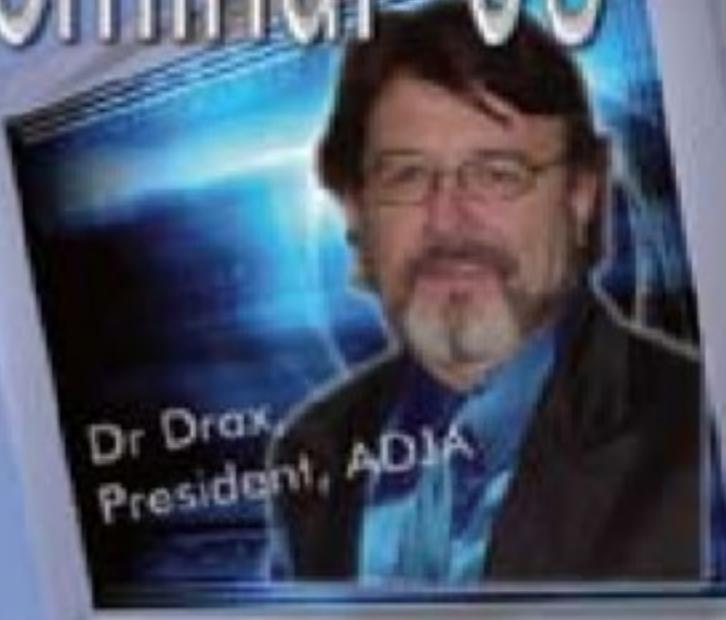
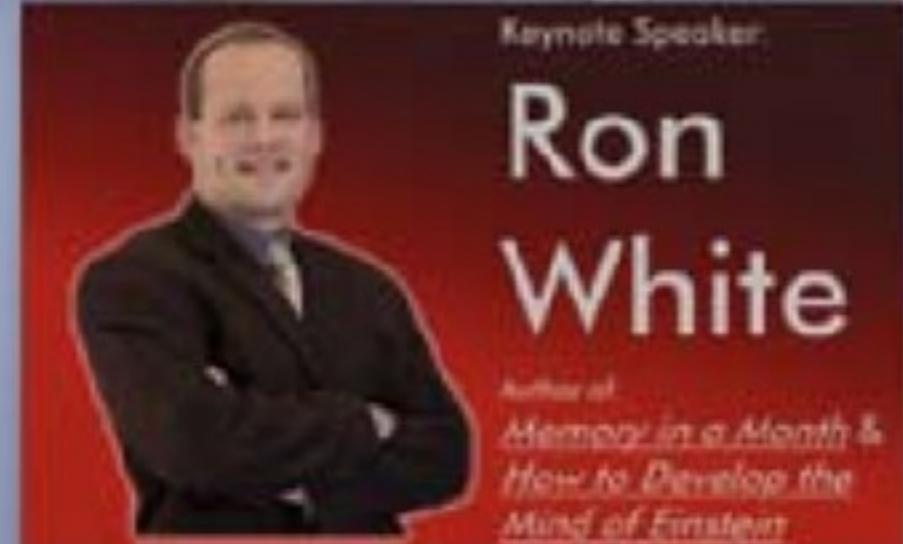


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MFGR.	PRODUCT	DESCRIPTION	INPUTS	OUTPUTS	OUTPUT POWER 2OHMS/CH (W)	RACK SPACES	WEIGHT (RANGE-LBS)	WARR	PRICE
Marathon	MA-4000	MA Pro Series Amplifier	XLR	Speakon	1001+ W	2	41-50	30 days	N/S
Marathon	MA-4050	MA Pro Series Amplifier	1/4"	Speakon	1001+ W	2	51-60	1 yr	\$599.99
Marathon	MA-5000	MA Pro Series Amplifier	1/4"	Speakon	1001+ W	1	51-60	1 yr	\$529.99
Marathon	MA-5050	MA Pro Series Amplifier	1/4"	Speakon	1001+ W	2	70+	1 yr	\$899.99
Peavey Electronics	CS 4080HZ	Global standard for workhorse reliability. 2RU stereo pwr amp with DDT™; 2 temp-dependant vari-speed fans, and more.	1/4"	Speakon	0-100 W	2	41-50	4+ yrs	\$1,599.99
Peavey Electronics	PV 1600 Bi-Pack	The PV 1600 Bi-Pack is an integrated, all-in-one power solution for bi-amping	Multi	Speakon	0-100 W	2	31-40	4+ yrs	\$789.99
QSC Audio	PLX1104	Dual channel amplifier with PowerLight technology	XLR	Speakon	0-100 W	2	1-20	4+ yrs	\$769.00
QSC Audio	PLX1802	Dual channel amplifier with PowerLight technology	XLR	Speakon	801-1000 W	2	1-20	4+ yrs	\$1,099.00
QSC Audio	PLX2502	Dual channel amplifier with PowerLight technology	XLR	Speakon	1001+ W	2	1-20	4+ yrs	\$1,169.00
QSC Audio	PLX3102	Dual channel amplifier with PowerLight technology	XLR	Speakon	1001+ W	2	1-20	4+ yrs	\$1,299.00
QSC Audio	PLX3602	Dual channel amplifier with PowerLight technology	XLR	Speakon	1001+ W	2	1-20	4+ yrs	\$1,549.00
QSC Audio	RMX 1450	Clean, dynamic power, legendary QSC sound quality and reliability that pros depend on.	Multi	Speakon	601-800 W	2	31-40	4+ yrs	\$550.00
QSC Audio	RMX 4050HD	Clean, dynamic power, legendary QSC sound quality and reliability that pros depend on.	XLR	Speakon	1001+ W	3	61-70	4+ yrs	\$1,650.00
QSC Audio	RMX 5050	Clean, dynamic power, legendary QSC sound quality and reliability that pros depend on.	XLR	Speakon	1001+ W	3	70+	4+ yrs	\$2,550.00
QSC Audio	RMX 850	Clean, dynamic power, legendary QSC sound quality and reliability that pros depend on.	Multi	Speakon	401-500 W	2	31-40	4+ yrs	\$430.00
QSC Audio	RMX1850HD	Clean, dynamic power, legendary QSC sound quality and reliability that pros depend on.	XLR	Speakon	1001+ W	2	41-50	4+ yrs	\$650.00
VocoPro	VP-2100	2000W Professional Digital Switching Power Amplifier	1/4"	Speakon	1001+ W	2	21-30	1 yr	\$1,599.00
Yamaha	P2500S	Robust amount of pro quality power in a range of configurations.	Multi	Speakon	601-800 W	2	21-30	3 yr	\$549.00
Yamaha	P3500S	Robust amount of pro quality power in a range of configurations.	Multi	Multi	801-1000 W	2	31-40	3 yr	\$689.00
Yamaha	P5000S	Robust amount of pro quality power in a range of configurations.	Multi	Multi	1001+ W	2	21-30	3 yr	\$829.00
Yamaha	P7000S	Robust amount of pro quality power in a range of configurations.	Multi	Multi	1001+ W	2	21-30	3 yr	\$969.00



SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARR	PRICE
POWERED											
QSC Audio	HPR122i	The power, technology and legendary reliability of QSC amplification, combined with the simplicity and convenience of a multipurpose powered speaker system.	2-way	6.5"	Compression	301-400W	XLR	Carpet	51-60	4+ yrs	N/S
American Audio	PK1 12P		2-way	12"	Compression	201-300W	Multi	Molded	51-60	1 yr	\$439.95
American Audio	PSW 15P	15" sub woofer with built-in 300W amp; Dual inputs (XLR bal /1/4") XLR outputs; adjustable Elec Crossover; pole mount; hvy duty handle	2-way	15"	Other	201-300W	Multi	Painted Coating	70+	1 yr	\$699.99
American Audio	PX1 10P		2-way	10"	Compression	101-200W	Multi	Molded	31-40	1 yr	\$349.95
American Audio	PX1 15P		2-way	15"	Compression	301-400W	Multi	Molded	61-70	1 yr	\$559.95
American Audio	PX1 8P		2-way	6.5"	Compression	1-100W	Multi	Molded	21-30	1 yr	\$279.95
B-52 Pro	ACT-15X	The ACT-15(X) is a 600W single 15" two-way system	2-way	15"	Compression	501-600W	XLR	Painted Coating	70+	4+ yrs	N/S
B-52 Pro	MATRIX-1000 V2	Complete sound reinforcement solution: 2x 10" two-way powered satellites, dedicated powered 15" sub.	3-way	15"	Compression	501-600W	XLR	Painted Coating	70+	4+ yrs	\$799.99
B-52 Pro	MATRIX-200	Newest member of the popular B-52 MATRIX family. Compact, powerful and portable.	2-way	6.5"	Compression	101-200W	XLR	Painted Coating	70+	4+ yrs	\$499.99
B-52 Pro	MATRIX-2000	Complete sound reinforcement solution: 2x 12" two-way speakers, 18" subwoofer	3-way	18"	Compression	601+W	XLR	Painted Coating	70+	4+ yrs	\$1,499.99
Bose	L1 B1 PS1 System	Package: L1 Cylindrical Radiator(R) speaker and PS1 power stand; R1 remote control; B1 bass module; padded gig bags.	3-way	6.5"	Compression	301-400W	Multi	Carpet	1-20	2 yr	\$1,998.00
FBT USA	Amico 900	900W RMS Portable Sound System, with 6.5" mid driver	2-way	15"	Compression	601+W	Multi	Molded	70+	2 yr	\$2,149.95
FBT USA	Jolly 12Ba	Polypropylene, lightweight powered 2 way system 300W RMS w/ 12" woofer and 1" horn	2-way	12"	Compression	201-300W	Multi	Molded	41-50	2 yr	\$759.95
FBT USA	Jolly 15 Ba	350W RMS Powered 2-way system 15	2-way	15"	Compression	1-100W	Multi	Molded	41-50	2 yr	\$869.95
FBT USA	Jolly 8Ba	Powered 2-way system, 250W RMS w/ 8" woofer and 1" horn	2-way	8"	Compression	101-200W	Multi	Molded	1-20	2 yr	\$529.95
FBT USA	Kempton GT 12a	250W RMS Powered 12	2-way	12"	Compression	201-300W	XLR	Molded	31-40	2 yr	\$439.00
FBT USA	Maxx 2a	Extremely light and sturdy enclosure made of polypropylene with gas injection moulding.	2-way	12"	Compression	201-300W	Multi	Molded	21-30	3 yr	\$849.95
FBT USA	Maxx 4a	2 Way 400w RMS Active Speaker System	2-way	12"	Compression	301-400W	Multi	Carpet	31-40	3 yr	\$1,049.95
FBT USA	Maxx 5a	2 Way 500w Bi-Amplified Speaker System	2-way	15"	Compression	301-400W	Multi	Molded	41-50	3 yr	\$1,349.95
FBT USA	Maxx 6a	2 Way 900w RMS Powered Speaker	2-way	15"	Compression	601+W	Multi	Molded	61-70	3 yr	\$1,769.95
FBT USA	Verve 12a	2 Way 400W RMS Bass Reflex Speaker	2-way	12"	Compression	301-400W	Multi	Painted Coating	41-50	3 yr	\$1,149.95
FBT USA	Verve 15a	2 Way Active 450W Bass Reflex Speaker	2-way	15"	Compression	401-500W	Multi	Painted Coating	51-60	3 yr	\$1,299.95

SPEAKERS												
MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARR	PRICE	
Gemini	GX-1	Powered compact monitor speakers	2-way	6.5"	Compression	1-100W	Speakon	Molded	21-30	1 yr	\$159.95	
Gemini	GX-250	Powered Professional 10	2-way	6.5"	Compression	1-100W	Speakon	Molded	31-40	30 days	\$199.95	
Gemini	GX-350	Powered Professional 12	2-way	6.5"	Compression	101-200W	Speakon	Molded	41-50	1 yr	\$249.95	
Gemini	GX-450	Powered Professional 15	2-way	6.5"	Compression	201-300W	Speakon	Carpet	61-70	1 yr	\$319.95	
JBL Professional	Eon 10G2	Compact powered speaker features a 10" woofer, increased power and a 3 input mini-mixer	2-way	10"	Compression	101-200W	Multi	Carpet	31-40	1 yr	N/S	
JBL Professional	Eon 15G2	Compact powered speaker features a 15" woofer, increased power and a 3 input mini-mixer	2-way	15"	Compression	201-300W	Multi	Carpet	41-50	1 yr	N/S	
Mackie	SRM350		2-way	10"	Compression	201-300W	XLR	Molded	41-50	4+ yrs	\$549.99	
Mackie	SRM450		2-way	12"	Compression	301-400W	XLR	Molded	51-60	4+ yrs	\$699.99	
Marathon	MA-10P	250W Active 10" 2-Way ABS Speaker w/ Die Cast Frame Woofer, PA-10100DC Compression Driver	2-way	5"	Compression	201-300W	1/4"	Molded	21-30	1 yr	\$179.99	
Marathon	MA-12P	600W Active 12" 2-Way ABS Speaker w/ Die Cast Frame Woofer, PA-12100DC Compression Driver	2-way	5"	Compression	501-600W	1/4"	Molded	31-40	1 yr	\$239.99	
Marathon	MA-15P	800W Active 15" 2-Way ABS Speaker with Die Cast Frame Woofer, PA-15100DC Compression Driver	2-way	5"	Compression	601+W	1/4"	Molded	51-60	1 yr	\$299.99	
Marathon	MA-8P	150W Active 8" 2-Way ABS Speaker w/ Die Cast Frame Woofer, PA-8100DC Compression Driver	2-way	5"	Compression	101-200W	1/4"	Molded	1-20	1 yr	\$129.99	
Omnisistem	Beta 3 Sound Sys	Powerful, compact, and affordable. Incl 6" mid driver. A must for Mobile DJs!	2-way	12"	Compression	601+W	XLR	Molded	70+	1 yr	\$1,000.00	
Peavey Electronics	PR 115P	Packs power and full-range sound quality into one compact loudspeaker.	2-way	15"	Compression	201-300W	Multi	Molded	41-50	4+ yrs	\$499.99	
QSC Audio	HPR152F		2-way	15"	Compression	401-500W	XLR	Molded	70+	4+ yrs	\$1,499.00	
QSC Audio	HPR153F	15" 3-way powered loudspeaker system; 6.5" horn loaded mid-range.	3-way	15"	Compression	501-600W	XLR	Molded	70+	4+ yrs	\$1,699.00	
TAPCO	TAPCO TH-15A	The TH-15A is a 200W Active PA speaker with fully-integrated electronics	2-way	15"	Compression	201-300W	XLR	Painted Coating	31-40	1 yr	\$469.99	
VocoPro	PV-1800	400W Active Speaker w/Built in Digital Echo Mixer	2-way	15"	Compression	301-400W	1/4"	Carpet	41-50	1 yr	\$499.00	
VocoPro	PV-802 (pair)	Professional Stereo 400W Powered Vocal Speakers	2-way	6.5"	Compression	301-400W	1/4"	Molded	1-20	1 yr	\$499.00	
Yamaha	MSR100	Compact in size, but big in sound and versatile features	2-way	8"	Compression	1-100W	Multi	Molded	1-20	3 yr	\$479.00	
Yamaha	MSR400	Great PA sound has never been easier - internal amp ideally mated to speakers	2-way	12"	Compression	301-400W	Multi	Molded	41-50	3 yr	\$699.00	
SPEAKERS												
MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	BIAMP CAPABLE?	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
PASSIVE												
B-52 Pro	DV-15	Combines great power handling and sound clarity in an ultra-compact, high-output, high-efficiency cabinet.	2-way	15"	Comp	201-300W	Yes	1/4"	Carpet	70+	4+ yrs	N/S

SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	BIAMP CAPABLE?	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
B-52 Pro	DV-18S	Powerful, compact and mobile subwoofer.	2-way	18"	Other	301-400W	Yes	1/4"	Carpet	70+	4+ yrs	N/S
B-52 Pro	SL15	Maximum SPL and sound clarity from reliable and cost-effective cabinets.	2-way	15"	Comp	301-400W	Yes	1/4"	Carpet	70+	4+ yrs	\$399.99
Bag End	AF1A	Time Aligned clarity, High efficiency, Full range system. 12" mid driver	3-way	18"	Comp	601+W	Yes	Multi	Painted Coating	70+	4+ yrs	\$2,210.00
Bag End	CRYSTAL-I	Time Aligned, high efficiency, arrayable. 8Ohm, 600w cont. 2400W peak	2-way	12"	Comp	601+W	Yes	Multi	Painted Coating	70+	4+ yrs	\$3,200.00
Bag End	OPAL	Time Aligned, high efficiency, arrayable. 8Ohm, 300w cont. 1200W peak	2-way	12"	Comp	601+W	Yes	Multi	Painted Coating	70+	4+ yrs	\$2,230.00
Bag End	Sapphire	Time Aligned, high efficiency, multi angle arrayable, versatile applications. 8 Ohm, 300W cont. 1200W peak	2-way	12"	Comp	601+W	Yes	Multi	Painted Coating	61-70	4+ yrs	\$2,290.00
Bag End	TA1200	Compact full range speaker - high fidelity, high efficiency	2-way	12"	Comp	601+W	No	Multi	Painted Coating	31-40	4+ yrs	\$750.00
Bag End	TA2000	Full range speaker/floor monitor	2-way	12"	Comp	601+W	No	Multi	Painted Coating	51-60	4+ yrs	\$870.00
Bag End	TA5000	Full range speaker/floor monitor	2-way	15"	Comp	601+W	No	Multi	Painted Coating	61-70	4+ yrs	\$1,200.00
Bag End	TA6000	Compact speech range speaker system	2-way	10"	Comp	501-600W	No	Multi	Painted Coating	21-30	4+ yrs	\$680.00
Cerwin-Vega	INT-152	8-ohm, 2-way passive bass reflex design; HighRoad horn, 15" woofer w/ 2.5" high temp voice coil.	2-way	15"	Other	201-300W	No	Multi	Painted Coating	61-70	1 yr	\$319.99
Cerwin-Vega	INT-252	8-ohm, 2-way passive bass reflex design; HighRoad horn, 15" woofer w/ 2.5" high temp voice coil.	2-way	15"	Comp	401-500W	No	Multi	Carpet	1-20	1 yr	\$299.99
Community	DnD12	Compact and efficient 2-way sound reinforcement system.	2-way	12"	Piezo	101-200W	No	Multi	Carpet	31-40	4+ yrs	\$199.00
Community	DnD15	Compact and efficient 2-way sound reinforcement.	2-way	15"	Piezo	101-200W	No	Multi	Carpet	41-50	4+ yrs	\$229.00
Community	MVP12	The most compact system among MVP Series II product offerings	2-way	12"	Comp	101-200W	Yes	Multi	Carpet	31-40	4+ yrs	\$229.00
Community	MVP-12M	High output, super-compact, 2-way stage monitor	2-way	12"	Comp	101-200W	No	Multi	Carpet	21-30	4+ yrs	\$229.00
Community	MVP-15	Rugged, high-efficiency, 2-way, full-range speaker system.	2-way	15"	Comp	201-300W	Yes	Multi	Carpet	41-50	30 days	\$259.00
Community	MVP-15HO	Rugged, high-efficiency, 2-way, full-range speaker	2-way	15"	Comp	101-200W	No	Multi	Carpet	51-60	4+ yrs	\$329.00
Community	MVP15M	High output, super-compact, 2-way stage monitor	2-way	15"	Comp	101-200W	Yes	Multi	Carpet	41-50	4+ yrs	\$259.00
Community	MVP215HO	2-way, full-range system.	2-way	15"	Comp	301-400W	Yes	Multi	Carpet	70+	4+ yrs	\$439.00
Community	SONUS 1296	2-way, 12", full-range multi-angle speaker, front-of-house system or floor monitor.	2-way	12"	Comp	101-200W	Yes	Multi	Painted Coating	1-20	4+ yrs	\$439.00
Community	SONUS 1596	2-way, 15-inch, full-range speaker with a well-defined 90° x 60° coverage pattern.	2-way	15"	Comp	101-200W	Yes	Multi	Painted Coating	51-60	4+ yrs	\$499.00
Community	SONUS 3294	3-way, ruggedly built full-range speaker system. 6.5" mid driver	3-way	12"	Comp	101-200W	Yes	Multi	Carpet	1-20	4+ yrs	\$539.00
Community	SONUS 3594	3-way, ruggedly built full-range speaker system	3-way	15"	Comp	101-200W	Yes	Multi	Painted Coating	61-70	4+ yrs	\$599.00
Community	XLT41E	Small and versatile 2-way full-range bass reflex system	2-way	12"	Comp	101-200W	Yes	Multi	Painted Coating	41-50	4+ yrs	\$699.00
Community	XLT42E	Small and versatile 2-way full-range bass reflex system.	2-way	12"	Comp	101-200W	Yes	Multi	Painted Coating	51-60	4+ yrs	\$699.00
Community	XLT43E	Small and versatile 2-way full-range bass reflex system.	2-way	15"	Comp	101-200W	Yes	Multi	Painted Coating	61-70	4+ yrs	\$799.00
Community	XLT46E	Versatile, 3-way full-range bass reflex system. 6.5" mid driver	3-way	15"	Comp	101-200W	Yes	Multi	Painted Coating	70+	4+ yrs	\$949.00

SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	BIAMP CAPABLE?	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
Community	XLT47E	Versatile, 2-way full-range bass reflex system.	2-way	15"	Comp	301-400W	Yes	Multi	Painted Coating	70+	30 days	\$999.00
Community	XLT48E	Compact high-efficiency wedge-type 2-way stage monitor system.	2-way	15"	Comp	101-200W	Yes	Multi	Painted Coating	51-60	4+ yrs	\$799.00
FBT USA Inc.	Kempton PW 12	2-way, 250W Bass Reflex Speaker System	2-way	12"	Comp	201-300W	No	Speakon	Painted Coating	31-40	2 yr	\$289.00
FBT USA Inc.	Kempton PW 15	Passive 15	2-way	15"	Comp	301-400W	No	Speakon	Carpet	41-50	2 yr	\$329.00
FBT USA Inc.	Kempton PW 215	600W, 2x15"x1, Bass Reflex Speaker System	2-way	15"	Comp	601+W	No	Speakon	Painted Coating	70+	2 yr	\$499.00
FBT USA Inc.	Kempton GT 12	Molded, 2-way, Passive, 250W speaker system	2-way	12"	Comp	201-300W	No	Speakon	Molded	31-40	2 yr	\$239.00
FBT USA Inc.	Maxx 6	700w RMS Polypropylene Speaker System	2-way	15"	Comp	601+W	No	Speakon	Molded	51-60	3 yr	\$899.95
FBT USA Inc.	Verve 12m	2-way, 300W RMS, Passive 12" speaker system	2-way	12"	Comp	201-300W	No	Speakon	Painted Coating	31-40	3 yr	\$629.95
FBT USA Inc.	Verve 15	400w RMS, 15"-2-way Passive speaker system	2-way	15"	Comp	301-400W	No	Speakon	Painted Coating	41-50	3 yr	\$749.95
FBT USA Inc.	Verve 152	700w RMS, 2-way, 15"	2-way	15"	Comp	601+W	No	Speakon	Painted Coating	51-60	3 yr	\$1,099.95
FBT USA Inc.	Verve 15m	300w RMS, 12" Coaxial Monitor	2-way	15"	Comp	401-500W	No	Speakon	Carpet	41-50	3 yr	\$829.95
FBT USA Inc.	Verve 215	2-way, Dual 15"x1, 1400w RMS	2-way	15"	Comp	601+W	No	Speakon	Painted Coating	70+	3 yr	\$1,549.95
FBT USA Inc.	Verve 8m	2-way, 250w RMS, 8	2-way	21"	Comp	201-300W	No	Speakon	Painted Coating	1-20	3 yr	\$509.95
Gemini	GSM-1250		2-way	10"	Comp	1-100W	Yes	1/4"	Carpet	31-40	1 yr	\$99.95
Gemini	GSM-1580	Dual 15" Woofer	2-way	10"	Comp	101-200W	Yes	1/4"	Carpet	41-50	1 yr	\$149.95
Gemini	GSM-3200	Dual 15" Woofer	2-way	10"	Comp	201-300W	Yes	1/4"	Carpet	70+	1 yr	\$279.95
Gemini	GT-1002	90W RMS Trapezoid Speaker	2-way	10"	Piezo	1-100W	Yes	1/4"	Carpet	1-20	1 yr	\$59.95
Gemini	GT-1202	120W RMS Trapezoid Spkr	2-way	10"	Piezo	101-200W	Yes	1/4"	Carpet	21-30	1 yr	\$99.95
Gemini	GT-1502	175W RMS Trapezoid Spkr	2-way	10"	Piezo	101-200W	Yes	1/4"	Carpet	41-50	1 yr	\$139.95
Gemini	GT-3002	175W RMS Trapezoid Speaker, Dual 15" Woofer	2-way	10"	Piezo	301-400W	Yes	Multi	Carpet	61-70	1 yr	\$219.95
Gemini	GX-100	100W RMS, 250W peak power	2-way	10"	Comp	1-100W	Yes	Speakon	Molded	1-20	1 yr	\$99.95
Gemini	GX-200	100W RMS, 250W peak power	2-way	10"	Comp	101-200W	Yes	Multi	Molded	21-30	1 yr	\$129.95
Gemini	GX-400	300W RMS, 800W peak power	2-way	10"	Comp	301-400W	Yes	Multi	Molded	51-60	1 yr	\$219.95
Gemini	GX-450	Active 15" speaker, 300W RMS, 800W peak power	2-way	15"	Comp	601+W	Yes	Multi	Molded	51-60	1 yr	\$299.95
Marathon	DJ-1202	Compact Single 12" 2-way Trapezoid speaker	2-way	10"	Comp	301-400W	Yes	1/4"	Carpet	61-70	1 yr	\$79.99
Marathon	DJ-123	Single 12 3-Way Loud Speaker PA-1250 Equipped	3-way	10"	Comp	501-600W	Yes	1/4"	Carpet	41-50	1 yr	\$99.99
Marathon	DJ-1502	High Quality Carpet Recessed Handles Metal Grill & Corners	2-way	15"	Comp	301-400W	Yes	1/4"	Carpet	70+	1 yr	\$99.99
Marathon	DJ-153	Single 15 3-Way Loud Speaker	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	61-70	1 yr	\$119.99
Marathon	DJ-2153	3-Way Dual 15"	3-way	15"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$189.99
Marathon	DJ-2183	3Way Dual 18"	2-way	18"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$269.99
Marathon	DJ-2502	Compact 2-way Dual 15"	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$159.99
Marathon	ENT-112	Single 12" 2-way speaker	2-way	12"	Comp	501-600W	Yes	1/4"	Carpet	61-70	1 yr	\$149.99
Marathon	ENT-115	Single 15" 2-way speaker	2-way	15"	Comp	601+W	Yes	1/4"	Carpet	61-70	1 yr	\$179.99
Marathon	ENT-115V2	Texture Coated Single 15" 2-way speaker	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	61-70	1 yr	\$299.99
Marathon	ENT-118V2	Texture Coated Single 18" Subwoofer System	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$319.99

SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	TYPE	LOW DRIVER	HIGH DRIVER	POWER HANDLING (RANGE)	BIAMP CAPABLE?	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
Marathon	ENT-215	Entertainer Series Dual 15" 2-way Loud Speaker	2-way	15"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$279.99
Marathon	ENT-215	Entertainer Series Dual 15" 2-way Loud Speaker	2-way	15"	Comp	601+W	Yes	1/4"	Carpet	1-20	30 days	\$0.00
Marathon	ENT-215V2	Texture Coated Dual 15" 2-way speaker	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$439.99
Marathon	ENT-218V2	Dual 18 SubWoofer System	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$499.99
Marathon	ENT-218V2	Dual 18 SubWoofer System	2-way	10"	Comp	601+W	Yes	1/4"	Carpet	70+	1 yr	\$499.99
Marathon	MA-10	250W, Passive 10" 2-way speaker w/ Die Cast Frame Woofer and PA-10100DC Comp Driver	2-way	10"	Comp	201-300W	Yes	1/4"	Molded	21-30	1 yr	\$109.99
Marathon	MA-12	Passive 12" 2-way ABS speaker w/ Die Cast Frame Woofer, PA-12100DC Comp Driver	2-way	10"	Comp	501-600W	Yes	1/4"	Molded	31-40	1 yr	\$149.99
Marathon	MA-15	800W, Passive 15" 2-way ABS speaker w/ Die Cast Frame Woofer, PA-15100DC Comp Driver	2-way	10"	Comp	601+W	Yes	1/4"	Molded	41-50	1 yr	\$199.99
Marathon	MX-15	Full range Single 15" Trapezoidal speaker	2-way	15"	Comp	501-600W	Yes	1/4"	Carpet	1-20	1 yr	\$139.00
Marathon	MX-1515	Full range Dual 15"; Trapezoidal speaker	2-way	15"	Comp	601+W	Yes	1/4"	Carpet	1-20	1 yr	\$199.99
Peavey Electronics	DJS 5	The new DJS™5 is specially voiced for DJ use, and for prerecorded music playback.	2-way	15"	Comp	601+W	No	1/4"	Carpet	61-70	4+ yrs	\$459.99
Pioneer ProDJ	S-FL1	Flat panel speaker, designed for use at events that require great sound quality with compact speakers.	2-way	10"	Comp	201-300W	Yes	Multi	Molded	21-30	1 yr	\$949.00
QSC Audio	ISIS I-282H	The QSC I-282H is a dual 8", 2-way, full-range speaker, contemporary styling	2-way	10"	Comp	401-500W	No	Speakon	Molded	21-30	1 yr	\$750.00
QSC Audio	ISIS I-82H	Surface mount, portable speaker, 8" weather resistant, 2-way	2-way	10"	Comp	201-300W	No	Speakon	Molded	1-20	1 yr	\$335.00
VocoPro	SV-500	Provided as a pair. 10" 3-Way Vocal Speaker; 3" mid driver	3-way	10"	Comp	201-300W	No	1/4"	Molded	41-50	1 yr	\$359.00
VocoPro	VX-15	Professional 15" Vocal Speaker	2-way	15"	Comp	501-600W	No	1/4"	Carpet	41-50	1 yr	\$319.00
Yamaha	BR10	Series combines affordability with high performance	2-way	10"	Comp	401-500W	No	1/4"	Carpet	31-40	3 yr	\$249.00
Yamaha	BR12	Series combines affordability with high performance	2-way	12"	Comp	501-600W	No	1/4"	Carpet	31-40	3 yr	\$279.00
Yamaha	BR15	Series combines affordability with high performance	2-way	15"	Comp	601+W	Yes	1/4"	Carpet	41-50	3 yr	\$329.00
Yamaha	S112V	Popular Club Series provides excellent sonic reproduction night after night, year after year.	2-way	12"	Comp	601+W	No	Multi	Carpet	41-50	3 yr	\$419.00
Yamaha	S115V	Popular Club Series provides excellent sonic reproduction night after night, year after year.	2-way	15"	Comp	1-100W	No	Multi	Carpet	61-70	3 yr	\$479.00
Yamaha	S215V	Popular Club Series provides excellent sonic reproduction night after night, year after year.	2-way	15"	Comp	601+W	Yes	Multi	Carpet	70+	3 yr	\$879.00

SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	DRIVER(S)	POWER HANDLING (RANGE)	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
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SUBWOOFERS

Bag End	BASSAULT	Extended low frequency response, Low distortion, High definition bass, Compact enclosure,	Other	1000+W	Multi	Painted Coating	70+lbs	4+ yrs	\$8,840.00
Bag End	D10E	High output INFRA subwoofer	Dual 10"	201-400W	Multi	Painted Coating	41-50lbs	4+ yrs	\$840.00
Bag End	D12E	Extended low frequency response, Low distortion, High definition bass, Compact enclosure,	Dual 12"	201-400W	Multi	Painted Coating	70+lbs	4+ yrs	\$950.00
Bag End	D18E	High output INFRA subwoofer	Dual 18"	801-900W	Multi	Painted Coating	70+lbs	4+ yrs	\$1,870.00

SPEAKERS

MFGR.	PRODUCT	DESCRIPTION	DRIVER(S)	POWER HANDLING (RANGE)	INPUTS	CABINET MATERIAL / COVERING	WEIGHT (RANGE-LBS)	WARRANTY	PRICE
Bag End	QUARTZ	Extended low frequency response, Low distortion, High definition bass, Compact enclosure	Other	1000+W	1/4"	Painted Coating	70+lbs	4+ yrs	\$3,980.00
Bag End	S10E	High fidelity extended low frequency subwoofer	10"	1-200W	Multi	Painted Coating	21-30lbs	4+ yrs	\$500.00
Bag End	S18E	High output INFRA subwoofer	18"	201-400W	Multi	Painted Coating	61-70lbs	4+ yrs	\$950.00
Bag End	S21E	High output INFRA subwoofer	Other	801-900W	Multi	Painted Coating	70+lbs	4+ yrs	\$2,020.00
Cerwin-Vega	INT-118S	Single 18" transducer with a cast aluminum frame designed for added strength and reliability	18"	401-500W	Multi	Painted Coating	70+lbs	1 yr	\$399.99
Community	MVP18S	Ground shaking sonic depths	18"	201-400W	Multi	Carpet	70+lbs	4+ yrs	\$399.00
Community	SONUS 215S	Professional subwoofer system	Dual 15"	201-400W	Multi	Painted Coating	70+lbs	4+ yrs	\$749.00
Community	SONUS 218S	Professional subwoofer system	Dual 18"	501-600W	Multi	Painted Coating	70+lbs	4+ yrs	\$999.00
Community	XLT51E	Versatile high-efficiency subwoofer	15"	1-200W	Multi	Painted Coating	61-70lbs	4+ yrs	\$649.00
Community	XLT55E	Versatile high-efficiency subwoofer	Dual 15"	201-400W	Multi	Painted Coating	70+lbs	4+ yrs	\$899.00
FBT USA Inc.	Jolly Sub 12a	300W RMS Powered Sub, 12" woofer w/ Vented Band Pass design	12"	201-400W	Multi	Painted Coating	70+lbs	2 yr	\$1,029.95
FBT USA Inc.	Kempton PW 18s	500W Vented Bass Reflex	18"	401-500W	Speakon	Painted Coating	61-70lbs	2 yr	\$399.00
FBT USA Inc.	MaxX 10Sa	900W RMS Powered Subwoofer	15"	801-900W	XLR	Painted Coating	70+lbs	3 yr	\$1,729.95
FBT USA Inc.	Verve 15s	Passive Subwoofer	15"	601-700W	1/4"	Painted Coating	70+lbs	3 yr	\$729.95
FBT USA Inc.	Verve 18s	1200W Bass Reflex Subwoofer	18"	1000+W	Speakon	Painted Coating	70+lbs	3 yr	\$899.95
Marathon	B-1818X	Dual 18	Dual 18"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$379.99
Marathon	B-18X	High Power Portable Sub Woofer	18"	901-1000W	1/4"	Carpet	70+lbs	1 yr	\$199.99
Marathon	ENT-118	Subwoofer System	10"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$289.99
Marathon	ENT-218	Dual 18" Sub Woofer System	10"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$479.99
Marathon	ENT-218V2	Dual 18" SubWoofer System	10"	601+W	1/4"	Carpet	70+	1 yr	\$499.99
Marathon	MI-36	High Power Sub Cabinet	18"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$399.99
Marathon	SUB-1818X	Dual 18" High Power Sub	Dual 18"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$449.99
Marathon	SUB-18X	High Power Portable Sub Woofer	18"	1000+W	1/4"	Carpet	70+lbs	1 yr	\$259.99
Peavey	DJS Sub	Folded-horn sub woofer	18"	901-1000W	Speakon	Carpet	70+lbs	4+ yrs	\$839.99
QSC Audio	HPR151W	15" powered subwoofer system	15"	601-700W	XLR	Molded	70+lbs	4+ yrs	\$1,499.00
QSC Audio	HPR181W	18" powered subwoofer system	18"	601-700W	XLR	Molded	70+lbs	4+ yrs	\$1,849.00
VocoPro	SUB-1500	200W 15" Powered Subwoofer	15"	1-200W	Multi	Painted Coating	41-50lbs	1 yr	\$459.00
Yamaha	MSR800W	Perfect companion to the MSR400	15"	601-700W	Multi	Carpet	1-20lbs	3 yr	\$1,099.00
Yamaha	SW118V	Club Series - provides excellent sonic reproduction night after night, year after year.	18"	1000+W	Multi	Carpet	70+lbs	3 yr	\$549.00
Yamaha	SW218V	Club Series - provides excellent sonic reproduction night after night, year after year.	Dual 18"	1000+W	Multi	Carpet	70+lbs	3 yr	\$899.00

ReCasing the Cabinets

By Ryan Burger

From the automotive world, a creative way to update your speakers with spray-on bed liner

Scented candles, linen cloths, and centerpieces are the décor. Here you are performing a reception at the most prestigious hotel in town—a market which you want desperately to take hold of. Ratty speakers, scuffed lights, and ugly orange cords pollute the atmosphere. You're a DJ with a budget, and your system has been on the road for too long. But a new set of speakers will cost some serious capital; yet a professional and prestigious appearance will generate you referrals. What do you do when forced to choose between great sound and nice appearance? One possible solution is to pick the best of both words by coating your cabinets with spray-on truck bed liner.

Retrofitting speakers is not a new practice; however it is usually reserved for upgrading internal components. Now, however, with companies like Line-X, RhynoLiner, or Herculiner, in a day's work the exterior of your favorite cabinets can become wedding-worthy once again. Gone are the days of stage taping torn and aged carpet, replaced by the security of a professional coating with a cool name.

Strip 'Em Down

First things first. Most bed liner installers will not allow you to drop off your cabinets with carpet and or drivers (subs and tweeters) still installed. Unfortunately, the most tedious job of the whole experience is all yours: stripping your speakers. It is important, no matter how painful it may seem, to devoid the cabinet of all carpet and components, except for any crossovers (circuit

boards) that may be attached (more on this ahead). Make sure you save EVERYTHING.

Next, make sure your wood cabinet is sanded and free of carpet residue, which can cause irregularities in the finished product. Also make sure that all metal edges, handles, wheels, and brackets (tripod cups) are removed.

Finally, make sure that any non-detachable crossovers (circuit boards) and wiring are covered up, as the bed-liner installation pros may not be particularly versed in the audio world. Think of your speakers as a human body and your crossover as the brains—please protect them.

Back in Business

Once the speakers are dropped off for the spraying appointment, you have the opportunity to make any special requests. For instance, I insist that no liner be applied to the inside of the speaker, to avoid any risks related to the electronic components of the speaker.

Retrofitting speakers is not a new practice; however it is usually reserved for upgrading internal components.

When you are satisfied with the work, you may re-install all of the components you stripped, save for the metal corners that are unnecessary. Remember that the coating may add as much as a quarter-inch to the outside of the cabinets, so reinstalling handles and grilles may include an extra challenge.

Interestingly, the effects of adding spray-on bed liner to your speakers will be immediately noticeable. Even though they are the same cabinets with the same shape and sound, you will be surprised at just how many people are visually oriented, and will respond to the new look. In a wedding setting, where appearance is important, your newly coated speakers will have the same effect as a new pair, although I would be hard pressed to find a speaker on the market with this particular coating. At the same time, you may just be saving a piece of you. Speakers that have been on the road with you for years are almost like old friends. For a small price, wouldn't you want to save your loyal comrades? **MB**



WIRELESS MICROPHONES

MFGR.	PRODUCT	DESCRIPTION	SWITCH	CLAMP	WIRELESS FREQ	TRANSMITTER TYPE	# TRANS	RACK?	WARRANTY	PRICE
American Audio	WM-UHF 16		Yes	No	UHF	Handheld	1	No	1 yr	\$219.95
American Audio	WR 90E		Yes	No	VHF	Handheld	1	No	1 yr	\$129.95
FBT USA Inc.	JTS US 1000D/Mh-8990	UHF 961 Channel True Diversity Wireless sys	Yes	Yes	UHF	Handheld	1	Yes	2 yr	\$729.00
FBT USA Inc.	JTS US 8001D/Mh-850	JTS 8001 HH Wireless, UHF, 16 Channels	Yes	Yes	UHF	Handheld	1	Yes	2 yr	\$389.00
FBT USA Inc.	JTS US 8001DC -CX-504	True Diversity Wireless Headset System	Yes	Yes	UHF	Headset	1	Yes	2 yr	\$449.00
FBT USA Inc.	JTS US 8002D/Mh-850	UHF Dual Channel Diversity H.H. Wireless	Yes	Yes	UHF	Handheld	2	Yes	2 yr	\$699.00
FBT USA Inc.	JTS US 903D/Mh-8800	UHF Dual Channel Wireless w/Bat. charger	Yes	Yes	UHF	Lavalier	2	Yes	2 yr	\$919.00
FBT USA Inc.	SIEM 101 In-Ear	UHF In Ear Monitor System	Yes	Yes	UHF	Headset	2	Yes	2 yr	\$999.00
Gemini	BP-03T	Beltpack transmitter only, for VH systems	Yes	Yes	VHF	Bodypack	1	Yes	1 yr	\$29.95
Gemini	FB-64T	Beltpack PLL transmitter only, for UF PLL systems	Yes	Yes	UHF	Handheld	1	No	1 yr	\$69.95
Gemini	FM-64	Handheld PLL transmitter microphone	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$89.95
Gemini	HSM-2	Headset mic only, 3.5mm screw on plug	Yes	Yes	VHF	Headset	1	Yes	1 yr	\$29.95
Gemini	HSM-X3	Headset mic only, 3 pin mini XLR, ECM-103 element	Yes	Yes	VHF	Headset	1	Yes	1 yr	\$34.95
Gemini	HSM-X4	Headset mic only, 3 pin mini XLR, ECM-75b element	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$44.95
Gemini	LAV-1	Lavaliers mic with clip, 3.5mm screw on plug	Yes	Yes	VHF	Lavalier	1	Yes	1 yr	\$19.95
Gemini	LAV-X3	Lavalier mic w/clip, 3 pin mini XLR, ECM-103 element	Yes	Yes	VHF	Lavalier	1	No	1 yr	\$24.95
Gemini	Lav-X4	Lavalier mic w/clip, 3 pin mini XLR, ECM-75b element	Yes	Yes	VHF	Lavalier	1	No	1 yr	\$34.95
Gemini	UF Series	UF-1264L-Lavalier-\$179.95 / UF-1264M-Handheld-\$179.95 / UF-1264H-Headset-\$189.95 / UF-2064L-Lavalier x2-\$289.95 / UF-2064M-Handheld x2-\$289.95 / UF-2064H-Headset x2-\$309.95	Yes	Yes	VHF	Various	1	Yes	1 yr	Various
Gemini	UX Series	UX-16L-Lavalier-\$119.95 / UX-16M-Handheld-\$119.95 / UX-16H-Headset-\$129.95	Yes	Yes	VHF	Various	1	Yes	1 yr	Various
Gemini	UZ-1128H	128 band UHF synthesizer controlled freqs; Phase lock loop (PLL) circuitry; high sensitivity with extremely low noise	Yes	Yes	VHF	Headset	1	Yes	1 yr	\$229.95
Gemini	UZ-1128M	128 band UHF synthesizer controlled freqs; Phase lock loop (PLL) circuitry; high sensitivity with extremely low noise	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$219.95
Gemini	VH Series	VH-101L- Lavalier-\$69.95 / VH-101M-Handheld-\$69.95 / VH-101H-Headset-\$79.95 / VH-120L-Lavalier-\$129.95 x2 / VH-120M- Handheld x2-\$129.95 / VH-120H-Headset x2-\$129.95	Yes	Yes	VHF	Various	1	Yes	1 yr	Various
Gemini	XB-16T	Belt pack transmitter only, for use with VH systems	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$59.95
Gemini	XM-16	Handheld transmitter microphone	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$69.95
Gemini	ZB-128T	Belt pack PLL transmitter only, for use with all UZ PLL systems	Yes	Yes	VHF	Handheld	1	No	1 yr	\$69.95
Gemini	ZM-128	Handheld PII transmitter microphone, 281 element	Yes	Yes	VHF	Handheld	1	Yes	1 yr	\$99.95
Nady Systems	U-1000 Series	Unsurpassed UHF performance with 120 dB dynamic range and operation up to 500 feet line-of-sight	Yes	Yes	UHF	Handheld	1	Yes	1 yr	\$0.00
Nady Systems	UHF-3	Half-rack receiver w/ folding ft panel dual antennas; Clear channel operation	Yes	Yes	UHF	Handheld	1	Yes	1 yr	\$0.00
Peavey Electronics	Pro Comm PCX U-1002	AutoScan™ technology	Yes	Yes	UHF	Handheld	1	No	4+ yrs	\$799.99
Shure	PG24/PG58 PGW	Vocal Wireless System	Yes	No	UHF	Handheld	1	Yes	1 yr	\$299.99
Shure	PG288/PG58	PGW Dual Vocal Wireless System	Yes	No	UHF	Handheld	2	No	1 yr	\$549.00
VocoPro	UHF-5800	Professional 4 Channel UHF Wireless Microphone System	Yes	Yes	UHF	Handheld	4	Yes	1 yr	\$449.00
VocoPro	UHF-6800	UHF PLL 100-Frequency Dual-Channel Wireless Microphone System	Yes	Yes	UHF	Handheld	2	Yes	1 yr	\$579.00

WIRED MICROPHONES

MFGR	PRODUCT	DESCRIPTION	SWITCH	CLAMP	CABLE	TYPE	WARRANTY	PRICE
American Audio	DJM-600B		Yes	No	No	Unidirectional	1 yr	\$49.95
American Audio	Stage/Studio Mic Kit		Yes	No	XLR - 1/4"	Unidirectional	1 yr	\$99.95
American Audio	Studio Mic Kit		Yes	No	XLR - 1/4"	Unidirectional	1 yr	\$99.99
FBT USA	JTS CX-508	Clip on Mini condenser instrument mic	Yes	Yes	XLR - XLR	Unidirectional	2 yr	\$129.00
FBT USA	JTS NX-6	Dynamic Instrument mic	No	Yes	No	Unidirectional	2 yr	\$139.00
FBT USA	JTS NX-7	Dynamic Vocal/Instrument mic	Yes	Yes	XLR - XLR	Unidirectional	2 yr	\$119.00
FBT USA	JTS NX-8	Moving Coil Dynamic Vocal mic	Yes	Yes	XLR - XLR	Unidirectional	2 yr	\$119.00
FBT USA	JTS NX-8.8	Instrument and Vocal Condenser mic	No	Yes	No	Unidirectional	2 yr	\$129.00
FBT USA	JTS NX-9	Instrument and Vocal Condenser mic	No	Yes	No	Unidirectional	2 yr	\$135.00
FBT USA	JTS TK-350	Dynamic Vocal mic	Yes	Yes	No	Unidirectional	2 yr	\$45.00
FBT USA	JTS TK-600	Dynamic Cardioid Vocal mic	Yes	Yes	No	Unidirectional	2 yr	\$50.00
Gemini	DJM-1	18" Gooseneck for flexibility	Yes	Yes	XLR - XLR	Unidirectional	1 yr	\$29.95
Gemini	DJM-2	Dynamic stage mic, cardioid	Yes	Yes	XLR - XLR	Unidirectional	1 yr	\$24.95
Peavey Electronics	PVi 2	The PVi 2 is a Cardioid Unidirectional Dynamic Vocal mic	Yes	Yes	XLR - XLR	Unidirectional	4+ yrs	\$59.99
Shure	PG58XLR	Dynamic mic with XLR Cable	Yes	Yes	XLR - XLR	Unidirectional	1 yr	\$69.00
Shure	SM58	Standard unidirectional (cardioid) dynamic vocal mic	Yes	No	No	Unidirectional	1 yr	\$99.00

HEADPHONES

MFGR	PRODUCT	DESCRIPTION	CUPS	WARRANTY	PRICE
American Audio	EB-700	High-powered ear buds with extended bass	Dual	1 yr	\$129.95
					
American Audio	EB 900	Comfort fit, high powered ear buds; compact design, for stage use	Dual	1 yr	\$169.99
American Audio	HP 200	High output in a compact design; comfortable fit	Dual	1 yr	\$24.95
American Audio	HP 500	Comfortable, sturdy high powered headphones; Flexible design allows double or single ear monitoring; folds up; Replaceable earpads; Mini plug/1/4" adapter; Speaker drivers: 57mm	Dual	1 yr	\$69.95
American Audio	HP 700	Comfortable, sturdy high-powered 3500 mW headphones; Ultra dynamic range with great sounding high and lows	Dual	1 yr	\$99.95
American Audio	HP 900	Comfortable, sturdy high powered headphones; Flexible design allows double or single ear monitoring; folds; Replaceable earpads; Removable cable; Mini plug/1/4" adapter + 1/4" angled connector; Semi-hard transport case w/shoulder strap & connector storage.	Dual	1 yr	\$129.95
Behringer USA	HPX2000	High Performance headphones from behringer	Dual	30 days	\$19.99
Denon DJ	DN-HP1000	Designed to provide DJs with the ultimate monitoring tool, the DN-HP1000 headphones	Dual	90 days	N/S
FBT USA Inc.	JTS HP-535	Studio Headphones w/40mm drivers	Single	2 yrs	\$69.00
Gemini	DJX-05	Dynamically enhanced balanced audio	Dual	1 yr	\$49.95
Gemini	DJX-3	Ideal for DJ monitoring, Suitable for portable CD or MP3 players	Dual	1 yr	\$19.95
Pioneer ProDJ	HDJ-1000	The HDJ-1000's ability to handle big power makes distortion practically obsolete.	Dual	1 yr	\$199.00
Pioneer ProDJ	SE-DJ5000	Designed for heavy duty DJ use. Unique ball-jointed earcups are designed for flexibility and folding.	Dual	1 yr	\$149.00
Yamaha	RH10MS	The RH10MS's S-Logic™ 3-Dimensional Natural Surround delivers a new standard in digital surround that sends sounds around the listener's head, not just into it.	Dual	1 yr	\$159.00

PACKAGES

MFGR.	PRODUCT	DESCRIPTION	WARRANTY	PRICE
PERFORMANCE SYSTEMS				
American Audio	CDI-500 MP3 System	System Includes: 2 x CDI-500 MP3 CD Players; 1 x CDI-SYS Case; 1 x QD-5MKII mixer	1 year	\$1,689.80
				
American Audio	CDI 300 MP3	2x CDI-300 MP3 CD Players, 1x QD-6 Mixer, 1x CDI-SYS Case	1 year	\$999.95
American Audio	CDI 300 MP3 DLS	CDI 300 MP3/Stage Studio Kit System - player with PA	1 year	\$1,971.95
American Audio	CDI 500 MP3 DLS	CDI 500 MP3/Stage Studio Kit System - player with PA	1 year	\$2,759.95
American Audio	Mobile 310	1x DCD-PRO310 Dual CD Player, 1x Q-2411 Mixer, 1x TLC 8x4 Road case, 1x DJ Headphones, 1x DJ Microphone, All component cables needed	1 year	\$599.95
American Audio	Mobile 310 DLS	Mobile 310 System/SPS/Stage Studio Kit System - player system with PA	1 year	\$1,569.95
American Audio	Pro CDI 300	Prepackaged MP3 DJ System	1 year	\$1,219.95
B-52 Pro	Prodigy FX	The ProdigyFX is the ultimate solution that will elevate your performance to the next level. It's loaded with features you need and want including a wide array of DSP effects with parameter controls, master tempo, sampler, hot cues, integrated fader sta	1 year	\$1,399.99
Gemini Sound Products	CD Mix 5.0	2 CDJ-15X Compact Top Loading CD Players, MX-01 Mixer	1 year	\$399.95
Gemini Sound Products	Scratch Mster 5.0	2 TT-02 Full Manual Direct-Drive Turntables, MX-02 Mixer	1 year	\$299.95
Marathon	DCM-2000	Blue Backlight LCD Display CD, Mic and Line Inputs, Phono Pitch V.R speed adjustable	30 days	N/S
Numark	BATTLE PAK v.4	(2) TT1625 multi-directional direct drive turntables with aluminum platters, DM950	N/S	\$299.95
Numark	CD MIX-1	Dual CD player and mixer combination	N/S	N/S
Numark	CD MIX-2	Dual CD player and mixer combination	N/S	N/S
Numark	CD MIX 3	Dual CD player and mixer combination	N/S	N/S
Numark	Fusion 494	(2) Axis 4 CD players, DM950 Mixer and HF125 Headphones	N/S	N/S
Numark	Fusion111	(2) TCD05 DJ CD Players, an MX05 2-channel DJ Mixer and HF125 Headphones	N/S	N/S

SOUND REINFORCEMENT

American Audio	Tri Pack II	Recessed back panel and knobs!, New high power mid-range speakers with wider frequency response!	1 year	\$999.95
American Audio	Tri Pack Live	2 x 6.5-inch, 2-way satellite speakers, 1 x 10-inch Sub woofer, Component cables included	1 year	\$699.95
Gemini Sound Products	XTR-500	2x XTR-SAT 10" Trapezoidal spkrs, 15" powered subwoofer; 3-chan power amp w/ active crossover; 400 watts total RMS and 800 watts peak power; Balanced XLR and 1/4" inputs; 112 lbs.	1 year	\$549.95
KS Audio	SAT	Selfpowered PA system most powerful of its size in the world	2 year	\$12,000.00
KS Audio	SPIRIT	Smallest Compact PA System in the World	2 year	\$7,100.00
Yamaha	StagePas 300	Wherever your music leads, the STAGEPAS 300 Portable PA system has the power to go with you.	1 year	\$649.00

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EHJ	500	\$1.99
EVC	500	\$1.99
ENX	200	\$3.89
EVD	200	\$2.71
QT-8500	500	\$1.99
HTI 150/152	750	\$31.95
MSD 250	2000	\$53.72
MSD 250/2	2000	\$53.72
MSD 575	2000	\$67.32
MSR 575/2	1000	\$64.60



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PARTY PROPS				
MFGR.	PRODUCT	DESCRIPTION		PRICE
Creative Imagineering	Wango Tango	Team tether ball without your hands! Consists of a rod, curved at both ends, with a ball attached to a string hanging below. Two players place this durable rod at their waists, apply pressure to keep the rod in place and try to get the ball to circle the rod. They must work together with precision and speed to score-- but they can never use their hands! Fun and challenging to play - can be used at any event.		\$29.95
Creative Imagineering	Cone Head	Hats are inflatable "traffic cones"! With the inflatable rings you play the typical Ring Toss game.		\$13.95
Creative Imagineering	Butthead	Velcro type stripes are attached to these hats. Fuzzy balls are tossed and "caught" on the hat.		\$13.95
Creative Imagineering	Headcase	Great for team play. Includes 4 head baskets, water balloons for outdoor fun and 12 balls for excitement all year round!. Age 10 and up (with adult supervision).		\$24.95

UTILITY GEAR				
TYPE	MFGR.	PRODUCT	DESCRIPTION	PRICE
Carts / Tables	Colorado Sound N' Light Inc.	Rock N' Roller Table Top	Rock N' Roller Table Top TableTop system for the R4 Micro Rock N' Roller Cart includes top (20" x 35.75" x 3"), fasterning system, skirt, wheel locking straps	139.00
Carts / Tables	Colorado Sound N' Light Inc.	SUPERTABLE	SUPERTABLE "Once you use a "SuperTable you'll never use another banquet table again!" "Mobile Beat" Protective corners3 carrying handles6 dual ball-bearing wheels	299.00
Carts / Tables	Colorado Sound N' Light Inc.	SuperTable Plus	SUPERTABLE \$299SUPERTABLE + includes 2 upright tubes \$399	399.00
Carts / Tables	Grundorf Corporation	Road-Runner	Ideal for DJs, Service / Delivery Personnel, Musicians, and for use at trade shows	99.95
Carts / Tables	Odyssey	EMLG1	Load-N-Go utility cart	N/S
Miscellaneous	Colorado Sound N' Light Inc.	RK-2 Rack Ears	RK-2 Rack Ears 2 RK-2 Rack Ears 2space fits sony CD and Mini-Disc Players	\$30.00
Miscellaneous	Gemini Sound Products	PL-02	Light Module & Power Conditioner - Dual Slide Out Rack Lights	\$69.95
Miscellaneous	Odyssey Innovative	AFPCDJ1000	Faceplate for Pioneer CDJ1000	\$129.99
Miscellaneous	Odyssey Innovative	DJCHAIR	Adjustable DJ Chair	\$99.99
Miscellaneous	Odyssey Innovative	EMLG1	Load-N-Go utility cart	\$139.99
Miscellaneous	Odyssey Innovative	LSTAND	Laptop Stand (black)	\$99.99
Miscellaneous	Odyssey Innovative	LSTANDTRAY	Laptop Tray (fits LSTAND)	\$49.99
Miscellaneous	Odyssey Innovative	LTBXS	X-stand for DJ coffins	\$69.99
Miscellaneous	Odyssey Innovative	WERKLIGHT2000	Automatic color-changing rack light	\$49.99
Miscellaneous	Odyssey Innovative	WERKLIGHT3000	Automatic color-changing rack light	\$99.99
Skirts/Covers	DJ Skirts	Speaker Skirt (custom)	Sizes: Custom tailored and form fitted; Provide us your exact measurements (height and width of ALL sides)Colors: Black, White, Custom; Set-up Time: Approx 10 sec. Applications: Band; Church; Convention; Entertainer	N/S
Skirts/Covers	DJ Skirts	Storage Bag	Size: 48" W x 20" H x 4" D, Color: Black	N/S
Skirts/Covers	DJ Skirts	Table Jacket	Sizes: 4' (by 24" D x 29.75" H); 5' (by 30" D x 29.75" H); 6' (by 30" D x 29.75" H); 8' (by 30" D x 29.75" H); Custom sizes available	N/S
Skirts/Covers	DJ Skirts	Topper	Size: 1 size telescopes to fit 4', 5', 6', and 8' tables (x 19" H)Colors: Black; Black/White (reversible) Set-up Time: Approx 30 sec Applications: Catering; Church; Magician; Mobile DJ	N/S
Skirts/Covers	DJ Skirts	Tripod Skirt	Sizes: One size fits all standard speaker stands and light stands; Custom sizes available for extra small or extra large tri-pods, speaker stands, and light stands. Colors: Black; Custom colors available; Set-up Time: Approx 20 sec	N/S
Skirts/Covers	DJ Skirts	Truss Valance	Sizes: 5' W x 11" H; 10' W x 11" H; 12' W x 11" H; Colors: Black; Custom colors available Set-up Time: Approx 3 min	N/S

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CASES, BAGS, ETC.							
USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Other	Arriba Cases	AT-100	High Quality Protective Truss Bag For 1-Meter Truss Segment 	Soft	2 yr	N/A	\$49.95
Lighting Equipment	Arriba Cases	AC-100	Case size: 13.5" x 15.25" x 6", Holds var brands of lgt fixtures	Soft	2 yr	5-8	\$29.95
Lighting Equipment	Arriba Cases	AC-115	Case size: 9.5" x 9.5" x 13", Holds var brands of lgt fixtures	Soft	2 yr	5-8	\$29.95
Lighting Equipment	Arriba Cases	AC-120	Case size: 19" x 10.5" x 10", Holds var brands of lgt fixtures	Soft	2 yr	9-12	\$32.95
Lighting Equipment	Arriba Cases	AC-125	Case size: 13" x 13" x 14", Holds var brands of lgt fixtures	Soft	2 yr	9-12	\$35.95
Lighting Equipment	Arriba Cases	AC-130	Holds var brands of lgt fixtures	Soft	2 yr	13-24	\$32.95
Lighting Equipment	Arriba Cases	AC-135	Case size: 19.5" x 10.5" x 7.5", Holds var brands of lgt fixtures	Soft	2 yr	13-24	\$35.95
Lighting Equipment	Arriba Cases	AC-140	Holds var brands of lgt fixtures Affordable padded soft cases designed to protect and extend the life of mobile lgt fixtures	Soft	2 yr	13-24	\$39.95
Lighting Equipment	Arriba Cases	AC-142	Large Intelligent Scanner Style Case / Prop & Gear Case	Soft	30 days	N/A	\$41.95
Lighting Equipment	Arriba Cases	AC-144	Large Intelligent Scanner Style Case/ Prop & Gear Bag	Soft	30 days	N/A	\$44.95
Lighting Equipment	Arriba Cases	AC-152	All-in-one Par Can/Tripod Case	Soft	30 days	N/A	\$99.95
Lighting Equipment	Arriba Cases	AC-160	Case size: 15" x 14" x 18", Holds var brands of lgt fixtures	Soft	2 yr	13-24	\$41.95
Lighting Equipment	Arriba Cases	AC-165	Case size: 13" x 14" x 23", Holds var brands of lgt fixtures	Soft	2 yr	25-36	\$89.95
Lighting Equipment	Arriba Cases	AC-50	Mini Accessory Bag - store and transport clamps, extra bulbs and small cables, etc	Soft	2 yr	5-8	\$9.95
Lighting Equipment	Arriba Cases	AC-85	Universal Scanner Mirror Protector	Soft	30 days	N/A	\$9.95
Lighting Equipment	Arriba Cases	AL-54		Soft	2 yr	N/A	\$9.95
Lighting Equipment	Gator Cases	G-Lite Stand	Holds 4 standard Par-38's plus light bar & stand	Soft	1 yr	N/A	\$229.99
Lighting Equipment	Gator Cases	GX-BAG-1313-15	Rugged Lighting Bag with Interior Dimensions of 13" x 13" x 15"	Soft	4+ yrs	N/A	\$59.99
Lighting Equipment	Gator Cases	GX-BAG-2112-12	Rugged Lighting Bag with Interior Dimensions of 21" x 12" x 12"	Soft	4+ yrs	N/A	\$69.99
Lighting Equipment	Marathon	MA-2MH250W	Lighting case to hold 2 x Elation Power Spot 250 moving head with casters	ATA	1 yr	N/A	\$359.00
Lighting Equipment	Marathon	MA-2MH575W	Lighting Case to hold 2 x Elation Power Spot 575	ATA	1 yr	N/A	\$539.99
Media Storage	Arriba Cases	AC-70	Protective bag for 8-inch Mirror Balls	Soft	30 days	N/A	\$12.95
Media Storage	Arriba Cases	AC-71	Protective bag for 12-inch Mirror Balls	Soft	30 days	N/A	\$14.95
Media Storage	Arriba Cases	AL-60	Durable Utility/LP Case with Wheels	Soft	30 days	N/A	\$99.95
Media Storage	Gemini	MRC Cases	10 upper rack spaces, Black carpeting, Metal corners, spring handles & removable lid, Front & rear access with doors	Carpet	1 yr	9-12	\$89.95
Media Storage	Gemini	MRC16 Cases	10 upper rack spaces; Black carpeting; Metal corners, spring handles & removable lid; Front & rear access with doors	Carpet	1 yr	9-12	\$199.95
Media Storage	Gemini	MRC6 Cases	10 upper rack spaces; Black carpeting; Metal corners, spring handles & removable lid; Front & rear access with doors	Carpet	1 yr	9-12	\$119.95

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Media Storage	Gemini	MRC8 Cases	10 upper rack spaces; Black carpeting; Metal corners, spring handles & removable lid; Front & rear access with doors	Carpet	1 yr	9-12	\$139.95
Media Storage	Grundorf	DCV112 CD Carry Case	Holds 112 CD Jewel Cases Or 336 View Packs 4 Rows Wide	Carpet	N/S	N/A	\$69.95
Media Storage	Marathon	MA-10UED	10U Effect Deluxe Case - 14" Body Depth - Fits professional effects equipments up to 10U, it has two detachable solid covers for convenient entry to the rack sides and with dual rack rails	Molded	1 yr	2-4	\$189.00
Media Storage	Marathon	MA-10UEDHW	Durable and solid front/back rack rails ATA 300 Spring action handles Easy locking fit and tongue Heavy and powerful ball corners	ATA	1 yr	9-12	\$239.00
Media Storage	Marathon	MA-1UBP	1U Blank Rack Panel	Molded	1 yr	N/A	\$5.99
Media Storage	Marathon	MA-1USLRT	1U Metal Sliding Rack Tray	Molded	1 yr	N/A	\$59.99
Media Storage	Marathon	MA-2UBP	2U Blank Rack Panel	Molded	1 yr	N/A	\$7.99
Media Storage	Marathon	MA-2UEDHW	2U Effect Deluxe Case - 14" Body Depth with Pull-out Handles and Wheels	ATA	1 yr	2-4	\$159.00
Media Storage	Marathon	MA-2URDW	2U Metal Locking Rack Drawer	Molded	1 yr	N/A	\$74.99
Media Storage	Marathon	MA-3URDW	3U Metal Locking Rack Drawer	Molded	1 yr	N/A	\$87.99
Media Storage	Marathon	MA-4UBP	4U Blank Rack Panel	Molded	1 yr	N/A	\$18.99
Media Storage	Marathon	MA-4UEDHW	ATA 300 Spring action handles Easy locking fit and tongue Heavy and powerful ball corners Industrial strength latches and rubber feet Durable wheels Dual anchor rivets Pull out handle Laminated 3/8" plywood	ATA	1 yr	2-4	\$179.00
Media Storage	Marathon	MA-4URDW	4U Metal Locking Rack Drawer	Molded	1 yr	N/A	\$99.99
Media Storage	Marathon	MA-CC	Case for DJ cartridges with Pick Foam	Molded	1 yr	N/A	\$19.00
Media Storage	Marathon	MA-CD100	Deluxe CD Case Holds 100 Jewel Case CD's	ATA	1 yr	N/A	\$115.00
Media Storage	Marathon	MA-CD100 E HW	Medium duty deluxe CD case, holds 100 jewel case CDs with low profile wheels and pull out handle	ATA	1 yr	N/A	\$119.00
Media Storage	Marathon	MA-CD100E	Medium duty deluxe case, holds 100 jewel case CDs	ATA	1 yr	N/A	\$89.00
Media Storage	Marathon	MA-CD150W	Heavy duty deluxe CD case, Holds 150 jewel case CDs with low profile wheels.	ATA	1 yr	N/A	\$135.00
Media Storage	Marathon	MA-CD150W E	Medium deluxe CD case, holds 150 jewel case CDs with wheels	ATA	1 yr	N/A	\$149.00
Media Storage	Marathon	MA-CD320W	Deluxe CD case, holds 320 jewel case CD's with low profile wheels	ATA	1 yr	N/A	\$229.00
Media Storage	Marathon	MA-DJCD10WLT	Holds 2 x Pioneer CDJ-1000, DN-S5000, DN-S3500, Stanton C303, C304, C314, Technics SLDZ-1200 plus 10" Mixer with low profile wheels and sliding back top shelf to hold up to a 15" laptop.	ATA	1 yr	N/A	\$269.00
Media Storage	Marathon	MA-DJCD12WLT	Holds 2 x Pioneer CDJ-1000, CDJ-800, DN-S5000, DN-S3500, Stanton C303, C304, C314, Technics SLDZ-1200 plus 12" Mixer DJM-600, DJM-800, Behringer DJX-700, Tascam X9, Numark 5000FX, Technics SHMZ-1200	ATA	1 yr	N/A	\$269.00
Media Storage	Marathon	MA-DJSTAND26 MINI	Universal DJ Stand fold out	Molded	1 yr	N/A	\$89.99
Media Storage	Marathon	MA-DJSTAND32 MINI	Universal DJ Stand Fold Out	ATA	1 yr	N/A	\$89.99
Media Storage	Marathon	MA-DJWS2	Dual Control & 19" Mixer DJ Workstation, Top rack 3U, Mid 7U, and Bot 2U Made from high quality materials and made with style and toughness.	ATA	1 yr	2-4	\$189.00
Media Storage	Marathon	MA-DJWS4	Dual CD, Control and 19" Mixer, DJ Workstation, Top Rack 3U, Mid 7U and Bottom 4U Slanted 7 Space mid-level rack to hold 19" mixers and 3 space vertical rack on top of the CD controller, Bottom 4U rack.	ATA	1 yr	2-4	\$215.00
Media Storage	Marathon	MA-DJWS6	Dual CD Control and 19	ATA	1 yr	9-12	\$209.99
Media Storage	Marathon	MA-ECD-3	Pro DJ Roadcase for CD cases and accessories; Holds 240 ViewPak CD sleeves , 60 regular jewel cases or 120 slim jewel cases	ATA	1 yr	N/A	\$29.00

CASES, BAGS, ETC.							
USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Media Storage	Marathon	MA-ECD300 SIL-DIA	Euro Style CD Case 3 Row	ATA	1 yr	N/A	\$49.99
Media Storage	Marathon	MA-ECD4	Pro roadcase for CDs & accessories; Holds 100 Jewel cases or 300 View Packs Silver or Black finish; Latch lock Four compartments	ATA	1 yr	N/A	\$39.00
Media Storage	Marathon	MA-ECD4HW	Pro Roadcase for CDs and accessories with wheels & handles Features: Sleek wheels Easy pull-up handle Latch lock with key	ATA	1 yr	N/A	\$79.00
Media Storage	Marathon	MA-ECD4HW SIL-DIA	Euro Style CD Case 4 Row	ATA	1 yr	N/A	\$79.99
Media Storage	Marathon	MA-ELP	Pro DJ Roadcase for vinyl records and accessories; Holds up to 80 LP records Easy to open cover Latch lock Silver or Black finish	ATA	1 yr	N/A	\$39.00
Media Storage	Marathon	MA-ELP SIL-DIA	Euro Style Record/LP Case	ATA	1 yr	N/A	\$39.99
Media Storage	Marathon	MA-ETT	Heavy duty turntable case - Holds 1 turntable Silver or Black finish Latch locks Durable, easy to carry case Protects your equipment. Weight: 6 lbs	ATA	1 yr	N/A	\$59.00
Media Storage	Marathon	MA-ETT SIL-DIA	Euro Style Turntable Case	ATA	1 yr	N/A	\$59.99
Media Storage	Marathon	MA-LP	Deluxe LP Case Holds 80 pieces Produced from high quality materials and made with style and toughness.	ATA	1 yr	N/A	\$85.00
Media Storage	Marathon	MA-LP E	Economy version Medium Duty Deluxe LP Case Holds 80 pcs.	ATA	1 yr	N/A	\$69.00
Media Storage	Marathon	MA-LPHW	Deluxe LP Case Holds 100 pieces with handle and wheels	ATA	1 yr	N/A	\$119.00
Media Storage	Marathon	MA-LTBC	Flight Laptop Brief Case	Soft	1 yr	N/A	\$79.00
Media Storage	Marathon	MA-LUC	Flight Utility Case	Molded	1 yr	N/A	\$89.00
Media Storage	Marathon	MA-M19LT	Holds 8U, 19" Slanted Mixer with Sliding Back Top Shelf to hold up to a 17" LaptopEquipment not included	ATA	1 yr	N/A	\$239.00
Media Storage	Marathon	MA-M6ULT	10U Slant Mixer rack, 6U Vertical Rack System with Full AC Door and Sliding Back Top Shelf to hold up to a 17" Laptop.	ATA	1 yr	N/A	\$269.00
Media Storage	Marathon	MA-PLASMA42W	Universal Case with casters for plasma 42" monitors	ATA	1 yr	N/A	\$499.99
Media Storage	Marathon	MA-SLDC100	Utility Trunk Case	ATA	1 yr	N/A	\$169.99
Media Storage	Marathon	MA-SLDC200W	Utility Trunk Case with casters	Molded	1 yr	N/A	\$259.99
Media Storage	Marathon	MA-TABLE 48	Universal Fold Out DJ Table	ATA	1 yr	N/A	\$119.99
Media Storage	Marathon	MA-TUT30W	Utility Trunk Case	ATA	1 yr	N/A	\$319.99
Media Storage	SLAPPA	240 HardBody PRO CD Case	Platinum (Limited Edition) - Features white and gray rubberized PVC exterior finish, on a molded Duro-Shock xEVA HardBody shell, with velvet lined interior and EXTRA WIDE d2 pockets for disc and disc cover storage.	Molded	4+ yrs	N/A	\$49.99
Media Storage	SLAPPA	360 HardBody PRO CD Case	Black z-suede & rubberized PVC exterior finish, on a molded Duro-Shock xEVA HardBody shell, with velvet lined interior and EXTRA WIDE d2 pockets for disc and disc cover storage.	Molded	4+ yrs	N/A	\$59.99
Media Storage	SLAPPA	40 HardBody PRO CD Case	Platinum (Limited Edition) - Features white and gray rubberized PVC exterior finish, on a molded Duro-Shock xEVA HardBody shell, with velvet lined interior and EXTRA WIDE d2 pockets for disc and disc cover storage.	Molded	4+ yrs	N/A	\$14.99
Media Storage	SLAPPA	600 HardBody PRO CD Case	Monster capacity yet small enough to be a carry-on! Black z-suede & rubberized PVC exterior finish, molded Duro-Shock xEVA HardBody shell, velvet lined interior, extra wide d2 pockets for disc and disc cover storage.	Molded	4+ yrs	N/A	\$149.99
Media Storage	SLAPPA	HardBody PRO CD Case	40 to 240 discs, various colors, rubberized PVC exterior finish, on a molded Duro-Shock xEVA HardBody shell, with velvet lined interior and EXTRA WIDE d2 pockets for disc and disc cover storage.	Molded	4+ yrs	N/A	Various
Media Storage	UDG	SoftBag Small	(U9525) SoftBag Small (var colors) Holds 60 LPsFoam padded with PVC reinforced walls	Soft	1 yr	N/A	\$99.99
Media Storage	UDG	FlipFront Slanted Bag	(U9610) FlipFront Slanted Bag (Black) Holds 90 LPsSlanted lid designFoam padded with PVC reinforced walls	Soft	1 yr	N/A	\$139.99
Media Storage	UDG	Courier Bag	(U9458) Courier Bag (var colors) Holds 40 LPs and accessoriesDetachable shoulder strap with padding	Soft	1 yr	N/A	\$39.99
Media Storage	UDG	Courier Bag Deluxe	(U9478) Courier Bag Deluxe (var colors) Holds 45 LPs, accessories and laptop	Soft	1 yr	N/A	\$59.99

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Media Storage	UDG	SlingBag Trolley	SlingBag Trolley (var colors) Holds 65 LPsFoam paddedDetachable shoulder strap with padding	Soft	1 yr	N/A	\$139.99
Media Storage	UDG	SlingBag (U9637)	SlingBag (var colors) Holds 45 LPsFoam paddedDetachable shoulder strap with padding	Soft	1 yr	N/A	\$89.99
Media Storage	UDG	SlingBag Trolley Set	(U9675) SlingBag Trolley Set (var colors)Set consists of UDG SlingBag and SlingBag TrolleyHolds 110 LPs	Soft	1 yr	N/A	\$199.99
Media Storage	UDG	SoftBag Large	(U9657) SoftBag Small (var colors) Holds 90 LPsFoam padded with PVC reinforced walls	Soft	1 yr	N/A	\$119.99
Media Storage	UDG	Starter Bag	(U9500) Starter BagHolds 50 LPsFoam paddedDetachable shoulder strap with padding	Soft	1 yr	N/A	\$49.99
Media Storage	UDG	UDG U9861	Holds 2 UDG CD Wallet 128	Soft	1 yr	N/A	\$189.99
Media Storage	UDG	UDG U9947	Holds 90 CD Jewelcases or 270 Viewpacks	Soft	1 yr	N/A	\$129.99
Media Storage	UDG	UDG U9978	280 CDsFoam padded PVC reinforced casingheat and moisture resistant CD Sleeve	Soft	1 yr	N/A	\$64.99
Media Storage	UDG	UDG U9979	Holds 128 CDsFoam padded PVC reinforced casingheat and moisture resistant CD Sleeve - selectroplated zippers	Soft	1 yr	N/A	\$34.99
Media Storage	UDG	UDG U9980AD	CD Wallet holding 24 Cds in an exclusive UDG design. Avaiable in Army Dessert, Black, and Siver	Soft	1 yr	N/A	\$9.99
Other	Arriba Cases	AL-200	Includes sleeves to hold up to 200 discs: Inside binder has extra space to add more plastic sleeves.	Soft	2 yr	N/A	\$41.95
Other	Arriba Cases	AT-150	High Quality Protective Truss Bag For 1.5-Meter Truss Segment	Soft	2 yr	N/A	\$59.95
Other	Arriba Cases	AT-200	High Quality Protective Truss Bag For 2-Meter Truss Segment	Soft	2 yr	N/A	\$69.95
Other	Arriba Cases	AT-UJB1	High Quality Protective Truss Bag For 1 Union Junction Block (UJB)	Soft	2 yr	N/A	\$29.95
Other	Arriba Cases	AT-UJB2	High Quality Protective Truss Bag For 2 Union Junction Block (UJB)	Soft	2 yr	N/A	\$39.95
Other	Arriba Cases	LS Series	High quality gig bags, great for transporting a change of clothes, props, party supplies, power cables etc. Wide flaps, extra pockets, available with wheels, and more. LS-500, LS-510, LS-520, LS-525	Soft	2 yr	13-24	\$45 - \$75
Other	Gator Cases	GDJ-i-GO	Padded carry case for 2 iPods and DJ mixer	Soft	4+ yrs	N/A	\$59.99
Other	Gator Cases	GR-LT-8	PE Laptop Tray For Most Slant Top Racks Including Gator's Console Racks. Fits in 8U Space	Molded	4+ yrs	N/A	\$59.99
Other	Porter Case	Porter Cases	Unique carry-on wheeled luggage cases for Frequent Travelers. The original PC II and Elite models come with a heavy duty Invisible CART	Molded	1 yr	N/A	\$0.00
Sound Equipment	American Audio	CDI System Case			1 yr		\$209.95
Sound Equipment	Arriba Cases	AL-52	Holds var brands of mics: Affordable padded soft cases designed to protect and extend the life of your gear: Great for mobile DJs, Karaoke jocks and working bands	Soft	2 yr	N/A	\$9.95
Sound Equipment	Arriba Cases	AI-56	Case size: 13" x 12" x 3", Holds var brands of microphones: Affordable padded soft cases designed to protect and extend the life of your gear	Soft	2 yr	N/A	\$39.95
Sound Equipment	Arriba Cases	AS-171	Deluxe Tripod Bag	Soft	2 yr	N/A	\$39.95
Sound Equipment	Arriba Cases	AS-175	Rolling Speaker Bag + Stand Bag Combo	Soft	2 yr	N/A	\$99.95
Sound Equipment	Gator Cases	GDJ-10x6	Gator GDJ 10x6 Slant Top Mix Station Rack Case	Molded	4+ yrs	9-12	\$199.99
Sound Equipment	Gator Cases	GDJ-8x2	Gator GDJ 8x2 Slant Top Mix Station Rack Case	Molded	4+ yrs	5-8	\$129.99
Sound Equipment	Gator Cases	GDJ-8x4	Gator GDJ 8x4 Slant Top Mix Station Rack Case	Molded	4+ yrs	5-8	\$159.99
Sound Equipment	Gator Cases	GRC-10x2	Slant Top Console Rack Case: 10U Top 2U bottom - Lightweight polyethylene construction	Molded	1 yr	9-12	\$289.99
Sound Equipment	Gator Cases	GRC-10x6	Powered Slant Top Console Rack Case: 10U Top 6U bottom - Master on/off with pilot light, 5 Outlets (4 rear, 1 front)	Molded	1 yr	13-24	\$319.99
Sound Equipment	Gator Cases	GRC-Studio-2-Go	Rugged polyethylene construction, ATA style case, Available with 2U or 4U of rack rail for rack mount recording devices	Molded	1 yr	2-4	\$339.99
Sound Equipment	Gator Cases	G-Wireless-2-Go	2U Wireless System Case, Fits Shure UHF-R with All Accessories and Equivalent Systems.	Soft	4+ yrs	2-4	\$199.99
Sound Equipment	Grundorf	ER06RGY	ER-OGR 6 space equipment rack with rear rack rail in Grey	Carpet	30 days	5-8	\$133.94

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Grundorf	MC6CR Mic Case	Microphone Case Stores 6 Mics In An Upright Position And Has A Foam Lined Storage Compartment Recessed Hatches And Handle	Carpet	30 days	N/A	\$99.95
Sound Equipment	Grundorf	TL252 CD Workstation	Cd Workstation Bottom: 2-Space Rack Center Slant: 5-Space Rack Top: 2-Space Rack	Carpet	30 days	13-24	\$164.95
Sound Equipment	Grundorf	TLR8DR Top Load Rack	20 1/4"; Body Depth; 10-Space Top Slant Rack; 4" High Front Panel; Available With Recessed Or Surface Hardware	Carpet	30 days	13-24	\$269.95
Sound Equipment	Marathon	EM19SLT	Euro Style holds 10U 19" slanted mixer with sliding back top shelf to hold up to a 17" laptop Features: Holds 10U 19" mixer Sliding back top shelf for laptop	Molded	30 days	5-8	N/S
Sound Equipment	Marathon	MA-10MIX	10" DJ Mixer case with sliding out front fits Pioneer DJM-400, Rane, Vestax, Allen & Heath	ATA	1 yr	N/A	\$85.00
Sound Equipment	Marathon	MA-10UAD	10U Amplifier Deluxe Case - 18" Body Depth	ATA	1 yr	9-12	\$229.00
Sound Equipment	Marathon	MA-10UAD21	10U Amplifier Deluxe Case, 21" Body Depth	ATA	1 yr	N/A	\$229.00
Sound Equipment	Marathon	MA-11M16UCT	11U Slant Mixer Rack / 16U Vertical Rack System with Caster Board and Table	ATA	1 yr	9-12	\$369.00
Sound Equipment	Marathon	MA-11M16UCT2	11U Slant Mixer Rack / 16U Vertical Rack System with Caster Board and Table	ATA	1 yr	9-12	\$399.00
Sound Equipment	Marathon	MA-1200B	Turntable Deluxe Case fits Technics 1200 and all other brand turntables.	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-1200E	Economy Medium Duty Turntable Case fits Technics 1200 and other brands	ATA	1 yr	N/A	\$69.00
Sound Equipment	Marathon	MA-12BB	Adjustable Battle Bridge for 12" Non-rack mountable DJ Mixers (pair)	Molded	1 yr	N/A	\$24.00
Sound Equipment	Marathon	MA-12MIX	12" DJ Mixer case fits: Pioneer DJM600, 800, Denon DNX1500, Behringer DJX-700, Numark 5000FX, Tascam X9, Allen & Heath Xone	ATA	1 yr	N/A	\$115.00
Sound Equipment	Marathon	MA-12UAD	12U Amplifier Deluxe Case - 18" Body Depth	ATA	1 yr	9-12	\$219.00
Sound Equipment	Marathon	MA-12UAD21	12U Amplifier Deluxe Case, 21" Body Depth	ATA	1 yr	9-12	\$259.00
Sound Equipment	Marathon	MA-14UAD	14U Amplifier Deluxe Case - 18" Body Depth	ATA	1 yr	13-24	\$249.00
Sound Equipment	Marathon	MA-14UAD-W	14U Amplifier Deluxe Case, 18" Body Depth with Wheels	ATA	1 yr	13-24	\$319.00
Sound Equipment	Marathon	MA-16UAD	16U Amplifier Deluxe Case - 18" Body Depth	ATA	1 yr	13-24	\$249.00
Sound Equipment	Marathon	MA-16UAD21	16U Amplifier Deluxe Case, 21" Body Depth	ATA	1 yr	13-24	\$279.00
Sound Equipment	Marathon	MA-16UAD-W	16U Amplifier Deluxe Case - 18" Body Depth with Wheels	ATA	1 yr	13-24	\$329.00
Sound Equipment	Marathon	MA-18UAD	18U Amplifier Deluxe Case - 18" Body Depth	ATA	1 yr	9-12	\$299.00
Sound Equipment	Marathon	MA-18UAD-W	18U Amplifier Deluxe Case, 18" Body Depth with Wheels	ATA	1 yr	13-24	\$399.00
Sound Equipment	Marathon	MA-19MIX	19" DJ Mixer Case	ATA	1 yr	5-8	\$129.99
Sound Equipment	Marathon	MA-20UAD	20U Amplifier Deluxe Case, 18" Body Depth	ATA	1 yr	13-24	\$349.00
Sound Equipment	Marathon	MA-20UAD-W	20U Amplifier Deluxe Case, 18" Body Depth	ATA	1 yr	13-24	\$429.00
Sound Equipment	Marathon	MA-2UAD	2U Amplifier Deluxe Case - 18" Body Depth - High quality materials, stylish, prepared for your gigs anywhere with outstanding reliability and protection.	ATA	1 yr	2-4	\$139.00
Sound Equipment	Marathon	MA-2UED	2U Effect Deluxe Case - 14" Body Depth - 2 detachable solid covers for convenient entry to the rack sides and with dual rack rails 14" body depth.	ATA	1 yr	2-4	\$119.00
Sound Equipment	Marathon	MA-4UAD	4U Amplifier Deluxe Case - 18" Body Depth; 4U, detachable solid covers	ATA	1 yr	2-4	\$149.00
Sound Equipment	Marathon	MA-4UADHW	4U Amplifier Deluxe Case, 18" Body Depth with Pull-out handle and wheels.	ATA	1 yr	2-4	\$189.00
Sound Equipment	Marathon	MA-6UAD	6U Amplifier Deluxe Case - 18" Body Depth Made from high quality materials, stylishly produced, always prepared for your gig anywhere.	ATA	1 yr	5-8	\$169.00

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Marathon	MA-6UADHW	6U Amplifier Deluxe Case, 18" Body Depth with Pull out Handle and Wheels	ATA	1 yr	5-8	\$199.00
Sound Equipment	Marathon	MA-8UAD	8U Amplifier Deluxe Case - 18" Body Depth - Made from high quality materials, stylishly produced, always prepared for your gig anywhere	ATA	1 yr	5-8	\$179.00
Sound Equipment	Marathon	MA-8UAD21	8U Amplifier Deluxe Case, 21" Body Depth	ATA	1 yr	5-8	\$199.00
Sound Equipment	Marathon	MA-CD MIX 6U	Case to hold 1x Numark CD Mix station CD Mix 1,2, 3, KMX-01 and 6U Bottom Rack	ATA	1 yr	5-8	\$169.00
Sound Equipment	Marathon	MA-CDI	For Single Amer Audio CDI Players; Easy locking fit and tongue; Heavy duty ball corners; Spring action handles; Cable port; Industrial strength latches and rubber feet; Dual anchor rivets Accessible front access panel; ATA 300.	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-CDI10W	Holds 2 x American Audio CDI-300, CDI-500 players + 10" mixers with low profile wheels	ATA	1 yr	N/A	\$199.00
Sound Equipment	Marathon	MA-CDI19W	Holds 2 x American Audio CDI-300, CDI-500 + 19" mixer with low profile wheels.	ATA	1 yr	N/A	\$215.00
Sound Equipment	Marathon	MA-CDJ	Case for Pioneer CDJ1000, 1000MK2, 1000MK3, CDJ800, 800MK2, Denon DN-S5000, DN-S3500, Technics SL-SZ1200 and Stanton C303, 303, 313, 314; adjustable modular foam lining; detachable front panel.	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-CDJ 19W	Holds 2 x Gemini CDJ, ICDJ, ICFX, MPX30, CFX20, Pioneer CDJ-100, 200, Numark Axis 9 Players + 19" Mixer with low profile wheels.	ATA	1 yr	N/A	\$215.00
Sound Equipment	Marathon	MA-CDJ10W	Holds 2 x Gemini CDJ, ICDJ, ICFX, MPX-30, CFX-20, Pioneer CDJ-100, CDJ-200, Numark Axis 9, 8, 4, 2 Players plus 10" Mixer: Gemini, Numark, Rane, Vestax, Pioneer DJM400 with Low Profile Wheels.	ATA	1 yr	N/A	\$199.00
Sound Equipment	Marathon	MA-CDJ12W	Holds 2 x Gemini CDJ, ICDJ, ICFX, MPX30, CFX20, Pioneer CDJ-100, CDJ-200, Numark Axis players + 12" mixer: Pioneer DJM-600, DJM-800, DJM-300, Behringer DJX-700, Gemini CS-02, Denon DNX-1500, Tascam X9, Numark 5000FX, Allen & Heath Xone with low profile wheels.	ATA	1 yr	N/A	\$199.00
Sound Equipment	Marathon	MA-CDMIX	Case to hold 1 x Numark CD Mix Station CD Mix 1, 2, 3, KMX-01	ATA	1 yr	N/A	\$115.00
Sound Equipment	Marathon	MA-CDP	Case for single CD players Pioneer CDJ100, CDJ200, Numark Axis 9, 4, 2, 8, Gemini ICDJ, ICFX, CFX20, Numark VJ01, American Audio Pro Scratch2 PSX	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-CDT	Case to hold one Gemini CDT-05 Turntable CD Player	ATA	1 yr	N/A	\$119.99
Sound Equipment	Marathon	MA-CDT12W	Holds 2 x Gemini CDT-05 Turntable CD Players + 12" Mixer	ATA	1 yr	N/A	\$259.99
Sound Equipment	Marathon	MA-CDX	Case for Numark CDX, HDX CD Players	ATA	1 yr	N/A	\$109.00
Sound Equipment	Marathon	MA-DCM	Case to hold: 1 X Marathon DCM-1000 Gemini CDM-500 Gem Sound CDM-150	ATA	1 yr	N/A	\$115.00
Sound Equipment	Marathon	MA-DCM 6U	Case to hold 1X marathon DCM-1000 or Gemini CDM-500 or GemSound CDM-150 and 6U Bottom Rack	ATA	1 yr	5-8	\$169.00
Sound Equipment	Marathon	MA-DJ10W	Holds two turntables in battle style position with 10" mixer with low profile wheels.	ATA	1 yr	N/A	\$229.00
Sound Equipment	Marathon	MA-DJ12W	MA-DJMW / MA-DJ12W 2 Turntables in standard position / Pioneer DJM600 DJ CoffinProduced from high quality materials and made with style and toughness. Created to hold 2 turntables and 10" Mixer with wheels for easy mobility.	ATA	1 yr	N/A	\$249.00
Sound Equipment	Marathon	MA-DJ19W	Holds 2 turntables in standard style position with 19" mixer with low profile wheels.	ATA	1 yr	N/A	\$269.00
Sound Equipment	Marathon	MA-DJCD10W	Holds 2 x Pioneer CDJ-1000, CDJ-800, DN-S5000, DN-S3500, Stanton C303, C304, C314, Technics SLDZ 1200 plus 10" Mixer with low profile wheels.	ATA	1 yr	N/A	\$249.00
Sound Equipment	Marathon	MA-DJCD12W	Holds 2 x Pioneer CDJ-1000, CDJ-800, Denon DN-S5000, DN-S3500, Stanton C303, 304, 314, Technics SLDZ1200 + 12" Mixer: Pioneer DJM-600, DJM-800, Behringer DJX-700, Tascam X9, Numark 5000FX, Technics SH-MZ1200, Allen & Heath Xone with Low Profile Wheels	ATA	1 yr	N/A	\$249.00
Sound Equipment	Marathon	MA-DJCD19W	Holds 2 x Pioneer CDJ-1000, CDJ-800, DN-S5000, DN-S3500, Stanton C303, C304, C314, Technics SLDZ-1200 plus 19" Mixer with low profile wheels	ATA	1 yr	N/A	\$259.00
Sound Equipment	Marathon	MA-DJCD19WLT	Holds 2 x Pioneer CDJ-1000, CDJ-800, DN-S5000, DN-S3500, Stanton C303, C304, C314, Technics SLDZ-1200 plus 19" mixer with low profile wheels and sliding back top shelf to hold up to a 17" laptop.	ATA	1 yr	N/A	\$299.00
Sound Equipment	Marathon	MA-DJSTAND	Deluxe CD case, holds 320 jewel case CD's with low profile wheels	ATA	1 yr	N/A	\$99.00
Sound Equipment	Marathon	MA-DJWS16W	Dual CD Control & 19" Mixer DJ Workstation	ATA	1 yr	25-36	\$329.99

CASES, BAGS, ETC.							
USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Marathon	MA-DJWS8	Dual CD Control and 19	ATA	1 yr	13-24	\$229.99
Sound Equipment	Marathon	MA-DJX100	Case for 2 X Denon DN-S1000 + Denon DN-X100 Mixer, Perfect fit for these mixers	ATA	1 yr	N/A	\$179.00
Sound Equipment	Marathon	MA-DJX300W	Holds 2 x Denon DN-S1000 + Denon DN-X300 mixer with low profile wheels, Perfect fit for these mixers	ATA	1 yr	N/A	\$199.00
Sound Equipment	Marathon	MA-DMIX	Case to hold 1 x Cortex DMIX-300 or 500 Music Controller	ATA	1 yr	N/A	\$109.99
Sound Equipment	Marathon	MA-DNX100	10" Mixer case for Denon DNX100 mixer and other small 10" size mixers	ATA	1 yr	N/A	\$75.00
Sound Equipment	Marathon	MA-DNX1500	Mixer case for 12" mixers fits Denon DNX1500 and other equal size 12" mixers.	ATA	1 yr	N/A	\$99.00
Sound Equipment	Marathon	MA-DNX300	10" Mixer case for Denon DNX300 mixer and other small size 10" mixers	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-DVJ	Case for Pioneer DVJX1, DVJ1000 DVD CD Players	ATA	1 yr	N/A	\$99.00
Sound Equipment	Marathon	MA-LAPT	Universal laptop tray built to fit up to a 17" laptop.	ATA	30 days	N/A	\$65.00
Sound Equipment	Marathon	MA-LPHWE	Medium Duty Deluxe LP Case holds 100 Pcs.	ATA	1 yr	N/A	\$109.99
Sound Equipment	Marathon	MA-M10U	10U Slant Mixer Rack / 10U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$229.00
Sound Equipment	Marathon	MA-M12U	10U Slant Mixer Rack / 12U Vertical Rack System	ATA	1 yr	9-12	\$249.00
Sound Equipment	Marathon	MA-M14UW	10U Slant Mixer Rack / 14U Vertical Rack System with Caster Board	ATA	1 yr	9-12	\$299.00
Sound Equipment	Marathon	MA-M16UW	10U Slant Mixer Rack / 16U Vertical Rack System with Caster Board	ATA	1 yr	9-12	\$299.00
Sound Equipment	Marathon	MA-M19	19" Live Sound Mixing Console Case	ATA	1 yr	9-12	\$139.99
Sound Equipment	Marathon	MA-M244W	Case for 24 channel or any equal size mixing console	ATA	1 yr	N/A	\$199.99
Sound Equipment	Marathon	MA-M2U	10U Slant Mixer Rack / 2U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$139.00
Sound Equipment	Marathon	MA-M3U	10U Slant Mixer Rack / 3U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$149.00
Sound Equipment	Marathon	MA-M4U	10U Slant Mixer Rack / 4U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$159.00
Sound Equipment	Marathon	MA-M4ULT	10U Slant Mixer Rack, 4U Vertical Rack System with Full AC Door and Sliding Back Top Shelf to hold up to 17"	ATA	1 yr	N/A	\$249.00
Sound Equipment	Marathon	MA-M6U	10U Slant Mixer Rack / 6U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$169.00
Sound Equipment	Marathon	MA-M8U	10U Slant Mixer Rack / 8U Vertical Rack System with Full AC Door	ATA	1 yr	9-12	\$199.00
Sound Equipment	Marathon	MA-MIC12S	Microphone case for 12 mics	ATA	1 yr	N/A	\$89.99
Sound Equipment	Marathon	MA-MIC18S	Microphone case for 18 mics with storage compartment	ATA	1 yr	N/A	\$125.99
Sound Equipment	Marathon	MA-STANDT	Universal Stand with Integrated Table Top and Shelf	ATA	1 yr	N/A	\$159.00
Sound Equipment	Marathon	MA-TABLE	Universal Fold out DJ Table 36" W x 21 D" x 30" H	ATA	1 yr	N/A	\$89.00
Sound Equipment	Marathon	MA-TUT21	Utility Trunk Case	ATA	1 yr	N/A	\$159.99
Sound Equipment	Marathon	MA-UC	Small ATA Style Utility Case	ATA	1 yr	N/A	\$59.99
Sound Equipment	Marathon	MA-WIRELESS	Wireless & Utility Case	ATA	1 yr	N/A	\$89.99
Sound Equipment	Marathon	MC-1016W	Holds 10U Slant Top, 16U Bottom, Recessed Mount HardwareCasters included	Carpet	1 yr	N/A	\$169.99

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Marathon	MC-102	Holds 10U Slant Top, 2U Bottom, Recessed Mount Hardware	Carpet	1 yr	N/A	\$79.99
Sound Equipment	Marathon	MC-104	Holds 10U Slant Top, 4U Bottom, Recessed Mount Hardware	Carpet	1 yr	N/A	\$89.99
Sound Equipment	Marathon	MC-106	Holds 10U Slant Top, 6U Bottom, Recessed Mount Hardware	Carpet	1 yr	N/A	\$99.99
Sound Equipment	Marathon	MC-CD100	Holds up to 100 Jewel cases and up to 200 plastic sleeves	Carpet	1 yr	N/A	\$39.99
Sound Equipment	Odyssey	FZDVJ1000	DVD Player Case	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZEMX500020	Live Sound Mixer Case				\$319.99
Sound Equipment	Odyssey	FZF3336	Foldable DJ Table	ATA	4+ yrs	N/A	\$199.99
Sound Equipment	Odyssey	FZG412LW	Guitar Cabinet Case	ATA	4+ yrs	N/A	\$799.99
Sound Equipment	Odyssey	FZONYX1640	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$319.99
Sound Equipment	Odyssey	FZ02R96W	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$459.99
Sound Equipment	Odyssey	FZ1002	ATA Combo Rack	ATA	4+ yrs	9-12	\$219.99
Sound Equipment	Odyssey	FZ1008	ATA Combo Rack	ATA	4+ yrs	9-12	\$339.99
Sound Equipment	Odyssey	FZ1012	ATA Combo Rack	ATA	4+ yrs	9-12	\$399.99
Sound Equipment	Odyssey	FZ1016W	ATA Combo Rack	ATA	4+ yrs	9-12	\$519.99
Sound Equipment	Odyssey	FZ10CDIW	CD DJ Coffin - Medium Format	ATA	4+ yrs	N/A	\$359.99
Sound Equipment	Odyssey	FZ10CDJW	Flight Zone CD/mixer console	ATA	4+ yrs	N/A	\$379.99
Sound Equipment	Odyssey	FZ10MIX	Felite Zone 10	ATA	4+ yrs	N/A	\$149.99
Sound Equipment	Odyssey	FZ1112WDLX	ATA Combo Rack	ATA	4+ yrs	9-12	\$599.99
Sound Equipment	Odyssey	FZ1116W	ATA Combo Rack	ATA	4+ yrs	13-24	\$559.99
Sound Equipment	Odyssey	FZ1116WDLX	ATA Combo Rack	ATA	4+ yrs	9-12	\$679.99
Sound Equipment	Odyssey	FZ1200	Flight Zone Turntable Case	ATA	4+ yrs	N/A	\$139.99
Sound Equipment	Odyssey	FZ12CDIW	CD DJ Coffin	ATA	4+ yrs	N/A	\$359.99
Sound Equipment	Odyssey	FZ12CDJW	Flight Zone CD/mixer console	ATA	4+ yrs	N/A	\$379.99
Sound Equipment	Odyssey	FZ12CDXW	Numark CDX DJ Coffin	ATA	4+ yrs	N/A	\$419.99
Sound Equipment	Odyssey	FZ12MIX	Felite Zone 12	ATA	4+ yrs	N/A	\$179.99
Sound Equipment	Odyssey	FZ1316W	ATA Combo Rack	ATA	4+ yrs	13-24	\$599.99
Sound Equipment	Odyssey	FZ19CDJW	Flight Zone CD/mixer console	ATA	4+ yrs	N/A	\$419.99
Sound Equipment	Odyssey	FZ19MIX	Flight Zone 19	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZ240024W	Studio Mixing Board Case	ATA	4+ yrs	N/A	\$499.99
Sound Equipment	Odyssey	FZ24FX24	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$339.99

CASES, BAGS, ETC.							
USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Odyssey	FZ3282	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZ32FX32	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZ45120	ATA 45 Case	ATA	4+ yrs	N/A	\$99.99
Sound Equipment	Odyssey	FZ494	Triple Combo Rack	ATA	4+ yrs	9-12	\$359.99
Sound Equipment	Odyssey	FZ496	Triple Combo Rack	ATA	4+ yrs	9-12	\$399.99
Sound Equipment	Odyssey	FZ5014	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZACK	Mixer Case	ATA	4+ yrs	N/A	\$149.99
Sound Equipment	Odyssey	FZAR10	10 Space Amp Rack	ATA	4+ yrs	9-12	\$319.99
Sound Equipment	Odyssey	FZAR16	16 Space Amp Rack	ATA	4+ yrs	13-24	\$399.99
Sound Equipment	Odyssey	FZAR2	2 Space Amp Rack	ATA	4+ yrs	2-4	\$199.99
Sound Equipment	Odyssey	FZAR20W	20 Space Amp Rack	ATA	4+ yrs	N/A	\$539.99
Sound Equipment	Odyssey	FZAR4	4 Space Amp Rack	ATA	4+ yrs	2-4	\$239.99
Sound Equipment	Odyssey	FZAR8	8 Space Amp Rack	ATA	4+ yrs	5-8	\$279.99
Sound Equipment	Odyssey	FZBM10W	Flight Zone Turntable Coffin	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZBM12W	Flight Zone Turntable Coffin	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZCD320	Flight Zone 320 CD Case	ATA	4+ yrs	N/A	\$149.99
Sound Equipment	Odyssey	FZCD720W	Flight Zone 720 CD Case	ATA	4+ yrs	N/A	\$379.99
Sound Equipment	Odyssey	FZCDI	Flite-ready Numark CD player case	ATA	4+ yrs	N/A	\$139.99
Sound Equipment	Odyssey	FZCDJ	Large Format CD Player Case	ATA	4+ yrs	N/A	\$149.99
Sound Equipment	Odyssey	FZCDM	Flight Zone CD Mixer Case	ATA	4+ yrs	N/A	\$159.99
Sound Equipment	Odyssey	FZCDX	Flight Zone Numark CD player case	ATA	4+ yrs	N/A	\$179.99
Sound Equipment	Odyssey	FZDJ10W	Turntable Coffin	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZDJ12W	Turntable Coffin	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZDJ19WDLX	Turntable Coffin	ATA	4+ yrs	N/A	\$459.99
Sound Equipment	Odyssey	FZDNX100	Denon Mixer console	ATA	4+ yrs	N/A	\$139.99
Sound Equipment	Odyssey	FZDNX11000	Denon CD/mixer console	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZDNX155000W	Denon mixer/CD console	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZDNX300	Denon Mixer console	ATA	4+ yrs	N/A	\$139.99
Sound Equipment	Odyssey	FZDNX31000	Denon mixer/CD console	ATA	4+ yrs	N/A	\$279.99
Sound Equipment	Odyssey	FZDRC	Utility Case				\$229.99

CASES, BAGS, ETC.

USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Odyssey	FZEMX500012	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$279.99
Sound Equipment	Odyssey	FZER2	Deluxe ATA Effects Rack - 2 Space				\$139.99
Sound Equipment	Odyssey	FZER4	Deluxe ATA Effects Rack - 4 Space				\$149.99
Sound Equipment	Odyssey	FZER4HW	4 Space Rolling Effects Rack				\$259.99
Sound Equipment	Odyssey	FZER6	Deluxe ATA Effects Rack - 6 Space				\$159.99
Sound Equipment	Odyssey	FZER6HW	6 Space Rolling Effects Rack				\$279.99
Sound Equipment	Odyssey	FZER8HW	6 Space Rolling Effects Rack				\$319.99
Sound Equipment	Odyssey	FZF2636	Flight Zone Fold-Out Stand	ATA	4+ yrs	N/A	\$169.99
Sound Equipment	Odyssey	FZF5437T	Foldable DJ Table	ATA	4+ yrs	N/A	\$279.99
Sound Equipment	Odyssey	FZGS10	Glide Style Combo Rack	ATA	4+ yrs	9-12	\$419.99
Sound Equipment	Odyssey	FZGS10CDJW	Glide Style Coffin	ATA	4+ yrs	N/A	\$599.99
Sound Equipment	Odyssey	FZGS10MIX	Glide Style Fllite Zone 10	ATA	4+ yrs	N/A	\$239.99
Sound Equipment	Odyssey	FZGS12CDJW	Glide Style Coffin	ATA	4+ yrs	N/A	\$599.99
Sound Equipment	Odyssey	FZGS12MIX	Glide Style Fllite Zone 12	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZGS1304	Glide Style Combo Rack	ATA	4+ yrs	13-24	\$599.99
Sound Equipment	Odyssey	FZGS1316WDLX	Glide Style Combo Rack	ATA	4+ yrs	13-24	\$739.99
Sound Equipment	Odyssey	FZGS19CDJW	Glide Style Coffin	ATA	4+ yrs	1	\$599.99
Sound Equipment	Odyssey	FZGS804	Glide Style Combo Rack	ATA	4+ yrs	5-8	\$499.99
Sound Equipment	Odyssey	FZGSBM10W	Glide Style Coffin	ATA	4+ yrs	N/A	\$499.99
Sound Equipment	Odyssey	FZGSDJ10W	Glide Style Coffin	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZGSDJ12W	Glide Style Coffin	ATA	4+ yrs	N/A	\$0.00
Sound Equipment	Odyssey	FZGSDJ19W	Glide Style Coffin	ATA	4+ yrs	N/A	\$539.99
Sound Equipment	Odyssey	FZLP120HW	Flight Zone LP case	ATA	4+ yrs	N/A	\$219.99
Sound Equipment	Odyssey	FZLP80	Flight Zone 80 LP case	ATA	4+ yrs	N/A	\$139.99
Sound Equipment	Odyssey	FZLUC	Utility Case	ATA	4+ yrs	N/A	\$179.99
Sound Equipment	Odyssey	FZMG32	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZMH250SX2W	Lighting & Utility Gear Case	ATA	4+ yrs	N/A	\$599.99
Sound Equipment	Odyssey	FZMH575X2W	Lighting & Utility Gear Case	ATA	4+ yrs	N/A	\$799.99
Sound Equipment	Odyssey	FZMIC12	Flight Zone Mic Case	ATA	4+ yrs	N/A	\$159.99
Sound Equipment	Odyssey	FZMIC18	Flight Zone Mic Case	ATA	4+ yrs	N/A	\$199.99

CASES, BAGS, ETC.							
USE	MFGR.	PRODUCT	DESCRIPTION	TYPE	WARRANTY	RACK SPACES	PRICE
Sound Equipment	Odyssey	FZMX9000CW	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$699.99
Sound Equipment	Odyssey	FZNR19MIX	19" Mixer Case	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZONYX1620	Live Sound Mixer Case				\$279.99
Sound Equipment	Odyssey	FZPAR1	Light Duty Utility Case	ATA	4+ yrs	N/A	\$359.99
Sound Equipment	Odyssey	FZPI61000W	Flight Zone Pioneer console	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZS04	Shock-mount Rack Case	ATA	4+ yrs	2-4	\$439.99
Sound Equipment	Odyssey	FZS12W	Shock-mount Rack Case	ATA	4+ yrs	9-12	\$599.99
Sound Equipment	Odyssey	FZSL2442	Live Sound Mixer Case	ATA	4+ yrs	N/A	\$359.99
Sound Equipment	Odyssey	FZSLDC1	Light Duty Utility Case	ATA	4+ yrs	N/A	\$259.99
Sound Equipment	Odyssey	FZSLDC2	Light Duty Utility Case	ATA	4+ yrs	N/A	\$399.99
Sound Equipment	Odyssey	FZTP090	Truck pack	ATA	4+ yrs	N/A	\$999.99
Sound Equipment	Odyssey	FZUC	Utility Case				\$99.99
Sound Equipment	Odyssey	FZWIRELESS	Wireless Mic Case				\$159.99
Sound Equipment	UDG	Headphone Bag (U9960AG)	Headphone Bag (Army Green) Holds most foldable DJ headphones	Soft	1 yr	N/A	\$24.99
Sound Equipment	UDG	Denon DN-S1000 & DN-X100 Bag (U9002)	Denon DN-S1000 & DN-X100 BagDesigned to hold two Denon DN-S1000 CD players and one DN-X100 mixer	Soft	1 yr	N/A	\$249.99
Sound Equipment	UDG	Denon DN-S1000 Bag	Denon DN-S1000 BagDesigned for the Denon DN-S1000 CD Player	Soft	1 yr	N/A	\$99.99
Sound Equipment	UDG	Denon DN-S3500 Bag (U9003)	Denon DN-S3500 BagDesigned for the Denon DN-S3500 CD Player	Soft	1 yr	N/A	\$149.99
Sound Equipment	UDG	Headphone Bag (U9960)	Headphone Bag (Black) Holds most foldable DJ headphones or a Final Scratch unit (model 1.5)	Soft	1 yr	N/A	\$24.99
Sound Equipment	UDG	Pioneer CDJ-1000 Bag (U9005)	Pioneer CDJ-1000 BagDesigned to hold a Pioneer CDJ-800 or CDJ-1000Mk2 &Mk3 CD Players	Soft	1 yr	N/A	\$149.99
Sound Equipment	UDG	Pioneer CDJ-1000 Trolley	Pioneer CDJ-1000 TrolleyDesigned to hold a Pioneer CDJ-800 or CDJ-1000Mk2 &Mk3 CD Players	Soft	1 yr	N/A	\$199.99
Sound Equipment	UDG	Pioneer CDJ-200 Bag (U9006)	Pioneer CDJ-200 BagDesigned to hold a Pioneer CDJ-200 CD Player or EFX-1000Foam padded with PVC reinforced walls	Soft	1 yr	N/A	\$119.99
Video Equipment	Arriba Cases	AC-180	Dura Truss System Cases with Wheels	Soft	30 days	N/A	\$99.95
Video Equipment	Gator Cases	G-Tour-LCDP-2023	ATA Road Case Fits Most 20" to 23" LCD and Plasma Screens	ATA	4+ yrs	N/A	\$699.99
Video Equipment	Gator Cases	G-Tour-LCDP-2632	ATA Road Case With Caster Board. Fits Most 26" to 32" LCD and Plasma Screens	ATA	4+ yrs	N/A	\$899.99
Video Equipment	Gator Cases	G-Tour-LCDP-3743	ATA Road Case With Caster Board Fits Most 37" to 43" LCD and Plasma Screens	ATA	4+ yrs	N/A	\$1,199.99
Video Equipment	Marathon	MA-PLASMA50W	Universal Case with casters for plasma 50" monitors	ATA	1 yr	N/A	\$549.99
Video Equipment	Odyssey	FZPLASMA42W	42" Plasma Case	ATA	4+ yrs	N/A	\$799.99
Video Equipment	Odyssey	FZPLASMA50W	50" Plasma Case	ATA	4+ yrs	N/A	\$879.99

CABLES

MFGR.	PRODUCT	DESCRIPTION	USE	1ST END	2ND END	GAUGE	LENGTH (FT)	WARRANTY	PRICE
American Audio	Accu-Cable EC-123-100	100' length 12 gauge black extension cord	Power	N/A	N/A	12	100+	1 yr	\$157.95
American Audio	Accu-Cable EC-123-100G	100' length 12 gauge gray extension cord	Power	N/A	N/A	12	100+	1 yr	\$121.95
American Audio	Accu-Cable EC-123-25	25' length, 12 gauge, black extension cord	Power	N/A	N/A	12	25-29	1 yr	\$41.95
American Audio	Accu-Cable EC-123-25G	25' length 12 gauge gray extension cord	Power	N/A	N/A	12	25-29	1 yr	\$31.95
American Audio	Accu-Cable EC-123-3FER25	25' length, 12 gauge, black tri-tap power cord	Power	N/A	N/A	12	25-29	1 yr	\$45.95
American Audio	Accu-Cable EC-123-3FER50	50' length, 12 gauge, black tri-tap power cord	Power	N/A	N/A	12	50-99	1 yr	\$64.95
American Audio	Accu-Cable EC-123-50	50' length 12 gauge black extension cord	Power	N/A	N/A	12	50-99	1 yr	\$61.95
American Audio	Accu-Cable EC-163-3FER10G	10' length 16 gauge gray Tri-Tap power cord	Power	N/A	N/A	16	10-14	1 yr	\$9.95
American Audio	Accu-Cable EC-163-3FER25G	25' length 16 gauge gray Tri-Tap power cord	Power	N/A	N/A	16	25-29	1 yr	\$22.95
American Audio	Accu-Cable Midi-15	15' MIDI Cable	Speaker	XLR Male	XLR Female	6	15-19	1 yr	\$11.95
American Audio	Accu-Cable MP-15	RC Series: 15' Mini Plug to Dual RCA	Component	Dual RCA Male	1/4" Male	6	15-19	30 days	\$9.95
American Audio	Accu-Cable MP4-15	RC Series: 15' Mini Plug to Dual 1/4"	Speaker	1/4" Male	1/4" Male	6	15-19	1 yr	\$9.95
American Audio	Accu-Cable RC-12	RC-Series: 12' Dual RCA to Dual RCA	Component	Dual RCA Male	Dual RCA Male	6	10-14	1 yr	\$9.95
American Audio	Accu-Cable RC-3	3' Dual RCA to Dual RCA	Component	Dual RCA Male	Dual RCA Male	6	1-4	1 yr	\$5.95
American Audio	Accu-Cable RC4-12	RC Series: 12' Dual RCA to Dual 1/4	Component	1/4" Male	Dual RCA Male	6	10-14	1 yr	\$9.95
American Audio	Accu-Cable RC4-6	RC-Series: 6' Dual RCA to Dual 1/4	Component	Dual RCA Male	1/4" Male	6	5-9	1 yr	\$7.95
American Audio	Accu-Cable RC-6	6' Dual RCA to Dual RCA	Component	Dual RCA Male	Dual RCA Male	6	5-9	1 yr	\$7.95
American Audio	Accu-Cable S-10012	S-Series: 100' 1/4	Speaker	1/4" Male	1/4" Male	12	100+	1 yr	\$124.95
American Audio	Accu-Cable S-2514	S-Series: 25' 1/4" to 1/4", 14 Gauge	Speaker	1/4" Male	1/4" Male	14	25-29	1 yr	\$25.95
American Audio	Accu-Cable S-2514B	25' length 1/4	Speaker	1/4" Male	Bananna	14	25-29	1 yr	\$22.95
American Audio	Accu-Cable S-2516	S-Series: 25' 1/4" to 1/4", 16 Gauge	Speaker	1/4" Male	1/4" Male	16	25-29	1 yr	\$20.95
American Audio	Accu-Cable S-2516B	25' length, 16 gauge, 1/4	Speaker	Bananna	1/4" Male	16	<1	1 yr	\$16.95
American Audio	Accu-Cable S-5012	S-Series: 50' 1/4" to 1/4", 12 Gauge	Speaker	1/4" Male	1/4" Male	12	50-99	1 yr	\$67.95
American Audio	Accu-Cable S-5014B	50' length, 14 gauge, 1/4	Speaker	1/4" Male	Bananna	14	50-99	1 yr	\$41.95
American Audio	Accu-Cable S-5016	S-Series: 50' 1/4" to 1/4", 16 Gauge	Speaker	1/4" Male	1/4" Male	16	50-99	1 yr	\$33.95

CABLES									
MFGR.	PRODUCT	DESCRIPTION	USE	1ST END	2ND END	GAUGE	LENGTH (FT)	WARRANTY	PRICE
American Audio	Accu-Cable S-5016B	50' length, 16 gauge, 1/4" to MDP	Speaker	1/4" Male	Bananna	16	50-99	1 yr	\$31.95
American Audio	Accu-Cable S-614	S-Series: 6' 1/4" to 1/4", 14 Gauge	Speaker	1/4" Male	1/4" Male	14	5-9	1 yr	\$9.95
American Audio	Accu-Cable SK-10012	100' Speakon to Speakon, 12 gauge	Speaker	Speakon 2	Speakon 2	12	100+	1 yr	\$129.95
American Audio	Accu-Cable SK-2514	25' Speakon to Speakon, 14 gauge	Speaker	Speakon 2	Speakon 2	6	25-29	1 yr	\$25.95
American Audio	Accu-Cable SK-2514B	25' Speakon to Banana, 14 Gauge	Speaker	Speakon 2	Bananna	14	25-29	1 yr	\$25.95
American Audio	Accu-Cable SK-2516	25' Speakon to Speakon, 16 gauge	Speaker	Speakon 2	Speakon 2	14	25-29	1 yr	\$20.95
American Audio	Accu-Cable SK4-2514	25' Speakon to 1/4"	Speaker	1/4" Male	Speakon 2	14	50-99	1 yr	\$25.95
American Audio	Accu-Cable SK4-5012	50' Speakon to 1/4", 12 Gauge	Speaker	1/4" Male	Speakon 2	12	50-99	1 yr	\$67.95
American Audio	Accu-Cable SK-5012	50' Speakon to Speakon, 12 gauge	Speaker	Speakon 2	Speakon 2	12	50-99	1 yr	\$67.95
American Audio	Accu-Cable SK-5012B	50' Speakon to Banana, 12 Gauge	Speaker	Bananna	Speakon 2	12	50-99	1 yr	\$67.95
American Audio	Accu-Cable SK-514	5' Speakon to Speakon, 14 gauge	Speaker	Speakon 2	Speakon 2	14	5-9	1 yr	\$10.95
American Audio	Accu-Cable SK-EXT6	6' Speakon extension, Speakon (m) to Speakon (f), 12 gauge	Speaker	Speakon 2	Speakon 2	12	5-9	30 days	\$15.95
American Audio	Accu-Cable XL-100	XL Series: 100' XLR Mic Cable	Mic	XLR Male	XLR Female	6	100+	1 yr	\$35.95
American Audio	Accu-Cable XL-12	12' XLR Mic Cable XL-12	Mic	XLR Male	XLR Female	6	10-14	1 yr	\$8.95
American Audio	Accu-Cable XL-25	XL Series: 25' XLR Mic Cable	Mic	XLR Male	XLR Female	6	25-29	1 yr	\$12.95
American Audio	Accu-Cable XL-3	XL Series: 3' XLR Mic Cable	Mic	XLR Male	XLR Female	6	1-4	1 yr	\$5.95
American Audio	Accu-Cable XL4-12	12' length, 1/4" TRS to XLR	Speaker	1/4" Male	1/4" Male	6	10-14	1 yr	\$7.95
American Audio	Accu-Cable XL4-6	6' length 1/4" TRS to XLR	Component	1/4" Male	XLR Female	6	5-9	1 yr	\$6.95
American Audio	Accu-Cable XL-50	XL Series: 50' XLR Mic Cable	Mic	XLR Male	XLR Female	6	50-99	1 yr	\$20.95
American Audio	Accu-Cable XL-6	XL Series: 6' XLR Mic Cable	Mic	XLR Male	XLR Female	6	5-9	1 yr	\$7.95
American DJ	Accu-Cable AC3PDMX10	10', 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	10-14	1 yr	\$15.95
American DJ	Accu-Cable AC3PDMX100	100' Length, 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	100+	1 yr	\$73.95
American DJ	Accu-Cable AC3PDMX100	100' Length, 5-pin DMX Cable	Speaker	XLR Male	XLR Female	6	100+	1 yr	\$129.95
American DJ	Accu-Cable AC3PDMX25	25' length, 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	25-29	1 yr	\$20.95
American DJ	Accu-Cable AC3PDMX300	300' Length, 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	100+	1 yr	\$202.95
American DJ	Accu-Cable AC3PDMX5	5' length, 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	5-9	1 yr	\$10.95
American DJ	Accu-Cable AC3PDMX50	50' length, 3-pin DMX Cable	Lighting	XLR Male	XLR Female	6	50-99	1 yr	\$39.95

CABLES

MFGR.	PRODUCT	DESCRIPTION	USE	1ST END	2ND END	GAUGE	LENGTH (FT)	WARRANTY	PRICE
American DJ	Accu-Cable AC3PM5PFM	3-pin Male XLR to 5-pin female XLR turnaround	Lighting	XLR Male	XLR Female	6	<1	1 yr	\$7.95
American DJ	Accu-Cable AC5PDMX10	10' Length, 5-pin DMX Cable	Lighting	XLR Male	XLR Female	6	10-14	1 yr	\$18.95
American DJ	Accu-Cable AC5PDMX25	25' length, 5-pin DMX Cable	Lighting	XLR Male	XLR Female	6	25-29	1 yr	\$33.95
American DJ	Accu-Cable AC5PDMX300	300' Length, 5-pin DMX Cable	Lighting	XLR Male	XLR Female	6	100+	1 yr	\$343.95
American DJ	Accu-Cable AC5PDMX5	5' length, 5-pin DMX Cable	Speaker	XLR Male	XLR Female	6	5-9	1 yr	\$12.95
American DJ	Accu-Cable AC5PDMX50	50' length, 5-pin DMX Cable	Lighting	XLR Male	XLR Female	6	50-99	1 yr	\$62.95
American DJ	Accu-Cable AC5PM3PFM	5-pin Male XLR to 3-pin female XLR turnaround	Lighting	XLR Male	XLR Female	6	<1	1 yr	\$7.95
American DJ	Accu-Cable ACKLR3PSET	3 Pin, 1 Male & 1 Female XLR w/Gold Pins	Lighting	XLR Female	XLR Male	6	<1	1 yr	\$7.95
American DJ	Accu-Cable ACKLR5PSET	5 Pin, 1 Male & 1 Female XLR Connectors w/Gold Pins	Lighting	XLR Male	XLR Female	6	<1	1 yr	\$7.95
Mi Tee Cables	1414-25Q		Speaker	1/4" Male	1/4" Male	16	25-29	30 days	\$16.95
Mi Tee Cables	1414-50Q	Quality 50 FT 1/4" - 1/4", 14 Gauge	Speaker	1/4" Male	1/4" Male	14	50-99	30 days	\$29.95
Mi Tee Cables	14Ban-25Q		Speaker	1/4" Male	Bananna	16	25-29	30 days	\$16.95
Mi Tee Cables	RCA-RCA/3	3 FT - Dual RCA to Dual RCA Cable	Component	Dual RCA Male	Dual RCA Male	20	1-4	30 days	\$4.50
Mi Tee Cables	RCA-RCA/6		Component	Dual RCA Male	Dual RCA Male	6	5-9	30 days	\$4.95
Mi Tee Cables	SPE14-25Q/14	Quality 25 FT Speakon - 1/4", 14 Gauge	Speaker	Speakon 2	1/4" Male	14	25-29	30 days	\$19.95
Mi Tee Cables	SPE14-50Q/14	Quality 50 FT Speakon - 1/4", 14 Gauge	Speaker	Speakon 2	1/4" Male	14	50-99	30 days	\$34.99
Mi Tee Cables	SPE-50Q/14	Quality 50 FT Speakon - Speakon Cable, 14 Gauge	Speaker	Speakon 2	Speakon 2	14	50-99	30 days	\$34.99
Mi Tee Cables	SPEBAN-25Q	Quality 25 FT Speakon - Banana Cable, 16 Gauge	Speaker	Speakon 2	Bananna	16	25-29	30 days	\$16.95
Mi Tee Cables	SPESPE-25Q/14		Speaker	Speakon 2	Speakon 2	14	25-29	30 days	\$19.99
Mi Tee Cables	XLR-10		Mic	XLR Female	XLR Male	18	10-14	30 days	\$6.00
Mi Tee Cables	XLR-10Q	Quality 10 FT XLR(M) - XLR(F), 18 Gauge	Component	XLR Male	XLR Female	18	10-14	30 days	\$6.95
Mi Tee Cables	XLR-25		Mic	XLR Male	XLR Female	18	25-29	30 days	\$8.00
Mi Tee Cables	XLR-25Q		Mic	XLR Male	XLR Female	18	25-29	30 days	\$9.95
Mi Tee Cables	XLR-3Q		Mic	XLR Male	XLR Female	18	1-4	30 days	\$4.95
Mi Tee Cables	XLR-50Q	Quality 50 FT XLR(M) - XLR(F), 18 Gauge	Mic	XLR Male	XLR Female	18	50-99	30 days	\$19.95
Mi Tee Cables	XLR-6Q		Mic	XLR Male	XLR Female	18	5-9	30 days	\$5.95
Omnisistem	OmniCables	Low Noise - High Quality Cables - Male To Female Connectors	Mic	XLR Male	XLR Female	6	100+	1 yr	N/S

Bright Lights, Small Money: Building a Basic Light Show

By Marc Andrews

Suggestions for getting a light show up and running on a budget

In the last ten years there have been major advancements in sound (lighter, more powerful speakers and amplifiers), source material for your sound and video (high-tech mixers, digital media players, DJ computer software and hardware systems); but for anyone interested in DJ lighting the excitement in that arena has equaled if not surpassed the audio/video buzz.

The first major advancement to occur, just before the turn of the century, was affordable DMX lighting, giving those of us without a Broadway show-sized lighting budget digital control of our fixtures; which meant a lot more creativity with a lot less expense in money and time. To put it more succinctly: We could do more than just put our lights on "spin and puke" mode. The second major advancement has come in only the last two years and has really exploded in the last six months: LED-based DJ lighting. As Toby Velazquez covers in the "ABC's of LEDs for DJs," (page 84) there are many reasons to go LED, including reduced electrical demands and heat production, refined control, and much more.

Different Roads to Same Destination

Here, I'm going to show you a few possibilities for building a basic light show, while keeping the cost between \$1000-\$1500, and using



"traditional" halogen style lights along with LEDs. I'll also show the additional lighting that can be purchased if you stay with halogen lighting. This light show will be equivalent to what my company has used for the last 10 years at weddings and middle school dances. I'm not a lighting technician or even a major gear head, but this is based on practical experience with what has worked and what hasn't. This level of a light show is perfect for the average mobile DJ to roll out easily and be able to set up in about 10 minutes. With these systems, the goal is not to overwhelm the crowd with a lighting array that would rival clubs, but simply to accent what the DJ does with the music and set the right mood for the audience. Once you make the leap into larger events such as college and high school dances, this kind of light show won't cut it anymore; that's when it's time to make the move into trussing, yoke heads, etc.—in other words, more expense and more time for setup and teardown.

The pricing I have based this all on is the MAP (manufacturer's advertised price) and we have chosen to research this based on the two largest manufacturers in the mobile DJ market, American DJ and Chauvet. I started with suggestions made by the manufacturers and then customized the lists to my tastes and to keep them within the parameters that I had set.

Basic System Breakdowns

When choosing these lights to compare across the board we tried as much as possible to keep with similar lights from each manufacturer and from each type of technology. Each show was built around a base of par cans and a strobe with control by a non-DMX controller that allows you to run one power cable and one control cable for all the lights when mounted and placed together. We then went with a standard 4000 to 5000 cubic-feet-per-minute fogger, some basic effects lights, including wide-spreading fixtures like the Vue III or a the barrel-based Electra.

Tons more detail on the listed products and other similar models can be found in the lighting chart section of the Gear Book. Even more info, including links to the manufacturers for complete specs, and to dealers that carry the products, can be found at Mall.ProDJ.Com. The four exact packages shown here will also be listed at Mobile Beat's online Gear Guide at Mall.ProDJ.Com. These are just suggestions—it's important to rely on a full-line disc jockey equipment dealer to guide you toward the specific products that will work best for you.

The goal is not to overwhelm the crowd but simply to accent what the DJ does with the music and set the right mood. **MB**

LIGHTING TYPE	AMERICAN DJ TRADITIONAL	CHAUVET TRADITIONAL	AMERICAN DJ LED	CHAUVET LED
PAR CANS	TRIPOD AND CONTROLLER LS-50/A / PAR 38 CANS	PAR 38 PACKAGE	LS-60A / P36 LED SYSTEM	COLOR SPLASH JR. X 4 + CONTROLLER
STROBE	SNAPSHOT 2	TECHNO STROBE	COLOR SHOT LED STROBE	TECHNO STROBE
CONTROLLER	LIGHT COPILOT II	DIRECTOR	LIGHT COPILOT II	DIRECTOR
FOGGER	DYNOFOG II	HURRICANE 1050	DYNOFOG II	HURRICANE 1050
SLOW EFFECT LIGHT	STARBALL 2	ZX5 MOONFLOWER	DUAL GEM	VUE I
EFFECTS LIGHTS	VERTIGO	MUSHROOM	SPECTRUM LED	ELÁN
	ROVER 250	ZX15 MOONFLOWER	ROVER LED	VUE II
	ELECTRA 250	SX EXTREME	ELECTRA LED	VUE III
TOTAL COST	UNDER \$1,000	UNDER \$1,000	AROUND \$1,500	AROUND \$1,500

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COOL COLORS, BAR NONE

American DJ has developed the **LED Bar**, a better way for DJs, bands, stage lighting directors, and many others to create colorful wall washes. A compact bar with 4 heads, each containing 61 vibrant 5mm LEDs (21 red, 19 green, 21 blue), the DMX-compatible LED Bar can produce thousands of rich, saturated colors through RGB color mixing.

Featuring a 30° beam angle, the LED Bar's total 244 LED lamps will cover a wide surface area with dazzling color. Yet, performers, entertainers and speakers will remain cool under its bright lights, thanks to the low heat emission of LEDs, which do not produce ultraviolet or infrared rays. Each of the LED Bar's lamps is rated for 50,000 hours of use, making mid-show bulb replacements a thing of the past. And the low power consumption of LEDs will help save energy costs and allow more units to be run on a single circuit.

When used with a DMX controller, the LED Bar can create an infinite palette of colors,



allowing DJs and lighting directors to totally customize the look of their show. A user-friendly Digital DMX Display makes it easy to set DMX channels and select pre-sets. A color strobe effect and 0-100% electronic dimming add to the LED Bar's onstage repertoire.

The LED Bar can also be used without a DMX controller in 3 stand-alone modes: Sound Active, Auto, or Static Color. It comes with built-in pre-set programs and color fades, so that even those who aren't up to speed with DMX technology can create dazzling lighting displays and opulent wall washes. Additionally, an optional foot controller, the American DJ FC Pad (sold separately), can be used with the LED Bar to control color selection, color fades and blackout.

Extremely compact and affordable, the LED Bar can hit the road and go wherever the show is. The unit includes a built-in power supply and measures a trim 19.75" L x 3.5" W x 5.25" H. It weighs just 7 lbs. for easy portability. Using its flexible bracket system, the LED Bar can be floor or truss mounted, making it right at home in a variety of settings. www.americandj.com

CASE SOLVED

Yes, you can take it with you—even if "it" is an LED light show. **American DJ** has introduced the **LED Matrix**, a portable LED panel for mobile DJs that comes in its own suitcase-like carrying case. Just open the case and—presto—you have a 32-cube LED panel that can be mounted overhead or set on a surface to project a vibrant, color-changing light show. Operable with a standard DMX-512 controller, the 2-channel LED Matrix can create virtually any hue imaginable via RGB color mixing. What's more, each of the LED

Matrix's cubes can be operated independently of one another, so you can create up to 32 different colors at once.

For those who want the ease of a plug-and-play unit, the LED Matrix can be operated without a DMX controller in Sound Active Mode. It comes with 25 built-in eye-popping programs that will create an amazingly brilliant light show, even without use of a fog machine.

In addition to vibrant colors and RGB mixing, the LED Matrix offers all the economies and advantages of LED technology, including

low electricity consumption, long-life lamps and low heat output. The LED Matrix's low operating temperature does more than just keep dancers or performers cool—it also helps the mobile entertainer in a hurry pack the fixture away quickly without waiting for it to cool down.

Weighing only 39 lbs. and measuring less than 20" x 20" x 10", the LED Matrix unfolds in seconds from its own durable suitcase-style unit, complete with handles and a bracket for truss mounting. The unit can also be attached to American DJ's LTS-6 T-Bar Stand. www.americandj.com



IN THE PALM OF YOUR HAND

CHAUVENT's latest offerings in the intelligent lighting scene are sure to cause enthusiastic applause from anyone who has had to hang or transport a moving head fixture.

The company's new **MiN** yokes are groundbreaking LED-fitted spot and wash fixtures that fit in the palm of one hand and weigh less than 8.3lbs (3.8kgs).

MiN™ Spot is in a league of its own, as a pioneering LED-fitted spot with 9 gobos plus open, a gobo spin wheel effect, and a beam angle of 13°. The **MiN™ Wash** swaps the gobo wheel of the Spot for built-in color macros and a larger beam angle of 27° (Field angle 53°).

MiN Wash and MiN Spot feature a number of user-definable parameters, offering great flexibility. Movement range is adjustable, with stops for pan at 540, 360, and 180 degrees and for tilt at 270, 180, and 90 degrees. Pan and tilt

can be inverted. In addition, the two yokes can be set to use all 13 available channels of DMX control, or limited to 5 channels if needed during shows with large quantities of fixtures. Each unit features RGB color mixing, variable electronic strobe and dimmer, and built-in movement macros in both master/slave and DMX modes, which fastens programming. Practical LED can be set to on, off, and auto settings, and the units can be reset to factory default from the fixture menu.

Each yoke comes fitted with one 14-watt RGB LED rated to last 50,000 hours.

Thanks to low operating temperatures and a very slight power draw of 70W per unit, users gain more freedom from electrical limitations when designing their show. Switchable power, efficient fan cooling and built-in automatic programs round out the undeniable allure of these pint-sized powerhouses. www.chauvetlighting.com



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**Presented by:
Ben Stowe, CTS**

Ben characterizes himself as a Geek, but attend one of his seminars and you'll find that he has to be one of friendliest and most entertaining Geeks you've ever seen. To have a solid grasp on technical information and be able to convey it in a lively and quick-witted presentation is a skill not very many people have, but Ben has it! All learning should be this fun. Attend one of Ben's technical seminars and you'll see what I mean. -- Bryan Durio

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The ABCs of LEDs for DJs

By Toby Velazquez

Small but powerful, LEDs are here to stay, so DJs should take notice

LEDs (light emitting diodes) are nothing new. If you're old enough, you probably remember when these super-efficient, long-lasting lights first started appearing as indicators on household appliances and consumer gadgets many decades ago.

In recent years, technological advancements have made LEDs brighter, more colorful and affordable enough for use in larger-scale entertainment applications like DJ and club lighting. Now many observers believe our industry is on the verge of an all-out LED revolution. It seems like every day manufacturers are coming out with new LED-powered versions of popular DJ lighting fixtures—from chase effects and moonflowers, to par cans, color washes, and even UV blacklights, moving heads and more.

Roll with the Changes

What does this LED revolution mean to you as a mobile DJ? As with any change, some people are wary of this new technology. After all, your regular halogen lights have served you well for all these years, so why should you consider using LEDs? The simple reason is that there are huge advantages to be gained when mobile DJs incorporate LED lighting fixtures into their acts.

One of the biggest benefits is LEDs' brilliant performance, especially when measured per watt. Although they draw very little juice, LEDs far outshine traditional halogen lamps. Typically, LED products with 30W to 50W ratings offer a similar output to a 400W halogen fixture; LED units from 50W and up offer more output than 500W halogen units.

Aside from generating rich, ultra-bright colors that won't ever fade, LEDs' miserly power draw means that mobile DJs can run their entire

light shows using just one electric circuit. They no longer have to worry about a venue having enough power supply to plug in all of their lights and audio gear without tripping circuit breakers or blowing fuses—which has always been a very serious concern for mobile DJs. Typically, a 15-amp circuit would provide enough power for two traditional fixtures outfitted with halogen lamps, such as a typical [American DJ's popular Vertigo] or [Aggressor] effect. The same circuit would allow DJs to connect more than 20 new LED moonflowers. This low energy draw can be a big plus if you're DJing at a reception hall and are already sucking up most of the available power with your sound system.

All LEDs generate very little heat, so performance areas stay nice and cool, even at close range. Also, DJs can run these lights longer without worrying about overheating and risking damage to valuable equipment. You can pack up your lights immediately after the gig rather than having to wait for them to cool down. And since many LED lights have no moving parts or fans, there are fewer things to break down, which makes LED fixtures more reliable and roadworthy than their halogen counterparts.

DJs will easily recoup their initial investment in these products, thanks to the energy efficiency and long operating life of LEDs. The lamps themselves are rated at up to 100,000 hours, so they have an incredibly long operating life and you'll probably never have to waste time and hard-earned money purchasing replacements.

Color My World

But getting back to your show's appearance... Another huge plus is that with DMX-compatible RGB (red, green, blue) LED fixtures, you can use your controller to mix colors and create thousands of rich, warm hues covering the entire spectrum. The RGB system makes it possible to produce virtually any color imaginable and gives users the ability to perform incredibly smooth, continuous color scrolling.

Even if you don't want to get into DMX and RGB color mixing, simple plug & play LEDs will give you a much more exciting light show than halogen fixtures. Take the new LED moonflower effects: Because each of their tiny LED lamps can be turned on and off individually, manufacturers can create much more striking built-in programs and patterns than would be possible with a moving-mirror halogen effect. Also, LEDs are amazingly vivid and look awesome even when they're used without fog machines—great news for DJs who work weddings and other events and venues where fog is often restricted.

One of the most recent developments in the LED world is the ultraviolet LED fixture. Here too, this type stacks up well when compared to traditional fluorescent blacklights. One really important benefit to me, coming from the DJ world, is not having to worry about breaking fluorescent lamps. But there are some other major advantages, like LED UVs having very concentrated high power, which means you can cover longer distances with them. The LED blacklights we are using have around 400-410 nM (nanometer) rating, which is close to a traditional UV blacklight's 385-400 nM. There's a bit more



blue light, but because of the lower wattage, it's safer. Plus, you have the ability to strobe and dim, which is what really makes LED UV fixtures shine.

Movin' on Over

If all of these aren't enough reasons to consider including LEDs in your lighting tool chest, here's another one: You can help save the planet. At some point in the not-too-distant future, environmentally friendly light sources like LEDs will not only become the norm in the entertainment and commercial lighting markets, they will most certainly replace traditional incandescent bulbs in home lighting. This "green" factor is a tremendous reason why companies like mine are investing so much R&D in this area. Some environmentally-minded companies are already looking into the possibility of bringing a promising new technology called OLED (Organic LED) to the market. In addition, leading manufacturers are working side by side to find new and better ways to maximize LED output. One obvious solution has been to use the best optics available to achieve the brightest, crispest and cleanest beams of light possible without increasing energy consumption.

As LED sales volumes increase, more and more solutions will become available for entertainment applications. Already, DJs are starting to combine LEDs with video to add a new dimension to the visuals that accompany their shows. The products themselves will become even brighter, more vivid and more versatile while still requiring the same low levels of maintenance. Just like computer chips, LED fixtures will become smaller, more affordable and increasingly energy efficient with each technological advancement. And just like your computer, soon enough you'll be wondering how you ever functioned without this amazing technology. **MB**

Toby Velazquez is the Director of Product Development for American DJ.



LED LIGHTING



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LED								
MFGR.	PRODUCT	DESCRIPTION	TYPE	DMX	POWER SUPPLY	WARRANTY	PRICE	
American DJ	Dual Gem LED	Sound-active, LED Dual Lens Moonflower with sharp Red, Green & Blue high output colored beams	Moving Mirror	No	Internal	1 yr	\$179.95	
American DJ	Jewel LED	Sound Active LED Moonflower with 46 sharp Red, Green & Blue high output colored beams (16 Red, 15 Green & 15 Blue)	Moving Mirror	No	Internal	3 yr	\$129.95	
American DJ	LED Matrix	The LED Matrix panel system is designed for the mobile DJ, and it is also great for Visual Lighting Shows without use of a fog machine.	Panel	Yes	External	1 yr	\$999.95	
American DJ	Mega Bar LED	Ultra bright, indoor LED Color Bar with 252 10mm LEDs (48 Red, 108 Green, & 96 Blue LEDs)	Panel	Yes	Internal	3 yr	\$599.99	
American DJ	MR RGB E27	Multi-color operation, 16 different colors, auto program	Par Can	No	External	3 yr	\$79.95	
American DJ	Pearl LED WH	Using LED Technology this American DJ LED Moonflower effect produces bright white beams of light	Moving Mirror	Yes	Internal	3 yr	\$219.95	
American DJ	Punch LED Pro	The American DJ Punch LED Pro is the perfect solution to brilliantly light up any stage.	Panel	Yes	Internal	1 yr	\$399.99	
American DJ	Rack Color LED	Easy-to-use 19" LED Bar to light up your DJ rack (24 LEDs) with color change, brightness & rainbow effect with pattern, speed and fade control	Tube	No	Internal	3 yr	\$199.95	
American DJ	Revo I	LED DMX-512 Moonflower with sharp Red, Green, Blue & White beams	Moving Mirror	Yes	Internal	3 yr	\$159.95	
American DJ	Revo Scan LED	LED DMX-512 flat mirrored scanner with sharp Red, Green, Blue & White Beams	Moving Mirror	Yes	Internal	3 yr	\$339.95	

MFGR.	PRODUCT	DESCRIPTION	TYPE	DMX	POWER SUPPLY	WARRANTY	PRICE
Chauvet	COLORstrip™	4-chan DMX LED fitted linear wash light	Panel	Yes	Internal	2 yr	\$249.99
							
Chauvet	Élan™	4-chan DMX LED fitted effect light	Par Can	Yes	Internal	2 yr	\$179.99
							
Chauvet	J-Five™	LED fitted, sound activated effect light with ultra wide coverage.	Par Can	Yes	Internal	1 yr	\$129.99
							
Chauvet	MiN Spot™	The world's smallest moving head spot fixture! 5 or 13 chan DMX control, 9 gobos + open, RGB color mixing.	Moving Yoke	Yes	Internal	2 yr	\$449.99
							
Elation	Design LED 12 Brick	High Output LED Color Changer	Panel	Yes	Internal	2 yr	\$499.95
							
American DJ	64B / 64P LED Pro	These unit are equipped with 181 10mm LEDs for an ultra bright "punch"; includes DMX-512 and LED Sync™ which automatically syncs operation modes with other compatible American DJ products	Par Can	Yes	Internal	1 yr	\$399.95
American DJ	Color Shot	DMX-512 LED color strobe, 3 DMX Chans, RGB color mixing, Sound activation mode, Built-in programs	Par Can	Yes	Internal	1 yr	\$139.95
American DJ	Electra LED	Using LED Technology and a special glass optical system this American DJ LED Moonflower effect produces sharp colors.	Moving Mirror	No	Internal	3 yr	\$159.95
American DJ	Globe Color	The Globe Color is a DMX Intelligent LED display fixture	Panel	Yes	Internal	1 yr	\$199.95
American DJ	LED Cube	Linkable with other LED Cube Panel units	Panel	Yes	Internal	1 yr	\$499.95
American DJ	LED Vision	LED Moonflower w/ 26 large, sharp R, G & B high output colored beams	Moving Mirror	Yes	Internal	3 yr	\$349.95
American DJ	Mega Bar UV50	1.5 foot/.5 meter Black light bar utilizing long life ultraviolet (UV) LED technology	Panel	Yes	Internal	3 yr	\$239.95
American DJ	Mega Panel LED	Ultra bright, indoor LED Color Panel with 288 10mm LEDs (48 Red, 120 Green, & 120 Blue LEDs) and 5 operation modes	Panel	Yes	Internal	3 yr	\$499.95
American DJ	MR RGB 12V	Durable and energy efficient, with 16 different colors.	Par Can	No	External	3 yr	\$64.95
American DJ	P36 Blinder RGB	Par 36 LED RGB wash effect utilizing 8 LED Cans	Panel	Yes	Internal	1 yr	\$799.95
American DJ	P36 LED	Very smooth projection on walls with rich palettes of color created by mixing the Red, Green and Blue LEDs.	Pin Spot	Yes	Internal	1 yr	\$159.95
American DJ	P36 LED White	LED Pinspot, DMX-512 protocol (3 DMX Chans)	Pin Spot	Yes	Internal	1 yr	\$159.95
American DJ	P64 Blinder RGB	Par 64 LED RGB wash effect: 4 LED Cans , Multi-Colors - RGB color mixing	Panel	Yes	Internal	1 yr	\$999.95
American DJ	P64 LED	LED Par Can with RGB Color mixing	Par Can	Yes	Internal	1 yr	\$279.95
American DJ	P64 LED UV	LED Par Can with ultraviolet spot, DMX-512 protocol - 3 Chan DMX	Par Can	Yes	Internal	1 yr	\$299.95
American DJ	P64 LED White	LED Par Can, DMX-512 protocol	Par Can	Yes	Internal	1 yr	\$279.95
American DJ	Pearl LED Color	Using LED Technology and a special glass optical system this American DJ LED Moonflower effect produces bright multi-colored beams of light.	Moving Mirror	Yes	Internal	3 yr	\$219.95

LED							
MFGR.	PRODUCT	DESCRIPTION	TYPE	DMX	POWER SUPPLY	WARRANTY	PRICE
American DJ	Quad Color	DMX / Intelligent LED display fixture.	Panel	Yes	Internal	1 yr	\$199.95
American DJ	Rainbow Tube II	RGB color mixing and 0-100% dimming! (Operating from a DMX Controller)	Tube	Yes	External	1 yr	\$299.95
American DJ	Reflex LED	LED dual mirrored Moonflower with sharp Red, Green & Blue high output colored beams	Moving Mirror	No	Internal	3 yr	\$219.95
American DJ	Revo II	LED DMX-512 Moonflower with sharp Red, Green, Blue & White Beams	Moving Mirror	Yes	External	3 yr	\$259.95
American DJ	Revo III	LED DMX-512 Moonflower with sharp Red, Green, Blue & White Beams in 7 LED Clusters for a total of 392 LEDs	Moving Mirror	Yes	Internal	3 yr	\$319.95
American DJ	Revo Roll LED	LED DMX-512 barrel mirrored scanner with sharp Red, Green, Blue & White Beams	Moving Mirror	Yes	Internal	3 yr	\$339.95
American DJ	Rover LED	LED Scanning Barrel Mirrored Moonflower with sharp Red, Green & Blue high output colored beams	Moving Mirror	No	Internal	3 yr	\$159.95
American DJ	Spectrum LED	LED Moonflower with 64 sharp Red, Green & Blue high output colored beams	Moving Mirror	Yes	Internal	3 yr	\$199.99
Chauvet	COLORado™ 1	9-chan DMX, high-power LED fitted wash light	Par Can	Yes	Internal	2 yr	\$1,799.99
Chauvet	COLORado™ 3	12-chan DMX-512 LED bank system (with ID addressing)	Par Can	Yes	Internal	2 yr	\$999.99
Chauvet	COLORbank™ LED	4 Chan DMX-512 LED bank system	Par Can	Yes	Internal	2 yr	\$249.99
Chauvet	COLORpalette™	6 to 27-chan DMX-512 LED bank system	Panel	Yes	Internal	2 yr	\$229.99
Chauvet	COLORtube™ EQ	4 to 32-band LED audio spectrum visualizer Individual tubes are addressable to any of the 32 frequencies	Tube	No	Internal	1 yr	\$399.99
Chauvet	COLORtube™ 2.0	144 ultra bright LEDs: 48 red, 48 green, 48 blue diodes	Tube	No	Internal	1 yr	\$179.99
Chauvet	LED Shadow™	3-chan DMX-512 LED UV blacklight Blackout/static/dimmer/strobe	Panel	Yes	Internal	2 yr	\$179.99
Chauvet	LED Techno Strobe™	3-chan DMX-512 LED white strobe light Blackout/static/dimmer/strobe	Panel	Yes	Internal	2 yr	\$179.99
Chauvet	LED Techno Strobe™ RGB	6-chan DMX-512 LED strobe system Blackout/static/dimmer/strobe	Panel	Yes	Internal	2 yr	\$179.99
Chauvet	LEDrain™ 36	2-chan DMX-512 LED narrow beam Blackout/static/dimmer/strobe	Par Can	Yes	Internal	2 yr	\$79.99
Chauvet	LEDrain™ 56	7-chan DMX-512 LED narrow beam Blackout/static/dimmer/strobe	Par Can	Yes	Internal	2 yr	\$139.99
Chauvet	LEDsplash™ 200B	6-chan DMX-512 LED washlight Blackout/strobing/dimming	Par Can	Yes	Internal	2 yr	\$179.99
Chauvet	LEDsplash™ 196	LED-PAR196, 7-chan DMX-512 LED washlight can	Par Can	Yes	Internal	2 yr	\$179.99
Chauvet	LEDsplash™ Jr.	Led Par 83, 4-chan DMX-512 LED washlight can	Par Can	Yes	Internal	2 yr	\$79.99
Chauvet	LX10™	LED fitted, sound activated moonflower with scanning mirror	Moving Mirror	No	Internal	1 yr	\$69.99
Chauvet	LX5™	LED fitted, sound activated moonflower.	Par Can	No	Internal	1 yr	\$59.99
Chauvet	Min Wash™	CHAUVE'S smallest moving yoke wash yet! 5 or 13-chan DMX, LED fitted wash featuring RGB color mixing.	Moving Yoke	Yes	Internal	2 yr	\$449.99
Chauvet	Q-Wash™ LED	10-chan DMX-512 LED moving yoke color wash	Moving Yoke	Yes	Internal	2 yr	\$599.99
Chauvet	Vue III™	9-chan DMX-512 LED wide coverage moon flower	Par Can	Yes	Internal	2 yr	\$229.99
Chauvet	Vue II™	6-chan DMX-512 LED moon flower Blackout/static/dimmer/strobe	Par Can	Yes	Internal	2 yr	\$179.99
Chauvet	Vue I™	6-chan DMX-512 LED moon flower Blackout/static/dimmer/strobe	Par Can	Yes	Internal	2 yr	\$89.99
Elation	Design LED 36	High Output L.E.D Color Changer, 39° beam angle with diffusion filter, Master/ Slave auto program and music trigger	Par Can	Yes	Internal	1 yr	\$1,199.99
Elation	Design LED 36 MH	LED Moving Head with 36 1-watt LEDs	Moving Yoke	Yes	Internal	2 yr	\$1,799.95
Elation	Design LED 36 UV	High output ultraviolet LED wash	Par Can	Yes	Internal	2 yr	\$1,199.95
Elation	Design LED 36 WA	High Output White LED Wash	Par Can	Yes	Internal	2 yr	\$1,199.95
Elation	Octo Strip	The Alkalite LED lighting system offers endless color possibilities	Tube	Yes	Internal	1 yr	\$2,299.95
Elation	Octopod 36	8x Octopod-36 fixture units	Par Can	Yes	Internal	1 yr	\$999.95
Elation	Octopod 80	The Alkalite LED lighting system offers endless color possibilities	Par Can	Yes	Internal	1 yr	\$1,999.95
Elation	OPTI RGB	High output LED Color Changer. Powerful 1 W LEDs	Par Can	Yes	Internal	1 yr	\$799.99
Elation	Opti RGB Wh	White Fixture With High Output LED Color Changer And DMX	Par Can	Yes	Internal	2 yr	\$799.95
Elation	PZ-720A	Offers endless color possibilities to modify your surroundings	Panel	Yes	External	1 yr	\$3,199.95

LASER**LIGHTING EQUIPMENT**

MFGR.	PRODUCT	DESCRIPTION	COLORS	BEAMS	LASER RATING (MW)	PATTERNS	CONTROL	WARRANTY	PRICE
American DJ	Emerald Sky	Dual 4.9mW DMX-512 green lasers	Green	2-4	< 4.95	Multi liquid sky	DMX, Auto, SA, & M/S	90 days	\$539.95
		 							
American DJ	Emerald Scan	4.9mW DMX green laser scanner with X/Y mirror movement • Control X/Y mirror and laser patterns with any DMX controller	Green	1	< 4.95			1 year	\$449.95
American DJ	Mini Emerald Beam	Mini Emerald Beam is the next generation of the popular American DJ Emerald Beam-now even smaller-perfect for small clubs or the entertainer on the go!	Green	1	< 4.95	Multi liquid sky	SA, M/S, Manual	90 days	\$419.95
American DJ	Emerald Scan II	American DJ has made it easier than ever to take the popular Emerald Scan on the road with the compact "Emerald Scan II."	Green	1	< 4.95		DMX, SA, M/S	90 days	\$419.95
Chauvet	Scorpion™ LGX	10mW Fatbeam™ Laser technology produces 10-14mm beam which complies with IEC Safety Standards under ClassIIIR	Green	9+	10			1 year	\$399.99
Chauvet	Scorpion™ Scan	7-channel DMX controlled green laser, 51 Dynamic, 52 Static patterns, laser off & sound active mode, Scan and speed adjustment yield	Green	1	10			2 year	\$559.99
Chauvet	Scorpion™ RG55	8-channel DMX controlled green and red laser, 41 Dynamic, 50 Static patterns, laser off & sound active mode- Scan and speed adjustment	Multi	2-4	Dual 10			2 year	\$699.99
Chauvet	Scorpion™ Array	2-channel DMX-512 controlled green laser Operating modes: auto, sound active, master/slave Scan and speed adjustment Laser on/offADDITIONAL	Green	1	10			2 year	\$499.99
MBT Lighting	LZ300 Red Lazerbot	Projects 3-D patterns using a red 4.9 MW laser. 36 patterns (solid and dotted) that can be controlled via 3-way switch for audio-active	Red	1	< 4.95	36	Auto, SA, Manual	90 days	\$79.00
MBT Lighting	LZ400 Green Lazerbot	Similar in features and function to the LZ300/red, but in the higher-visibility green light spectrum. Although still 4.9Mw power, appears much brighter and more powerful than the red version.	Green	1	< 4.95	36	Auto, SA, Manual	90 days	\$279.00
Omnisistem	Crossfire Laser Red	Unique four channel DMX intelligent dual beam laser projector	Red	2-4	4.95			1 year	\$558.00
Omnisistem	Crossfire Laser Green	Unique four channel DMX intelligent dual beam laser projector	Green	2-4	Dual 4.95			1 year	\$758.00
Omnisistem	Twister Laser Red	A unique four channel DMX Intelligent dual beam laser effect that creates 11 different patterns.	Red	1	Dual 4.95			1 year	\$518.00
Omnisistem	Twister Laser Green	A unique four channel DMX Intelligent dual beam laser effect that creates 11 different patterns.	Green	2-4	Dual 4.95			1 year	\$718.00
Omnisistem	Rocket Red 4.95mW	This unit Rocks! Equipped with four RED laser diodes	Red	2-4	Quad 4.95			1 year	\$598.00
Omnisistem	Rocket Red Green	Solid dual color performance! This unit comes with two 4.95mW Red and two 4.95mW Green laser diodes to create searing pencil-thin beam effects.	Multi	2-4	Quad 4.95			1 year	\$898.00
Omnisistem	Planet Galaxy	First of its kind, the Red Planet Galaxy Ball provides huge floor coverage and comes with 56 4.95mW RED laser diodes	Red	9+	4.95			1 year	\$720.00
Omnisistem	Magic Box Multi-Color	Sensational display of green, red and yellow color! It features 45 preset laser geometric patterns/effects including liquid sky, tunnel and curtain effects, and 16 various color combinations.	Multi	1	Less than 4.95	45	DMX, SA, Auto, M/S	1 year	\$1098.00
Omnisistem	Red Laser Glove	Available for Right or Left Hand. One size fits all.	Red	2-4	Quad 4.95			1 year	\$150.00

INTELLIGENT LIGHTING

MFGR.	PRODUCT	DESCRIPTION
EFFECTS		
American DJ	Deco 250	A unique effect with vibrant seamless scrolling colors through three dimensional glass textures
American DJ	Fire Burst DMX	High output DMX-512 controlled simulated flame effect
Chauvet	Kinta™	2-channel DMX-512 Derby
Chauvet	Oceana™	2-channel DMX-512 effect
Chauvet	Q-Mix™	2 channel DMX Intelligent Effect with Variable strobe
Chauvet	Stepper™	2-channel DMX-512 effect DMX control over
Chauvet	Vue III™	9-channel DMX-512 LED wide coverage moon flower Blackout/static/dimmer/strobe
Chauvet	Vue II™	6-channel DMX-512 LED moon flower Blackout/static/dimmer/strobe
Chauvet	Vue I™	6-channel DMX-512 LED moon flower
Martin	Mania EFX500	Martin Mania EFX500 Dazzling High Powered Effect Light
Martin	Mania EFX600	Martin Mania EFX600 Heart Pounding Effect Light
Martin	Mania EFX700	Martin Mania EFX700 Keeps Dance Floor Jumping
Martin	Mania EFX800	Martin Mania EFX800 Ever-changing Effect Light
SCANNERS		
American DJ	DJ Scan 250 HP	High performance mobile DMX scanner with 250W long life Philips brand lamp
American DJ	Fusion Scan 250	High performance mobile DMX scanner with 250W long life Philips brand lamp
Chauvet	Insignia™ 2.0	5-channel DMX-512 scanner
Chauvet	Intimidator™ 2.0 HTI	5-channel DMX-512 scanner with HDI Bulb
Chauvet	Intimidator™ 1.0	4-channel DMX-512 scanner
Chauvet	Intimidator™ 1.2	5-channel DMX-512 scanner
Chauvet	Intimidator™ 2.0	4-channel DMX-512 scanner
Chauvet	Q-Roll150™	6 to 7-channel DMX-512 scanner with roller
Chauvet	Q-Roll250™	6 to 7-channel DMX-512 scanner with roller
Chauvet	Q-Scan250™	6 to 7-channel DMX-512 scanner
Elation Professional	Vision Scan 250	250W PROFESSIONAL MOVING MIRROR FIXTURE
Elation Professional	Vision Scan 575E	575W PROFESSIONAL SCANNER
Martin	Mania SCX500	An extraordinary 150W halogen scanner
Martin	Mania SCX600	The Mania SCX600 is the second scanner in the Mania series
Martin	Mania SCX700	The SCX700 features separate color and gobo wheels for a multitude of brilliant effects. Included are 7 interchangeable, indexable rotating gobos along with 9 interchangeable colors and a split color feature.
MBT Lighting	Dynamo Scanner	Affordable intelligent DMX 512 scanner: 1 gobo/color wheel, shutter/strobing, smooth, quiet x/y mirror movement. 10 Colorful gobos with open and blackout. Master/slave with built-in programs or control with any standard DMX controller.
MBT Lighting	Smart Scan	DMX intelligent scanning light. 5 channels: pan, tilt, gobo, color and strobe. 11 colors plus white. 14 gobos. Quality micro-stepping motors. Can be used with most standard DMX controllers. Built-in programs for master/slave use without a controller. Inc

CHANNELS	COLORS PLUS WHITE	GOBOS	TYPE	BUILT IN PROGRAMS	STROBING	DIMMING	LINKABLE	MOTOR	AUTODMX CHANNELLING	ROTATING GOBOS	WARRANTY	PRICE
2	11+	9-12	Gobo	Yes	No	No	Yes	Normal	Yes		1 yr	\$349.95
2	1	1-4	Water-Fire	No	No	Yes	Yes	Normal	Yes		1 yr	\$259.95
2	5	None	Moonflower	Yes	Yes	No	Yes	Stepper	Yes		2 yr	\$129.99
2	2	None	Moonflower	Yes	Yes	No	Yes	Stepper	Yes		2 yr	\$149.99
2	11+	5-8	Moonflower	Yes	Yes	Yes	Yes	Stepper	Yes		2 yr	\$149.99
2	1	None	Moonflower	Yes	Yes	Yes	Yes	Stepper	No		2 yr	\$149.99
9	3	None	Moonflower	Yes	Yes	Yes	Yes	Stepper	No		2 yr	\$229.99
6	3	None	Moonflower	Yes	Yes	Yes	Yes	Stepper	No		2 yr	\$179.99
6	3	None	Moonflower	Yes	Yes	Yes	Yes	Stepper	No		2 yr	\$89.99
1	11+	9-12	Gobo	Yes	Yes	Yes	Yes	Normal	Yes		1 yr	\$625.00
1	11+	9-12	Gobo	Yes	Yes	Yes	Yes	Normal	Yes		1 yr	\$925.00
1	11+	9-12	Gobo	Yes	Yes	Yes	Yes	Normal	Yes		1 yr	\$830.00
1	11+	9-12	Gobo	Yes	Yes	Yes	Yes	Normal	Yes		1 yr	\$830.00
4	7	9-12	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$279.95
4	7	9-12	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$419.95
5	11+	13+	Other	Yes	Yes	No	Yes	Stepper	Yes	No	2 year	\$249.99
5	11+	13+	Straight Mirror	Yes	Yes	Yes	Yes	Stepper	No	No	2 year	\$299.99
4	11+	13+	Straight Mirror	Yes	Yes	No	Yes	Stepper	Yes	No	2 year	\$149.99
5	11+	13+	Straight Mirror	Yes	Yes	No	Yes	Stepper	Yes	Yes	2 year	\$199.99
5	11+	13+	Straight Mirror	Yes	Yes	No	Yes	Stepper	Yes	No	2 year	\$249.99
7	11+	5-8	Other	Yes	Yes	Yes	Yes	Normal	Yes	Yes	2 year	\$579.99
7	11+	5-8	Other	Yes	Yes	Yes	Yes	Normal	Yes	Yes	2 year	\$699.99
7	11+	5-8	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	2 year	\$699.99
11+	8	13+	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$1,999.95
11+	8	13+	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$2,899.95
1	11+	13+	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$415.00
1	11+	13+	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$825.00
11+	9	5-8	Straight Mirror	Yes	Yes	Yes	Yes	Normal	Yes	Yes	30 days	\$1,185.00
4	10	9-12	Straight Mirror	Yes	Yes	No	Yes	Normal	Yes	No	1 year	\$219.00
5	11+	13+	Straight Mirror	Yes	Yes	No	Yes	Normal	Yes	No	1 year	\$399.00

INTELLIGENT LIGHTING		
MFGR.	PRODUCT	DESCRIPTION
MOVING HEAD		
Elation Professional	Design Spot 250 	Hybrid - Intelligent Spot & Wash In One
American DJ	Accu Spot 250 II	250W Discharge Intelligent Moving Head
American DJ	Accu Spot 300	Intelligent Moving Head
American DJ	Accu Spot 575	575 Watt Intelligent Moving Head • RDMX Remote DMX addressing (Change DMX values remotely from any DMX console)
American DJ	DJ Spot 300	250W high output: DMX Intelligent moving head Yoke
Chauvet	Intimidator™ Spot	7-channel DMX-512 moving yoke
Chauvet	Intimidator™ Spot 2.0	6 to 8-channel DMX-512 moving yoke
Chauvet	Intimidator™ Spot 2.0 HTI	6 to 8-channel DMX-512 moving yoke
Chauvet	Legend™ 5000	14 or 16-channel DMX-512 moving yoke
Chauvet	Legend™ 6000	13 or 15-channel DMX-512 moving yoke
Chauvet	Q-Spot150™	6-9 channel DMX Intelligent Moving Yoke
Chauvet	Q-Spot250™	13 channel DMX Intelligent Moving Yoke
Chauvet	Q-Spot575™	16 channel DMX-512 moving yoke
Chauvet	Q-Wash 575™	16-channel DMX-512 moving yoke color wash
Chauvet	Q-Wash™ LED	10-channel DMX-512 LED moving yoke color wash
Chauvet	Stage-Mover™	8-channel DMX-512 stage mover
Elation Professional	Design Spot 575 E	575W Moving Head Spot & Wash In One
Elation Professional	Focus Spot 250R	250W Moving Head Fixture
Elation Professional	Power Spot 700	700 CMY Color Mixing Moving Head w/Animation Wheel
Elation Professional	Power Wash 575E	575W Moving Head Wash
MBT Lighting	Robo Ranger	Powerful moving head with compact, attractive casing! Runs in micro-step processing, giving smooth, fast, quiet and precise pan/tilt movements. Two operation systems: DMX control or sound activated pre-programmed light show via master/slave linkage. Includes 250W ELC lamp.
MBT Lighting	Roboto	High tech intelligent moving head features rotating gobos and dimming. (7) DMX 512 channels. Includes a bright HTI 150 watt metal halide lamp. 7 interchangeable rotating gobos plus open. 9 dichroic colors with split color capability. Mechanical dimmer and independent shutter for strobing.
OTHER		
American DJ	Accu SRX2 Case	Dual case for the Accu Scan/Accu Roller
Chauvet	Constellation™	13 or 19-channel DMX-512 centerpiece
Chauvet	Multi-Mover™	4-channel DMX-512 media mover
Chauvet	Spectrum™ 575W	8-channel DMX-512 exterior color wash
Elation Professional	DRC 250FS	Dual road case for 2x Focus Spot 250R
Elation Professional	DRC V250	Dual road case for 2x Vision Scan 250

CHANNELS	COLORS PLUS WHITE	GOBOS	TYPE	BUILT IN PROGRAMS	STROBING	DIMMING	LINKABLE	MOTOR	AUTODMX CHANNELLING	ROTATING GOBOS	WARRANTY	PRICE
11+	7	13+	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$2,499.95
9	9	5-8	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$1,299.95
11+	9	9-12	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$1,499.95
11+	8	13+	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$2,999.95
8	9	5-8	Beam	Yes	Yes	No	Yes	Stepper	No	Yes	1 year	\$699.95
7	8	5-8	Beam	Yes	Yes	Yes	No	Stepper	No	No	2 year	\$399.99
8	7	13+	Beam	Yes	Yes	Yes	Yes	Stepper	No	Yes	2 year	\$519.99
8	7	13+	Beam	Yes	Yes	Yes	Yes	Stepper	No	Yes	2 year	\$649.99
11+	11+	9-12	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	2 year	\$2,499.99
11+	11+	None	Wash	Yes	Yes	Yes	Yes	Stepper	Yes	No	2 year	\$2,499.99
9	9	5-8	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	2 year	\$649.99
11+	7	5-8	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	2 year	\$1,299.99
11+	8	9-12	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	2 year	\$1,999.99
11+	6	None	Wash	Yes	Yes	Yes	Yes	Stepper	No	No	2 year	
10	11+	None	Wash	Yes	Yes	Yes	No	Stepper	No	No	2 year	\$599.99
8	1	None	Beam	No	Yes	Yes	Yes	Stepper	No	No	2 year	\$399.99
11+	7	9-12	Beam	Yes	Yes	Yes	Yes	Normal	No	Yes	2 year	\$5,499.95
11+	8	5-8	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$1,599.95
11+	8	13+	Beam	Yes	Yes	Yes	Yes	Stepper	Yes	Yes	1 year	\$7,999.99
11+	9	None	Wash	Yes	Yes	Yes	Yes	Stepper	Yes	No	1 year	\$4,599.95
5	11+	13+	Beam	Yes	Yes	No	Yes	Normal	Yes	No	1 year	\$758.00
7	9	5-8	Beam	Yes	Yes	Yes	Yes	Normal	Yes	Yes	1 year	\$1,138.00
												\$219.95
												\$2,599.99
												\$599.99
												\$1,399.99
												\$999.95
												\$1,099.95

EFFECTS		DESCRIPTION	TYPE	GOBOS	STROBING	DMX	WARRANTY	PRICE
MFGR.	PRODUCT							
American DJ	Deco FX	3D Moonflower Effect with vibrant seamless scrolling colors through glass textures for projection on walls, ceilings, or floors, with or without fog	Moonflower	Yes	No	No	1 yr	\$139.95
American DJ	Warp FX	This high energetic moonflower includes 12 eye-popping color/gobo patterns that can be projected on dance floors, ceilings or walls. With three operational modes and a high speed fan to stay cool all night long, the Warp FX gives DJs and party throwers lots of options.	Moonflower	Yes	No	No	1 yr	\$139.95
American DJ	Aggressor	Two 300-watt lamps produce 20 multi-colored moving beams that cover a large area - Multi-colored beams move and rotate to the music	Multi Beam	No	No	No	1 yr	\$219.95
American DJ	Avenger II	Two 300-watt lamps produce 20 multi-colored moving beams that cover a large area, Multi-colored beams move and rotate to the music	Multi Beam	No	No	No	1 yr	\$199.95
American DJ	Barrel Flex	An ultra modern case utilizing 2 Barrel mirrors, Multi-dichoric colored beams of light that rotate back and forth to the beat of the music.	Barrell Mirror	No	No	No	1 yr	\$189.95
American DJ	Cinco Star	5 colored balls project 75 beams in all directions, Balls continuously roll and base rotates 360 degrees, Beams cover a wide area	Spinning Balls	No	No	No	1 yr	\$219.95
American DJ	Color Expander	Simulated Topaz Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design. Great for Use Without Fog. Hanging Bracket Included. Fan Cooled - Run All Night. Easy Lamp Replacement Access. Manual Focus. Ideal for Mobile DJs, Clubs & Bars	Oil Wheel	No	No	No	1 yr	\$139.95
American DJ	Color Pod 250	New higher powered Multi-colored moonflower effect with improved colors and output, Bright 250W beams can be seen with or without fog	Moonflower	No	No	No	1 yr	\$109.95
American DJ	Color Sweep	Sharp & Powerful Sweeping color changing beams move to the beat of the music -5 colors plus white	Multi Beam	No	No	No	1 yr	\$139.95
American DJ	Confusion	Beams shake and rotate to the beat of the music creating a highly energized effect, Bright multi-color dichroic beams cover a large area	Multi Beam	No	No	No	1 yr	\$139.95
American DJ	Copter Sphere	Helicopter of the next century!, Unit rotates similar to a Helicopter effect, 28 multi-colored lenses	Mirror-Ball Type	No	No	No	1 yr	\$99.95
American DJ	Cosmic	Advanced Drive Series lighting effect -Units link together with other Advanced Drive Series lights via XLR In and Out	Multi Beam	No	No	No	1 yr	\$119.95
American DJ	Double Feature	Dual scanning mirrors that move independently to the beat of music	Gobo Projection	Yes	Yes	Yes	1 yr	\$419.95
American DJ	Double Roller	Dual scanning barrel mirrors that move independently to the beat of music	Barrell Mirror	Yes	Yes	Yes	1 yr	\$569.95
American DJ	Dual Gem	Beams rotate back and forth and move to the beat of the music, FX Switch: Sound active or continuous rotation	Multi Beam	No	No	No	1 yr	\$109.95
American DJ	Dynasty Ray	Part of the American DJ Dynasty Series, the Dynasty Scan DMX is a compact and rugged high performance scanner	Scanner	Yes	No	Yes	1 yr	\$219.95
American DJ	Dynasty Scan DMX	Dynasty Scan DMX is a compact and rugged high performance scanner - yet is still sleek and sheik	Scanner	Yes	No	Yes	1 yr	\$339.95
American DJ	Electra 250	New higher powered moonflower with improved colors and output, Bright 250W beams can be seen with or without fog	Moonflower	No	No	No	1 yr	\$139.95
American DJ	Enferno	Giant, simulated flame effect that produces a realistic towering blaze with no heat!	Flame	No	No	No	30 days	\$259.95
American DJ	Epsilon	Advanced Drive Series lighting effect -Units link together with other Advanced Drive Series lights via XLR In and Out., Advanced Drive Series Black out controller (sold separately), 30 beams of multi-colored light rotate and criss-cross back and forth.	Multi Beam	No	No	No	1 yr	\$129.95
American DJ	Fab 4	A new revolution in affordable Dance light chase packages, Includes 4 linkable units (1 master & 3 slaves) producing 64 rich colored beams of light	Multi Beam	No	No	Yes	1 yr	\$349.95
American DJ	Fire Bowl	A simulated burning effect that produces no HEAT! Great for night clubs, Mobile DJs, stage productions	Flame	No	No	No	1 yr	\$79.95
American DJ	Fire Fox	Simulated Flames Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	Flame	No	No	No	1 yr	\$139.95
American DJ	Flash Beam	Sweeping beams flash and change colors to the beat of music, Rich dichroic colors, Wide beam spread covers a large area	Multi Beam	No	No	No	1 yr	\$199.95

EFFECTS**LIGHTING EQUIPMENT**

MFGR.	PRODUCT	DESCRIPTION	TYPE	GOBOS	STROBING	DMX	WARRANTY	PRICE
American DJ	Gazer	The Gazer shoots 15 bright colored beams, Similar to the Crystal effect with Flat beams that make an interesting pattern on the floor	Multi Beam	No	No	No	1 yr	\$49.95
American DJ	Gobo Flex	Light-weight, high powered moonflower with electronic transformer, 11 gobo/color combinations	Moonflower	No	No	No	1 yr	\$159.95
American DJ	Gobo Scope	Tantalizing "kaleidoscope type" effect utilizing 17 gobo/color combinations, High-output 250 watt lamp produces bright color	Gobo Projection	Yes	No	No	1 yr	\$169.95
American DJ	Gobo Splash	Simulated Multi Gobo Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	Gobo Projection	No	No	No	1 yr	\$139.95
American DJ	GP 250	250W Halogen high output mood projector - 4 DMX Channels, 5 rotating glass Gobos	Gobo Projection	Yes	Yes	Yes	1 yr	\$459.95
American DJ	Groove Wheel	Professional Oil Wheel projector, Creates multi-colored, psychedelic patterns on a wall	Oil Wheel	No	No	No	1 yr	\$129.95
American DJ	H2O 250	High powered, 250W halogen, simulated water flowing effect, Designed to project on walls, ceilings or floors with or without fog	WaterFire	No	No	No	1 yr	\$199.95
American DJ	Hydro	Simulated Water Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	WaterFire	No	No	No	1 yr	\$139.95
American DJ	Hyper Beam	Colored beams reflect off 4 mirrors through a rotating 3-sided prism creating a highly energized effect that covers a wide area	Multi Beam	No	No	No	1 yr	\$159.95
American DJ	Icon	Simulated Gobo Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	Wash	No	No	No	1 yr	\$149.95
American DJ	Image 250	Gobo projector that gives the illusion of a moving or flying image, Bright Philips brand 250W long life bulb projects a powerful white image	Gobo Projection	Yes	No	No	1 yr	\$199.95
American DJ	Krystal	Simulated Glass Gobo Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	Oil Wheel	No	No	No	1 yr	\$139.95
American DJ	Lotus	Similar case design and lighting effects to the American DJ Aggressor 20 multi-colored triple lenses shoot 60 tunnel beams of light covering a wide area	Multi Beam	No	No	No	1 yr	\$219.95
American DJ	Millennium	Millennium (Y2L – Year 2000 Light), 40 Beams move and change color, 7 Multi-colored dichroic colors plus white, Dichroic dishes rotate by sound activation	Multi Beam	No	No	No	1 yr	\$199.95
American DJ	Mini Gressor II	Miniature version of the Aggressor, one of our most popular effects!, 16 lenses create 32 sound activated moving beams of multi-colored light.	Multi Beam	No	No	No	1 yr	\$139.95
American DJ	Mini Starball	Slowly rotating compact fixture projecting, 177 clear beams of light, Looks similar to a mirrorball effect	Multi Beam	No	No	No	1 yr	\$79.95
American DJ	Mobile Beam System	System includes:2 x Mobile Beam Scanners1 x Mini/C blackout controller1 x XLR linking cable, 2 x 250w easy-to-use lightweight scanners, Mirrors move to the beat of the music, 14 gobo color combinations + spot.	Mirror-Ball Type	Yes	No	Yes	1 yr	\$459.95
American DJ	Mobile Ray System	System includes:2 x Mobile Beam Scanners1 x Mini/C blackout controller1 x XLR linking cable	Mirror-Ball Type	Yes	No	Yes	1 yr	\$459.95
American DJ	Multi Saucer II	Improved glass optics, Super hot centerpiece effect!,5 heads with 28 colored lenses each - A total of 140 multiple colored shootings pinning beams of light, Produces a great effect on the floor and the ceiling at the same time.	Mirror-Ball Type	No	No	No	1 yr	\$499.95
American DJ	Multi-Star II	Five multi-colored balls that roll and project bright beams in all directions	Spinning Balls	No	No	No	1 yr	\$499.95
American DJ	Mystic	Specialy design reflectors create a unique beam pattern, Excellent optics and colors	Multi Beam	No	No	No	1 yr	\$249.95
American DJ	Prismatic	Simulated Kalidoscope Effect. High Quality Optics - Clear Powerful Output. Compact Lightweight Design.	Moonflower	No	No	No	1 yr	\$139.95
American DJ	Raider	Advanced Drive Series lighting effect -Units link together with other Advanced Drive Series lights via XLR In and Out.	Multi Beam	No	No	No	1 yr	\$199.95
American DJ	Razz Matazz	Spectacular color changer - 1 solid color or various colors.	Multi Beam	No	No	No	1 yr	\$259.95
American DJ	Reflex	An ultra modern case utilizing 2 scanning mirrors, Multi-dichoric colored beams of light that rotate back and forth to the beat of the music	Scanner	Yes	No	No	30 days	\$189.95
American DJ	Reflex 300	High powered dual 150W lamps produces brighter, vibrant colors, An ultra modern case utilizing 2 scanning mirrors	Multi Beam	No	No	No	1 yr	\$219.95
American DJ	Roto Balls VS	2 Multi-colored balls spin and rotate to create 104 rich saturated razor sharp beams of light	Multi Beam	No	No	No	1 yr	\$179.95
American DJ	Roto Gobo	Member of the new Commercial Series by American DJ, GOBOS ROTATE !, New generation in affordable Logo Projection!, Extruded aluminum casing	Gobo Projection	Yes	No	No	30 days	\$99.95
American DJ	Roto Pod 250	New higher powered white moonflower effect with improved output, Bright 250W beams can be seen with or without fog, 2-position FX switch: 1. Static 2. Continuous Rotation, Run all night!	Moonflower	No	No	No	1 yr	\$99.95

EFFECTS		DESCRIPTION	TYPE	GOBOS	STROBING	DMX	WARRANTY	PRICE
MFGR.	PRODUCT							
American DJ	Rover 250	New higher powered moonflower with improved colors and output, Bright 250W beams can be seen with or without fog	Moonflower	No	No	No	1 yr	\$139.95
American DJ	Saga II	Moonflower effect with 18 gobo/color combinations that rotate back and forth and change gobos/colors to the beat of music	Moonflower	Yes	No	No	1 yr	\$129.95
American DJ	Spektra 250	A unique effect with vibrant seamless scrolling colors through three dimensional glass textures	Spinning Balls	Yes	No	No	1 yr	\$219.95
American DJ	Starball II	New case design! 90s Mirror Ball effect! Projects beams of light on the wall just like a mirror ball effect without having to shine pinspots on it! Built-in 6 r.p.m. rotating base Looks great when in multiples. Ideal for mobile or club applications Table or tr	Multi Beam	No	No	No	1 yr	\$139.95
American DJ	Sunray II	Similar to the the Starball II™ with a 300 watt lamp for strong beams of light, Projects bright focused beams of white light, Ideal for a large venues as a centerpiece, Rotates at 6 r.p.m.	Multi Beam	No	No	No	1 yr	\$199.95
American DJ	Sunray III	Similar to the the Sunray II™ with bright focused beams of multi-colored light, Ideal for a large venues as a centerpiece, Rotates at 6 r.p.m.	Multi Beam	No	No	No	1 yr	\$199.95
American DJ	Titan 250	Now with higher power, brighter, more vibrant colors and more output coverage, New high tech molded end covers to protect case	Gobo Projection	No	No	No	1 yr	\$169.95
American DJ	Topaz 250	New high tech molded end covers to protect case, Beveled glass wheel that slowly rotates and projects onto a multi-colored dichro	WaterFire	No	No	No	1 yr	\$169.95
American DJ	Trilogy	26 lenses produce 78 dancing beams of multi-colored light covering a wide area, Beams criss-cross back-and-forth to the beat of the music creating triangle shapes on the ceiling and floor	Multi Beam	No	No	No	1 yr	\$79.95
American DJ	Vertigo	30 beams of multi-color light, Beams rotate and crisscross back and forth to the beat of the music	Multi Beam	No	No	No	1 yr	\$149.95
American DJ	Warp 250	Advanced Drive Series lighting effect -Units link together with other Advanced Drive Series lights via XLR In and Out.	Moonflower	Yes	No	No	1 yr	\$199.95
American DJ	Wave	800W high output lighting effect produces 60 unique "S-shaped" blue and aqua beams	Multi Beam	No	No	Yes	1 yr	\$199.95
American DJ	Whirl 250	Now with higher power, brighter, more vibrant colors and more output coverage, New high tech molded end covers to protect case	Gobo Projection	Yes	No	No	1 yr	\$169.95
Chauvet	Bob™	Simulated flame	WaterFire	No	No	No	1 yr	\$53.99
Chauvet	Colorbank™	Compact DJ™ series wash light, Lightweight	Wash	No	No	No	1 yr	\$39.99
Chauvet	Colorbank™ 12	12-lamp wash light, Includes 12 colored gels: 3 red, 3 yellow, 3 blue and 3 green	Wash	No	No	No	1 yr	\$149.99
Chauvet	Colorbank™ 8	8-lamp wash light, Includes 8 colored gels: 2 red, 2 yellow, 2 blue & 2 green	Wash	No	No	No	1 yr	\$99.99
Chauvet	Cosmos™ 2.0	2 fixture cover styles: sphere & chopper, 74 interchangeable colored lenses installed, 24 free additional clear lenses	Multi Beam	No	No	No	1 yr	\$129.99
Chauvet	Cyborg™	8 large multicolored lenses, Sound-activated, 30 rotating beams rotate & crisscross, Sound sensitivity knob, Wide coverage	Multi Beam	No	No	No	1 yr	\$99.99
Chauvet	Double Derby™	Sound-activated, 20 lenses, 40 beams , Fan cooled	Multi Beam	No	No	No	1 yr	\$99.99
Chauvet	Duo Moons™	1 dichroic multicolored, 1 white moonflower, Beat-activation, Pre-programmed shows	Multi Beam	No	No	No	1 yr	\$119.99
Chauvet	Fusion™	Energy, fast moving effect, Beat-325 , High activated control, Vibration control , 5 dichroic colors, 4 prism mirrors, 4 lenses.	Multi Beam	No	No	No	1 yr	\$129.99
Chauvet	Line Dancer™	Sound-activated, 48 colored lenses, 144 beams crisscross, Wide coverage, Fan cooled	Multi Beam	No	No	No	1 yr	\$99.99
Chauvet	Mini Line Dancer™	26 lenses, 78 crisscrossing beams, Sound-activated, Fan cooled, Optional clear lenses sold separately	Multi Beam	No	No	No	1 yr	\$59.99
Chauvet	Mini Moon™	Selectable functions: sound, rotating or static, White & colored moonflower dishes	Multi Beam	No	No	No	1 yr	\$49.99
Chauvet	Mini Sphere™	62 multicolored beams, 360-degree rotation, Wide coverage, Adjustable speed and yoke	Multi Beam	No	No	No	1 yr	\$79.99
Chauvet	Mushroom™	Sound-activated, Multicolored lenses, 30 rotating beams cross back and forth, Fan cooled	Multi Beam	No	No	No	1 yr	\$59.99
Chauvet	Precision™ ZX-15	Moonflower effect, Barrel rotates 360/730, Selectable functions: sound rotating, static, 2 dishes included: dichroic colored moonflower & dichroic colored tunnel	Moonflower	No	No	No	1 yr	\$89.99

MFGR.	PRODUCT	DESCRIPTION	TYPE	GOBOS	STROBING	DMX	WARRANTY	PRICE
Chauvet	Precision™ ZX-5	Moonflower effect, Selectable functions: sound rotating, static, 2 dishes included: dichroic colored moonflower & dichroic colored tunnel	Moonflower	No	No	No	1 yr	\$69.99
Chauvet	Roto-Sphere™ 1.1	86 focused multicolored beams, Slow 360° rotation, Wide coverage, Free additional clear lenses	Multi Beam	No	No	No	1 yr	\$119.99
Chauvet	SX Abyss™	Simulated rippling water effect, 4 constantly changing dichroic colors, Stop effect on a color, Adjustable ripple speed, Electronic transformer, Fan cooled	WaterFire	No	No	No	1 yr	\$109.99
Chauvet	SX Gobo™	High-output rotating gobo projector Interchangeable rotating color/gobos	Gobo Projection	Yes	Yes	No	1 yr	\$129.99
Chauvet	SX Mix™	High-speed multi-function gobo moonflower effect Separate moonflower and color/gobo wheel Combined color/gobo wheel: 18 gobos 22 colors Dual function switches: Color wheel: select sound active or continuous rotation	Moonflower	Yes	Yes	No	1 yr	\$109.00
Chauvet	SX Scope™	High-tech kaleidoscope effect Combined color/gobo wheel	Multi Beam	Yes	Yes	No	1 yr	\$129.99
Chauvet	SX Xtreme™	High-speed multi-function moonflower effect Separate moonflower and color wheel Color wheel: 26 dichroic colors Dual function switches: Color wheel: select sound active or continuous rotation Moonflower: select sound active or continuous rotation Electronic transformer	Moonflower	No	No	No	1 yr	\$109.99
Chauvet	Triple Derby™	Sound-activated , 24 lenses, 48 beams, Sound sensitivity knob, Safety hook, Fan cooled	Multi Beam	No	No	No	1 yr	\$69.99
Elation Professional	Streamer	4 lightweight arms of 384 strands of ck40 fiber optics (1050 feet), 3D effect centerpiece effect	Spinning Balls	No	No	Yes	1 yr	\$999.95
Martin	Mania EF4	With 18 beams of light, a manually selectable gobo wheel and a manual focus, the Mania EF4 is extremely versatile.	Multi Beam	Yes	No	Yes	30 days	\$225.00
MBT Lighting	Bee Hive 2	Features many small, colored lenses and two 300-watt bulbs that emit over 80 colored beams moving to the beat of the music. The effect mimics a swarm of bees wiggling and oscillating around the room.	Multi Beam	No	No	No	1 yr	\$198.00
MBT Lighting	Boogie	Get down with the Boogie effect light at your next occasion! Two separate sound active light	Moonflower	No	No	No	1 yr	\$159.00
MBT Lighting	Double Dancer	This double derby effect has 20 large lenses to create 40 strong multi-colored beams dancing to the beat of music.	Multi Beam	No	No	No	1 yr	\$299.00
MBT Lighting	Enticer	Two 300 watt lamps and 15 multi-colored lenses combine to create 30 beams that dance back and forth to the beat of the music.	Multi Beam	No	No	No	1 yr	\$219.00
MBT Lighting	Fantastar	2 effects in one! You decide which effect is right for the music!	Multi Beam	No	No	No	1 yr	\$239.00
MBT Lighting	Four Moons	Light show in a box! Package of 4 Moonflower effect lights. One Master, three Slave lights.	Moonflower	No	No	No	1 yr	\$378.00
MBT Lighting	Gyro-Copter	Similar to our popular Gyro Ball effect, this light features two revolving balls that roll around each other. Each ball has large multi-colored lenses and small white lenses for lots of different sized colored beams tumbling around the room.	Spinning Balls	No	No	No	30 days	\$359.00
MBT Lighting	Hallucination	Projects multiple images of tranquil, rippling water in different colors. The entire field rotates back and forth.	Multi Beam	No	No	No	1 yr	\$179.00
MBT Lighting	Home Run	Projects image of 15 "Bats" and 15 "Balls" moving to the beat of music.	Multi Beam	No	No	No	1 yr	\$119.00
MBT Lighting	King Tut	Pyramid-shaped housing. Four areas of beam, 24 colored lenses arranged symmetrically, 48 string, sound-active beams move. Includes (2) 300W 64514 lamps. Audio/Music sensitivity knob.	Multi Beam	No	No	No	1 yr	\$119.00
MBT Lighting	Moon Bug	Don't let its small size fool you! Similar to the Soldier, but no external mirror. An internal mirror dish projects a colorful moon flower pattern through a large lens.	Moonflower	No	No	No	1 yr	\$69.98
MBT Lighting	Mushroom	15 multi-colored lenses and internal reflectors create 30 "dish" shaped patterns, swirling and changing colors to the beat of the music.	Multi Beam	No	No	No	1 yr	\$329.00
MBT Lighting	Orbitor	Unusual, interesting effect! A gobo wheel and multi-color mirror wheel rotate back and forth creating ever changing	Multi Beam	No	No	No	30 days	\$179.00
MBT Lighting	Pinball	Small white pin beams spin around the room to create an unusual mirror-ball effect.	Mirror-Ball Type	No	No	No	1 yr	\$109.95
MBT Lighting	Rascal	16 strong, multi-colored beams scan back and forth to the beat of the music.	Multi Beam	No	No	No	1 yr	\$249.00

EFFECTS		MFGR.	PRODUCT	DESCRIPTION	TYPE	GOBOS	STROBING	DMX	WARRANTY	PRICE
MFGR.	PRODUCT									
MBT Lighting	Shimmer	Aim at any floor, wall or ceiling. Creates the tranquil look of shimmering, flowing water. Dichroic wheel constantly changes color. Mesmerizing effect!	WaterFire	No	No	No	1 yr	\$279.95		
MBT Lighting	Soldier	High-tech, streamlined plastic casing for a cool new look! A flat mirror scans a multi-colored moonflower beam 90° back and forth while the pattern is spinning.	Moonflower	No	No	No	1 yr	\$99.98		
MBT Lighting	Spinning Star Color	This large mirror-ball type effect features a bright 300 watt lamp. Over 125 multi-colored lenses produce sharp colorful beams spinning around the room at approximately 10RPM. Great centerpiece effect.	Mirror-Ball Type	No	No	No	1 yr	\$299.00		
MBT Lighting	Spinning Star White	Just like the Color Spinning Star but in bright white. Approximately 10RPM. Includes (1) 120V/300W lamp	Mirror-Ball Type	No	No	No	1 yr	\$299.00		
MBT Lighting	Spinster	Multi-color lenses throw colorful beams around the room as the ball rotates.	Mirror-Ball Type	No	No	No	1 yr	\$115.00		
MBT Lighting	Warrior	Similar to the Soldier, but uses a cylindrical/barrel-shaped mirror to break the colorful moonflower pattern up into multiples while sending the images spinning around.	Moonflower	No	No	No	1 yr	\$99.98		

LIGHTING CONTROL - DMX										
MFGR.	PRODUCT	DESCRIPTION	CHANNELS	FADERS	TYPES	BACKUP	WARRANTY	PRICE		
									CHAN	DMX
CHAN	DMX	WAN	NET							
Elation Professional	EWDMXT	Wireless DMX Transmitter	1-16	1-4	Intelligent	None	30 days	\$799.95		
Elation Professional	RMD 620	6 chan Digital Dimmer Pack	1-16	1-4	Solutions	Other	2 yr	\$999.95		
Elation Professional	Show Designer 3	Full size universal DMX controller offers you both power and flexibility for all your programming applications.	99+	5-8	Intelligent	Other	2 yr	\$3,999.95		
Chauvet	D-FiTM Wireless DMX	Transmit/receive up to 512-DMX chans wirelessly Use with any universal DMX-512 controller	99+	37+	All	None	2 yr	\$499.99		
Chauvet	DMX-40B™		1-16	9-16	Intelligent	None	2 yr	\$119.99		
Chauvet	DMX-44 Controller	Universal DMX controller, up to 12 intel. lights, 192 DMX chans, 30 banks of 8 scenes, 240 scenes in total, Beat-activation, tap sync, auto run, 6 sets of chases with 240 scenes, MIDI compatible.	1-16	5-8	Intelligent	None	2 yr	\$149.99		
Chauvet	DMX-55 Controller	Universal DMX-512 controller -Controls up to 12 intelligent lights	1-16	5-8	Intelligent	None	2 yr	\$199.99		
Chauvet	DMX-7 Controller	Universal DMX-512 controller, Controls up to 8 12-chan fixtures	1-16	5-8	Intelligent	None	2 yr	\$149.99		
Chauvet	Stage Designer™ 24	DMX-512 dimming console	17-32	1-4	Dimmer-Relay	None	2 yr	\$249.99		
Chauvet	Stage Designer™ 48	DMX-512 dimming console	17-32	1-4	Dimmer-Relay	None	2 yr	\$429.99		
Chauvet	Stage Dimmer™ 12	12-chan DMX-512 dimmer/switch, Each chan individually DMX addressable, 12 built-in beat-activated programs (stand-alone)	1-16	1-4	Intelligent	None	2 yr	\$1,099.99		

LIGHTING CONTROL - DMX

MFGR.	PRODUCT	DESCRIPTION	CHANNELS	FADERS	TYPES	BACKUP	WARRANTY	PRICE
Chauvet	Stage Dimmer™ 6	6-chan DMX-512 dimmer/switch,Each chan individually DMX addressable,12 built-in beat-activated programs (stand-alone)	1-16	1-4	Dimmer-Relay	None	2 yr	\$449.99
Chauvet	Stage Wash™ Controller Pack	Color wash control of Stage Wash™ 950, 1550 & 1800	1-16	1-4	Dimmer-Relay	None	2 yr	\$39.99
Chauvet	Stage™ 4	Non-programmable 1,650-watt sound-activated controller with individual fader control	1-16	1-4	Conventional-Stage	None	1 yr	\$69.99
Elation	DMX Operator Pro	Hybrid: Moving Light and Par Can controller all in one	99+	5-8	Dimmer-Relay	Other	1 yr	\$439.95
Elation	DMX Programmer	Makes running an intelligent light show a breeze	49-64	1-4	Intelligent	Other	1 yr	\$239.95
Elation	DP-640 B	6 chan hybrid pack with dual 20A Edison sockets per chan.	1-16	1-4	Dimmer-Relay	None	2 yr	\$599.95
Elation	EWDMXR	Wireless DMX Reciever	1-16	1-4	Intelligent	None	2 yr	\$599.95
Elation	Magic 260	19" rack mount mid-level DMX controller	99+	1-4	Intelligent	USB	1 yr	\$799.95
Elation	Show Designer 1	PAN/TILT Joystick, Tabletop + Includes removable rubber rails to fit 19" rack, Control a wide variety of DMX intelligent lighting fixtures.	99+	5-8	Intelligent	Other	1 yr	\$1,199.95
MBT Lighting	CX1203	Dimming Controller - 12 Dimming chans plus one master. 12 scene setting capability	1-16	9-16	Conventional-Stage	None	1 yr	\$449.00
MBT Lighting	CX1603	Dimming Controller - DMX512 controller with 16 chans: 8 with dimming faders and 8 on/off latch buttons.	1-16	5-8	Conventional-Stage	None	1 yr	\$319.00
MBT Lighting	CX403	Dimming Controller - 4 dimming chans plus one master. 4 scenes	1-16	1-4	Conventional-Stage	None	1 yr	\$229.00
MBT Lighting	CX803A	Dimming Controller - 12 dimming chans plus one master. 8 scene setting capability	1-16	5-8	Conventional-Stage	None	1 yr	\$319.00
MBT Lighting	DMX2X4 Dimmer Pack	DMX512 dimming with 2 outlets per chan.	1-16	1-4	Dimmer-Relay	None	1 yr	\$179.00
MBT Lighting	DX401 Dimmer Pack	4-chan pack features 2 inputs (plug-ins) per chan: 8 total	1-16	1-4	Dimmer-Relay	None	1 yr	\$379.00
MBT Lighting	DX404 Dimmer Pack	4-chan pack features one output (plug-in) per chan	1-16	1-4	Dimmer-Relay	None	1 yr	\$199.00
MBT Lighting	SCX101 Foot Controller	Foot operation: added convenient for live performers. Up to 16 chans, 16 scenes, 16 chase patterns. Full dimming.	1-16	1-4	Conventional-Stage	None	1 yr	\$338.00
TriceraSoft	DMX Control Module	DMX 64 chan Control Modue,DMX512 Compatible	49-64	1-4	Intelligent	None	30 days	\$90.00
TriceraSoft	Relay Control Module	Relay Pack Control Module,Controls RP-8 type devices	1-16	1-4	Dimmer-Relay	None	30 days	\$124.95
TriceraSoft	SCRAM Control	Stanalone product for controlling SCRAM Control Modules. Control DMX, Triac, and Relay modules chained together for precise shows.						\$59.95
TriceraSoft	Triac Control Module	Triac Control Module,Controls LC-100 Co-Pilot Head Units	1-16	1-4	Dimmer-Relay	None	30 days	\$124.95

LIGHTING CONTROL - ANALOG

MFGR.	PRODUCT	DESCRIPTION	TYPE	CHANNELS	_SOUND ACTIVATED	WIRED / WIRELESS	WARRANTY	PRICE
Chauvet	2/4 Channel Timer	Perfect for effect lights and PAR cans	Chaser	2-4	Yes	Wired	1 yr	\$29.99
Chauvet	Director™ Package	16 on/off/chase buttons, Two 4-channel zones with 8 individual	Chaser	13-24	Yes	Wired	1 yr	\$149.99
Chauvet	Foot Master 4200™	Pre-programmed foot controller Foot controller powered through included relay pack 4 channels with on/off switches	Foot Control	2-4	Yes	Wired	1 yr	\$119.99
Chauvet	Power Panel (PC-09)	5A circuit breaker, 8 independent switches	Panel	5-8	No	Wired	1 yr	\$22.99
Chauvet	Strobe Controller	Controls 1 to 6 strobes	Other	1	Yes	Wired	1 yr	\$29.99
Chauvet	Timer System™	SF-9005 - 8 on/off/chase switches	Chaser	5-8	Yes	Wired	1 yr	\$79.99
Elation Professional	Light Copilot III	16 channel analog chase controller Control panel has two 8-channel zones.	Power Pack	2-4	Yes	Wired	1 yr	\$299.95
Elation Professional	SC-8	Easy-to-use lighting controller for non-DMX lighting	Foot Control	5-8	No	Wired	1 yr	\$149.95

STAGE LIGHTING								
MFGR.	PRODUCT	DESCRIPTION	TYPE	DMX	RGB	WARRANTY	PRICE	
American DJ	Color Fusion	Affordable staging color wash with RGB Color mixing and various chase patterns, Electronic Dimming 0-100%.	Wash	Yes	Yes	1 yr	\$279.95	
American DJ	FS2500 DMX	2 DMX Channels. 7 color + white. Built in Iris. Built in Dichro Wheels for rich saturated colors.	Wash	Yes	Yes	1 yr	\$319.95	
Chauvet	Followspot 400G	2-channel DMX-512 follow spot, Color wheel with 7 dichroic colors	Followspot	Yes	No	2 yr	\$279.99	
Chauvet	Stage Wash™ 1550	2-4 channel DMX-512 RGB color wash fixture	Wash	Yes	Yes	2 yr	\$279.99	
Chauvet	Stage Wash™ 1800	2-4 channel DMX-512 RGB color wash fixture	Wash	Yes	Yes	2 yr	\$349.99	
Chauvet	Stage Wash™ 950	2-4 channel DMX-512 RGB color wash fixture.	Wash	Yes	Yes	2 yr	\$179.99	
Elation	CMY Zoom 575	DMX-512RDMX - Remote DMX Addressing 11 DMX Channels. 4 Digit L.E.D. Display. 3 pin XLR serial input/output	Other	Yes	N/S	1 yr	\$2,399.95	
Elation	OPTI 30	Light weight extruded Aluminum. Uses Par 38 Lamps (Max 100 W	Followspot	N/S	N/S	1 yr	\$52.95	
MBT Lighting	Flexipar	FlexiPAR fixture is a high-tech alternative to standard par cans	Other	No	No	1 yr	\$139.00	
MBT Lighting	SPOT-1 Followspot	Affordable and effective spot light for use in churches, schools, ball rooms, clubs and more.	Followspot	No	No	1 yr	\$699.98	

PAR & PIN								
MFGR.	PRODUCT	DESCRIPTION	TYPE	SIZE	COLOR	MATERIAL	WARRANTY	PRICE
Chauvet	Par 56 & 64 Black	PAR-56CUL polished. PAR-56BUL. black PAR-64CUL polished. PAR-64BUL black. Polished or black.	Par	64	White	Metal	1 yr	\$32.99
Chauvet	Par 56 & 64 Chrome	Polished or black. Gel frame incl. A/C socket and cord w/plug incl.	Par	64	White	Metal	1 yr	\$32.99
Chauvet	PAR 56 Pack™	Polished parcan system	Par	56	White	Metal	1 yr	\$79.99
Chauvet	PAR 64 Pack™	Polished parcan system	Par	64	Black	Metal	1 yr	\$99.99
Chauvet	YA-06	CH-4515 bulb included.	Pin	36	Black	Plastic	1 yr	\$13.99
Chauvet	YA-15	CH-4515 bulb included.	Pin	36	Black	Metal	1 yr	\$11.99
MBT Lighting	P100B-1 Pinspot	Black pin spot with cable	Pin	36	Black	Metal	1 yr	\$31.00
MBT Lighting	P38BUL PAR CAN	U.L. Listed includes gel frame, screw-socket, power cord, hanging bracket. Does not include gel pack. Black.	Par	38	Black	Metal	1 yr	\$32.50
MBT Lighting	P38S Par Can	Black. Steel fixture. Hanging bracket. Gel frame, power cord, and screw base socket	Par	38	Black	Metal	1 yr	\$30.99
MBT Lighting	PAR56PKIT Par Can Kit	These kits include a complete, economical package	Par	56	Black	Metal	1 yr	\$59.00
MBT Lighting	PAR64LWUL	Beautiful white lacquered cans, ideal for churches, schools, weddings, stores and more!	Par	64	White	Metal	1 yr	\$74.95
MBT Lighting	PC46P	New economical, pro quality PAR cans made of sturdy aluminum.	Par	46	Silver	Metal	1 yr	\$33.98
MBT Lighting	PC56B Par Can	New economical, pro quality PAR cans made of sturdy aluminum.	Par	56	Black	Metal	1 yr	\$35.98
MBT Lighting	PC64P Par Can	New economical, pro quality PAR cans made of sturdy aluminum.	Par	64	Silver	Metal	1 yr	\$37.98

BLACK LIGHTS								
MANUFACTURER	PRODUCT	DESCRIPTION	FORMAT	BRIGHTNESS (WATTS)	PRICE			
Chauvet	Black Shadow™	(TFX-BL400) 400W blacklight cannon, Long throw, Coverage up to 70' x 60'; bulb: H400BL 400W 4000hrs; 110V or 230V; 29.32 lbs	Cannon	101-500	\$299.99			
Chauvet	LED Shadow™	3-channel DMX LED UV blacklight-Blackout/static/dimmer/strobe, Built-in automatic programs via DMX, Adjustable flash rate-dimmer and static in stand-alone via dipswitches, Links w/ LED Techno Strobe™ & LED Techno Strobe™RGB	Other	51-100	\$179.99			
Elation Professional	UV Wash	100W output, Wide coverage, Glass Reflectors, Shatter-proof front glass cover, Aluminum Case, Fluorescent UV lamp, 11 lbs	Other	51-100	\$179.95			

MIRROR BALLS								
MANUFACTURER	PRODUCT	DESCRIPTION	TYPE	WARRANTY	PRICE			
Colorado Sound N' Light Inc.	MB-8 Mirrorball System	8" Mirrorball System MirrorBall arm system (Mirrorball Clear Type), 1 rpm	Mirror Balls	1 yr	\$119.00			
Colorado Sound N' Light Inc.	MB-12 Mirrorball System	12" Mirrorball System MirrorBall arm system (Mirrorball Clear Type)	Mirror Balls	1 yr	\$139.00			
Colorado Sound N' Light Inc.	Super Pin 100W	Super Pin 100 watt (The World's Brightest Pin Spot) 12Volt Aircraft Lamp	Accessories	1 yr	\$149.00			

STROBES

MFGR.	PRODUCT	DESCRIPTION	POWER (WATTS)	REMOTE CONTROL	CONTROL	DIMMING	COLORS	OPTIONAL EXTERNAL CONTROLLERS	DMX CONTROL	sound active	WARRANTY	PRICE
Chauvet	DMX Mega Strobe™	2-channel DMX-512 strobe, 750W, 1-20 flashes per second	501-1000W	DMX	Only Remote	Yes	White	Yes	Yes	Yes	2 yr	\$179.99
Chauvet	LED Techno Strobe™	3-channel DMX-512 LED white strobe light Blackout/static/dimmer/strobe Built-in automatic programs via DMX	LED Based	DMX	Back Panel	Yes	White	Yes	Yes	Yes	2 yr	\$179.99
Chauvet	LED Techno Strobe™ RGB	6-channel DMX-512 LED strobe system Blackout/static/dimmer/strobe	LED Based	DMX	Back Panel	Yes	Colors	Yes	Yes	Yes	2 yr	\$179.99
Chauvet	Mega Strobe™ III	750 W, 1-20 flashes per second/10 million-flash life	501-1000W	Analog	Back Panel	Yes	White	Yes	No	No	1 yr	\$99.99
Chauvet	Techno Strobe™ 1000S	35-watt compact strobe, 1-12 flashes per second	26-50W	Analog	Only Remote	No	White				1 yr	\$19.99
Chauvet	Techno Strobe™ 2000S	75W. 1-20 flashes per second/10 million-flash life	76-100W	Analog	Back Panel	No	White				1 yr	\$49.99
Chauvet	Thruster™	3-channel DMX-512 strobe tube Built-in automatic programs via DMX Master/slave mode with linking output for runway effect	201-500W	DMX	Back Panel	No	White	No	Yes	Yes	2 yr	\$179.99
MBT Lighting	Monster Strobe	Powerful 750W strobe, perfect for stage, discos, bands, plays, etc	501-1000W	DMX	Back Panel	Yes	White	Yes	Yes	No	1 yr	\$159.00
MBT Lighting	Snappy Flash Strobe	Round plastic strobe light packs a bright 65W punch!	51-75W	Analog	Only Remote	No	White	Yes	No	No	1 yr	\$79.95

ATMOSPHERE SIMULATION

MFGR.	PRODUCT	DESCRIPTION	FORMAT	HEATER (WATTS)	OUTPUT	ANALOG CONTROL	DMX CONTROL	WARRANTY	PRICE
American DJ	Jet Stream	1300W vertical high output fog machine, Shoots fog straight up in the air with a thick cloud	Fog	N/A	2501-5000cfm	Wired +Timer	Yes	1 yr	\$239.95
American DJ	Mister Kool	Low-lying fog stays low to the ground-similar to a dry ice effect	Low Lying	1-500 W	N/A	Wired +Timer	No	1 yr	\$259.95
American DJ	Snow Flurry	High output Snow Machine with timer remote	Snow	N/A	N/A	Wired	No	1 yr	\$159.95
American DJ	Snow Gal	One Gallon Of Snow Fluid	Snow	N/A	N/A	Wired	No	30 days	\$24.95
Chauvet	Arena Hazer™	2 or 3 chan DMX pro continuous output hazer.	Haze	501-750W	10000+cfm	Wired +Timer	Yes	2 yr	\$999.99
Chauvet	Bubble King™	BUBBLE KING™-550-3 double wands	Bubble	N/A	N/A	Wired	No	1 yr	\$149.99
Chauvet	Bubble Machine	Bubble Machine	Bubble	N/A	N/A	Wired	No	1 yr	\$69.99
Chauvet	DMX Snow Machine™	DMX-512 on board-No warm up time-Adjustable output of snow	Snow	N/A	Under 1000cfm	Wired	Yes	2 yr	\$349.99
Chauvet	Hurricane™ 1050	1,000W heater, Output: 5,000 cu. ft per minute	Fog	751-1000W	2501-5000cfm	Wired	No	1 yr	\$79.99

ATMOSPHERE SIMULATION									
MFGR.	PRODUCT	DESCRIPTION	FORMAT	HEATER (WATTS)	OUTPUT	ANALOG CONTROL	DMX CONTROL	WARRANTY	PRICE
Chauvet	Hurricane™ 1700	1,700W heater-Output: 20,000 cu. ft per minute	Fog	1501+W	10000+cfm	Wired	No	1 yr	\$249.99
Chauvet	Hurricane™ 650	450W heater-Output: 1,500 cu. ft per minute-1 pint tank capacity	Fog	1-500W	1000-2500cfm	Wired	No	1 yr	\$39.99
Chauvet	Mini Snow Machine™	No warm up time-Disperses snow over a large area	Snow	N/A	Under 1000cfm	Wired	No	1 yr	\$129.99
Chauvet	Precision™ 800	Precision™ Series fixture- Euro-design plastic case-700W heater-	Fog	501-750W	2501-5000cfm	Wired	No	1 yr	\$49.99
Chauvet	SM-80™	Adjustable coverage, No warm up time, snow covers large area, Wired timer remote incl	Snow	N/A	Under 1000cfm	Wired	No	1 yr	\$129.99
Chauvet	Ultimate HZ™	HZ-1000-2-chan DMX-512 hazer-400W heater	Haze	1-500W	N/A	Wired	Yes	1 yr	\$199.99
Le Maitre Special Effects	Bubble Master	Professional, durable machine, produces enormous quantities of bubbles. Hi-tech, roto-mold plastic that prevents corrosion.	Bubble	N/A	N/A	Wired	No	1 yr	\$649.00
Le Maitre Special Effects	LSG PFI-9D System	Low Smoke Generator, known as the LSG around the world. Incl roadcase.	Low Lying	N/A	N/A	Wired	Yes	1 yr	\$7,295.00
Le Maitre Special Effects	Power Fog Industrial	Designed to meet the demands for extensive continuous usage with large output	Fog	1251-1500W	5001-7500cfm	Wired	Yes	1 yr	\$1,099.00
Le Maitre Special Effects	Power Fog Industrial 9D	Designed to meet the demands for extensive continuous usage with large output	Fog	1251-1500W	1000-2500cfm	Wired	Yes	1 yr	\$1,250.00
Le Maitre Special Effects	Radiance Hazer	Next major advancement in Water Based Haze Technology	Haze	N/A	N/A	Wired	Yes	1 yr	\$1,149.00
Le Maitre Special Effects	Show Fogger Pro	Large heating block, strong whisper-quiet pump + award-winning Rapid Change Technology.	Fog	1001-1250W	2501-5000cfm	Wired	No	1 yr	\$799.00
Le Maitre Special Effects	Silent Storm DMX	Le Maitre's Silent Storm is a remarkably quiet snow machine with built-in 2-chan DMX for both fan speed and flow control. Variable Flow Remote	Snow	N/A	N/A	Wired	Yes	1 yr	\$999.00
Le Maitre Special Effects	Stage Fogger DMX	Impressive output, continuous fog (30-40% more fog than its G150 predecessor)	Fog	1251-1500W	5001-7500cfm	Wired	Yes	1 yr	\$1,048.00
Le Maitre Special Effects	True North Snow Machine	From light, fluffy snowfall to a raging snow storm, using variable level control. Carefully formulated, dry environmentally safe True North Snow	Snow	N/A	N/A	Wired	No	1 yr	\$479.00
MBT Lighting	BBL1 Bubble Machine	Blow 'em away with bubbles! The high output BBL1 creates an effect that will add excitement to any show!	Bubble	N/A	N/A	Wired	No	1 yr	\$169.00
MBT Lighting	Fantom Fogger	Don't be scared away by its small size! The Fantom Fogger has a big output for a small machine.	Fog	501-750W	1000-2500cfm	Wired	No	1 yr	\$69.95
MBT Lighting	Fogzilla	Economical yet very effective fogger that produces an amazing 3,000 cu/ft/min of thick fog.	Fog	501-750W	2501-5000cfm	Wired	No	1 yr	\$79.00
MBT Lighting	Hz100 Hazer	Revolutionary new process - alternative to traditional fog machines for enhancing light beams!	Haze	N/A	N/A	Wired	No	1 yr	\$535.00
MBT Lighting	Lil Critter	Micro-fogger puts out an incredible 1,500 cu/ft/min of thick fog.	Fog	1-500W	1000-2500cfm	Wired	No	1 yr	\$43.98
MBT Lighting	Pro Super Fogger	1000W heater. Output: 10,000 cubic feet per minute.	Bubble	1001-1250W	7501-10000frm	Wired	No	1 yr	\$279.00
MBT Lighting	SM50 Flurry Snow Machine	Create a wintery effect! A blizzard of simulated flakes can be regulated via the remote control with output control knob.	Snow	N/A	N/A	Wired	No	30 days	\$675.00
MBT Lighting	Super Fogger	1000W heater. Output: 5,000 cubic feet per minute. Warm-up time: 5 minutes.	Fog	751-1000W	2501-5000cfm	Wired	No	1 yr	\$179.00
MBT Lighting	Vivid Bubbler	Quickly throws hundreds of bubbles into the air with its large fan and double-sided wand wheel.	Bubble	N/A	N/A	Wired	No	1 yr	\$119.00

ATMOSPHERE SIMULATION

MFGR.	PRODUCT	DESCRIPTION	FORMAT	HEATER (WATTS)	OUTPUT	ANALOG CONTROL	DMX CONTROL	WARRANTY	PRICE
MBT Lighting	Vivid Fazer	700W fog machine with quiet, top-mount fan in front to quickly disperse fog and fill room with subtle haze.	Fog	501-750W	1000-2500cfm	Wired +Timer	No	1 yr	\$159.00
MBT Lighting	Vivid Snower	A full powered snow machine in a compact all-metal case. Fan throws snow at a high velocity and a considerable distance.	Snow	N/A	N/A	Wired	No	1 yr	\$159.00
SnowMasters	Evaporative Snow Machines	This machine produces a magical Evaporative Snowfall effect and can be utilized for any event that snow can enhance.	Snow	N/A	N/A	Wired	Yes	4+ yrs	\$1,850.00
SnowMasters	Extreme II Foam Machine	Foam Masters has taken that technology and created the best foam party machines in the market!	Foam	N/A	N/A	Wired	No	4+ yrs	\$2,495.00
SnowMasters	T-1100 Snow Machine	Modernized design in a family of special effects snow machines used for years in Movie Productions, Theatres, Malls, and Presentations. Reliable, efficient and low-volume design.	N/S	N/S	N/S	N/S	N/S	N/S	\$1,850.00
SnowMasters	T-1500 Snow Zone Machine	A radical new evaporative snow machine that can be used at ground level as well as hung from a truss. Can be activated by on-board DMX with built in repeat cycle timer. Requires a 10 amp. 110v circuit.	N/S	N/S	N/S	N/S	N/S	N/S	\$3,000.00
SnowMasters	T-1600 Silent Snow Machine	Modernized design - Snow Machines used for years in Movie Productions, Theatres, Malls, and Presentations. This futuristic modeled "work-horse" sprays evaporative snow from its nozzle section and creates a realistic snowfall effect without residue or cold air.	N/S	N/S	N/S	N/S	N/S	N/S	\$2,350.00

TRUSSING

MFGR.	PRODUCT	DESCRIPTION	PRICE
FULL SYSTEMS			
Global Truss	Arch System 1	Mobile DJ Archway	\$1,099.95
Chauvet	Portable Trussing	Portable Trussing	\$133.99
Colorado Sound N' Light	Club2Go	Affordable, professional, attractive way to take your show on the road! "Goalie Post" System uses 90deg corners, specially designed base plates. With bag and DJ Table	\$1,099.00
Colorado Sound N' Light	CSL-ALS Concert Lite	DMX 4 Color 4 Channel Aircraft Light System 720,000 Candle Power! 2 Bars 47" Long Second Bar Connects To The Main Section For 4 Channel	\$1,399.00
Global Truss	10x10 Octagon Booth	10X10 Octagon Tradeshow Booth	\$5,399.95
Global Truss	10x10 Wall Booth	10X10 Octagon Tradeshow Booth	\$4,199.95
Global Truss	12x12 Circular Booth	12X12 Circular Booth With Cross Segments	\$7,499.95
Global Truss	20x13 Booth	20X13 With Second Back Hanging Point	\$8,499.95
Global Truss	20x20 Cross Booth	20X20 With Center Cross Section	\$9,100.00
Global Truss	22x22 Circular Booth	22X22 Circular Booth	\$8,199.15
Global Truss	33x23 Circular Booth	33X23 Circular Booth	\$19,999.95
Global Truss	SQ-10x10	10X10 Tradeshow Booth	\$4,799.95
Global Truss	Truss System 1	Mobile DJ Goalie Post	\$999.95
Marathon	CRANK-2000	Portable Trussing System	\$269.99
Marathon	KBS-2X	Portable DJ/Keyboard Stand, Double Braced For Rugged Durability. Max Load: 110Lbs	\$39.00
Marathon	LTS-01	Portable Lighting Stand With 1 T-Bar And 2 Side Bar	\$59.00
Marathon	LTS-30T	Portable Trussing System, 2 X Tripods W/ T-Bars, 2 X I-Beammax Load: 200Lbs	\$99.00
Marathon	MA-ST26	Portable Speaker Stand With Mounting Bracket	\$39.00

TRUSSING							
MFGR.	PRODUCT	DESCRIPTION	PRICE				
Marathon	TRUSS SQ-10	Portable Trussing System	\$439.00				
Marathon	TRUSS TRI-10	Portable Trussing System, 2 X Crank Tripods, 2 X Tri-Beams	\$339.00				
Marathon	TRUSS-1000 System	Portable Trussing System, 2 X Crank Tripods, 2 X Tri-Beams	\$349.00				
Marathon	TRUSS-2000 SQ 10 System	Portable Trussing System	\$799.99				
Marathon	TRUSS-2000 TRI 10 System	Portable Trussing System	\$749.99				
MBT Lighting	PST12-1 Portable Truss System	Includes: Two Heavy-Duty Aluminum Stands, Two Interconnecting Steel Truss Units, And One Connecting Unit (Splice Kit).	\$369.00				
PIECES							
Chauvet	Speaker/Followspot Stand	Followspot stand	\$64.99				
Global Truss	Accent Truss Table	80Cm Diameter With Natural Stain Wood Top.Unit Weight 39Lbs.	\$309.95				
Global Truss	Black Truss	Black Truss 12-Inch Square From 4.92 Feet To 9.84 Feet. Prices Start At 399.99.	N/S				
Global Truss	Coupler	Double Ended Conical Coupler For Interconnection	\$7.95				
Global Truss	Eye Clamp	Aluminum Wrap Around Clamp With Eyebolt	\$29.95				
Global Truss	GT-Plasma MT-12	A 1M Brushed Aluminum Bar That Can Hold Any Plasma/Lcd Screen From 20 To 50 Inches.	\$139.95				
Global Truss	GT-SB15	A 15 Lb. Sandbag Made Of Rugged Woven Material That Will Never Rip. The Inside Material Is Made Of Synthetic Non-Bacterial Beads.	\$43.95				
Global Truss	GT-SB25	A 25-Lb. Sandbag Made Of Rugged Woven Material That Will Never Rip. The Inside Material Is Made Of Synthetic Non-Bacterial Beads.	\$55.95				
Global Truss	GT-SB35	A 35-Lb. Sandbag Made Of Rugged Woven Material That Will Never Rip. The Inside Material Is Made Of Synthetic Non-Bacterial Beads.	\$77.95				
Global Truss	Lighting Bar		\$65.95				
Global Truss	Pro Clamp	M10 Boltmax Clamp	\$19.95				
Global Truss	ST-132		\$339.95				
Global Truss	STSB-005	A Truss Adaptor That Is Placed On Top Of St-132 Or St-157 Crank Stands, Allowing For Square Truss And Triangular Truss To Be Placed On Top.	\$79.99				
Global Truss	Truss Stool	Bar Stool With Wooden Seats	\$189.95				
Global Truss	Truss Stool 2	Bar Stool With Wooden Seats	\$189.95				
Global Truss	Truss Table	Truss Table With Natural Stain Wood0Cm Diameter With Natural Stain Wood Top.Unit Weight 37Lbs.	\$299.95				
Global Truss	White Truss	White Truss 12-Inch Square From 4.92 Feet To 9.84 Feet. Prices Start At 399.99	N/S				
Odyssey Innovative Designs	ASCE42	Crank Extension Pole	\$99.99				
Odyssey Innovative Designs	ATT	Truss Table	\$319.99				
Odyssey Innovative Designs	ATT2	Truss Table	\$499.99				
Odyssey Innovative Designs	LTMTS1PRO	Crank truss system	\$299.99				
PACKAGES							
MFGR.	PRODUCT	DESCRIPTION	FIXTURES	CONTROLLER	CABLES	TRIPOD	CASE
American DJ	P36 LED System	4 x P36 LED par cans, 1 x DMX Duo, 1 x LTS-6 light stand, 1 x 25', cable & 3 x 10', cables.	2-4	Yes	Yes	Yes	No
American DJ	P64 LED System	4 x P64 LED par cans, 1 x DMX Duo, 1 x LTS-6 light stand, 1 x 25', cable & 3 x 10', cables.	2-4	Yes	Yes	Yes	No
American DJ	Quick Scan System	4x Quick Scan Scanners, 1x Black out controller.	2-4	Yes	Yes	No	No
Chauvet	PAR 56 Pack™	Polished parcan system	2-4	No	Yes	No	No
Chauvet	PAR 64 Pack™	Polished parcan system Ready to go	2-4	No	Yes	No	No
Colorado Snd N' Lgt	ACL 16	16-28V Aircraft Laser-Type Beam lights.	9+	No	Yes	No	Yes
Colorado Snd N' Lgt	ACL 6x6	12x Par 36 ACL Lights	9+	Yes	Yes	Yes	Yes
Colorado Snd N' Lgt	ACL-24	AirCraft Lighting - 24-28V Aircraft - Laser Type Beams - 1.2 Million Candle Power	9+	No	Yes	No	Yes

PACKAGES

MFGR.	PRODUCT	DESCRIPTION	FIXTURES	CONTROLLER	CABLES	TRIPOD	CASE	WARRANTY	PRICE
Colorado Snd N' Lgt	CSL ProTruss 12 System	12-28V Aircraft Laser Type Beam lights	9+	No	Yes	No	Yes	1 yr	\$1,199.00
Colorado Snd N' Lgt	Party Box	4 Chan Wireless - Color Bank - Veritgo Effect - 2 rear channel outlets - Roadcase with lid.	2-4	Yes	No	No	Yes	1 yr	\$349.00
Colorado Snd N' Lgt	Party Lite 1	4 Chan color bank with audio sync, 4 Chan RF Wireless controller	2-4	Yes	No	No	Yes	1 yr	\$299.00
Colorado Snd N' Lgt	Party Lite II	4 Chan color bank with audio sync, 4 Chan RF Wireless controller, Multi-Colored MiniSphere effect, 2 rear AC outlets for additional effects, tripod mount 1.5" on bottom. Black Carpet finish. Roadbag included.	2-4	Yes	No	No	Yes	1 yr	\$299.00
Colorado Snd N' Lgt	Party Machine	36" W 14"D total weight 52 lbs. includes the ADJ Co-Pilot Control system with remote 1 RU control, ADJ Vertigo, 4 CSL Par 38 Cap Lights, and 1 ADJ Jewell Moon Flower Light.	2-4	Yes	Yes	No	Yes	1 yr	\$699.00
Colorado Snd N' Lgt	Party Machine II	4x Par 38, ADJ Reflex 300, Mega Strobe, 16 Chan. Co-Pilot 54lbs. Add crank tripod for \$99.	2-4	Yes	Yes	No	Yes	1 yr	\$799.00
Colorado Snd N' Lgt	Party Scan	Great mobile DJ lighting system with 8 M-16 colored lights running 100 programs to the beat, plus a Dual Scan Pin beam moonflower effect colored and white.	2-4	Yes	No	No	Yes	1 yr	\$439.00
Colorado Snd N' Lgt	Stage 4+ Wireless	4-Par 38's with Halogen Capsylite 2000 hr. lamps with CSL lamp mount	2-4	Yes	No	Yes	Yes	1 yr	\$699.00
Colorado Snd N' Lgt	TrussLite 16	12' Alum Anodized Trussing System with 16 AirCraft lamps, Easy, Fast Setup	9+	No	Yes	No	Yes	1 yr	\$1,699.00
MBT Lighting	DJ416 Mobile Lighting Pkg	Contains everything needed for a DJ, band, club or stage to have an exciting, sound active light show!	2-4	Yes	Yes	Yes	No	1 yr	\$399.00
MBT Lighting	FCP56 Foot Control System	Professional Foot Control Lighting System. Everything needed to run 8 pro par cans with SCX101 DMX controller	5-8	Yes	Yes	Yes	No	1 yr	\$1,899.00
MBT Lighting	ParPack	Ideal for bands and DJs who do not need foot control or linking capability	2-4	Yes	No	Yes	No	1 yr	\$249.00
MBT Lighting	SC4PKG Stage Color Pkg	Powerful portable lighting system includes (2) IC4 stage lighting modules	2-4	Yes	Yes	Yes	No	1 yr	\$999.00
MBT Lighting	STAGE803 Lighting System	Affordable system is ideal for a budget minded band, DJ, church, school and more!	5-8	Yes	Yes	Yes	No	1 yr	\$1,099.00
MBT Lighting	Weekender Lighting System	Professional and dependable. The way to go for bands, DJs and clubs.	5-8	Yes	Yes	Yes	No	1 yr	\$1,849.00

LIGHTING EQUIPMENT



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COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
2Surge.com	www.2surge.com	240-266-7568	info@2surge.com
Ace Karaoke	www.acekaraoke.com	888-893-7464	sales@acekaraoke.com
Akai Professional Corp	www.akaipro.com	817-834-1900	jterry@akaiproamerica.com
AKG Acoustics	www.akgusa.com		akgusasales@harman.com
Allen & Heath	www.allen-heath.com/us	866-474-7711	support@allen-heath.com
All Time Favorites	www.alltimefavorites.com	651-454-1124	
	"One source for all your event planning needs"™ —Anywhere in the USA and the world. Whatever you need, for any size event, corporate, weddings, conventions, parties, public events, trade shows, etc... Corporate event management - Event Producers - Event Production - Headline and Celebrity Talent Experts		
American Audio	www.americanaudio.us	800-322-6337	info@americanaudio.us
	Helping you achieve the next level!		
American DJ	www.americandj.com	800-322-6337	info@americandj.com
	Quality, affordable, reliable special effects lighting & audio products. from a company you can trust!		
American DJ Association	www.adja.org	888-723-5776	office@adja.org
	The ADJA is the largest and fastest growing trade association for Mobile DJ's. The ADJA's #1 goal? We help DJs build and grow their business. We do that by providing exceptional services and benefits. Nobody can match, let alone exceed what the ADJA provides its members. No one can do more to help you build and grow your business than the ADJA. Join the ADJA today and begin to reap the benefits of Education, Networking & Support. Sign up online or call the national office at 888-723-5776.		
Arriba Cases	www.arribacase.com	626-217-6710	info@arribacase.com
ART (Applied Research & Technology)	www.artproaudio.com	585-436-2720	support@artproaudio.com
Ashly Audio	www.ashly.com	585-842-0010	info@ashly.com
Audio Technica	www.audio-technica.com	330-686-2600	pro@atus.com
Audiopile	www.audiopile.net	509-287-2020	audiopile@starband.net
B-52 Pro	www.b-52pro.com	323-277-4100	sales@b-52pro.com
	B-52 Professional manufactures a wide array of active and passive speaker systems for both permanent installations, mobile musicians - both live sound and electronic replay. B-52 Professional manufactures a wide array of active and passive speaker systems for both permanent installations, mobile musicians - both live sound and electronic replay.		
Bag End	www.bagend.com	847-382-4550	usedcars@bagend.com
BBE Sound	www.bbesound.com	714 897 6766	info@bbesound.com
Behringer USA Inc.	www.behringer.com	425-672-0816	sales@behringer.com
Bose	www.bose.com		sales@bose.com
BPM List	www.bpmelist.com	718-442-2288	donny@bpmlist.com
Carvin Pro Audio	www.carvin.com	800-854-2235	sales@carvin.com
Casstek	www.casstek.com/dj.htm	888-849-1302	mail@casstek.com
CBI Professional Wiring Systems	www.cbicables.com	800-346-3462	sales@cbicables.com

MANUFACTURERS & SERVICE PROVIDERS

COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
Celestion	www.celestion.com	732-616-7217	sales@celestion.com
Cerwin-Vega	www.cerwinvega.com	954-316-1500	info@cerwin-vega.com
Chartbuster Karaoke	www.chartbusterkaraoke.com	865-577-5597	
Chauvet	www.chauvetlighting.com	800-762-1084	info@chauvetlighting.com
	CHAUVENT prides itself on delivering affordable, professional and unique lighting products. Our broad spectrum of lighting effects allows us to offer the most competitive Value in the industry. Our constant quest for Innovation yields numerous new products annually. In keeping with the CHAUVENT tradition of design excellence, we seek to come up with novel, reliable, cost-effective and, most importantly, DJ-friendly fixtures.		
CITC	www.citcfx.com	425-776-4950	info@citcfx.com
Colorado Sound 'N' Light	www.csnl.com	888-429-0418	csnl@earthlink.net
Community Professional Loudspeakers	www.communitypro.com	610-876-3400	info@communitypro.com
Conquest Sound	www.conquestsound.com	708-534-0390	info@conquestsound.com
Cortex	www.cortex-pro.com	732-346-0061	sales@gci-technologies.com
	A part of GCI Technologies, Cortex is a digital audio controller company that specializes in bringing advanced technology to the DJ and professional audio community. Since debuting at the 2006 Winter NAMM tradeshow, Cortex has received rave reviews with its patent-pending intelligent, hard-drive based technology.		
Countryman Associates Inc.	www.countryman.com	650-364-9988	sales@countryman.com
Crate Audio	www.crateaudio.com	314-727-4512	sales@stlouismusic.com
Creative Imagineering	www.gameshowmania.com	800-644-3141	dean@creativeimagineering.com
Crest Audio	www.crestaudio.com	601-486-1361	sales@crestaudio.com
Crown Audio	www.crownaudio.com	574-294-8000	customerservice@crownintl.com
Cubesol	www.clubdjpro.com		sales@mobilizedjsoftware.com
Customware Systems	www.cwarenet.com	240-266-7568	product.info@cwarenet.com
Da-Lite Screens	www.da-lite.com	800-622-3737	info@da-lite.com
DAS Audio of America	www.dasaudio.com	305-436-0521	sales@dasaudio.com
DBX Professional Products	www.driverack.com	801-568-7660	support@dbxpro.com
Denon DJ	www.denondj.com	866-405-2154	techsupport@d-mpro.com
	Denon Professional products are designed for the Broadcast, DJ, Contractor, Recording, Sound Reinforcement, Project Studios, and Video Post Production industries, and anyone else who demands durability and reliability in addition to exceptional audio specs.		
DigiGames	www.triviaproducer.com	888-874-8427	sales@triviaproducer.com
Disk-Store	www.disk-store.com	800-242-5656	jdi@maintrainer.com
DJ Drop In's	www.djdropins.com	207-479-5526	ronb@djdropins.com
DJ Manager	www.djmgr.com	914-762-4565	steve@djmgr.com
DJ Skirts	www.djskirts.com	630-523-1295	steve@djskirts.com
DJ Utilities	www.djutilities.com		info@djutilities.com
DJ Webmin	www.djwebmin.com	800-257-7635	sales@djwebmin.com
	DJ Webmin is a friendly web-based program with an easy to use interface, navigation menu and employee controlling that makes this a must for any size event booking company that needs to administrate their business! You will love how easy this is!!		

MANUFACTURERS & SERVICE PROVIDERS

COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
DJPower International LLC	www.djpower.com	719-52-POWER	djpower@djpower.com
	DJPower International LLC, the originator of MP3 mixing, has a complete line of products specifically designed for DJ's, Radio Stations, Karaoke, Nightclubs and anyone else wanting professional digital sound, video and lighting. All products were created with the valuable input of our customers from around the world. DJPower International was the first to bring you MP3 mixing. We now have video mixing, lighting control, scheduling, graphics, banners and more!		
Dynacord	www.dynacord.com	952-881-4051	info@telex.com
EAW - Eastern Acoustic Works	www.eaw.com	508-234-6158	sales@eaw.com
Edirol	www.edirol.com	360-594-4282	sales@edirol.com
Elation Professional	www.elationlighting.com	866-245-6726	info@elationlighting.com
Electro-Voice	www.electrovoice.com	952-451-3068	michael.doucot@us.bosch.com
ERG Music	www.ergmusic.com	800-465-0779	info@ergmusic.com
Face Audio	www.faceaudio.com	801-233-7043	info@faceaudio.com
FBT USA Inc.	www.fbtusa.net, www.fbt.it	860-829-0434	fbtusa@sbcglobal.net
Focusrite	www.focusrite.com	866 474-7711	info@americanmusicandsound.com
Frankenstands	www.frankenstand.com	619-223-7587	info@frankenstand.com
Furman Sound	www.furmansound.com	707-763-1010	info@furmansound.com
Gator Cases	www.gatorcases.com	813-221-4191	sales@gatorcases.com
Gem Sound	www.gemsound.com	718-292-5972	info@gemsound.com
Gemini Sound Products	www.geminidj.com	732-346-0061	sales@gci-technologies.com
Gigskinz Bags	www.gigskinz.com	562 972 9094	skinz@gigskinz.com
Global Truss	www.globaltruss.com	323-415-6225	info@globaltruss.com
Grundorf Corporation	www.grundorf.com	712-322-3900	sales@grundorf.com
iKey Audio	www.ikey-audio.com	732-346-0061	sales@gci-technologies.com
	A part of GCI Technologies, iKEY-Audio is a company dedicated to bringing consumers the latest in digital audio and recording accessories. The company's flagship product is the iKEY Portable USB Recorder: Designed to record directly to any USB storage device, the iKEY can record audio from any audio device and write it directly to MP3 or WAV format, in real time.		
Intelligence Inc. (DJ Intelligence)	www.intelligenceinc.com	312-635-8900	http://support.intelligenceinc.com
Island Cases	www.islandcases.com	631-563-0633	sales@hybridcases.com
JBL Professional	www.jblpro.com	818-894-8850	info@jblpro.com
JonesTM	www.jonestm.com	972-406-6800	tmci@jonestm.com
	Jones/TM (formerly TM Century) is the leading provider of weekly music services for DJs and radio stations.		
Klark Teknik			michael.doucot@us.bosch.com
Korg USA	www.korg.com	631-390-6500	support@korgusa.com
KS Audio	www.ksaudiousa.com	727-447-9656	info@ksaudiousa.com
KV2 Audio	www.kv2audio.com	866-474-7711	info@americanmusicandsound.com
Le Maitre Special Effects	www.lemaitrefx.com	800-388-0617	angie.cromp@lemaitrefx.com
Mackie	www.mackie.com	425-892-6500	sales@mackie.com

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COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
Marathon	www.marathonpro.com	213-612-5814	info@marathonpro.com
MARATHON www.marathonpro.com	Founded in 1999, Marathon is a leading manufacturer and distributor of Flight Ready DJ Cases, DJ - PA Speakers, Light Stands, Trussing Systems, Amplifiers & Audio Products !Founded in 1999, Marathon is a leading manufacturer and distributor of Flight Ready DJ Cases, DJ - PA Speakers, Light Stands, Trussing Systems, Amplifiers & Audio Products !		
Martin	www.martinpro.com	954-858-1800	martinus@martinpro.com
M-Audio	www.m-audio.com	866-657-6434	sales@m-audio.com
MBT Lighting	www.mbtlighting.com	800-845-1922	info@mbtlighting.com
MegaSeg	www.megaseg.com	217-351-9952	jcox@megaseg.com
Meteor-KLS	www.meteor-global.com	256-461-8000	sales@meteor-usa.com
Mi Tee Cables	www.miteecables.com	847-782-8600	info@miteecables.com
MixMeister Technology	www.mixmeister.com	703-637-9378	sales@mixmeister.com
Music Database Software	www.musicdatabasesoftware.com	651-688-9600	info@musicdatabasesoftware.com
Music Database 2000	Music Database 2000 software for cataloging your music collection.		
Music Magic	www.musicmagic4u.com	631-821-7980	sales@musicmagic4u.com
Music Trends	www.musictrends.com	516-796-7755	info@musictrends.com
Nady Systems	www.nady.com	510-652-2411	bandoni@nady.com
National Association of Mobile Entertainers (N.A.M.E.)	www.nameentertainers.com	800-434-8274	bruce@nameentertainers.com
	N.A.M.E. is dedicated to those professional mobile entertainers who strive not only to improve themselves but their industry as well! The National Association of Mobile Entertainers was established for the sole purpose of meeting the needs of professional mobile entertainers. It has evolved into a multi-service association that also assists wedding and event planners and consumers from all over the United States. Prospective members must meet certain qualifications in order to be accepted, such as providing business and trade references, a listing of their professional equipment and they must make the commitment to learning new and different techniques in servicing their clientele.		
Novation	www.novationmusic.com	866-474-7711	info@americanmusicandsound.com
Numark	www.numark.com	401-658-3131	info@numark.com
	Numark is obsessed with designing equipment that meets the individual need of every DJ. That's why the sound of Numark has been present in scratches, breaks, and beats for more than 30 years. Before we develop new products, we ask these questions: What tools does a DJ need to create and deliver a signature sound? What functions and features will give a DJ ultimate control and creativity in battles, clubs, studios, weddings, and sets at the house at the end of the street? Our premise is that only one thing matters: the DJ's experience. From basic tools to the most advanced gear for forward professionals, our equipment is designed and engineered to stand up to the rigors of this experience.		
Odyssey Innovative Designs	www.odysseygear.com	626-334-0800	sales@odysseygear.com
	Founded in 1995, Odyssey Innovative Designs provides high quality products catering to the pro-audio, DJ and lighting industries. Products include professional ATA and carpet equipment cases, DJ cases, instrument cases, custom-built ATA and carpet cases, and accessories. Offering both Made-in-the-USA and import products, we deliver innovative product designs at affordable prices. Uncompromising commitment to quality, service and innovation make Odyssey your one stop shop for all your case needs.		
Omnisistem Lights and Effects	www.omnisistem.com	253-395-9500	info@omnisistem.com
On-Stage Stands	www.onstagestands.com	800-289-8889	jkw@musicpeopleinc.com
Opti Kinetics	www.opti-kinetics.com	804-752-2570	sales@opti-kinetics.com
Optima Lighting Inc	www.optimalighting.com	718-433-2344	info@optimalighting.com

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COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
Ots Labs	www.otslabs.com	+61-7-5570-3333	admin@otszone.com
PCDJ - Digital One Audio	www.pcdj.com	727-799-3828	sales@pcdj.com
Outside The Box	www.djintelligence.com		
Peavey Electronics	www.peavey.com	601-483-5365	domesticsales@peavey.com
Phonic Inc.	www.phonic.com	813-890-8872	info@phonic.com
Pioneer ProDJ	www.pioneerprodj.com	310-952-2000	ppdj@pioneerprodj.com
	Whether you're a working club DJ or make the rounds as a mobile DJ, Pioneer Pro DJ offers the highest quality, most popular, Industry Standard DJ gear available today.		
Porter Case Inc.	www.portercase.com	574-289-2616	garypond@portercase.com
Pro Co Sound	www.procound.com	800-523-7360	sales@procound.com
ProCases Inc.	www.procases.com	800-4DJ-USES	info@procases.com
ProDJ Publishing	www.prodjpublishing.com	800-257-7635	sales@prodjpublishing.com
Promo Only	www.promoonly.com	407-331-3600	sales@promoonly.com
	Promo Only is the music and music video source for DJs and music professionals. Stay ahead in our industry with our music service subscriptions that give you access to a wide range of formats, from hip hop promotional music to Latin music videos to Country to Club Mix Videos, just to name a few.		
Pyle Pro Audio	www.pyleaudio.com	718-236-8000	sales@pyleaudio.com
QSC Audio	www.qscaudio.com	800-854-4079	info@qscaudio.com
	After more than four decades in the business, QSC Audio Products, Inc., has become a globally recognized leader in audio manufacturing. This prominence is the result of the company's mission to establish new standards of reliability and performance through the development of breakthrough technologies.		
Rane Corporation	www.rane.com	425-355-6000	mikem@rane.com
RareRemixes.com	www.rareremixes.com		info@rareremix.com
Road Ready Cases	www.roadreadycases.com	562 972 9094	usa@roadreadycases.com
Rock-N-Roll To Go Lighting Systems	www.DJLightingSystems.com	727-376-7625	djlighting@verizon.net
Roland Corporation U.S.	www.rolandus.com	323-890-3740	media@rolandus.com
Rolls	www.rolls.com	801-263-9053	info@rolls.com
RSQ Audio	www.mediasynccorp.com	909-287-0609	david@mediasynccorp.com
Samson Technologies Corp.	www.samsontech.com	516-364-2244	sales@samsontech.com
The Screen Works	www.thescreenworks.com	312-243-8265	sales@thescreenworks.com
Screenplay VJ	www.screenplayvj.com	206-625-9901	vj-pro@screenplayinc.com
Select Mix - Hot Tracks	www.selectmix.com	800-959-1321	scott@selectmix.com
Shure	www.shure.com	847-600-2000	info@shure.com
SKB Cases	www.skbcases.com	714-637-1252	questions@skbcases.com
SLAPPA	www.slappa.com	888-575-2772	sales@slappa.com
SnowMasters	www.snowmasters.com	800-745-8599	info@snowmasters.com
Sonic Speakers	www.sonicspeaker.com	414-483-5091	sonicspkr@aol.com
Sound Choice	www.soundchoice.com	704-583-1616	service@soundchoice.com
Stanton DJ	www.stantondj.com	954-689-8833	jmoore@stantondj.com
Syphonex By ERG Music	www.syphonex.com	800-706-9746	info@syphonex.com
TAPCO	www.tapcoworld.com	877-827-2669	sales@tapcoworld.com

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COMPANY NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
TASCAM DJ	www.tascamdj.com	323-727-7617	custser@teac.com
Technics (Panasonic)	www.technicsusa.com	800-211-7262	consumerproducts@panasonic.com
TEI Lighting	www.teilighting.com	305-887-5197	sales@teilighting.com
Telex	www.telex.com	877-863-4166	michael.doucot@us.telex.com
UDG (Ultimate DJ Gear)	www.udgusa.com	516 270-2706	info@americanmusicandsound.com
Ultimate Support	www.ultimatesupport.com	970.776.1920	music.customersupport@ultimatesupport.com
Ultimix	www.ultimix.com	336-288-7100	contact@ultimix.com
Vestax	www.vestax.com	800 994-4984	info@americanmusicandsound.com
VJ World	www.globalcreativegroup.com	800-884-4553	Boomer@GCGmusic.com
VocoPro	www.vocopro.com	800-678-5348	info@vocopro.com
	VocoPro's extensive product line has something for everyone from professional KJs and DJs to singers, karaoke enthusiasts and even venue owners. Whether you're putting on professional club shows or just looking for sing-along fun in the living room, VocoPro has it.		
Wells Cargo Inc	www.wellscargo.com	574-264-9661	info@wellscargo.com
X-Mix	www.xmix.com	978-649-2525	info@xmix.com
Yamaha	www.yamaha.com	714-522-9011	whrabak@yamaha.com
			
Yorkville Sound	www.yorkville.com	716-297-2920	usa@yorkville.com

DEALERS

NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
A Karaoke Store	http://www.angelskaraoke.com	727-815-3313	charlie@angelskaraoke.com
A Source DJ Music Supply	www.thesourceformusic.com	800-775-3472	thesourcedj@earthlink.net
All Bulbs & Expendables	www.allbulbs.com	800-491-1505	Sales@allbulbs.com
American Audio Center	www.americanaudiocenter.com		mail@americanaudiocenter.com
Anderson Music	www.anderson-music.com	313-278-0100	bob@anderson-music.com
California Sound & Lighting	www.calsound.com	619-358-9788	info@calsound.com
Cheapdjlights.com	www.cheapdjlights.com	540-436-8289	customercare@cheapdjlights.com
Cheaplights.com	www.cheaplights.com	800-880-0883	sales@cheaplights.com
	 High Energy Lighting is dedicated to providing high quality, low cost DJ equipment to night clubs, mobile DJs skating rinks, bowling alleys, musicians, religious organizations and party enthusiasts.. We maintain one of the largest DJ equipment warehouses in the U.S., filled with some of the top brands in intelligent lighting. We ship most orders the same day. High Energy Lighting prides itself on providing the newest styles of DJ equipment to our customers. High Energy Lighting also handles all its own warranty repairs and returns, which means no dealing with manufacturers.		
Discount DJ Mall	www.discountdjmall.com	800-245-7221	sales@discountdjmall.com
	 Discount DJ Mall offers guaranteed low prices on all your favorite brands: DJ Gear, Lighting, Laser, Video Screens and more. We use what we sell because we are DJs too!		

DEALERS			
NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
DJ Canada	www.segueproductions.net/store/	519-240-7366	sales@segueproductions.net
DJ Pro Audio, Inc.	www.djproaudio.com	866-668-1596	jason@djproaudio.com
DJ World	www.djworld.com	203-230-2449	feedback@djworld.com
DJS Pro Audio & Lighting	www.djsupply.com	888-357-8775	sales@djsprosales.com
	Online catalog at www.djspal.com for Pro Stage, Lighting and Sound equipment. For over 20 years, DJS Pro Audio and Lighting (aka DJ Supply) has offered quality lighting and equipment from all major brands with qualified customer service at the best prices. Shop for software, turntables, mixers, CD players, video products, speakers, amplifiers, karaoke products, lighting, the newest LEDs, accessories and more. Sales, Service, Rentals, Commercial Sales and Installation. Your ideal source for your equipment needs.		
DJTronix.Com	www.djtronix.com		sales@djtronix.com
	Welcome to the all new online DJ mega store serving the mobile DJs, night clubs, contractors, houses of worship, portable sound applications, auditoriums, bands, recording studios, bowling alleys and the entire entertainment industry.		
Electronic Bargains - EBDJ	www.ebdj.com	800-336-1185	sales@ebdj.com
Enlighten Designs	www.lednametags.com	440-967-0310	sales@lednametags.com
Entertainment Systems Corporation	www.entsyscorp.com	800-582-2421	rob@entsyscorp.com
Event Lighting Solutions	www.eventlightingsolutions.com	321 279-7584	eventlighting@cfl.rr.com
Farralane Lighting & Audio Inc.	www.farralane.com	631-752-9824	sales@farralane.com
Frequency Music	www.freqmusic.com	239-498-9080	jimd@freqmusic.com
Global Mobile Entertainers Association	www.globalmobile.org	877-DJ-ASSOC	art@globalmobile.org
Glow The World	www.glowtheworld.com	847-401-8778	sales@glowtheworld.com
Glowspek Industries Inc.	www.glowspek.com	877-794-6387	sales@glowspek.com
Guitar Center Inc	www.guitarcenter.com	818 735-8800	jfaxas@guitarcenter.com
HollywoodDJ.com	www.hollywooddj.com	877-888-3055	Allan@HollywoodDJ.com
IDJNow.Com	www.idjnow.com	800-355-7746	evanm@idjnow.com
	Be a DJ now with DJ equipment from I DJ NOW. We have been helping DJ's, Nightclubs, Fun Centers, hobbyists and others select the right DJ equipment for over 16 years. We're your source for discount DJ equipment, pro audio, entertainment lighting effects, speakers and video systems. As an authorized dealer we carry top name brands like Denon DJ, American DJ, Pioneer Pro DJ, Gemini DJ, Chauvet Lighting, Apple and so many others. We offer free shipping on most of the DJ equipment you want. Our low price guarantee offers you the best pricing, even after the sale!		
Ifidj.Com	www.ifidj.com	718-321-9335	sales@ouocorp.com
Int'l DJ & Lighting	www.idjl.com		intldjandlighting@yahoo.com
J&E Pro Audio Supply	www.jeproaudio.com	619-690-3054	sales@jeproaudio.com
Karaoke Warehouse	www.karaoke-warehouse.com	800-645-8401	jdailey@karaoke-warehouse.com
Leman's Music	www.lesmens.com	505-268-2111	mark@lesmens.com
Mainline Lighting and Sound		718-359-4848	mainlineny@aol.com
Manor Music		650-355-5769	manormusic@pacbell.net
Music Makers	www.musicmakers.com	800-547-7924	bestdeal@musicmakers.com
Music Scene		610-863-8424	musicscene@epix.net

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NAME	WEBSITE	TELEPHONE	PUBLIC EMAIL
Music Trends	www.musictrends.com	888-621-3535	info@musictrends.com
	Established in 1980, Music Trends has been serving DJs for more than 25 years. Located at 2947 Hempstead Tpke. Levittown, NY 11756, the store is open Monday thru Saturday. All major brands: Denon, Pioneer, Elation, Chauvet, American DJ, JBL, QSC, Numark, Gemini etc. Try before you buy. Separate Lighting Showroom. DJ,JBL,QSC,Numark,Gemini etc.Try before you buy. Separate Lighting Showroom.		
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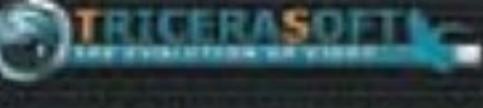
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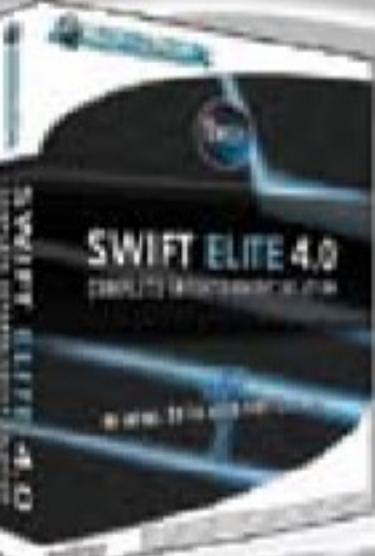
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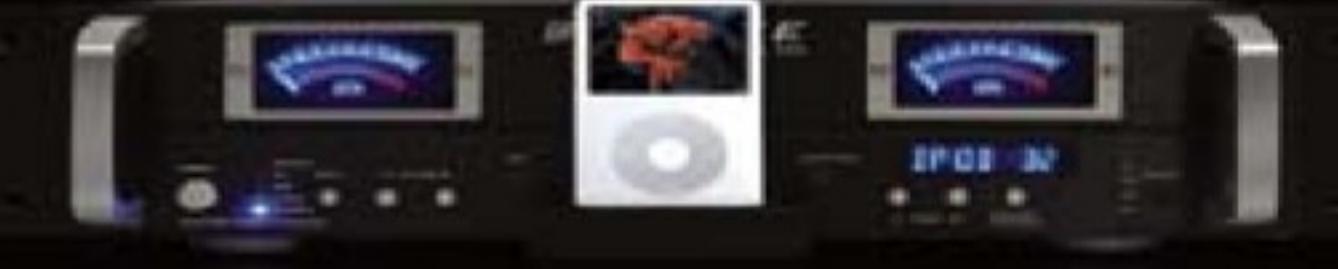
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Mobile Beat's European Vacation

By Ryan Burger

As Sir Paul sang, it's "hands across the water" when American and British DJs connect

Thanks to Eddie and Nic Short of ProMobile Magazine, the UK's premiere magazine for mobile DJs, I was able, along with MB writer KC Kokoruz of Spinnin' Discs Chicago, to travel to the UK and speak at the BPM Conference (www.visitbpm.co.uk) in the Midlands of England this past November. (Cue "Holiday Road"—theme to National Lampoon's Vacation...)

International Exhibition

Our adventure—and I truly mean adventure—began in London on Friday morning after getting off the flight from Chicago at 8am. Wanting to do the tourist thing, KC and I took in London from the top (and bottom) of a big red double-decker tour bus. Then on Saturday morning we jumped on a train to head to Donnington Park, the home of the BPM show.

Once there, we found a long line of people waiting to get in to look at all the gear, services and seminars being offered at the show. US favorites like American DJ, Pioneer, GCI and Numark each had a presence at this show with booths, demonstrators and much more. Other companies such as Chauvet, PCDJ, Road Ready, Stanton, Vestax, Cerwin Vega and the Harman group were represented by their UK counterparts.

But what interested me most were some of the UK and European brands that were strong at this show, such as Kam and Intimidation. We came across a number of innovations not familiar to US DJs across such as the Barrcode BCX-DJ MP3 application for mobile DJs (www.bcxdj.com) and Ryger UK's Footlight 4 controller (www.rygeruk.com). Ultimax (www.ultimax1.co.uk) featured unique British-made stands and tripods that are built to take tough road usage and are heavily certified in the UK.

We also saw one company that made its US debut earlier this year at MBLV07. Mastermix (www.mastermixdj.com) was a major hit in Vegas.

selling out all their product within two hours. Attendees may remember Jive Bunny and the MasterMixers; we hope to see them again on this side of "the pond" in February 2008.

Mobile Ideas

The seminar attendance was stronger than the organizers expected, and KC Kokoruz made his presentation on Guerilla Marketing for the Wedding Professional to a full house. UK DJs don't seem to have embraced the concepts of sharing of ideas and networking as strongly as their North American counterparts have over the last 10 years. Yet, through my conversations with members of Britain's National Association of Disc Jockeys, including great conversation and hospitality with Derek and Carol Pengelly

A minority of British DJs are very hungry for American-style idea sharing and networking.

and the other members of their board, I found that there exists a reasonable minority of DJs that are very hungry for such ideas. The evidence is that many of them have come over to attend Mobile Beat shows in the US, and have seen how the industry has grown over here.

Plans are being announced soon for next year's show; we will keep you updated. It will be interesting to see how many of you are interested in joining the Mobile Beat contingent next fall, when we head back to England! Time to head home—back to driving on the right

RB: Aw, there's Buckingham Palace, KC. That's where the Queen lives and works.
KC: She works? What does she do, "Dad?"
RB: She queens...and she vacuums.



"Hey, look KC, there's Big Ben...and there's Parliament"



SO I MARRIED A DJ



By Heather Staniszewski

A DJ's wife
shares some
strategies
to avoid
becoming a
“DJ widow”

Are you married and still feel like you are single? Do you fear the mail or cringe when the phone rings? Does your husband disappear into his office for hours on end?

I want to let you in on a few secrets. I am not talking about breaking any confidences here, but merely saying things that other people are afraid to say, or have trouble saying. When we started our DJ business over ten years ago I was struck with how much it impacted our lives. I was amazed at how much pressure I felt not to talk about the feelings I felt, even with my friends and family. They just can't understand what you are going through.

As much as I love my husband (And I do very much!), I can assure you that managing a full-time job and starting the DJing business changed our lives forever. There were times that it was good and times that it was BAD! There were times that I felt the business had “swallowed us up” in the madness that is the DJ world.

Heart to Heart

I needed someone to talk to. But there was no one there that could really understand the strange phenomenon that was occurring in my life. It is very difficult to try to understand the business, the lingo, the intensity, the endless hours on the computer, etc. In essence, you feel left behind, or that you've moved to a foreign country and you can't speak the language.

So I set out to write this hopefully reassuring article—one that tells DJs' spouses some of the ways to cope with the ins and outs. I hope to shed some light on this mysterious world so that you are not left out in the cold; and to let you know that you are not alone. I should remind you that this is an article for the wives of male DJs, so this may appear one-sided at times. I realize that there are a growing number of female DJs, but the advice I offer comes from my point of view, not my husband's. Many of the lessons I have learned may benefit both husbands and wives, but some will mean far more to you because if you are a non-DJ woman married to a DJ.

I hope this article can serve as a guide for all of those who are starting a new business venture as well as a guide to those of you who have been in this business for the “long haul.” I want you to know girlfriends, you are not alone.

Getting Involved

If you can find a way to get involved in your husband's business it will make a huge difference. If you are creative, help out with marketing ideas. Help answer e-mails, or help with mailing out marketing packets. The more

You feel left behind, or that you've moved to a foreign country and you can't speak the language.

you can involve yourself, the easier it will be to help free up your husband and his time. Also it will give you something to do when he is working on something like "ripping CDs." (Definition: Converting audio CDs to another digital format, i.e. MP3). Right now my husband is in his office ripping CDs that are part of his weekly music subscription. I know he'll be in there for hours and I am here writing this article to you.

If you do not have any interest in getting involved then you have to find a hobby that will fill many hours. It really is the raw truth to it. The DJ business takes many hours to manage successfully. Believe me – I have read thousands of books, crocheted many blankets, watched countless chick flicks, but these activities still leave you feeling empty. I really recommend getting involved some way in the business. It will enrich your relationship and it will soften the loneliness that you feel because you are left alone so much of the time.

Ask Questions

This can open many doors for you if you have the patience. It will help you understand the business and connect with your husband at the same time. Of course, a simple question can evolve into a several hour lecture from your gear-fixated husband, and you will constantly have to keep reminding him that you really don't know what a DMX cable does or what exactly a power conditioner is. (Remember, I mentioned "patience.")

Read the Chat Boards

If he will let you...have him show you the chat boards. If he won't let you, there is still a way to read the posts. Just go onto the websites and you can read but you cannot post. You are what some consider a "Lurker." Better though, read over them together. This is a great way to get to know people and to learn what the DJ world is about. It is quite an eye opener. If you see a post that interests you, a nice discussion can sometimes come of it and your husband may actually be touched that you are taking such an interest in his business. Actually it is a great way to meet his new friends.

Check out the Magazines

Flip through one of his magazines when they come in the mail. You can really learn a lot. In the beginning of this article I mentioned that I fear the mail. This is why...magazines or catalogs arrive and my husband will have his nose buried in them for the rest of the evening.

Attend a Conference

I really recommend this! I know exactly what you are thinking. "What am I going to do at a DJ convention?" You would be surprised. Here is your chance to meet people from all over the country, people that your husband talks with on the chat boards, and it is a huge opportunity to learn. You get to travel (!). You can also meet other women who attend these functions but usually hide in the hotel rooms reading or working on something while their husbands are attending the seminars. I was once that type of wife. I would find things to do in the hotel room, talk to the maid while she cleaned our room, etc. The Camp Mobile Beat show in Massachusetts last summer was the first show where I decided to attend the seminars. I had a fabulous time! I am now a force to be reckoned with in my household. I learned so much that I can now intelligently argue with my husband on certain topics. I have also joined ProDJ.com and I post occasionally on the boards. It really changed my view of the business.

Hang in There

It is very hard to be married to a DJ. I acknowledge that fact and I applaud the women that are behind the scenes. We make sacrifices so that our husbands can be successful. I hope in the future that I will see you either on the boards or at the conferences. I am happy to report that we will be attending the Mobile Beat show in Las Vegas in February 2008 together. It would be great if we could all be there! May I remind the DJs out there to take time out to remember their loved ones because as you may already know, next year's show ends on Valentines Day? Take your sweetheart with you. I'll be there ladies, and I would love to see you there too. What a way to celebrate Valentines Day....maybe renew your vows to each other in one of the wedding chapels. (Sigh) **MB**



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